



SPECIAL TERMS AND CONDITIONS OF ENQUIRY (TE -072 dated XX.01.2022)

Sl. No.	Description
1	Test Certificate
	Supplier shall have to submit Material Test Certificate.
2	Product Requirement
	Supplier has to supply material as per drawings with respective Purchase Orders and Quality Plan, Welding Procedure, Technical documents. Reference drawings and technical documents are attached.
3	Delivery time and term
	Within 45 days from date of PO. Based upon project requirement BHEL may increase or decrease the delivery date and in this case PO shall be released after confirmation from supplier. The rates quoted shall be on F.O.R- BHEL Stores basis without unloading charges. The rates shall be exclusive of unloading charges but inclusive of freight & Insurance. Early and Part Delivery (staggered delivery) is acceptable. Accordingly Penalty clause shall be applicable.
4	Distribution of Load Share
	<p>If there are four or more techno-commercially qualified bidders. Total quantity shall be distributed in proportion of 45:35:20 into L1, L2 and L3 suppliers respectively. If any bidder fails to accept the counter offer then rank shall be decided after excluding that bidder and counter offer will be given to respective supplier/s. In case only one bidder accepts counter offer the quantity shall be distributed in 60:40 into in L1 and L2 bidders respectively. If No bidders accepts counter offer, 100% quantity shall be given to L1 bidder.</p> <p>If there are three techno-commercially qualified bidder. Total quantity shall be distributed in proportion of 60:40 into L1 and L2 suppliers respectively. If No bidders accepts counter offer, 100% quantity shall be given to L1 bidder.</p> <p>If there are only Two techno-commercially qualified bidders, then quantity shall be distributed into 60:40 ratio in L1 and L2 bidders. If No bidders accepts counter offer, 100% quantity shall be given to L1 bidder.</p> <p>But distribution shall be as per MSE and Make in India clauses if applicable.</p> <p>Supplier has to declare the maximum monthly capacity for supply of Orifices (in Numbers) in attached format. BHEL shall go for ordering of minimum of share as stated above depending upon position of supplier (L1, L2 or L3) and maximum monthly capacity declared by supplier. Accordingly load distribution shall be done by BHEL.</p> <p>The loading of Order shares on suppliers will also be subject to their performance (Quality, Delivery and Service) for the supplies made against Purchase Orders. The suppliers with consistence good performance will be preferred over poor performance supplier and encouraged with more order share. Depending upon performance in supplies BHEL shall go to redistribute the pending orders/shares of poor performer to other suppliers whose performance in supplies is better.</p> <p>Since this is weight based items so maintaining exact percentage may not be possible.</p>
5	Tender Finalization
	Tender Finalization shall be through Reverse Auction after price bid opening.
6.	Reverse Auction
	“BHEL shall be resorting to Reverse Auction (RA) (Guidelines as available on www.bhel.com) for this tender. RA shall be conducted among the techno- Guidelines for Reverse Auction – 2021 Doc. No. AA:SSP:RA:05 Dated: 08.03.2021 Page 2 of 5 commercially qualified bidders. Price bids of all techno-commercially qualified bidders shall be opened and same shall be



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	considered for RA. In case any bidder(s) do (es) not participate in online Reverse Auction, their sealed envelope price bid along with applicable loading, if any, shall be considered for ranking.”
6	Quantity Tolerances
	<i>There is 20% quantity tolerance.</i>
7	<i>The evaluation currency for this tender shall be INR.</i>
8	Clause for Suspected Cartel Formation
	<i>The Bidder declares that they will not enter into any illegal or undisclosed agreement or understanding, whether formal or informal with other Bidder(s). This applies in particular to prices, specifications, certifications, subsidiary contracts, submission or non-submission of bids or any other actions to restrict competitiveness or to introduce cartelization in the bidding process. In case, the Bidder is found having indulged in above activities, suitable action shall be taken by BHEL as per extant policies/ guidelines.</i>