

Domain : bhel.abcpocure.com

Parent department: BHEL Trichy

Unit name : BHEL Trichy

Purchase group : FB M&S Spares Cap RFQ/NIT/Enquiry Officer : SUBRAMANIANS

Event ID : 5466 RFQ/NIT/Enquiry no. : 2661800292

Enquiry Date : 27/07/2018 05:30:00

Tender Description : INDUCTION LAMPS AND LUMINAIRES

Terms & Conditions : TECHNO COMMERCIAL BID

Supply item should be as per the enclosed Specification

Kindly refer SPECIFICATIONS & MAKE for the item

Vendors should fill all EPS fields with clarity.

PRICE BID

Re-confirm your quoted price before uploading.

SPECIFICATION AND PQC GIVEN IN THE ATTACHMENT

Read the ANNEXURE -II thoroughly before filling.

Fill the Annexure- V (if applicable)& Annexure-A and attach in EPS.

Product / service / work keywords : Induction Lamp, Luminaries,

No. of Bid Parts : Multiple Envelope : Techno-commercial bid , Price bid

Type of contract : Goods Project duration / delivery or completion period : 31.01.2019

Download document : Before login RFQ floated under the policy : PP-PURCHASE POLICY

Estimated Category : A No. of items already attached : 1

Delivery/Location At : BHEL STORES TRICHY Delivery Date : 31/01/2019 05:30:00

Inspection by Agency : BHEL ENGINEERS Inspection Location : BHEL WORKS

Min. bid required : 3

Bid submission configuration

Bid evaluation : Item wise Bidding access : Open Tender

Base currency : INR Bidding type : NCB/Indigenous

Key configuration

Pre-bid meeting : Don't allow

Dates configuration

Document downloading start date : 28/07/2018 08:50:00 Document downloading end date : 10/08/2018 13:00:00
Bid submission start date : 28/07/2018 08:50:00 Bid submission end date : 10/08/2018 13:00:00
Bid opening date : 10/08/2018 13:01:00

Document / EMD / Security fee detail

Document fees : Not required EMD : Not required

Bidding forms

Price Bid

Price Bid

ITEM NAME	UNIT OF MEASUREMENT	TOTAL QUANTITY
250W induction luminaire with lamp for the specification refer the annexure	NO	50.00

Information for Online Participation

Bidder who wish to participate in this tender needs to procure Digital Certificate as per Information Technology Act-2000 using that they can digitally sign their electronic bids. Bidders can procure the same from any or the CCA approved certifying agencies, or they may contact e-Procurement Technologies Ltd. at below mentioned address and they will assist them in procuring the same. Bidders who already have a valid digital Certificate need not to procure the same. In case bidders need any clarification regarding online participation, they can contact,

e-Procurement Technologies Ltd.

Corporate Office:

Address : A-201/208, Wall Street - 2, Opp. Orient Club,
Nr. Gujarat College, Ellis Bridge,
Ahmedabad - 380006, Gujarat(INDIA)

Digital Certificate Contacts

Contact Person : Mr. Himalay Vaishnav
Cell : +91-9099090830
Phone Nos. : +91-9099090830
Fax No :
e-Mail : info@abcProcure.com

Support Team Contacts

Contact Person : BHEL Support Team Ahmedabad
Cell : +91-79-40270590
Phone Nos. : +91-79-40270508/560/578/590/599//574
Fax No :
e-Mail : Bhel.Support@abcProcure.com

Bidder who wish to participate in e-Tender need to fill data in predefined forms of Price bid available in respective tender only. After filling data in predefined forms bidders need to click on final submission link to submit their encrypted bid. Bidder need to submit Document Fees, EMD & Reference Documents in hard copy if such instruction are given by tendering authority. As Per the new Inter-operability guidelines released by Controller of Certifying Authorities(CCA), the Secured Socket Layer(SSL) certificate for a e-procurement application is generated on a new algorithm, SHA2.

Also, the Digital Certificates that will be applicable for these platforms have to be SHA2 algorithm complaint. For the same, the users have to ensure that they have Windows XP(SP3)/Windows Vista/Windows7 installed in their respective PC/Laptop. In case of Windows XP Service pack - 3, if you get any issue you can install the SSL patch, which is available at our download section of our e-Tender/e-Auction Portal and also at our corporate website www.abcprocure.com just below the label of "Knowledge section".

Supply of 250W Energy-efficient Industrial Highbay Luminaire with control gear box, reflector and induction lamp as specified below:

Sl.No.	Description for BHEL Requirement	Specified / To be confirmed by Bidder	Bidder Comments
1.0	Luminaire Suitability	Integral luminaire with ballast suitable for high bay	
1.1	Housing	Minimum IP 54 for entire fitting. Eyebolt with anti-vibration rubber bushing provided on housing for suspension. All Fasteners shall have locking provision to avoid getting loosen due to vibration.	
1.2	Reflector construction	Parabolic, anodized and electrochemically brightened and made of aluminium. To be provided with heat-resistant and toughened glass / polycarbonate / acrylic cover to ensure IP54 ingress protection.	
1.3	Reflector suitability	Reflector suitable for high bay wide angle application.	
1.4	Input power supply	1 phase, 50 Hz. A.C power supply. The fitting should operate in a voltage range of 180-250V. Vendor to confirm.	
1.5	Control Gear	Electronic Control gear with power factor improvement, mains connector etc., all prewired upto terminal block and mounted on a gear tray/ base for ease of maintenance.	
1.6	HF generator output frequency	less than 275 kHz. Bidder to confirm. HF generator frequency shall not interfere with Electrical lines, Electronic drives, CNC/PLC machines, Pacemakers, Telecom networks, IT networks etc.,	
1.7	Maximum operating temperature	Up to 50 Degree C	
1.8	Safety chain	Safety chain of length 2 mtr from luminaire to the roof hook shall be provided. Separate chain from protective glass to dome also to be provided.	
1.9	Access for Maintenance	Access to gear compartment shall be provided to facilitate easy maintenance, replacement and connection	
1.10	Dimensional details and net weight	bidder to specify	
1.11	Rated life of the luminaire	Approx. 1,00,000 hours. Bidder to specify	
1.12	Nominal Power factor, THD, CRI	P.F> 0.95; THD <10%; CRI>=80	
1.13	Mains current	Bidder to specify	
1.14	Protection	Over voltage, Under voltage, Short circuit, Open Circuit, Surge Protection. Vendor to confirm.	
1.15	Technical catalogue/ drawing	Bidder to furnish with the offer	

