



ISO 9001:2008, 14001:2004,
50001:2011 & OHSAS 18000
MAHARATNA COMPANY

**MATERIAL MANAGEMENT (PURCHASE)
CENTRAL FOUNDRY FORGE PLANT, BHEL HARDWAR**

RANIPUR, HARIDWAR (INDIA) – 249403

Phone No. +91-1334-281277/284548, FAX No. +91-1334-225892

e-mail : kraj@bhelhwr.co.in; ranjank@bhelhwr.co.in

Sub: Open Tender Enquiry No: 3016 P/940/7/0394B1

Dear Sir,

We are pleased to invite offer in **TWO PARTS strictly** as per enclosed specifications & terms and conditions for the under mentioned items.

Tender No.	Description of Equipment	Qty. (No.)	Tender Opening date and time
<u>3016</u> <u>P/940/7/0394B1</u>	Single Rope Mechanical Clamshell Grab	01	15.01.2018 at 2:00 PM (IST)

Kindly read terms and conditions, Offer not in accordance with the instructions is liable to be disqualified or ignored.

Please visit www.bhel.com or www.bhelhwr.co.in for more details & corrigendum if any for the tender enquiry.

01. Offers are to be submitted at below mentioned address

**Tender Box (Tender Room)
Purchase Department,
Central Foundry Forge Plant
Bharat Heavy Electrical Limited
Haridwar – 249403, Uttarakhand**

02. Tender opening date and time is indicated as above. Tenders in two part in line with 'Instruction to Bidders' is required to be submitted on or before due date. On due date, tender can be submitted up to 1.45 PM and will be opened at 2.00 P.M. on same date in the Tender Room of Material Management Department, CFFP/BHEL, Haridwar.

03. BHEL will not be responsible for any type of postal delay .Please note that late offers shall not be accepted

04. Unregistered vendors have to fill the SRF (Supplier Registration Form) of their company **online** at our website www.bhel.com or www.bhelhwr.co.in .They can fill the SRF of their company at this link: <https://supplier.bhel.in/>

05. The vendor should submit their best price at this stage itself and they will not be allowed to revise the price. Any revision / discount given by vendor subsequently will be ignored.

06. Other terms and conditions tender will be as per following attached tender documents:

- Tender Enquiry
- Annexure C '**Instruction to bidders**'
- Annexure I of commercial terms.
- Annexure II of BG Format.
- Annexure III of Consortium Bank List.
- Guidelines for Foreign vendors.
- Guidelines for Indian vendors
- Annexure D for e-payment format.
- Annexure -E of Price Bid Format
- Technical Specification No. FT/SP/72 REV.00

NOTE:

Any clarification on technical specifications can be obtained from BHEL before tender opening. Vendors are welcome to have pre-bid meeting with BHEL engineers for better understanding of our requirements.

Thanking You,

Yours Faithfully,

For & On behalf of CFFP, BHEL, Hardwar

(Raj Kishore)

Sr. Manager (Purchase)

Note: Corrigendum if any shall not be published, kindly refer websites for any changes.

Instruction to bidders

Clause 1.0:

The tenders shall be submitted in **Three parts** {Part I Techno -Commercial Bid, Part II Price Bid} as described below on or before the due date.

- **The Quotation should be from the Principal / Original Manufacturer, failing which the quotation is likely to be ignored.**
- Any corrections / amendments shall be properly & fully authenticated with signature.

The bidders (Originals Manufacturers) will have to submit ink-signed offer / bid in original directly to BHEL. In case the bid is submitted by fax / email, the bidders shall simultaneously ensure submission of ink-signed original bid to BHEL also in the manner prescribed in this tender. **Unsigned bids shall be ignored.**

However, the suppliers or their authorized person may be allowed to attend the tender opening, if duly authorized by their principals, through a specific letter for a particular enquiry for specific price bid opening on that particular day. General authorization letter is not acceptable.

