



General Note: **BHARAT HEAVY ELECTRICALS LIMITED**

(A Government of India Undertaking)
HIGH PRESSURE BOILER PLANT
PURCHASE DEPARTMENT - FOSSIL BOILERS
THIRUCHIRAPALLI - 620014
TAMILNADU (INDIA)

Page:1/2

PHONE : 0431-2577152
GRAMS : BHARATELEC
FAX NO: 0431-2520193
E-mail :
Web :

429-002/A

OFFICE COPY

Collective No.

2811600008

Enquiry Date

12.11.2016

**Due Date For
Quotation**

15.12.2016

Please quote Enquiry No, Date and due date in all
correspondences.
This is only a request for quotation and not an order

Item	Description	Unit	Quantity	Delivery Quantity	Schedule Date
10	Waterproof low profile Load Cell as per the enclosed specification	NO	8.000	8.00	28.02.17

General Note:

NOTE :

- 1) Offer will be invited in TWO PART BID only
(Technical bid and Price bid - Two separate covers- "TECHNICAL BID"
Cover and "PRICE BID" Cover).
- 2) If regretted make mention on the top of the reply cover as
"REGRETTED".
- 3) LD Clause for delivery has to be confirmed without fail. Otherwise we
would assume that you have accepted our LD Clause.
- 4) BHEL preferred payment term is "100% direct Payment
after 45 days from the date of receipt and acceptance of
the material". This payment term acceptance is essential for
consideration of your offer. Offer with advance payment or
proforma invoice will not be considered.
- 5) Transport and Delivery at BHEL - shall be Vendor's scope.
- 6) Tender details are also hosted in BHEL Web : www.bhel.com.
- 7) No Revision of prices will be entertained after the tenders are
opened.
- 8) Offer validity should be minimum 90 days from the
date of opening, otherwise we are not in a position to consider your
offer.
- 9) Kindly submit point wise compliance to our Terms & Condition.
Otherwise it will be presumed that you are accepting BHEL's terms and
conditions.

The offers should reach us 30 minutes before the time of opening of tenders.
The offers will be opened at 14.30 hrs on the due date of tender in the presence of
tenderers who have submitted their offer and who may like to be present for the tender
opening. Late and delayed offers are liable to be rejected.

Yours faithfully,
For **BHARAT HEAVY ELECTRICALS LIMITED**

S. SUBBURAJ
Senior Manager
Purchase / R&D and CR
Bharat Heavy Electricals Limited
Thiruchirappalli - 620 014,

MANAGER / PURCHASE
(FOSSIL BOILERS)



BHARAT HEAVY ELECTRICALS LIMITED

Page:2/2

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HIGH PRESSURE BOILER PLANT
PURCHASE DEPARTMENT - FOSSIL BOILERS
THIRUCHIRAPALLI - 620014
TAMILNADU (INDIA)

2811600008 / 12.11.2016

23505

10) Test certificate and Guarantee certificate is to be submitted by supplier.

11) Qualifying criteria format is enclosed. Copy of filled and signed Qualifying criteria format is to be submitted. Without this offer will not be considered.

12) Technical specification is enclosed. Copy of filled and signed technical specification confirmations is to be submitted. Without this offer will not be considered.

13) Since R and D dept. of BHEL is registered with Govt of India in the department of scientific and industrial research for availing excise duty exemption, confirm to supply WATER PROOF LOW PROFILE LOAD CELL without paying excise duty. (Excise duty exemption certificate will be provided by BHEL prior to despatch)

14) Since the quantity is less, special provision for MSE is not applicable.

Enclosures:

"LD clause has to be confirmed without fail."

The bidder along with its associate / collaborators / sub-contractors / sub-vendors / consultants / service providers shall strictly adhere to BHEL fraud prevention policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice.

PR Links

Material.	PR.No	PR.Item.	Quantity	Acc. Assign	Customer Number
	116735918	00010	8.000	/000000	

list of suppliers

RFQ-5200005467

Open Tender Dummy Code

OFFER IS TO BE SENT TO THE FOLLOWING ADDRESS

**AGM / CCDP
Purchase / R&D and CR
CCDP, BHEL
TIRUCHIRAPALLI - 620 014
TAMIL NADU, INDIA**

The offers should reach us 30 minutes before the time of opening of tenders. The offers will be opened at 14.30 hrs on the due date of tender in the presence of tenderers who have submitted their offer and who may like to be present for the tender opening. Late and delayed offers are liable to be rejected.