Harshwardhan
29.06.18
HARSHWARDHAN KUMAR
Senior Engineer
Maintenance & Services
BHEL, TRICHY - 620 014

Sl.No.	Description for BHEL Requirement	Specified / To be confirmed by Bidder	Bidder Comments
1.16	Specification for lamp	Circular shaped, externally coupled Induction lamp suitable for 180-250V, 50Hz, 1 phase supply. The assembly shall be of a low pressure mercury discharge vessel and an inductive power coupler.	
1.17	Insulating Materials	Insulating materials of lamps shall be resistant to abnormal heat and to fire	
1.18	Make of the luminaire and lamp	GE, Crompton Greaves, Bajaj, Osram, LVD or reputed makes acceptable to BHEL based on test reports and certificates	
1.19	Product Certification	Product certification by CPRI / ETDC / NABL approved labs for power, power factor, operating voltage and THD should be submitted.	
1.20	Warranty	Replacement Warranty for trouble free operation of the lamp & all sub assemblies for a minimum period of TWO years after acceptance of material at BHEL.	
2.0	Pre-qualification criteria:		
	The BIDDER has to compulsorily meet all the following requirements and supporting documents should be furnished with out which the offer will not be considered for technical evaluation.		
2.1	The bidder should have directly supplied 10 nos (min) of induction lighting system of min 200W rating to any PSU / Government / Semi Government Organization / Joint Venture company of PSUs or Govt. Organization or both / Private sector company registered under Companies Act 1956, in last five (05) years from the date of NIT. *Copy of purchase order in the name of the bidder is required to be submitted in support of above.		
2.2	The bidder should be an OEM or an authorised dealer. In case of a dealer, valid authorisation letter from the OEM to be submitted along with the offer.		


 22-06-18
HARSHWARDHAN KUMAR
 Senior Engineer
 Maintenance & Services
 BHEL, TRICHY - 620 014

Annexure-II

BHARAT HEAVY ELECTRICALS LIMITED

(A GOVT.OF INDIA UNDERTAKING)

HIGH PRESSURE BOILER PLANT

TIRUCHIRAPPALLI-620 014

TERMS AND CONDITIONS OF THE ENQUIRY (TWO PART BIDS) INDIGINOUS VENDORS

1.	The tender will be operated on two part bids basis i.e. Part I -Techno-Commercial Bid & Part II- Price Bid in EPS PORTAL ONLY
2.	Techno-Commercial Bid: Containing Technical details, specifications, commercial terms and conditions Taxes, delivery terms, delivery schedule, validity of offer, payment terms (except price details), acceptance for LD clause, RP clause etc. as per ANNEXURE-A shall be submitted in bid part-I in EPS
3.	Price to be quoted for those items quoted in the technical bid in EPS PORTAL.
4.	This Tender is hosted in (https://bhel.abcpocure.com) portal & offer to be submitted through e-procurement platform (https://bhel.abcpocure.com). portal only. You are requested to submit your 2 parts offer before due date & time given in RFQ through EPS PORTAL only. SEALED COVER BIDS / E-MAILS / FAX / MANUAL OFFERS WILL NOT BE ACCEPTED
5.	Tender should not be addressed to any individual's name / designation.
6.	Attached documents/tenders should be free from CORRECTION AND ERASURES. Any correction in any attached document should have been attested. If there is such discrepancy in an offer, the same shall be conveyed to the bidder with target date up to which the bidder has to send his acceptance on the above lines and if the bidder does not agree to the decision of the purchaser, the bid is liable to be ignored
7.	Please submit point wise compliance to our specifications, terms and conditions. Otherwise it will be presumed that you are accepting BHEL's terms and conditions
8.	Offer(s) received after due date and time as mentioned in EPS portal will not be considered under any circumstances.
9.	Normally offer to be submitted with in due date only. Any tender due extension request to be given on or before 48hrs of due date & time
10.	If the due date of tender opening happens to be a holiday, those tenders will be opened on future working day for which corrigendum will be issued.
11.	Attached documents with the offer shall be signed and stamped in each page by authorized representative of the bidder
12.	Validity of quoted rates should be maintained minimum for 120 days from the date of Tender opening for ordering (Technical Bid). The quoted/Finalized rates shall be Firm till completion of the supplies
13.	The rates are to be quoted on F.O.R. BHEL BHEL, TIRUCHIRAPALLI (TN) basis ONLY and Packing & marking charges, Freight & Transit Insurance charges which are payable to supplier. All the items should be supplied at our STORES, BHEL / TRICHY-14 at your own cost. Offers with any other delivery conditions is not acceptable.

IMPORTANT NOTE:**FOR Indian Bidders.**

I) Delivery condition like Ex-works / Ex-godown / Transportation of materials through transport carriers from your works up to the transport carrier's office at **TIRUCHIRAPALLI**, and taking delivery of goods by BHEL from such office of transport carriers is not acceptable to us).

14. Payment Terms (Indigenous):

Payment term is "100% direct EFT payment after 45 days from the date of receipt and acceptance (supply, installation & successful commissioning of the system, wherever if applicable) of materials at BHEL Stores".

The duplicate copy of the invoice meant for the transporters should accompany the material as stipulated under C.E. rules 52a and 173c (or) 57gg. A Photostat copy of the above invoice for each Delivery Chelan should be submitted along with the original bills routed through bank or submitted directly to BHEL finance department.