Clause 1.1: PART-I (TECHNO-COMMERCIAL BID) shall comprise of following documents:

- a) Complete Technical offer
- b) Catalogue of the Equipment, Complete reference of the past supply of equipment for the same or similar specification giving details of customer with Name of the contact person, Fax no, phone no, E-mail if available.
- c) Acceptance of commercial terms by vendor as per **Annexure I**.
- d) Deviation with reference to specification to be laid down on separate sheet.

Cost of deviation is to be submitted along with the price bid essentially, in case vendor withdraws the deviation clauses the same will be considered for final evaluation,

- e) Copy of price Bid (**without prices**) as per **Annexure 'E'**, this should be replica of part II bid without price.
- f) The rating of the company quoting for this tender from a third party (independent agency) preferably by M/S Dun and Bradstreet should be submitted. (DUN NUMBER). Compliance of this clause is mandatory in case of foreign supplier, Indigenous suppliers to submit the copy of balance sheets for last three years.
- g) Any additional documents (please specify).

Clause 1.2: PART-II (PRICE BID)

The price Bid (with price) to be submitted as part II, for the complete scope strictly as specified in the price Format attached as Annexure- E.

Prices are to be indicated in both figures and words. In case of any discrepancy of value the prices quoted in words shall be considered for evaluation and establishing L1 status in line with clause no. 4.

If price bid is not submitted along with the technical bid, the offer will be rejected out rightly.

Clause 1.2.1

a) Foreign Suppliers: The prices are to be quoted on CIF, Nhava Sheva Port, India (Sea). The bidder who quotes on other than CIF Nhava Sheva port basis then his offer will be loaded by the maximum freight, packing & forwarding charges quoted by any other bidder from the same or nearby port, against the enquiry/freight rate available with BHEL. Further non-availability of ship will not be accepted for rescheduling or waiver of penalties.

b) Indigenous suppliers: Vendors to quote rates on FOR destination (BHEL / CFFP Haridwar) basis. Freight and transit insurance will be borne by vendor. Vendor can dispatch good through any Indian Bank Association approved transporters having their branch at Haridwar / destination. For the convenience name and address of transporters approved by IBA and BHEL are posted at website www.bhelhwr.co.in. If any bidder still quotes on other than FOR destination basis, then their offer will be loaded by maximum freight, packing & forwarding charges quoted by any other vendor from the same or nearby station, against the enquiry / freight rate available with BHEL. Further, non-availability of BHEL approved transporter will not be accepted for rescheduling of delivery or waiver of penalties.

c) Applicable Taxes & duties and any other statutory levy should be indicated separately and clearly in the quotation.

d) The comparison between foreign and indigenous bids shall be done based on the **Total** Landed price basis (FOR Destination, CFFP).

e) Delivery: In case, delivery not possible to meet as per tender, earliest possible delivery may please be quoted.

Clause 2.1:

PART-I containing **techno-commercial part** will be opened on the date and time specified in the covering letter, in the presence of those **vendors**, who wish to attend **the tender opening**. Offer should be complete in all respect (i.e. Part-I and Part-II)

Clause 2.2.1:

The part-II price Bid along with supplementary priced bid (if necessary) will be opened at a later date of only those bidders whose techno-commercial bid is found acceptable.

BHEL reserves the right to evaluate vendor's process capability / quality systems etc by visiting vendor works (if required)

Clause 3.1:

The following shall be superscribed on the envelopes:

1. **PART-I**

1. TENDER NO. AND ITEMS DESCRIPTION.
2. DUE DATE FOR OPENING.
3. "TECHNO-COMMERCIAL BID PART-I"

2. **PART-II**

1. TENDER NO. AND ITEMS DESCRIPTION.
2. DUE DATE FOR OPENING OF PART-I.
3. "PRICE BID PART-II".

Clause 3.2:

The part-I and part-II shall be individually sealed and superscribed as indicated above and shall be enclosed further in the envelope duly sealed and superscribed as:

"TENDER FOR (ITEM NAME) AGAINST TENDER NO. ----- DUE ON -----
CONTAINING PART-I & PART II OF THIS OFFER." Vendor's full name and address should be clearly mentioned on the envelope.