Yours faithfully,
For **BHARAT HEAVY ELECTRICALS LIMITED**

S. SUBBURAJ
Senior Manager
Purchase / R&D and CR
Bharat Heavy Electricals Limited
Thiruchirappalli - 620 014.

MANAGER / PURCHASE
(FOSSIL BOILERS)
Yours faithfully,

**Research and Development
Bharat Heavy Electricals Limited**

Ref: QC: NSE: 16-17: 01

11/11/2016

QUALIFYING CRITERIA

The BIDDER / VENDOR have to necessarily provide the following details, for making an assessment of the firm's capability and competency.

BHEL will study both the Qualifying Criteria and Response for Technical Specifications. The Price bid can be studied only if both the Qualifying Criteria and Response for Technical Specifications are found acceptable otherwise rejected.

The BIDDER is expected to give complete details against each clause in the table given below and wherever necessary an additional sheet may be attached giving clear reference number to cover the required details.

Name of the product: "Waterproof Low Profile Submersible Load Cell". Refer Technical Specification for further details. .

S. No.	PARTICULARS	VENDOR's RESPONSE
1	The BIDDER / VENDOR shall have a minimum of Five Years of Continuous Experience in the Design, Manufacture & Supply of " Waterproof Low Profile Submersible Load Cell ". Please indicate the actual experience.	
2	Number of " Waterproof Low Profile Submersible Load Cell " supplied till date in India. Please furnish contact person name, address, phone number, fax number and mail id.	
3	Number of " Waterproof Low Profile Submersible Load Cell " supplied till date outside India. Please furnish contact person name, address, phone number, fax number and mail id.	
4	Details of Design Set-Up and Technology Back-Up assured from the PRINCIPAL Equipment Maker.	
5	Details on Service-after-Sales set-up in India including the addresses of Agents/Service Centre in India.	
6	BHEL reserves the right to verify the information provided by the vendor for the referred Waterproof Low Profile Submersible Load Cell supplied. BHEL reserves the right to accept or reject the offer based on the assessment of technical and financial capability of vendor.	Accepted

Prepared	Reviewed	Approved
(P.Selvaraj)	(M.Anandaraj)	(R.Kaliappan)

Technical specifications for waterproof low profile submersible load cell

Ref: TS: BHEL: R&D: NSE: 16-17:09

06/10/2016

Scope of Vendor: Supply of waterproof low profile submersible load cell

Vendor is requested to give specific confirmation for each point given below. Deviations if any shall be clearly indicated.

Sl. No	Particulars	BHEL specifications	Vendor's Confirmation	Deviation, if any
1	Waterproof low profile submersible load cell	- Capacity of Load cell: 2.3 kg. - Excitation: 10 Volts, 15 Vdc maximum. - Output Ranges: 2 mV/V $\pm$ 1%. - Calibration: 5 points in tension 0%, 50%, 100%, 50%, 0% capacity. - Linearity: $\pm$ 0.2% FSO. - Hysteresis: $\pm$ 0.1% FSO. - Ranges > 25 lb: $\pm$ 0.08% FSO. - Repeatability: $\pm$ 0.1% FSO. - Zero Balance: $\pm$ 1% FSO. - FS Deflection: 0.025 to 0.075 mm. - Operating Temperature: -18 to 82°C. - Compensated Temperature: 15 to 71°C. - Thermal Effects: Span: $\pm$ 0.0036% rdg/°C. Zero: $\pm$ 0.0036% FSO/°C. - Safe Overload: 150% Capacity. - Ultimate Overload: 300% Capacity. - Bridge Resistance: 350 Ω nominal. - Protection Level: IP68. - Electrical Connection: 3 m submersible cable. - Construction: 17-4 pH stainless steel. - Submersible Depth: 5 to 10K & Range: 3 m.		
2	Performance Prove-Out at BHEL, Trichy or NITT.	The Supplier's Service Engineer shall prove the performance of the waterproof low profile submersible load cell at BHEL, Trichy or National Institute of Technology, Trichy - 15.		