Any deviation in the above payment term will attract loading as mentioned below. "Base rate of SBI (as applicable on the date of bid opening. Techno-commercial bid opening in case of two part bids) + 6% shall be considered for loading for the period of relaxation sought by bidders.

Payment other than credit payment will not be acceptable & will be rejected.

Offers of indigenous Suppliers with payment terms as LC / Advance Payment, Payment through bank etc. will be rejected.

15. Liquidated Damages / Penalty: -

The delivery of the goods specified in the purchase order should be made within the time prescribed. LD for delay in 'Supply' and/or

'E&C' (E&C wherever if applicable) will be applicable to the delays attributed to vendor. LD will be considered separately for 'Delivery' and 'E&C' (E&C wherever if applicable). Where the seller supplies or dispatches the goods, beyond the delivery period Liquidated damages shall be applicable 0.5% of the total order value per week or part thereof subject to a maximum of 10% of the total order value.

**** In case of single delivery date, Order should be completed 100% for processing the bill, otherwise LD will be calculated based on Total PO Value restricted to Max % as mentioned in the PO Condition column**
Material Despatched after Due date: Once the delivery due date is crossed, bills have to be clubbed till final despatch and forwarded for processing of payment as a single bunch. LD percentage will be calculated from Delivery due date to final despatch date.

The rate of LD for delayed E&C shall be @ 0.5% per week of delay of total PO value (Supply + E&C) in E&C subject to a maximum of 10% of total PO value (Supply + E&C).

Penalty on delay in 'Supply' and/or 'E&C' will be applicable to the delays attributed to vendor. Penalty will be considered separately for 'Supply' and 'E&C'.

The rate of penalty for delayed Supply shall be @ 0.5% per week of delay of total PO value (Supply + E&C) in supply subject to a maximum of 10% of total PO value (Supply + E&C).

The rate of penalty for delayed E&C shall be @ 0.5% per week of delay of total PO value (Supply + E&C) in E&C subject to a maximum of 10% of total PO value (Supply + E&C). Maximum penalty for delay in Supply and E&C together shall be limited to 15% of total PO value (Supply + E&C).

For staggered delivery schedule, LD shall be 0.5% of the undelivered portion per week of the delay or part thereof subject to a maximum of 10% of the total order value.

Any deviation from the above LD clause, loading will be applied to the extent to which it is not agreed by the bidder (at offered value).

16. RISK PURCHASE:

Alternatively, the purchaser at his option will be entitled to terminate the contract and to purchase elsewhere at the risk and cost of the seller either the whole of the goods or any part which the previous supplier has failed to deliver or dispatch within the time stipulated as aforesaid or if the same were not available, the best and the nearest available substitutes therefore. The supplier shall be liable for any loss, which the purchaser may sustain by reason of such risk purchases in addition to penalty at the rate mentioned in our LD clause.

Risk Purchase clause will be applicable. Deviated offers with non-acceptance of Risk Purchase clause will lead to rejection of offer.

17.	PREFERENTIAL DELIVERY: (Applicable in the case of BHEL's Enquiry specifies Preferential Delivery in the Special Instructions) It should be noted if a contract is placed on a higher tendered as a result of this invitation to tender in preference to the lowest acceptable offer in consideration of the earlier delivery, the seller will be liable to pay to the purchaser the difference between the contract rate and that of the lowest acceptable tender on the basis of final price F.O.R destination, including all elements of freights, Sales tax, duties and other incidents, incidental in case of failure to complete supplies in terms of such contract within the date of delivery specified in the tender and incorporated in the contract, such difference amount in addition to penalty at the rate mentioned in our LD clause.
18.	Reverse Auction (RA): BHEL reserves the right to conduct on-line internet Reverse Auction ie. ONLINE BIDDING (THROUGH A SERVICE PROVIDER) for finalizing the Tender. This decision will be communicated to the technically qualified vendors after technical evaluation. Details / General terms / guidelines for conduct of RA are shown below Vendors are requested to confirm their acceptance for BHEL proceeding with RA route for finalization of the enquiry. - For the proposed reverse auction, technically and commercially acceptable bidders only shall be eligible to participate. - BHEL will engage the services of a service provider who will provide all necessary training and assistance before commencement of on line bidding on internet. - BHEL will inform the vendor in writing in case of reverse auction, the details of Service Provider to enable them to contact & get trained. - Business rules like event date, time, start price, bid decrement, extensions etc. also will be communicated through service provider for compliance. - Vendors have to fax the Compliance form in the prescribed format (provided by Service provider) before start of Reverse auction. Without this, the vendor will not be eligible to participate in the event. - BHEL will provide the calculation sheet (e.g., EXCEL sheet) which will help to arrive at "Total Cost to BHEL" like Packing & forwarding charges, Taxes and Duties, Freight charges, Insurance, Service Tax for Services and loading factors (for non-compliance to BHEL standard Commercial terms & conditions) for each of the vendor to enable them to fill-in the price and keep it ready for keying in during the Auction - Reverse auction will be conducted on scheduled date & time. - At the end of Reverse Auction event, the lowest bidder value will be known on the network. - The lowest bidder has to Fax/e-mail the duly signed Filled-in prescribed format as provided on case-to-case basis to BHEL through Service provider within 24 hours of Auction without fail. - Any variation between the on-line bid value and the signed document will be considered as sabotaging the tender process and will invite disqualification of vendor to conduct business with BHEL as per prevailing procedure. - In case BHEL decides not to go for Reverse Auction procedure for this tender enquiry, the Price Bids and price impacts, if any, already submitted and available with BHEL shall be opened as per BHEL's standard practice. - BHEL reserves the right to negotiate if need be, with the "L1" vendor of the Reverse Auction <u>BHEL reserves the right not to consider offers from vendors not complying with the RA process for finalization of the enquiry.</u> - If the Bidder or any of his representatives are found to be involved in Price manipulation/ cartel formation of any kind, directly or indirectly by communicating with other bidders, action as per extant BHEL guidelines, shall be initiated by BHEL and the results of the RA scrapped/ aborted. In case BHEL decides to go for reverse auction, the H1 bidder(s) (whose quote is highest in online sealed bid) may not be allowed to participate in further RA process.
19.	BHEL reserves its right to reject a tender due to unsatisfactory past performance in the execution of a contract at any of BHEL projects / Units
20.	If Guarantee / Warranty period is applicable as per tender specification, No deviation permitted and deviated offers are liable for rejection
21.	Price shall be quoted item wise in EPS Portal
22.	Supplier has to ensure quoting of price very carefully in EPS PORTAL to avoid any discrepancies
23.	While quoting price, it will be ensured that all terms & conditions as per GST act is followed
24.	TAXES AND DUTIES: GST IN no, HSN CODE, GST rate for each items are to be quoted
25.	On the due date of tender opening, the technical bids will be opened . Bids will be evaluated by us and clarifications required, if any, will be called for from the bidders on technical and commercial points
26.	After tender opening Technical Scrutinsation Of the Offers Will be done.
27.	Vendors Meeting Our Technical Specification Will Be Essential For Consideration Of Offer.
28.	Tender evaluation will be carried out on the basis of Technical Specifications and Commercial Terms and Conditions specified in the tender documents and changes thereof (if any) will be communicated to all bidders
29.	For verification of data submitted towards evaluation of bidder's capability, BHEL may decide to visit the bidder(s) works. Any fact found deviating from submitted data shall make the bidder liable to be disqualified.