Clause 3.3:

Envelopes not marked as above are liable to be ignored and may not be opened.

Clause No 4: If any discrepancy in Words & Figures found in quoted price bid, following is to be followed.

- a- If, in the price structure quoted for the required goods/services/works, there is discrepancy between the unit price and the total price (which is obtained by multiplying the unit price by the quantity), the unit price shall prevail and the total price corrected accordingly.
- b- If there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and
- c- If there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail subject of (a) and (b) above.

Clause No. 5: As per directives of CENTRAL VIGILANCE COMMISSION, GOVERNMENT OF INDIA, One agent cannot represent two or more suppliers or quote on their behalf in a particular tender.

If so found at any stage, BHEL Hardwar is likely to cancel Enquiries / POs to such suppliers. Further such Indian Agents are likely to be de-listed from BHEL/ action will be taken against such Agent as per company policy.

Thanking You,

Yours faithfully,

For & on behalf of CFFP BHEL, Hardwar.

(Raj Kishore)

Sr. Manager (Purchase)

निविदा सूचना
TENDER ENQUIRY

भारत हैवी इलेक्ट्रिकल्स लिमिटेड
Bharat Heavy Electricals Ltd
सेन्ट्रल फाउन्ड्री फॉर्ज प्लांट- हरिद्वार - २४६४०३ (भारत)
Central Foundry Forge Plant, Haridwar-249403 (INDIA)

Phone : (0091) 01334- 281639,281385,285336 Fax : 01334 225892 / 226458

TIN NO. 05001763485
CST NO. HR-5018287 Dt. 16-03-1995

निविदा सूचना सं. ENQUIRY NO.*	3018/17/940/7/039431	दिनांक Date	23-12-2017
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कृपया निम्नलिखित के लिए निविदा दें। PLEASE QUOTE FOR THE FOLLOWING :
DUE DATE 15-01-2018

INDIA Vendor Code 09285

SL	MATERIAL CODE ITEM DESCRIPTION	QUANTITY	UNIT	LOTNO	LOT DELIVERY QTY SCHEDULE
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1 PF4210316920
SINGLE ROPE MECHANICAL
CLAMSHOLD GRAB. AS PER SPEC.
NO.: FT/SP/72 REV 00
SPEC: FT/SP/72, REV 00 REV: ??

As per Annexure-I

रामकिशोर
23/12/17

**** IMPORTANT:** This enquiry is 2 part tender. Techno-Commercial bid (Part-1) & Price Bids (Part-2) should be submitted in separate envelopes. These two envelopes should be submitted in a common sealed envelope. Techno-Commercial bid shall contain detailed Technical specification, drawings, technical documents, catalogues, prices & terms, payment terms, delivery period, validity of offer, receipt of Price bid copy or price bid without price part etc. The specification of the special items must be submitted alongwith Techno-Commercial bid.

Standard Instructions:

- TEST CERTIFICATE REQUIRED.
- GUARANTEE CERTIFICATE REQUIRED.
- PRE-INSP AT YOUR WORKS PRIOR DESP.
- BASIC RATES, TAXES DUTIES SEPARATELY
- INSP AFTER RECP AT CFFP.

Special Instructions:

- 01. EARLY DELIVERY ACCEPTABLE.
- 02. ATTACHMENTS:
 - ANNEXURE I OF COMBINED TERMS.
 - ANNEXURE II OF BG FORMAT.
 - ANNEXURE III OF CONSORTIUM BANK LIST.
 - ANNEXURE IV, INDIAN AGENTS OF FOREIGN SUPPLIERS.
 - ANNEXURE V FOR E PAYMENT FORMAT.
 - ANNEXURE -E OF PRICE BID FORMAT.
 - GENERAL TERMS & CONDITIONS (E-TENDER).
 - TECHNICAL SPECIFICATION NO. F1/SP/72 REV 00.

