

Commercial Terms**Annexure: I**

Item - Holding Furnace with Tilting Arrangement
Qty - 01 No.

Confirmation/comments on the conditions given below are mandatory. Please confirm the following or else your offer is liable to be rejected.

Sr. No.	Description	Vendor Confirmation
1	Material shall be supplied as per enquiry no 201700871/3001 in all respects without any deviation. Point wise reply / confirmation of attached specification no. FT/SP/74 Rev.01 is required to be submitted along with offer.	
2	As per point 7.2 in technical specification no. FT/SP/74 Rev 01, price of additional one set of heating element will not be considered along with main equipment cost for deciding L-1 vendor. While price of crucible (2 nos.- SiC Morganite, as per point 3.7 in technical specification no. FT/SP/74 Rev 01) shall be considered along with main equipment cost for deciding L-1 vendor.	
3	One set of immersion pyrometer along with digital temperature indicator (as per point 3.9 in technical specification no. FT/SP/74 Rev 01) is required and this item will be considered along with main equipment cost for deciding L-1 vendor. If any other spare /special tool are required for trouble free operation for two years, vendor has to submit the list of those items and those spares/ special tools shall be considered along with main equipment cost for deciding L-1 vendor.	
2	Equipment must be Guaranteed for 18 months from the date of commissioning for trouble free service of equipment. Any breakdown during the period must be attended by the vendor within 3 days of placement of call.	
3	Pre dispatch inspection (PDI) of material is required at vendor's works. The material will be dispatched only after getting clearance from BHEL. Vendor will give PDI call to CFFP/BHEL at least 15 days in advance. However final Inspection will be done after receipt of material at CFFP,BHEL,Haridwar.	
4	Delivery Term: a) For Indian supplier: FOR Destination basis, destination being Stores/CFFP/BHEL Haridwar. b) For Foreign supplier: Delivery CIF, Mumbai: - Date of B / L. Quoted rate should be inclusive of the charges like freight, service tax on freight, insurance, packing & forwarding etc. for the delivery term given above or else proper loading.	

5	Payment Terms: Indigenous Supplier: 80% payment of Supply value plus 100% taxes & duties shall be paid within 45 days from the date of receipt of material at CFFP, BHEL. Balance 20% of Supply value plus 100% of the erection & commissioning (E&C) charges will be paid against E&C certificate issued by BHEL and submission of Performance Bank Guarantee (PBG) valid for 30 days beyond the warranty period by Supplier. For foreign supplier: 80% payment of supply value plus 100% taxes & duties shall be paid on dispatch through USANCE LC on 70th day of bill of lading date and 20% of supply value plus 100% of the erection & commissioning (E&C) charges will be paid through trunk transfer against E&C certificate issued by BHEL and after receipt of Performance Bank Guarantee (PBG) valid for 30 days beyond the warranty period by Supplier. All bank charges shall be to vendor's account. PBG is required from any of the Consortium Banks of BHEL for 10% of total PO Value in the prescribed Format. The PBG confirmation charges shall be borne by vendor. * Format and list of consortium bank is attached. * In case vendor does not agree, proper loading shall be done.	
6	Currency of offer: Indian Vendor: Only in Indian Rupee. Foreign Vendor: Only in USD /EURO / POUND STERLING/YEN.	
7	Validity of offer: Minimum 180 days from tender opening date.	
8	Prices shall be firm till execution of Order.	
9	Provide name of contact person, mobile no. & email address.	
10	LATE DELIVERY PENALTY CLAUSE (LD): Penalty on delay in 'Supply' and/or 'E&C' will be applicable to the delays attributed to vendor. Penalty will be considered separately for 'Supply' and 'E&C'. - The rate of penalty for delayed Supply shall be @ 0.5% per week of delay of total PO value (supply + E&C) subject to a maximum of 10% of total PO value. - The rate of penalty for delayed E&C shall be @ 0.5% per week of delay of total PO value (Supply +E&C) in E&C subject to a maximum of 10% of total PO value (Supply + E&C). - Maximum penalty for delay in Supply and E&C together shall be limited to 15% of total PO value (Supply + E&C). - For calculating Late Delivery penalty delivery date shall be considered as per following: - a . Indigenous Suppliers: Delivery FOR Destination:- Date of receipt at BHEL Hardwar. - b . Import Supply: Delivery CIF, Mumbai :- Date of B / L. Note : - In case any bidder is not accepting the above penalty for delayed Supply and/or E&C, the offer of bidder shall be loaded to the extent to which it is not agreed by the bidder. - In case, any shortage is noticed viz-a-viz PO requirement in the main equipment /spares, such shortages shall be replenished by supplier on FOR destination basis without any cost implication to BHEL i.e. Custom Duty and freight charges etc. up to destination for such short supplies shall be borne by the supplier. Supply period indicated by bidder should include reasonable time required for approval of drawings and other inputs from BHEL.	

11	E&C value should be quoted separately by bidders. In case where quoted value of E&C is less than 5.0 % of basic Equipment cost or separate E&C values are not mentioned in the offer, value for E&C portion shall be considered 5.0 % of basic Equipment cost & accordingly supply value will be adjusted from that quoted value.	
12	Replica of price bid (without price part) required along with technical offer.	
13	Disputes: In event of any dispute arising out of contractual obligation, the order being finalized at Haridwar, India will be subject to Indian laws and falls under jurisdiction of the court of Law at Haridwar, India. The overseas supplier hereafter referred to as "Vendor" shall therefore abide by the verdict of court of Law at Haridwar, India.	
14	<u>Delivery</u> of material will be required within 3.5 months from the date of purchase order. <u>Note:- Drawing/Data will be approved by CFFP within 15 days from date of receipt of Drawing/Data at CFFP from vendor.</u>	
15	<u>Time period for E&C - 15 from date of call to supplier for E&C</u>	
16	Early Delivery Acceptable.	
17	Drawing / data approval : Any drawing / data approval required from BHEL after placement of order Shall be the responsibility of the vendor and any delay on account of the same shall be the responsibility of the vendor and have no bearing on the penalty applicable. Vendor should mentioned time period for submitting drawing /data for approval after placement of purchase order.	
18	Unregistered vendors have to fill the SRF (Supplier Registration Form) of their company online at our website www.bhel.com or www.bhelhwr.co.in .They can fill the SRF of their company at this link: https://supplier.bhel.in/	
19	BHEL will prefer to deal directly with foreign vendor/ original manufacturer. In case, vendor engages any Indian agent or take service of any Indian agent, copy of agent agreement required along with offer in line with Annexure-IV attached.	
20	Risk Purchase: In case of delayed/defective supplies or non-fulfillment of any other terms & conditions given in the purchase order, the purchaser may cancel the purchase order and may also make the purchase of such material at the risk & cost of supplier.	
21	Conditions for opening of Price :- As per Reverse Auction clause attached along with tender documents. Kindly read the same carefully and provide your acceptance for the same.	
22	- In case any column is left blank, it shall be deemed to be accepted by vendor. - If any difference is found for any term and condition in the offer and this annexure "I", the terms quoted in this annexure 'I' shall be deemed as final and binding on vendor. - Evaluation shall be on the basis of delivered cost to CFFP (i.e.) "Landed cost net of centvat at CFFP".	