30.	The correspondence between the bidder and BHEL through email is considered as valid document Legally though not signed. It is treated as valid confirmations made on behalf of the respective company and comes under the legal ambit of the business transaction and hence binding on both the parties. If any difference is found in the terms in the Techno-commercial bid and price bid, the terms mentioned freezed after clarification sought through mail acceptable by BHEL will be considered
31.	<u>Cost Evaluation:</u> Evaluation will be done on ITEMWISE on the basis of “Landed cost to BHEL Tiruchirapalli (TN)”. For evaluation, the exchange rate (TT selling rate of SBI) on the date of bid opening shall be considered. If the relevant day happens to be a bank holiday, then the forex rate as on the previous working day shall be considered. BHEL will consider the ranking after the loading is applied as referred above, wherever deviations are observed Ranking (L-1, L-2 etc.) will be done only for the Techno-Commercially acceptable offers. Normally BHEL reserves the right to place order for individual items with different vendors. At special circumstance ranking shall be done on compatible basis which will be indicated through Enquiry special instruction General Notes. In the event of more than one vendor becoming L-1 for any of the item / items, the enquiry quantity for those item / items may be shared equally among all the L1 vendors
32.	In the event of more than one vendor becoming L1 for any of the item / items, the enquiry quantity for those item / items will be shared equally among all the L1 vendors.
33.	If the quoted prices by the L1 suitable vendors for net cash out flow to BHEL is same and quantity splitting is not feasible, in such case revised price bid may be asked from those respective suppliers for the respective item/items. (Wherever, if applicable)
34.	BHEL reserves the right to increase or decrease the tender quantity and split up the tender quantity among more than one vendor at the lowest acceptable price to BHEL and place order accordingly in any proportion at our own discretion
35.	Lowest price received against BHEL tenders need not be the technically acceptable one and in that case BHEL reserves the right not to consider the same. The purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any tender in part or full without assigning any reason whatsoever. (Wherever if applicable)
36.	BHEL reserves the right to negotiate or refloat the tender opened, if L1 price is not the lowest acceptable price to BHEL due to inter-alia other reasons. (Wherever if applicable).
37.	<u>IMPORTANT NOTE:</u> BHEL WILL CONSIDER THE RANKING AFTER THE LOADING IS APPLIED AS REFFERED ABOVE WHEREVER DEVIATIONS ARE OBSERVED
38.	The basic amount will be arrived by deducting the applicable GST taxes & duties, freight & insurance charges. GST Taxes& duties will be paid over total quoted amount. Including Packing , marking charges, Freight& insurance amount
39.	Any other conditions which might have been quoted by the seller and are in contravention to the terms prescribed in the order and which have not been specifically accepted by purchaser in written will not be applicable to the contract
40.	<u>Special Provisions for Micro and Small Enterprises (MSE)</u> The bidder may also be a Micro and Small Enterprises (MSE) vendor registered as per MSE act. As per the public procurement policy notified by the Central government. 20% of the tendered quantity is earmarked for MSE suppliers in this tender. Out of the 20% tendered quantity reserved for MSE suppliers, 4% shall be earmarked for procurement from MSE owned by SC / ST entrepreneurs. In case MSE vendor participating in the tender quotes within the price band of L1 + 15%, they will be allowed to supply the portion of the requirement subject to acceptance of L1 price by MSE vendor. In case of more than one such MSE, the supply shall be shared proportionately. "MSE suppliers can avail the intended benefits only if they submit along with the offer, attested copies of either EM II certificate having deemed validity (five years from the date of issue of acknowledgement in EM, II) or valid NSIC certificate or EM II certificate or Udyoug Aadhar No with due validity along with attested copy of a CA certificate (Format

