

TWO PART BID

Bharat Heavy Electricals Limited

(High Pressure Boiler Plant) Tiruchirappalli - 620014, TAMIL NADU, INDIA CAPITAL EQUIPMENT/ MATERIALS MANAGEMENT

ENQUIRY

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Web: www.bhel.com

NOTICE INVITING TENDER

Enquiry Number: 2621000067 **Enquiry** Date: 24.06.2010

Due date for submission of quotation:

24.07.2010

Tender to be submitted in two parts.

You are requested to quote the Enquiry number date and due date in all your correspondence. This is only a request for quotation and not an order.

Please note that under any circumstances both delayed offer and late offers will not be considered. Hence vendors are requested to ensure that the offer is reaching physically our office before 14.00 hrs on the Date of tender opening.

Item	Description	Quantity
10	Steel Fin Shot Blasting Unit as per the technical	2 Nos.
	specification, general guidelines instructions & commercial	
	conditions applicable (to be downloaded from web site	
	www.bhel.com or http://tenders.gov.in)	

Important points to be taken care during submission of offer

- 1. Delivery required 8 months from the date of purchase order.
- 2. Grace period of 2 months beyond the above delivery period will be considered.
- 3. Checklist to be filled and enclosed along with the offer failing which, the offer will not be considered for evaluation.
- 4. Subsequent to the hosting of this Enquiry, any corrigendum to the Enquiry that may be hosted in the BHEL Web-site as well as Government Tendersportal shall be viewed by the vendors regularly to know the details of corrigendum. In case if any vendor without seeing the corrigendum quoted as per original Enquiry and intimate that they have wrongly quoted will not be considered and rejected. However as per the appropriate Policy of BHEL action will be taken on them in this regard.

BHEL's General guidelines / instructions (refer MM/CE/GT/001) including bank guarantee formats and list of consortium banks, commercial terms check-list can be downloaded from BHEL web site http://www.bhel.com or from the Government tender website http://tenders.gov.in (public sector units > Bharat Heavy Electricals Limited page) under Enquiry reference "2621000067".

Tenders should reach us before 14:00 hours on the due date Tenders will be opened at 14:30 hours on the due date Tenders would be opened in presence of the tenderers who have submitted their offers and who may like to be present

Yours faithfully. For BHARAT HEAVY ELECTRICALS LIMITED

Sr.Manager / MM / Capital Equipment

PART A FIN SHOT BLASTING UNIT

SECTION – I: QUALIFYING CRITERIA

The BIDDER has to compulsorily meet the following requirements to get qualified for considering the technical offer:

S. No.	REQUIREMENTS	Vendor's Response
1	Only those vendors (OEMs), who have supplied and	
	commissioned at least one Shot blasting unit for BAR/Rolled	
	section surface preparation in the past ten years as on the date of	
	opening of this Tender and such machine should be working	
	satisfactorily for a minimum period of one year after commissioning,	
	as on the date of opening of this Tender are eligible to quote.	
	(However, if the vendor has already supplied any equipment to	
	BHEL, then the performance of such machine alone will be	
	considered in qualification for this Tender.)	
	The vendor should submit following information where similar	
	machine has been supplied for qualification of their offer.	
1.1	Name and postal address of the customer or company where similar	
	machine is installed.	
1.2	Name and designation of the contact person of the customer.	
1.3	Phone, FAX no and email address of the contact person of the	
	customer.	
1.4	Month and Year of supply of the machine.	
1.5	Parameters of machine supplied, viz. Chamber size, blast generator	
	and the application for which the machine is supplied.	
1.6	Along with the Technical offer, the Vendor should submit one Performance certificate from the customer for the satisfactory performance of the	
	machine supplied to them. For obtaining the Performance certificate, a	
	suggestive format is provided in SECTION – IV.	
1.7	BHEL reserves the right to verify the information provided by vendor. In	
	case the information provided by vendor is found to be false/incorrect, the	
	offer shall be rejected.	
2.0	DELIVERY - The bidder shall quote the best possible delivery.	
	However the delivery shall not exceed 8 months with an additional	
	grace period of 2 months. The additional grace period will attract a	
	penalty which is explained in the commercial terms of the enquiry.	
	The delivery period shall be reckoned from date of purchase order to	
	despatch from the vendor works.	

