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| CHECK LIST NO: TRY/IND/09                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                                                      |
| <b>BHARAT HEAVY ELECTRICALS LIMITED, TIRUCHIRAPALLI</b>                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                      |
| <b>CAPITAL EQUIPMENT /MATERIALS MANAGEMENT</b>                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                      |
| <b><u>CHECK LIST FOR ACCEPTANCE OF COMMERCIAL TERMS AND CONDITIONS BY INDIGENOUS VENDORS</u></b>                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                      |
| (This should be essentially filled in and sent along with the techno-commercial offer without fail. If this check list is not filled and submitted along with techno-commercial offer (Part I) or if the vendor does not confirm acceptance to the terms and conditions proposed, the offer is liable for rejection) |                                                                                                                                                                                                                                                                                                                                                                      |
| <b>Description of the Equipment: Procurement of Auto Keratometer with Refractometer, Qty. 01 No.</b>                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                      |
| <b>BHEL Tender No. &amp; Date: 2632000021 dated 05.12.2020</b>                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                      |
| <b>PART I of Tender: EMD/SWIFT message Copy + Technical Bid + Unpriced Bid + this check list</b>                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                      |
| <b>PART II of Tender: Price Bid</b>                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                      |
|                                                                                                                                                                                                                                                                                                                      | <b>ENQUIRY TERMS &amp; CONDITIONS</b>                                                                                                                                                                                                                                                                                                                                |
|                                                                                                                                                                                                                                                                                                                      | <b>Vendor's Confirmation</b>                                                                                                                                                                                                                                                                                                                                         |
| <b>1.0</b>                                                                                                                                                                                                                                                                                                           | <b>PRICE BID:</b>                                                                                                                                                                                                                                                                                                                                                    |
|                                                                                                                                                                                                                                                                                                                      | Price Bid should contain the schedule of price particulars and to be co-related to the technical details provided in Part I. Techno-commercial bid alone without the Price Bid will be rejected. The prices contracted shall be firm till the execution of the contract in full and in all respects.                                                                 |
|                                                                                                                                                                                                                                                                                                                      | The bidder has to quote charges for 'Supply' and 'Erection & Commissioning' separately. The evaluation of tender shall be on the basis of "NET CASH OUTFLOW VALUE (total cost to BHEL). In case the Enquiry contains more than one line item, then the price bid shall be submitted in separate sealed envelopes for each individual line item.                      |
|                                                                                                                                                                                                                                                                                                                      | Accepted                                                                                                                                                                                                                                                                                                                                                             |
| <b>2.0</b>                                                                                                                                                                                                                                                                                                           | <b>VALIDITY:</b>                                                                                                                                                                                                                                                                                                                                                     |
|                                                                                                                                                                                                                                                                                                                      | Validity of the offer should be 120 days from the date of tender opening. BHEL reserves the right not to consider offers from vendors with validity less than 120 days from the date of tender opening.                                                                                                                                                              |
|                                                                                                                                                                                                                                                                                                                      | Accepted                                                                                                                                                                                                                                                                                                                                                             |
| <b>3.0</b>                                                                                                                                                                                                                                                                                                           | <b>RELEASE OF PURCHASE ORDER:</b>                                                                                                                                                                                                                                                                                                                                    |
