

Sl. No.	DESCRIPTION	ANNEXURE-C1 (INDEGENOUS VENDORS) :: COMMERCIAL TERMS AND CONDITION FOR ENQUIRY NO 3890582E::BHEL (PURCHASER) REQUIREMENT	SUPPLIER COMMENTS: REQUESTED TO OFFER EITHER CONFIRMED OR ACCEPTED OR REMARKS IF ANY DEVIATION IS TAKEN
<b>I</b>	<b>Technical</b>		
1	SCOPE OF SUPPLY	Please confirm the Scope of Supply for " FRP CABLE TRAYS AND ACCESSORIES as per 01. TECHNICAL SPECIFICATION No. TECI:NTPC:013:REV 04 DATED 17.06.2017 02.DRAWING - 3-00-115-40205 (SH 1 TO 11) 03 SQP: 0000-999-QOE-S-021 REV 01 04 SDDR - SPECIFICATION DEVIATION DISPOSITION REPORT 05 CQR BAP/QR/G601-603/CABTRY:013 06 SUB-VENDOR QUESTIONNAIRE (FOR VENDORS NOT APPROVED BY NTPC) submit the same after necessary filling,signing a copy of the same.	
2	SPECIFICATION	Please confirm Clause wise / Point wise "IN TOTO" for all General Notes (Specified in the DRG and Technical Specification) and submit along with offer.	
3	DATA SHEETS / DRAWINGS	Filled Data Sheets and Drawings are to be submitted along with offer. ( if applicable )	
4	QUALITY ASSURANCE PLAN (QAP)	To confirm applicable QAP will be followed. (OR) Supplier's Quality Plan to be submitted for our review and approval within 10 days from the date of Letter of Intent (LOI). Vendor should be submit their QAP along with their offer for BHEL review.	
5	SPECIFICATION DEVIATION DISPOSITION REPORT (SDDR)	Attached SDDR to be filled & submit along with offer. (Even NO deviation is taken, NIL report to be submitted).	
6	DOCUMENTS TO BE SUBMITTED	Confirm to submit the documents - As per : TECHNICAL SPECIFICATION : TECI:NTPC:CT:013:REV00 DATED 17.06.2017 And MQP / SQP ( Manufacturing Quality Plan / Standard Quality Plan)	
07	INSPECTION REPORTS, TEST CERTIFICATES (TC), etc.,	Please confirm the required Inspection reports ,TC's etc., will be provided at 'No Extra Cost' after carrying the Inspection & Testing as per : Technical Specifications.	
8	TYPE TEST CERTIFICATES	Specify & Confirm to submit applicable certificates.	
9	ROUTINE TEST CERTIFICATE	Specify & Confirm to submit applicable certificates.	
10	CONFIRM: QUALITY ASSURANCE CONDITIONS	01.Confirm to follow the Standard Quality Plan : QP.NO.0000-999-QOE-S-021 rev 01 dt 06.02.2004.  02.Confirm to Contract Quality requirements for CABLE TRAYS as per Doc no. 4410-001-QOE-R-01 (PAGE -080 & 081).  03.BHEL/NTPC inspection is applicable at vendor works.Confirm for the same.  04.Submission of relevant test certificate to BHEL for review during inspection.Please Confirm.	01.. 02.. 03.. 04..
11	PRE-QUALIFICATION REQUIREMENT	As per Technical Specification (only) - TECI:NTPC:CT:013:REV04	