General Instructions:

- 1. Please submit all communications through e-mail to the following e-mail id: e-payment/electronic transfer of funds

निविदा सूचना सं. ENQUIRY NO.*	3016 P/340/7/039481	दिनांक Date	23-12-2017
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कृपया निम्नलिखित के लिए निविदा दें। PLEASE QUOTE FOR THE FOLLOWING :
MATERIAL CODE QUANTITY UNIT LOT NO
ITEM DESCRIPTION

- 100% payment within 30 days after receipt & acceptance of material at CFEP BHEL, Haridwar through e-payment.
- CFEP/BHEL RESERVES THE RIGHT TO PRE-INSPECT THE MATERIAL AT VENDOR'S WORKS / GODOWN/ PREMISES BEFORE DESPATCH.
- ORIGINAL MANUFACTURER'S TEST CERTIFICATE IS REQUIRED ALONG WITH DESPATCH DOCUMENTS. IN CASE SUPPLIES ARE FROM TRADERS, IT SHALL BE THE RESPONSIBILITY OF THE TRADER TO PROVIDE ORIGINAL MANUFACTURER'S TEST CERTIFICATE WITH LINKAGE TO TRADER'S INVOICE STATING BATCH NO.
- CFEP/BHEL Reserves the right to procure from more than one vendor.
- Please quote prices in figures & words both. In case the prices quoted in words and figures are different, the values indicated in words will be considered for evaluation & establishing L1 status.
- The Bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/consultants/ service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall suspected immediately bring to the notice of BHEL Management about any fraud as soon as it comes to their notice.
- * The offers of the bidders who are on the banned list as also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on web site www.bhel.com
- *In case of rejection of material after receipt at CFEP, vendor / supplier is rejected material at their cost within 45 days from the date of rejection memo / note.
- *If vendor / supplier fails to take back the rejected material from CFEP within 90 days from the date of rejection memo / note, CFEP has the right to dispose off the rejected material at the risk & cost of the vendor / supplier and no further claim for the rejected material will be entertained.
- Documents submitted with the offer shall be signed and stamped in each page by authorized representative of the bidder.

राज किशोर
RAJ KISHORE 23/12/17
SR. MANAGER

Commercial Terms**Annexure: I**

Item - Single Rope Mechanical Clamshell Grab

Qty - 01 No.

Confirmation/comments on the conditions given below are mandatory. Please confirm the following or else your offer is liable to be rejected.

Sr. No.	Description	Vendor Confirmation/ Comment
1	Material shall be supplied as per tender enquiry in all respects without any deviation. Point wise reply / confirmation of attached specification no. FT/SP/72 Rev 00 is required to be submitted along with offer.	
2	Equipment should be Guaranteed for 18 months from date of commissioning.	
3	Pre dispatch inspection (PDI) of material is required at vendor's works. The material will be dispatched only after getting clearance from BHEL. Vendor will give PDI call to CFFP/BHEL at least 15 days in advance. However, Final Inspection will be done after receipt of material at CFFP, BHEL, Haridwar.	
4	Delivery Term: a) For Indian supplier: FOR Destination basis, destination being Stores/CFFP/BHEL Haridwar. b) For Foreign supplier: On CIF, Nhava Sheva , Mumbai Quoted rate should be inclusive of the charges like freight, service tax on freight, insurance, packing & forwarding etc. for the delivery term given above or else proper loading	
5	Payment Terms: Indigenous Supplier: 80% payment of Supply value shall be made within 45 days from the date of receipt of material at CFFP, BHEL. Balance 20% of Supply value plus 100% of the erection & commissioning (E&C) charges will be paid against E&C certificate issued by BHEL and submission of Performance Bank Guarantee (PBG) valid for 30 days beyond the warranty period by Supplier. For foreign supplier: 80% payment of supply value shall be paid on dispatch through USANCE LC on 70th day of bill of lading date and 20% of supply value plus 100% of the erection & commissioning (E&C) charges will be paid through trunk transfer after receipt of Performance Bank Guarantee (PBG) valid for 30 days beyond the warranty period by Supplier. All bank charges shall be to vendor's account. PBG is required from any of the Consortium Banks of BHEL for 10% of total PO Value in the prescribed Format. The PBG confirmation charges shall be borne by vendor. * Format and list of consortium bank is attached. * In case vendor does not agree, proper loading shall be done.	
6	Currency of offer: Indian Vendor: Only in Indian Rupee. Foreign Vendor: Only in USD /EURO / POUND STERLING/YEN.	
7	Validity of offer: Minimum 180 days from tender opening date.	
8	Prices shall be firm till execution of Order.	
9	Provide name of contact person, mobile no. & email address.	