|                                                                                                                                                                                                                                                                                                                      | Purchase Orders will be released separately for supply and service portion on the successful vendor.                                                                                                                                                                                                                                                                 |
|                                                                                                                                                                                                                                                                                                                      | Accepted                                                                                                                                                                                                                                                                                                                                                             |
| <b>4.0</b>                                                                                                                                                                                                                                                                                                           | <b>PAYMENT TERMS:</b>                                                                                                                                                                                                                                                                                                                                                |
|                                                                                                                                                                                                                                                                                                                      | <b>For SUPPLY P.O.:</b><br>80% payment of Supply P.O. value shall be made after 60 days from the date of receipt of material at BHEL.                                                                                                                                                                                                                                |
|                                                                                                                                                                                                                                                                                                                      | <b>For BALANCE OF SUPPLY P.O. &amp; SERVICE P.O.</b><br>Balance 20% of Supply value plus 100% of the E&C portion of PO value will be paid against Final Minutes of Meeting for E&C, jointly signed by BHEL and Supplier and submission of Guarantee certificate.                                                                                                     |
|                                                                                                                                                                                                                                                                                                                      | Accepted                                                                                                                                                                                                                                                                                                                                                             |
| <b>4.1</b>                                                                                                                                                                                                                                                                                                           | <b>Bank Guarantee and Loading against non-acceptance of BHEL's Payment Terms:</b>                                                                                                                                                                                                                                                                                    |
|                                                                                                                                                                                                                                                                                                                      | If any Bidder requires a payment exceeding 80% of the PO value, such bidder have to submit Advance Bank Guarantee (ABG) in the prescribed Format for the amount over and above 80% but restricted to 90% of the PO value, along with the invoice / despatch documents. This ABG shall be valid up to the date of Final Minutes of Meeting for E&C for the equipment. |
|                                                                                                                                                                                                                                                                                                                      | Additionally, for any deviation as mentioned above, in Payment Terms by bidder w.r.t. tender conditions, the following loading pattern shall be followed:<br><b>Base rate of SBI as applicable on the scheduled date of tender opening + 6%, for the amount &amp; period of relaxation sought by bidder.</b>                                                         |
|                                                                                                                                                                                                                                                                                                                      | Accepted                                                                                                                                                                                                                                                                                                                                                             |
| <b>5.0</b>                                                                                                                                                                                                                                                                                                           | <b>Value for Erection &amp; Commissioning at BHEL:</b>                                                                                                                                                                                                                                                                                                               |

|            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |          |
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|            | Erection & Commissioning (E&C) value will include services to be rendered at BHEL like erection, commissioning, job proving, training to operators, supervising foundation work etc. (to be together called as E&C). <b>E&amp;C is in the scope of supplier</b> , and hence the <b>E&amp;C value should be quoted separately</b> .                                                                                                                                                                                                                                                                                                                                                                           | Accepted |
|            | E&C value should be quoted separately by Bidders. Only in case where quoted value is less than the minimum value indicated below or separate E&C values are not mentioned in the offer, value for E&C portion shall be deemed to be considered as the value indicated below and accordingly supply value will be adjusted from that quoted value and the balance will be released as E&C payment. <b>The bidder, however, can choose to quote the E&amp;C value higher than the below mentioned minimum E&amp;C value (%) and suitably apportion the supply value. A separate Purchase order will be placed for E&amp;C value. In case supplier quote E&amp;C as free of cost the above conditions apply</b> | Accepted |