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12	CUSTOMER APPROVAL	Vendor should submit the filled SUB-VENDOR QUESTIONNAIRE alongwith their credentials for our customer approval (based on item categorization of the item considered for supply). Applicable only for Vendors not approved by NTPC.	
10	QUALITY REQUIREMENTS (ANNEXURE-Q)	Quality requirements against Enquiry No 38xxxxxE to be filled in as per ANNEXURE-Q. (along with your offer for the Enquiry No 38xxxxxE)	
11	If any technical clarification kindly contact the concerned - before submitting your offer	If any technical clarification kindly contact:: gsnaik@bhel.in This is to be ensured before submitting your offer.After submitting offer no other submission shall be allowed.Please confirm.	
12	CONTACT PERSON'S ON <b>TECHNICAL DETAILS</b> FOR CORRESPONDENCE	Name: Designation: Phone No.: Mobile No.: Fax No.: E-mail ID:	
<b>II Commercial Terms &amp; Conditions</b>			
1	PRICE	Please confirm 'Firm Price' till completion of order	
2	UNPRICED BID (PART-1)	Please confirm submission of 'Unpriced bid' in the price bid format attached duly signed.  SCANNED COPY of FILLED & SIGNED COPY OF 'Price Bid' format attached by filling all informations by writing 'Quoted' as the case may be in the 'Rate' and 'Value' columns to be submitted through E-Procurement System- <a href="https://bhel.abcpocure.com">https://bhel.abcpocure.com</a> .	
3	PRICED BID (PART-2)	Please confirm submission of 'Priced bid' in the price bid format attached. It is to be submitted online in EPS thro portal " <a href="https://bhel.abcpocure.com">https://bhel.abcpocure.com</a> " in <b>Price Bid</b> <b>Formate. Please submit the 'Price Bid' format attached</b> <b>by filling all information by writing the value in the</b> <b>'Rate' and 'Value'.</b>  [Please note that all the line items shall be ordered on vendor, who is/are lowest (L1) in respective line item(s)]  Price bid opening will be considered after the Techno- Commercial evaluation & acceptance by BHEL, Ranipet / NTPC North Karanpura.	
4	DELIVERY TERMS & PRICE BASIS	Please confirm for FOR - Destination ( <b>NTPC, North</b> <b>Karanpura STTP.Tandwa, Jharkhand 825321</b> basis.) Unloading the Material at site is under BHEL Scope.	

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5	CONSIGNEE ADDRESS	<p>Please confirm supply to the following consignee address in the event of Order.</p> <p>GENERAL MANAGER NTPC, NORTH KARANPURA POST OFFICE - TANDWA DIST - CHATRA JHARKHAND - 825321</p> <p><b>GSTIN 20AAACN0255D2ZB</b></p> <p>(On account of M/s BHEL, BAP, Ranipet - 632 406)</p>	
6	ORIGIN OF DESPATCH OF CONSIGNMENT	Please indicate clearly the origin of despatch of various consignments duly indicating whether interstate or intrastate based on the consignee address above. Origin of despatch should not be subjected to change during execution of contract.	
6a	CONSIGNMENT	Approximate weight and cubage of the consignment.	
07	PACKING & FORWARDING - CLEARLY QUOTE HERE.	Please confirm inclusion of Packing & Forwarding Charges in the Basic quoted price.	
07a		If it is extra payable by BHEL, Please clearly indicate the applicable Packing & Forwarding charges in % on Basic Quoted price .	
08	FREIGHT & INSURANCE - CLEARLY QUOTE HERE.	Please confirm inclusion of Freight & Insurance Charges towards this in the Basic quoted price.	
08a		<p>A) If Freight &amp; GST is extra payable by BHEL, Please clearly indicate the applicable portions of :</p> <p>01.Freight charges in % on Basic Quoted price.</p> <p>02.If GST applicable for the freight kindly indicate the same.</p>	
08b		<p>B) If Insurance &amp; GST is extra payable by BHEL, Please clearly indicate the applicable portions of :</p> <p>01.Insurance charges in % on Basic Quoted price</p> <p>02.Insurance charges in % on Overall Total Quoted price.</p> <p>03.If GST applicable for the Insurance kindly indicate the same.</p>	
09	GOODS AND SERVICES TAX (GST) FOR SUPPLY PORTION	<p>Please indicate the exact percentage of CGST/SGST/UTGST/IGST (whichever is applicable) is quoted as per the existing tariff on the date of the offer and all benefits as per existing laws have been considered.</p> <p>It is the responsibility of the seller to issue the Tax Invoice strictly as per the format prescribed under the relevant applicable GST law (CGST Act/SGST Act/UTGST Act/IGST Act).</p> <p>Vendor to indicate the proper GSTN Registration/ HSN code in their tax invoice.</p> <p>[Please quote GSTN Registration and HSN code in the space provided aside]</p>	