	enclosed at Annexure -V where deemed validity of EM II certificate of five years has expired) applicable for the financial year (latest audited). Date to be reckoned for determining the deemed validity will be the date of bid opening (Part 1 in case of two part bid). Non submission of such documents will lead to consideration of their bid at par with other bidders. In case any improper / lack of documents is there vendor on their own interest may submit all the relevant documents as stated above before tender opening. No benefit shall be applicable for this enquiry if any deficiency in the above required documents are not submitted before tender opening. Documents should be notarized or attested by a Gazetted officer for consideration of MSE certificate. " Such Micro/Small Enterprises registered vendors must state the sub-category to which they belong and submit documentary proof for the same. The sub-categories: (a) Enterprises owned by Scheduled Castes. (b) Enterprises owned by Scheduled Tribes. (c) Enterprises owned by other than above two categories The enterprises under (a) & (b) means the proprietor in case of single owned firm and all partners in case of partnership and all directors in case of private/public limited must belong to SC/ST category (Such enterprise will have to submit ant document for proof of SC/ST category) (Note: vendor need to go through General note Of tender condition also for any ial instruction & deviation from above.) If more than one valid MSE supplier stands with in rage of L1+15% range, 20% of quantity will be shared till quantity split is feasible & rest of 20% will be awarded to lowest quote of valid MSE supplier. Traders will be excluded from the above MSE benefit as per MSE public procurement policy.
41.	Equipment will be inspected and proved at vendor's works prior to dispatch, if applicable as per tender condition. However final inspection and acceptance of equipment will be after installation at BHEL, TIRUCHIRAPALLI (TN)
42.	PACKING AND MARKING: The supplier shall arrange for securely protecting and packing the stores to avoid loss or damages during transit. (Wherever if applicable).
43.	Erection / commissioning charges , if applicable as per tender condition will be clearly mentioned in the offer or else confirmation that Erection / commissioning shall be done at free of cost is available in the offer
44.	Any warranty replacement during warranty period shall be supplied free of charge on BHEL, TIRUCHIRAPALLI (TN) basis
45.	The vendor shall provide necessary drawings, Test Certificates and Operating Maintenance Manuals etc., as called for in the Technical Specification, in the required number of copies at no extra cost
46.	INDIAN AGENTS OF FOREIGN SUPPLIERS & DEALERS /TRADERS/DISTRIBUTORS OF OEM : BHEL shall deal directly with foreign vendors, wherever required, for procurement of goods. However, if the foreign principal desires to avail of the services of an Indian agent, then the foreign principal should ensure compliance to regulatory guidelines - which require mandatory submission of an Agency Agreement It shall be incumbent on the Indian agent and the foreign principal to adhere to the relevant guidelines of Government of India, issued from time to time. If the offer is submitted by Agents, duly signed agency agreement shall be submitted along with the offer in Techno-Commercial bid. The Agency Agreement should specify the precise relationship between the foreign OEM / foreign principal and their Indian agent and their mutual interest in the business. All services to be rendered by agent/ associate, whether of general nature or in relation to the particular contract, must be clearly stated by the foreign supplier/ Indian agent. Any payment, which the agent or associate receives in India or abroad from the OEM, whether as commission or as a general retainer fee should be brought on record in the Agreement and be made explicit in order to ensure compliance to laws of the country. Any agency commission to be paid by BHEL to the Indian agent shall be in Indian currency only. Tax deduction at source is applicable to the agency commission paid to the Indian agent as per the prevailing rules. In the absence of any agency agreement, BHEL shall not deal with any Indian agent (authorized representatives / associate / consultant, or by whatever name called) and shall deal directly with the foreign principal only for all correspondence and business purposes. The supply and execution of the Purchase Order (including indigenous supplies/ service) shall be in the scope of the OEM/ foreign principal. The OEM/ foreign principal should submit their offer inclusive of all indigenous supplies/ services and evaluation will be based on 'total cost to BHEL'. In case OEM/ foreign principal recommends placement of

	order(s) on Indian supplier(s)/ agent on their behalf, the credentials/ capacity/ capability of the Indian supplier/ agent to make the supplies/ services will be checked by BHEL, before opening of price bids(in case of 2 part bid). It will be the responsibility of the OEM/ foreign principal to get acquainted with the evaluation requirements of Indian supplier/ agent as per SEARP available on www.bhel.com. The responsibility for successful execution of the contract lies with the OEM/ foreign principal. Either the Indian agent or dealer/trader/distributor on behalf of the Principal/OEM or Principal/OEM itself can bid but both cannot bid simultaneously for the same item in the same tender. If offer is received by both Indian agent or dealer/trader/distributor and Principal/OEM, then the offer from Principal/OEM only will be considered. If an agent or dealer/trader/distributor submits bid on behalf of the Principal/OEM, the same agent or dealer/trader/distributor shall not submit bid on behalf of another Principal/OEM for the same item. If an agent or dealer/trader/distributor or submits bid on behalf of more than one Principal/OEM for a single item, his offer will be completely rejected for the concerned item. If at any stage it is found that the OEM has appointed an agent who - Is banned by BHEL OR - is an employee of a banned agent or - is found to be representing more than one OEM in the same tender the OEM(s) shall be disqualified
47.	ARBITRATION: All disputes or differences whatsoever which may arise at any time during execution of the Contract shall be mutually settled by BHEL Trichy and Vendor as per provision of the Contract. However, in the event such disputes cannot be settled mutually, such disputes shall be settled as per the Arbitration and reconciliation Act, 1996 of the Govt. of India and its subsequent amendments. In case of disputes with the Central PSUs, the same shall be settled at Tiruchirappalli as per the Guidelines of the Govt. of India. However, during the period such disputes are settled either by mutual discussions between the parties or by legal means, Vendor shall continue to do the work as per terms & conditions of Contract. Any dispute arising out of or in connection with this Agreement shall be finally settled by binding arbitration in accordance with the Arbitration and Conciliation Act, 1996 as may be amended from time to time. Executive Director / BHEL, Trichy – 620 012 or his authorized representative shall be the Sole Arbitrator and his decision shall be final and binding on both the parties. The place of arbitration shall be Tiruchirappalli, and the language shall be English. The courts at Tiruchirappalli shall have exclusive jurisdiction on any dispute arising out of or in connection with this Agreement, if intervention of court is warranted, subject to the arbitration provided above.
48.	The quality of the supplies should strictly conform to Technical specifications applicable for the item. The offer should specifically confirm this.
49.	If any quality problem is pointed out by any BHEL unit w.r.t. supplied material, the same shall be settled and corrected immediately with the concerned BHEL unit, by the supplier. If the material cannot be accepted by BHEL, supplier has to replace the material with no extra cost. Collection of rejected material will be sole responsibility of the supplier. If there is any failure by the supplier to settle such quality problems, the matter will be considered very seriously and appropriate penal action may be initiated against the respective supplier
50.	BHEL shall be at liberty to accept any tender, part or in full, at their discretion without giving any reason
51.	Unloading at BHEL Unit / Site has to be done by the SUPPLIERS only. BHEL will not be in a position to provide any handling / unloading facilities.
52.	The supplier shall arrange for securely protecting and packing the material to avoid loss or damages during transit.
53.	There is no minimum quantity for placement of purchase order.
54.	BHEL shall be at liberty to cancel the requirement as per tender partially or fully at any stage, without giving any reasons partially or fully.
55.	In case of receipt of order vendor will need to send consignment/material as indicated in PO. In case of dispatch by courier/ Lorry kindly put/paste the Delivery challan (extra copy) on the top of packed consignment box & another copy of DC inside the box. Consignment should be forwarded to the PO consignee address only along with extra/Xerox copy of invoice (wherever applicable) .It should be supported with Delivery challan copy. (Kindly do not forward any consignment to purchase dept. or do not address the consignment to the name of any official)