		The supplier shall bring all necessary accessories for conducting demonstration of the material at BHEL, Trichy or National Institute of Technology, Trichy - 15. The supplier's shall take back the accessories after performance prove out which are not part of supply.		
3	Onsite Performance Guarantee	The waterproof low profile submersible load cell is to be guaranteed for its performance for a minimum period of one year from the date of performance acceptance at BHEL works.		
4	Test Calibration Certificate /	Produce original manufacturer's test / calibration certificate along with material supply.		



Bharat Heavy Electricals Limited
Purchase Department / R&D and CR
CCDP, Tiruchirappalli – 620 014
Tamil Nadu, India

COMMERCIAL TERMS AND CONDITIONS FOR SUBMISSION OF OFFER

1.0 QUOTATIONS

Bidders shall submit the offer in **TWO INNER ENVELOPS** as indicated below which shall be sealed in one outer envelope.

Envelope I This sealed envelope should contain all the copies of technical bid together with un-priced commercial bid. This envelope should be clearly marked "**Part I – Technical and Commercial bid**", indicating enquiry no., due date and address & reference of the bidder.

Envelope II This sealed envelope should contain **price details**. This envelope should be clearly marked "**Part II – Price bid**", indicating enquiry no., due date and address & reference of the bidder.

Both the envelopes (part I & part II) shall be put in one cover, duly sealed, super scribing as part I and part II of enquiry no., due date of opening and the address and reference of the bidder.

The above offer should reach this office on or before the due date by 14.00 hrs (IST). Late offers will not be considered. We suggest you to send the offer by SPPED POST.

Tender should not be addressed any individual's name but only by designation to:

**AGM / CCDP
Purchase Department / R&D and CR
Combined Cycle Demonstration Plant
BHARAT HEAVY ELECTRICALS LIMITED
TIRUCHIRAPLLI – 620 014
TAMIL NADU, INDIA**

Tender should be free from **CORRECTION AND ERASURES**, Corrections if any, must be attested. The following guidelines are applicable for price bid

- a) If, in the price structure quoted for the required material, there is discrepancy between the unit price and the total price (total price is obtained by multiplying the unit price by the quantity), the unit price shall prevail and the total price corrected accordingly, unless in the opinion of the purchaser there is an obvious misplacement of the decimal point in the unit price, in which case the total price as quoted shall govern and the unit price corrected accordingly
- b) If there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected
- c) If there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail subject of (a) and (b) above

- d) If there is such discrepancy in an offer, the same shall be conveyed to the bidder with target date upto which the bidder has to send his acceptance on the above lines and if the bidder does not agree to the decision of the purchaser, the bid is liable to be ignored.

Offers should be in **ENGLISH** and accompanied by detailed technical literature, catalogue and details of process facility in **ENGLISH**.

2.0 PART I (TECHNICAL & UNPRICED COMMERCIAL BID)

2.1 Technical

This part shall include / indicate the following:

Offer should contain complete scope of supply with all technical details, specification, delivery and other commercial terms and conditions.

2.2 Commercial

This part shall include / indicate the following;

2.2.1 Part of shipment / station of dispatch

2.2.2 Terms of payment

2.2.3 Taxes & duties applicable

2.2.4 Delivery schedule

2.2.5 Offer validity

2.2.6 Country of origin

2.2.7 A copy of "Un-Priced Part II" i.e., a copy of the price bid without **the price details** to be enclosed.

3.0 PART II (PRICE – BID)

This part should contain the schedule of price particulars and to be co – related to the technical details provided in part wherever required / possible break up price details are to be furnished. (Bidders shall quote only fixed rate / price only and not subject to any escalation whatsoever during the period of bid validity and execution of purchase order. Any bid with adjustable or price variation clause shall be treated as "non-responsive" and liable for rejection).

4.0 OPENING OF TENDERS

The part I – Technical & commercial bid alone would be opened on the tender opening date at the pre-fixed time in presence of responded tenderers / authorized representative, who may like to be present for tender opening.

The part II – Price bid of technically suitable bidders alone would be opened. The technically suitable bidders would be informed about the price bid opening date. Clarifications if any required by BHEL for technical evaluation would be sought from bidders before opening of part II – price bid.