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10	PAYMENT TERM FOR SUPPLY . <b>For MSE Registration, you have to submit the copy of MSE certificate with Original CA certificate and Udyog Adhar Certificate.</b>	<b><u>In case of Non-MSE vendors,</u></b> 100% payment within 90 days will be against site receipt & submission of submission of all the documents & receipt of complete documents as per PO & also subject Payment mechanism as attached.	
		<b><u>01.In case of Registered MSE vendors,</u></b> 100% payment will be against site receipt & submission of all the documents <b>within 45 days</b> after receipt of complete documents as per PO.  <b>02.Please confirm your status in case of MSE with relevant proof.</b>  <b>03.For MSE Registration, you have to submit the copy of MSE certificate with Original Valid CA certificate before ordering.</b>	
11	LIQUIDATED DAMAGES (LD) - Supply Portion	Purchaser reserves the right to recover from the Seller/ Contractor, as agreed liquidated damages and not by way of penalty, a sum equivalent to half (½) percent of the Service Portion price per week or part thereof, subject to a maximum of ten (10) percent of the total contract price including GST & if any, if the Seller/ Contractor fails to deliver any part of the ordered stores within the period stipulated in the Order/ Contract.	
12	OFFER VALIDITY	Please confirm Offer Validity for a minimum period of 90 days from the date of price bid opening.	
13	PAYMENT TERM	For Supply : <b><u>In case of Non-MSME vendors,</u></b> 100% payment will be against site receipt <b>within 90 days</b> & receipt of complete documents as per PO.	
		<b><u>In case of Registered MSME vendors,</u></b> 100% payment will be against site receipt <b>within 45 days</b> & receipt of complete documents as per PO.	

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14	SUPPLY DELIVERY PERIOD	<p>Please confirm the supply completion on or before 24.11.2019 or 3 Months from the date of Manufacturing clearance, which ever is Later.</p> <p>Vendor to submit all drawings/documents (like Technical Specification, Data Sheet &amp; MQP) within 2 weeks from the date of purchase order and resubmit the drawings/documents within 1 week incorporating all the comments.</p> <p>In case there are delays of submission of drawings/documents beyond 2 weeks of order or 1 week of comments, that much days of delay would be reduced from delivery period.</p> <p>Vendor can also quote improved delivery date if any or otherwise, please clearly indicate the delivery period in weeks / months from the date of Manufacturing clearance.</p> <p>NOTE: Delivery period shall be reckoned till receipt of materials at site. For LD Purpose, Date of site receipt of material will only be considered.</p>	01.  02.  03
15	INSPECTION	Please confirm for 'Inspection' of all the Items by BHEL Engineers / BHEL Authorized Engineer and Customer / Consultant Engineer either jointly or individually before the dispatch of the item at vendor works as per approved QAP. Please note that no payment will be made by BHEL towards inspection.	
16	TEST CERTIFICATE (TC)	Please confirm that required TC will be provided at 'No Extra Cost'.	
17	GUARANTEE CERTIFICATE (GC) - Supply Portion.	Please confirm furnishing of Guarantee certificate in BHEL format for 12 months from the date of commissioning or 18 months from the date of last despatch whichever is earlier.	
18	WARRANTY	<b>Warranty</b> shall be as per technical specification TECI:NTPC:CT:013:REV04	
19	<b>Contract Execution Bank Guarantee (CEBG).</b> Ple Ref: ANNEXURE –A GENERAL TERMS & CONDITIONS (FOR GUIDANCE TO THE SUPPLIERS)Under Clause -J] Contract Execution Bank Guarantee:	To demonstrate the fidelity of the successful bidder, in executing the Contract, on receipt of the Letter of Intent / Purchase Order, the Supplier shall arrange to provide a contract execution bank guarantee (CEBG).	
20	BANK GUARANTEE (BG) TOWARDS Supply Portion (10% OF ORDER VALUE)	Applicable (ACCEPTED / AGREED)	
21	ERECTION MANUAL (INSTALLATION INSTRUCTIONS)	Please confirm for providing of 'comprehensive Erection Manual covering the entire supply which include bought-outs' 6 sets in Hard copy & one CD form. (To be sent to BHEL Ranipet)	