56.	Vendor's confirmation for any terms & conditions should be uniform throughout the offer. In case any discrepancies is found in the quoted term & condition of <u>Annexure- A</u> & Vendor's own format of quotation BHEL reserves the right to consider terms mentioned in <u>annexure -A</u> .
57.	Vendor may View Bill Status in www.bheltry.co.in -> materials management systems -> login id - Vendor Code and Password
58.	<u>For the New vendors-</u> In case of ordering bills against the PO shall be processed only on receipt of the following: - Send the hard copy of EFT Format (will be informed at the time of PO) duly filled-in in a Single Page with all the certification formalities by you & your bankers - One Cancelled cheque of your account (from the concerned bank) must be sent. - The Vendor's code as per PO & address must be as per billing address mentioned in PO.
59.	If winning bidder who gets the order are unable to login or still if you have any difficulty kindly let us know
60.	<u>Authorization for participation in EPS portal through DSC: E-Tender.</u> <u>Participation requirements:</u> Either Principal or authorized agent shall register their Digital Signature Certificate (DSC) (Class 3- SHA2- 2048 BIT- SIGNING & ENCRYPTION). Suppliers are advised to go through the FAQ available in the web portal (https://bhel.abcpocure.com). DSC shall be registered for the authorized person and all transaction done using that DSC against our tenders shall be taken as valid communication and shall be binding on principal/agent and is valid legally. In case of agents participating/registering their DSC (of authorized person), it will be at the sole authorization of principal to their agents to participate on their behalf and all transactions done using that DSC against our tenders shall be known as valid communication and shall binding on principal and is legally valid.
61.	Since GST is implemented, the taxes & duties will prevail as per the government notification/ guidelines. Our Provisional GST registration no. 33AAACB4146P2ZL . However, it will be mandatory to confirm from BHEL for this mentioned GST no. Suppliers may quote their GST no with valid proof in the quotation. Also before quoting of tender it is suggested to consider all the factors before quoting the tender in line with GST guidelines for input tax credit to arrive ranking of quoted suppliers.
62.	<u>GST compliance for Indigenous suppliers:</u> - In Response to Tenders for Indigenous supplier will be entertained only if the vendor has a valid GST registration no which should clearly have mentioned in the offer. If any specific exemption is available, a declaration with due supporting documents need to be furnished for considering the offer. - Supplier shall mention their GSTN registration number in all their invoices and invoices shall be in the format as specified/prescribed under GST laws. Invoices shall necessarily contain Invoice number (in case of multiple numbering system is being followed for billing like SAP invoice no, commercial invoice no etc., then the Invoice No which is linked/uploaded in GSTN network shall be clearly indicated), item description as per PO, Quantity, Rate, Value, applicable taxes with nomenclature (like IGST, SGST, CGST & UTGST) separately, HSN/ SAC Code, etc. - All invoices shall bear the HSN Code for each item separately (Harmonized System of Nomenclature)/ SAC code (Services Accounting Code). - A declaration to the effect that all invoice particulars are/were uploaded in the GSTN network/ portal & all tax liability as per GST rules and regulations have been and will be discharged, shall be mentioned in the invoice. If not mentioned in the invoice, a separate declaration shall be submitted as per the requirement of BHEL. - All documents like Mill Test Certificate, LR copy, Guarantee/Warrantee certificate, work completion certificate, any other document mentioned in PO, shall be sent along with the vehicle/consignment. For all consignments received within the calendar month, input credit will be availed within that month in line with monthly returns filing cycle. In case of any discrepancy in the document or non-submission of documents mentioned in the PO, then BHEL will not be able to accept or account the material, in such case availing of tax credit will be deferred to next month or so. - In case of discrepancy in the data uploaded by supplier in the GSTN portal or in case of any shortages or rejection in the supply, then BHEL will not be able to avail the tax credit and will notify the supplier of the same. Supplier has to rectify the data discrepancy in the GSTN portal or issue credit note (details to be uploaded in GSTN portal) for the shortages or rejections in the suppliers, within the calendar month notified by BHEL. - For any such delay in availing of tax credit for reasons attributable to supplier (as mentioned above), interest (calculated @ SBI Base Rate + 6%) along with penalty if any will be deducted for the delayed period i.e. from the month of receipt till the month tax credit is availed, from the running bills.