|            | <b>COST OF ERECTION &amp; COMMISSIONING PORTION QUOTED BY VENDOR (%) -<br/>( Should be equal to or more than 1% )</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |          |
| <b>6.0</b> | <b>Taxes &amp; Duties:</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |          |
|            | Taxes and Duties: Taxes applicable under GST should be specifically stated in offers along with GST Number and HSN Number failing which BHEL will not be liable for payment of such Taxes.<br>BHEL Trichy: GSTN Code:- 33AAACB4146P2ZL<br>Registered Address with GSTN:-Bharat Heavy Electricals Limited,HPBP and SSTP,<br>Thiruverumbur, Trichy – 14<br>Any difference in taxes (on account of reduction in the levies) between what has been paid by BHEL to the vendor (based on what has been indicated in the Purchase Order) and actually paid by vendor should be passed on to BHEL.                                                                                                                  | Accepted |
| <b>7.0</b> | <b>Delivery terms, Delivery period required and evaluation process:</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |          |
| <b>7.1</b> | <b>Delivery terms: FOR, BHEL Stores, High Pressure Boiler Plant, Tiruchirappalli– 620014, Tamil Nadu</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Accepted |
|            | <b>Basis of Delivery Terms :</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |          |
|            | Price break-up details like Basic price, P&F, Taxes & Duties, Freight and Insurance etc., should be indicated in the offer.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Accepted |
| <b>7.2</b> | <b>Delivery period:</b> The equipment enquired forms a part of an expansion program (Scheme) and the delivery period mentioned below has been derived keeping in view of the Scheme completion date. Vendor shall comply with this required period.                                                                                                                                                                                                                                                                                                                                                                                                                                                          |          |
|            | <b>Bidder should quote time period separately for 'Supply' and 'E&amp;C' of equipment.</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |          |
|            | (a) Supply period:– For Supply portion, duration shall be counted from the date of Purchase Order. Vendors are required to indicate the best delivery period i.e., time period required for dispatch (LWB date) from the date of Purchase Order in the "Vendor's confirmation" below. Order acceptance, submission of drawings etc., should not be linked to the delivery period.                                                                                                                                                                                                                                                                                                                            | Accepted |
| <b>7.3</b> | <b>DELIVERY PERIOD (in Months) REQUIRED BY BHEL (SUPPLY PORTION)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 2 Months |
|            | <b>DELIVERY PERIOD (in Months) OFFERED BY VENDOR (SUPPLY PORTION)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |          |
|            | (b) E&C period :– Duration shall be counted from the date of intimation by BHEL to vendor for deputation of their Engineers for E&C.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |          |
| <b>7.4</b> | <b>E &amp; C PERIOD (in week) REQUIRED BY BHEL.</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 1 week   |
|            | <b>E &amp; C PERIOD (in week ) OFFERED BY VENDOR (E &amp; C PORTION)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |          |
|            | However, while evaluating the offers, those offers which are not conforming the requested delivery and E & C period, COMMERCIAL LOADING @ ½% of the purchase order value per week will be done for the EXTRA PERIOD requested. For evaluation purpose 4 weeks will be considered as one month. Commercial loading on the offered price will be done during evaluation of the offers                                                                                                                                                                                                                                                                                                                          | Accepted |
| <b>7.5</b> | <b>BHEL reserves the right to accept an offer not meeting the NIT / Enquiry delivery. However, based on the scheme requirement, the Technically Suitable offerers would be requested to reduce their offered delivery schedule and in case if it is not meeting BHEL requirement or maximum limit considered by the Technical Committee, the offer may become liable for rejection.</b>                                                                                                                                                                                                                                                                                                                      | Accepted |
| <b>8.0</b> | <b>LIQUIDATED DAMAGES (LD):</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |          |

|             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |          |
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|             | <p>a) LD for delay in 'Supply' and/or 'E&amp;C' will be applicable to the delays attributed to vendor. LD will be considered separately for 'Delivery' and 'E&amp;C'.</p> <p>The rate of LD for delayed Supply shall be @ 0.5% per week of delay of total PO value (Supply + E&amp;C) in supply subject to a maximum of 10% of total PO value (Supply + E&amp;C).</p> <p>The rate of LD for delayed E&amp;C shall be @ 0.5% per week of delay of total PO value (Supply + E&amp;C) in E&amp;C subject to a maximum of 10% of total PO value (Supply + E&amp;C).</p> | Accepted |
|             | <b>Maximum LD for delay in Supply and E&amp;C together shall be limited to 15% of total PO value (Supply + E&amp;C).</b>                                                                                                                                                                                                                                                                                                                                                                                                                                            |          |
|             | In case PO includes more than one machine, the LD will be levied @ 0.5% per week of delay on PO value (Supply + E&C) for each individual machine.                                                                                                                                                                                                                                                                                                                                                                                                                   |          |
|             | <p>b) For the purpose of LD for delay E&amp;C of the equipment the duration will be reckoned from the date of intimation by BHEL to vendor for readiness of site.</p> <p>c) Loading on account of non-acceptance of LD for delayed Supply and/or E&amp;C shall be as under: In case any bidder is not accepting the above LD for delayed Supply and/or E&amp;C, the offer of bidder shall be loaded to the extent to which it is not agreed by the bidder.</p>                                                                                                      |          |
|             | d) Supply period indicated by bidder should include reasonable time required for approval of drawings and other inputs from BHEL. In the Techno-Commercial Bid, the bidder shall submit milestones for various activities in co-relation with Supply and E&C period quoted by him.                                                                                                                                                                                                                                                                                  |          |
