



PRE - QUALIFYING REQUIREMENTS

DOCUMENT NO: PE-TS-405-000-M062

REVISION NO: 00 DATE: 08.08.2017

SHEET: 1 of 2

Enquiry No (To be filled by PG):

Project: Framework Agreement

Package: Thermal Insulation- Ceramic Fiber Blankets

CRITERIA FOR EVALUATION (TECHNICAL / FINANCIAL):

1. Technical Pre-Qualifying Requirements:

1.1 The bidder should have designed, in-house manufactured, tested, inspected and supplied thermal insulation - Ceramic Fiber Blankets for use in a power plant or for similar application.

Supply of material through requisite tie-up with specified manufacturing unit(s) shall also be acceptable. In such cases, tied up manufacturing unit(s) shall be binding for the contract and bidder shall meet PQR pertaining to all manufacturing units individually. Manufacturing units quoting through such tie-up shall not be eligible to quote separately or through any other tie-up.

Bidder to provide legally binding documents in support of such Tie-up.

Manufacturing units, which have tie-up with parties quoting to BHEL, shall not be qualified for separately quoting to BHEL.

1.2 The item(s) mentioned in point 1.1 should have performed successfully in similar installations for atleast one year. To establish meeting this requirement, the bidder shall conform to any one of the following clauses:

- (i) Execution of two purchase orders for different End-users with the item(s) performing successfully for one (1) year from date of commissioning. Different projects of a customer shall be considered as different End-users.
- (ii) Minimum one (1) repeat contract from two (2) different Purchasers (i.e. 2 Nos of Purchase orders from each purchaser). A contract shall be considered as repeat, when the second contract is given by the same purchaser after lapse of minimum one (1) year from supply completion of first contract.
- (iii) Execution of one (1) purchase order as per sl. no. (i) above from one End-user and one (1) repeat contract from another Purchaser as per sl. No. (ii) above.
- (iv) Three (3) repeat contracts from one (1) Purchaser. Second and third repeat contract shall be after lapse of minimum one (1) & two (2) years respectively from supply completion of first contract.

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SHEET: 2 of 2

1.3 The bidder to furnish the following documents, as applicable, in support of the above:

- a) For point 1.2(i): Performance certificates from End-user (duly signed & dated) specifying that the product is performing successfully for one (1) year from date of commissioning along with correlated purchase order(s).
- b) For point 1.2 (ii) & (iv): Purchase order(s), Material dispatch clearance certificate (MDCC)/ Material receipt certificate (MRC)/Lorry receipt (LR).

Note: In case vendor has executed contract (s) for BHEL-PEM, internal assessment by BHEL-PEM shall be considered for evaluation for satisfactory performance. For this, vendor to submit a request along-with relevant documents.

1.4 In addition to above, bidder should have the following facilities:

- a) In-house capability of manufacturing thermal insulation - Ceramic Fiber Blankets of minimum 40 MT per month.
- b) In-house testing facilities for carrying out tests as per relevant standards & Quality plan. In case, the in-house testing facilities are not available, then bidder shall furnish undertaking that test(s) will be carried out from govt. approved lab or test house recognized by reputed customers.

Bidder to submit supporting documents (Certificate indicating capacity and details/ undertaking of manufacturing & testing facilities) for point (a) & (b) above.

1.5 To establish business continuity, bidder to submit minimum two (2) Purchase order for item(s) as specified in points 1.1 in last 3 (three) years prior to the date of bid submission defined by BHEL-PEM.

2. Supplier to also comply with general PQR available at internet site of BHEL-PEM.

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