	h. Under GST regime, BHEL has to discharge GST liability on LD recovered from suppliers/contractors. Hence applicable GST shall also be recoverable from suppliers/contractors on LD amount. For this Debit note will be issued by BHEL indicating the respective supply invoice number. i. This is to inform that GST portion of invoice, shall be released only upon Vendor declaring such invoice in his GSTR-1 and receipt of goods and Tax invoice by BHEL and Confirmation of payment of GST thereon by vendor on GSTN portal. Alternatively, BG of appropriate value may be obtained from vendor which shall be valid At least one month after the confirmation of date of payment of GST by vendor on GSTN portal and receipt of Tax invoice and receipt of goods, whichever is later. Above is subject to receipt of goods/service and tax invoice thereof along with vendor declaring invoice in his return and paying GST within timeline prescribed for availing ITC by BHEL. j. That in case vendor delays Declaring such invoice in his return and GST credit availed by BHEL is denied or reversed subsequently as per GST law, GST amount paid by BHEL towards such ITC reversal as per GST law shall be recoverable from vendor/contractor along with interest levied/ leviable on BHEL.
63.	<u>Imports and Input Tax Credit (ITC):</u> In GST regime, input tax credit of the integrated tax (IGST) and GST Compensation Cess shall be available to the importer and later to the recipients in the supply chain, however the credit of basic customs duty (BCD) would not be available. In order to avail ITC of IGST and GST Compensation Cess, an importer has to mandatorily declare GST Registration number (GSTIN) in the Bill of Entry. Provisional IDs issued by GSTN can be declared during the transition period. However, importers are advised to complete their registration process for GSTIN as ITC of IGST would be available based on GSTIN declared in the Bill of Entry. Input tax credit shall be availed by a registered person only if all the applicable particulars as prescribed in the Invoice Rules are contained in the said document, and the relevant information, as contained in the said document, is furnished in FORM GSTR-2 by such person. Customs EDI system would be interconnected with GSTN for validation of ITC. Further, Bill of Entry data in non-EDI locations would be digitized and used for validation of input tax credit provided by GSTN. Customs EDI system would be interconnected with GSTN for validation of ITC. Further, Bill of Entry data in non-EDI locations would be digitized and used for validation of input tax credit provided by GSTN. Note: In cases where imported goods are liable to Anti-Dumping Duty or Safeguard Duty, calculation of Anti-Dumping Duty or Safeguard duty would be as per the respective notification issued for levy of such duty. It is also clarified that value for calculation of IGST as well as Compensation Cess shall also include Anti-Dumping Duty amount and Safeguard duty amount
64.	Wherever Service is associated in the tender scope (For cases Service PO is released – Supplier has to pay GST for all charges including transportation, boarding etc)
65.	Suppliers will have to fill& send the SRF (Supplier registration form) if applicable.
66.	BHEL reserve the right for asking sample / drawing approval / Pre-Dispatch Inspection before bulk supply of the materials (If required)
67.	GST CREDIT: Suppliers are advised to get registered to GSTN portal. Tenderer under "GST credit" shall be preferred
68.	<u>"BILL PROCESSING METHOD"</u> "Supplier has to ensure the full quantity of material delivery within given PO delivery date to process the bill for payment. In case suppliers fails to deliver full quantity within delivery date, bills received after PO delivery date will be processed after final despatch of the total pending supply. Further, bills will be clubbed and forwarded for payment processing as a single bunch".
69.	For any clarification you can contact to subramanian.s@bhel.in , navanee@bhel.in Contact no. 04312577427 / 04312575824
70.	For more details please refer to Ref. NIT of BHEL's website http://www.bhel.com (tender notification page) or from the govt. tender website http://tender.gov.in (Public Sector Units Bharat Heavy Electricals Limited page) <u>Important:</u> All updates, amendments, corrigendum etc., if any will be posted only on the above website as and when required. There will be no publication of the same through any other media.

Annexure -V**Certificate by Chartered Accountant on letter head**

This is to Certify that M/S
 (Herein after referred to as 'company') having its registered office at
 is registered under MSMED Act 2006, (Entrepreneur
 Memorandum No (Part—II) dtd•.....
 Category: (Micro/Small)). (Copy enclosed).

Further verified from the Books of Accounts that the investment of the company as per the latest audited financial year
 as per MSMED Act 2006 is as follows:

1. **For Manufacturing Enterprises:** Investment in plant and machinery (i.e. original cost excluding land and building and the items specified by the Ministry of Small Scale Industries vide its notification No,S.0.1722(E) dated October 5, 2006 :
 Rs... .. Lacs
2. **For Service Enterprises:** Investment in equipment (original cost excluding land and building and furniture, fittings and other items not directly related to the service rendered or as may be notified under the MSMED Act, 2006:
 Rs... ..Lacs

(Strike off whichever is not applicable)

The above investment of Rs. Lacs is within permissible limit of
 Rs. Lacs for..... Micro / Small (Strike off which is not applicable)
 Category under MSMED Act 2006.

Or

The company has been graduated from its original category (Micro/ Small) (Strike off which is not

Applicable) and the date of graduation of such enterprise from its original category is
 (dd/mm/yyyy) which is within the period of 3 years from the date of graduation of such enterprise from its original category
 as notified vide S.O. No. 3322(E) dated 01.11.2013 published in the gazette notification dated 04.11.2013 by Ministry of
 MSME.

Date:

(Signature)

Name -

Membership number

Seal of Chartered Accountant

ANNEXURE –A
COMMERCIAL TERMS CONFIRMATION REQUIRED FROM SUPPLIERS (MANDATORY)
(Fill in EPS TEMPLATE ALSO)