|             | For the purpose of levying LD, the date of shipment (LWB date) will be considered.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |          |
|             | <b>Loading Factor for non-acceptance of LD clause for delayed Supply and/or E&amp;C:</b><br><b>In case any bidder is not accepting the above LD clause for delayed Supply and/or E&amp;C, the offer of bidder shall be loaded to the extent to which it is not agreed by the bidder.</b>                                                                                                                                                                                                                                                                            |          |
| <b>9.0</b>  | <b>SHORT SUPPLY / WARRANTY REPLACEMENT:</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |          |
|             | <p>In case, any shortage is noticed vis-a-vis PO requirement in the main equipment / spares, such shortages shall be replenished by supplier on FOR destination basis without any cost implication to BHEL. For such short supplies shall be borne by the supplier.</p> <p>Warranty Replacements during Guarantee period at supplier's cost on FOR BHEL Works basis.</p>                                                                                                                                                                                            | Accepted |
| <b>10.0</b> | <b>RISK PURCHASE:</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |          |
|             | <p>If the supplier fails to deliver the goods within the delivery specified in the Purchase Order, BHEL will be entitled to terminate the contract and to purchase elsewhere at the risk and cost of the supplier either the whole of the goods or any part which the supplier has failed to deliver or dispatch within the delivery period mentioned in the Purchase Order.</p> <p><b>BHEL reserves the right not to consider offers from vendors not accepting the above Risk Purchase terms.</b></p>                                                             | Accepted |
| <b>11.0</b> | <b>WARRANTY:</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |          |
|             | The equipment shall be guaranteed for its performance for 12 months from the date of commissioning at BHEL Works or 18 months from dispatch whichever is earlier.                                                                                                                                                                                                                                                                                                                                                                                                   | Accepted |
| <b>12.0</b> | <b>CONTACTS:</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |          |
|             | Details of contact person's name, designation, department with complete postal and email address along with phone and fax numbers to be mentioned                                                                                                                                                                                                                                                                                                                                                                                                                   |          |
|             | Name:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |          |
|             | Designation:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |          |
|             | Email ID:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |          |
|             | Phone No.:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |          |
|             | Mobile No.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |          |
|             | Fax No.:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |          |

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|  | Address:                                                                                                                                                                                                                                                                                                                                             |  |
|  | <b>Weight &amp; Cubage of package:</b>                                                                                                                                                                                                                                                                                                               |  |
|  | Approximate Net weight of the total consignment:                                                                                                                                                                                                                                                                                                     |  |
|  | Approximate Gross weight of the total consignment:                                                                                                                                                                                                                                                                                                   |  |
|  | Approximate volume of the total consignment:                                                                                                                                                                                                                                                                                                         |  |
|  | The vendor to provide Audited Balance Sheet & Annual Report signed by the Auditors (or) Bank Credit Statement signed by the Bankers for past consecutive four years from the date of tender opening.                                                                                                                                                 |  |
|  | <b>We have gone through and understood the 'General guidelines &amp; instructions to bidders for submitting offer' enclosed as a part of the NIT / Enquiry and confirm that our offer has been made in line with the same and the confirmations given in the above checklist supercede any other standard information provided in our quotation.</b> |  |
|  | <b>Signature with date:</b> (AFFIX OFFICIAL SEAL HERE)                                                                                                                                                                                                                                                                                               |  |
|  | <b>Name:</b>                                                                                                                                                                                                                                                                                                                                         |  |
|  |                                                                                                                                                                                                                                                                                                                                                      |  |
|  |                                                                                                                                                                                                                                                                                                                                                      |  |
|  |                                                                                                                                                                                                                                                                                                                                                      |  |
|  | (PLEASE AFFIX YOUR SIGNATURE WITH SEAL ON EACH PAGE)                                                                                                                                                                                                                                                                                                 |  |