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22	O & M MANUAL	Please confirm for providing of 'comprehensive O&M Manual covering the entire System' 6 sets in Hard copy & one CD form. (To be sent to BHEL Ranipet)	
23	REVERSE AUCTION	<p>Please see the Clause in the main enquiry regarding Reverse Auction (RA). RA will be conducted through our Service Provider. Vendor to confirm acceptance.</p> <p>Please note that in case BHEL decides not to conduct RA, the sealed price bids along with the impact price bids arising out of techno-commercial discussions already available with BHEL only will be opened. Please note that no impact price due to non-conductance of RA will be accepted. Vendor to confirm acceptance.</p>	
24	RISK PURCHASE CLAUSE ( <b>CLAUSE No. 6 of General Terms and Conditions for Indigenous offer</b> )	BHEL's Standard Risk Purchase clause will be applicable. Please confirm.	
25	ZERO DATE (CONTRACT EFFECTIVE DATE & DELIVERY STRINGENCY)	The contractual delivery period will be reckoned from the date of LOI, which shall be binding on the contract. Suppliers shall quote their best delivery period. Delivery is the essence of all contracts for BHEL. Before opening the Price Bid, based on the commercial bids received, if required, BHEL shall fix a reasonable delivery period, which would be generally the modal value of the deliveries quoted by the tenderers in the Bid. Bidders, who at the time of tender opening (Opening of Commercial Bids) have quoted for a delivery higher than the delivery required by BHEL, would have to accept the delivery period advised by BHEL. Such of those suppliers, who quote for higher than this delivery (i.e. do not meet BHEL delivery requirement) would not be considered for Price Bid Opening.	
25	Loading Criteria	Please note that no Commercial deviation is acceptable to BHEL. In case any deviation is taken in any of the commercial terms such as PAYMENT TERMS, INSURANCE, LD, etc., where in we have specified the days, percentages etc., then loading will be done to the extent of the short fall with respect to the upper Limit specified for evaluation.	
26	NEGOTIATION	In the event of negotiation if any, please confirm participation only by supplier's representative and not by their Agent which include indian Agent in the case of Foreign Offer.	
27	OTHER DOCUMENTS FOR APPROVAL (BBU) IF APPLICABLE	In the event of order vendor should confirm the submission of BBU for the complete system supply with break up for each line item as well as quantities with value.	
28	PLEASE PROVIDE THE STATUTORY DETAILS (Submit a copy of PAN, if not submitted already))	GST Regn. Number PAN No. :	
29	CONTACT PERSON'S ON COMMERCIAL DETAILS	Name: Designation: Phone No.:	

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	FOR CORRESPONDENCE	Mobile No.:	
		E-mail ID:	
30	Optional Commercial Terms <i>(Not for Evaluating the supplier for the present requirement)</i>	In Case of any one or more line item(s) additional requirement arises during the execution of the order / contract, the line item rate per unit quantity quoted shall be applicable for fresh order to supply the same (agreed / not agreed)	
31	BHEL will not take cognizance of commercial terms mentioned by the bidder any where else.  Commercial terms and conditions indicated in this Annexure - C1 and A will only be applicable and binding.	Please note we will not refer your any other enclosures for the commercial terms & conditions. Hence, acceptance Required to process your offer.	
			Signature, Seal & Date of offerer on all the pages.