SL NO	DESCRIPTION	BHEL REQUIREMENTS	Vendor to fill up
1.	VALIDITY	MINIMUM 120 days from the date of tender opening	
2.	DELIVERY BASIS (INCOTERMS)	INDIGENOUS SUPPLY: F.O.R BHEL TIRUCHIRAPALLI (TN) only.	
3.	PACKING & FORWARDING	Quote in percentage (%)	
4.	FREIGHT & INSURANCE	Quote in percentage (%)	
5.	GSTIN No.	SUPPLIER TO QUOTE	
6.	GST RATE in % (For Each Item)	SUPPLIER TO QUOTE percentage (%)	
7.	IGST% & GST COMPENSATION CESS (If material imported by Indian supplier)	SUPPLIER TO QUOTE	
8.	HSN CODE for EACH ITEM	SUPPLIER TO QUOTE	
9.	Delivery schedule from the date of intimation of purchase order	SUPPLIER TO QUOTE Delivery Date	
10.	PAYMENT TERMS	As per Clause 14 of Terms and Conditions of the Enquiry (Annexure-II)	
11.	LIQUIDATED DAMAGES CLAUSE (LD)	As per Clause 15 of Terms and Conditions of the Enquiry (Annexure-II)	
12.	RISK PURCHASE CLAUSE	As per Clause 16 of Terms and Conditions of the Enquiry (Annexure-II)	
13.	REVERSE AUCTION CLAUSE	As per Clause 18 of Terms and Conditions of the Enquiry (Annexure-II)	
14.	GUARANTEE / WARRANTY	AS PER TENDER CONDITION	
15.	ERECTION / COMMISSIONING	AS PER TENDER CONDITION	
16.	Whether fall under MSME category, If so, submitted CA certificate (Annex-V)	Yes / No	
17.	Origin of dispatch of consignment (City name)	SUPPLIER TO QUOTE	
18.	Order to be placed on	SUPPLIER TO QUOTE	
19.	MOBILE NO:	LAND LINE NO:	FAX:
	CONTACT NAME & EMAIL :		

Note:

Your specific acceptance to our Payment terms, LD & Risk Purchase Clause are essential for consideration of your offer. No row shall be left blank. Please indicate NA, in case the item is "not applicable"

It is confirmed that all the terms and conditions stipulated in the Enquiry have been fully understood by us and all clarifications & details have been obtained.

Full postal Address:

Signature & Office Seal of the vendor

E-procurement requirement for Offer submission:

Digital Certificate: To access an e-Tender, you need to have a Class-II/III Digital Signature Certificate (DSC) for Signing & Encryption (Required both digital signature certificate: Signing & Encryption) of bids issued by any of the valid Certifying Authorities (approved by Controller of Certifying Authorities) in India. Valid Digital Signature Certificate (DSC) must be installed in a computer system from where you want to access the website.

MINIMUM REQUIREMENT: (Mandatory)

- Computer with good Internet Connection.
- Operating System should be Windows Vista / Windows 7 and above.
- Web Browsers: Internet Explorer 9.0 (32-bit Browser only) & above

At first time login, to verify and approve your login profile & DSC, you are requested to contact e-Procurement Service Provider or respective Unit Admin.

e-procurement service Provider details:

M/s e Procurement Technologies limited, Ahmedabad

B705. Wall Street II, Opp Orient Club, Near Gujrat college, Ellis Bridge, Ahmedabad, PIN 380 006.

Please get in touch with our service provider at the earliest for required support.

The contact details of the service provider is given below:

Name	Contact Nos.	e-mail ID	Role	Location
Mukunthan	+91 6353215001	Trichy.bhel@eptl.in	Support Executive	Trichy
Swapnil Hamilton	+91 7940270549	swapnil.h@eptl.in	Support Executive	HO – Ahmedabad
Hardik Oza	+91 7940270560	Hardik.oza@eptl.in	Support Executive	HO – Ahmedabad
Ankur Bhatt	+91 7940270590	ankur.bhatt@eptl.in	Support Executive	HO – Ahmedabad
Prashant Rajyaguru	+91 7940270545	prashant@eptl.in	Asst. Manager – Implementation & Support	HO – Ahmedabad
Dharam Rathod	+91 7940270596	dharam@eptl.in	Manager – Implementation & Support	HO – Ahmedabad
Pradip Parmar	+91 7940270532	pradip@eptl.in	Sr Mgr – Implementation & Support	HO – Ahmedabad
Devang Patel	+91 7940270576	devang@eptl.in	Sr Manager – Implementation & Support	HO – Ahmedabad

Bidder who wish to participate in this tender needs to procure Digital Certificate as per Information Technology Act-2000 using that they can digitally sign their electronic bids. Bidders can procure the same from any or the CCA approved certifying agencies, or they may contact e-Procurement Technologies Ltd. at below mentioned address and they will assist them in procuring the same. Bidders who already have a valid digital Certificate need not to procure the same. In case bidders need any clarification regarding online participation, they can contact,

e-Procurement Technologies Ltd.

CORPORATE OFFICE:

Address : A-201/208, Wall Street - 2, Opp. Orient Club,
Nr. Gujarat College, Ellis Bridge,
Ahmedabad - 380006, Gujarat (INDIA)

DIGITAL CERTIFICATE CONTACTS

Contact Person : Mr. Himalay Vaishnav
Cell : +91-9099090830

Phone Nos. : +91-9099090830

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Fax No :

e-Mail : info@abcProcure.com

SUPPORT TEAM CONTACTS

Contact Person : BHEL Support Team Ahmedabad

Cell : +91-79-40270590

Phone Nos. : +91-79-40270549/560/590

Fax No :

e-Mail : Bhel.Support@abcProcure.com

Bidder who wish to participate in e-Tender need to fill data in predefined forms of Price bid available in respective tender only. After filling data in predefined forms bidders need to click on final submission link to submit their encrypted bid. Bidder need to submit Document Fees, EMD & Reference Documents in hard copy if such instruction are given by tendering authority. As Per the new Inter-operability guidelines released by Controller of Certifying Authorities(CCA), the Secured Socket Layer(SSL) certificate for a e-procurement application is generated on a new algorithm, SHA2.

Domain : bhel.abcprocure.com

Parent department: BHEL Trichy

Also, the Digital Certificates that will be applicable for these platforms have to be SHA2 algorithm complaint. For the same, the users have to ensure that they have Windows XP(SP3)/WindowsVista/Windows7 installed in their respective PC/Laptop. In case of Windows XP Service pack - 3, if you get any issue you can install the SSL patch, which is available at our download section of our e-Tender/e-Auction Portal and also at our corporate website www.abcprocure.com just below the label of "Knowledge section".