5.0 GENERAL

5.1 Incomplete offers will not be considered.

5.2 Terms of Delivery: Bidders are required to quote their best delivery period. Delivery shall be counted from the date of letter of intent.

5.3 Taxes and Duties: All taxes and duties if any payable extra over and above the quoted price should be specifically indicated in the un-priced bid along with CST & TIN No etc., failing which the purchaser will not be liable for payment of such taxes and duties.(the quoted rates shall be considered as "all inclusive"

5.4 validity of offer: Offer shall be kept valid for acceptance for a period of 90 days (ninety days) from the date of bid opening.

5.5 Payment terms: Payment term is 100% direct payment after 45 days from the date of receipt and acceptance of materials (Any deviation in the above payment term will attract loading as mentioned below) "Base rate of SBI (as applicable on the date of Techno-commercial bid opening + 6% will be loaded for the period of relaxation sought by bidders).

Payment through bank is not preferred. In case of payment through bank is opted by the supplier, BHEL prefers documents submission through bank with copy of LR and door delivery of Goods to stores with consignee copy attached. In this case loading will be 3% on the offered value.

5.6 Liquidated Damages: It is clearly understood among the parties to the contract the **"Time is the essence of the contract"**. Therefore, the delivery of the goods specified in the purchase order should be made within the time prescribed. Failure to dispatch the materials in the time as per the delivery quoted in our purchase order would make the supplier liable to an un-conditional penalty as below.

a. Liquidated damages shall be 0.5% of the total order value per week or part there of subject to a maximum of 10% of the total order value

b. For staggered delivery schedule, LD shall be 0.5% of the undelivered portion per week of the delay or part there of subject to a maximum of 10% of the total order value.

c. Any deviation from the above LD clause, loading will be applied to the extent to which it is not agreed by the bidder (at offered value)

5.7 Risk Purchase: Alternately the purchaser at his option will be entitled to terminate the contract and to purchase elsewhere at the risk and cost of the seller either the whole of the goods or any part which the supplier has failed to deliver or dispatch within the time stipulated as aforesaid or if the same were not available, the best and the nearest available substitute therefore. The supplier shall be liable for any loss, which the purchaser may sustain by reason of such risk purchases.

5.8 Test Certificates: The bidders shall clearly mention in their offer that test certificate as called for in the technical specification, in the required number of copies will be provided at no extra cost.

5.9 Evaluation of the offers shall be on the basis of "to-Door cost at BHEL, Trichy" (Net cash outflow to BHEL). BHEL will consider the ranking after the loading is applied as offered above wherever deviations are observed.



BHARAT HEAVY ELECTRICALS LIMITED

Tiruchirapalli - 620 014

Purchase / R&D and CR

Enquiry No:

date :

COMMERCIAL TERMS CONFIRMATION

SI No	Description	BHEL Requirement	Supplier Confirmation
01	OFFER VALIDITY	90 days from the date of tender opening	YES
02	PRICE QUOTED	FOR Destination, BHEL Stores	YES / NO
03	PACKING & FORWARDING (Inclusive or extra. If extra clearly mention in % or lumpsum amount)	Supplier Option	Included / Extra
			% / Rs
04	EXCISE DUTY	R&D department of BHEL is exempted from paying ED. (ED Exemption certificate will be provided).	Accepted
05	VAT or CST (clearly mention in %)	Supplier Option	VAT %
			CST % (without C form)
06	FREIGHT & INSURANCE (Inclusive or extra. If extra clearly mention in % or lumpsum amount)	Supplier Option	Included / Extra
			% / Rs
07	DELIVERY SCHEDULE	Supplier Option	
08	PAYMENT TERM	100% direct payment after 45 days from the receipt and acceptance of materials at BHEL, Trichy	Accepted
09	LD CLAUSE	0.5% per week to a maximum of 10%	Accepted
10	GUARANTEE / TEST CERTIFICATE	Supplier Option	
11	MSME CERTIFICATE	To be attached (if available)	
12	CONTACT PERSON DETAILS	Name	
		Mobile Number	
		Email id	

Date :

Signature of Supplier with Seal