10	LATE DELIVERY PENALTY CLAUSE (LD): Penalty for late delivery shall be applicable @ 0.5% per week and part thereof subject to a maximum of 10% of total P.O. value (Total material cost + packing and forwarding + freight + E&C) from the date of scheduled delivery of Purchase Order	
11	E&C value should be quoted separately by bidders. In case where quoted value of E&C is less than 5.0 % of basic Equipment cost or separate E&C values are not mentioned in the offer, value for E&C portion shall be considered 5.0 % of basic Equipment cost & accordingly supply value will be adjusted from that quoted value.	
12	Replica of price bid (without price part) required along with technical offer.	
13	Disputes: In event of any dispute arising out of contractual obligation, the order being finalized at Haridwar, India will be subject to Indian laws and falls under jurisdiction of the court of Law at Haridwar, India. The overseas supplier hereafter referred to as "Vendor" shall therefore abide by the verdict of court of Law at Haridwar, India.	
14	Delivery of material will be required within 45 days from the date of purchase order on door delivery- C.Store, CFFP, BHEL, Haridwar basis.	
15	Early Delivery Acceptable.	
16	Unregistered vendors have to fill the SRF (Supplier Registration Form) of their company online at our website www.bhel.com or www.bhelhwr.co.in .They can fill the SRF of their company at this link: https://supplier.bhel.in/	
17	BHEL will prefer to deal directly with foreign vendor/ original manufacturer. In case, vendor engages any Indian agent or take service of any Indian agent, copy of agent agreement required along with offer in line with Annexure-IV attached.	
18	Risk Purchase: In case of delayed/defective supplies or non-fulfillment of any other terms & conditions given in the purchase order, the purchaser may cancel the purchase order and may also make the purchase of such material at the risk & cost of supplier.	
19	Conditions for opening of Price :- As per Reverse Auction clause attached along with tender documents. Kindly read the same carefully and provide your acceptance for the same.	
20	- In case any column is left blank, it shall be deemed to be accepted by vendor. - If any difference is found for any term and condition in the offer and this annexure "I", the terms quoted in this annexure 'I' shall be deemed as final and binding on vendor. - Evaluation shall be on the basis of delivered cost at CFFP (i.e.) "Landed cost net of Input Tax Credit at CFFP".	

Price bid Format

Annexure- E

Sr.No.	Parameters	Cost per unit
1	Main Equipment cost complying all parameters of technical specification. No. FT/SP/72 Rev 00.	
2	Erection and commissioning charges (min 5 % of basic Equipment cost).	
3	Freight and transit insurance charges upto CFFP, BHEL, Haridwar Stores .	
3	Applicable Taxes and duties.	GST.....
		Any other.....

NOTE:

- A. Copy of this sheet without actual price of sl no. 1 above must be submitted alongwith techno-commercial offer.
- B. 1. **For Indian Suppliers:-** Indian Vendor has to quote their rate on FOR, CFFP, BHEL, Haridwar Basis.
2. **For Foreign suppliers:-** Foreign Vendor has to quote their rate on CIF Nhava Sheva port, India basis.
- For Freight & transit insurance from Nhava Sheva to CFFP, BHEL, Haridwar, offer of Foreign supplier will be loaded as per rate contract of BHEL , haridwar for Freright & insurance for purpose of calculating landed rate of supplier at CFFP, BHEL, Haridwar.

Signature with seal of company.