SECTION – I I

The BIDDER / VENDOR is requested to provide the following information:

S. No.	REQUIREMENTS	Vendor's Response
3.0	The BIDDER/VENDOR to furnish Reference List of Customers, with full address, details of contact person, where Shot blasting equipment have been supplied in the past.	
4.0	Details of Shot blasting equipment supplied to other BHEL units, if any. (Year of commissioning, Chamber size, Application, Blast generator).	
5.0	Details on SERVICE-AFTER-SALES Set-Up in India including the Address of Agents / Service Centers in South India.	
6.0	Any Additional Data to supplement the manufacturing capability of the BIDDER for the subject equipment.	

$\underline{SECTION-III}$

The BIDDER to note:

S. No.	PARTICULARS	Vendor's Response
7.0	The BIDDER / VENDOR shall submit the offer in TWO PARTS. 1. Technical Offer [with PART A & PART B] and Commercial offer. 2. Price Bid.	
8.0	The Technical Offer shall contain a comparative statement of Technical Specifications demanded by BHEL and Offer Details submitted by the Bidder, against each clause. A just 'CONFIRMED' or 'COMPLIED' or 'YES' or 'NO-DEVIATION' or similar words in the technical comparative statement may lead to disqualification of the Technical Offer.	
9.0	The Technical Offer shall be supported by product Catalogues & Data Sheets and also technical details of Bought-Out-Items with copies of Product Catalogue to the extent possible.	
10.0	The Commercial Offer (given with the Technical Offer) shall contain the Scope of Supply and the Un-Priced Part of the Price-Bid, for confirmation.	

$\underline{SECTION-IV}$

The performance certificate should be produced on Customer's Letter Head.

PERFORMANCE CERTIFICATE

1. Supplier of the machine	
2. Make & Model of the M/C	
3. Month & Year of Commissioning	
4. Application for which M/C is used	
5 a) Blasting generator power (cont. rating) b) Chamber size	
6. Performance of the Equipment	Satisfactory
(Tick whichever is applicable)	Good
	Average
	Not Satisfactory
7. Service after sales	Satisfactory
	Good
	Average
	Not Satisfactory
	Signature & Seal of the Authority
Date:	Issuing the Performance Certificate

SL No Particulars/BHEL Specification Vendor's offer 1 PURPOSE 1.1 Fin Width 10mm to 110mm 5mm to 12mm Fin Thickness 1.3 Fin Material Carbon Steel: a) ASTM A 576 b) ASTM A 387Gr.12 2 BRIEF WORKING This equipment function to remove scales on the surface on the surface of the fin strip, the strip from the Decoiler enters into the blast chamber, wherein the strip is polished by the shot blast of abrasive grits. Abrasive grits blasted from the blast nozzle and scale-dust removed form the strip surface are collected into the storage taken through the suction hose, Foreign materials mixed in the collected abrasives grits are taken out through metal meshes while dust are collected by the dust collector together with airflow and are discharged into the outside air through the blower. 3 TECHNICAL SPECIFICATIONS 3.1 Blast Speed: 0.5 to 6 m/min 3.2 Type: 2 Stage Continous Blasting 3.3 Nozzle dia 6mm 3.4 Nozzle Quanitiy: 4 nos Blast Degree: Sa 2.5 Approx		Specification for Fin Shot Blasting Machine:		
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4 Blast Cabinet- materials & overall sizes.	4	Blast Cabinet-	materials & overall sizes.	
The blast chamber shall be constructed of steel plate and section			The blast chamber shall be constructed of steel plate and section	
steel. The direct shot blasting area in the blast chamber shall be			steel. The direct shot blasting area in the blast chamber shall be	
mounted with 27 Cr Fc protective plate and the other inner wall areas			mounted with 27 Cr Fc protective plate and the other inner wall areas	
4.1 Materials shall be covered with wear resistant rubber sheets to prevent	4.1	Materials	·	
wearing. The product inlet and outlet gates of the blast chamber to be			·	
provided with rubber seals to prevent abrasive grits and scale dusts				
from dispersing out of the chamber.			·	

4.2	Size	Dimensions of blast cabinet shall be 920 mm [L] x 460 mm [W] x	
		1300 mm [H].	
5	Illumination		
		Light Box mounted on top of the cabinet each with bulb of 200W.	
5.1		Light box glass is protected by fine wire mesh screen against abrasion	
		and is replaceable.	
6	Blasting Nozz		
6.1	Qty of nozzles	Four Nos. of Tungsten Carbide steel Lined Nozzle of 6 mm orifice. Gun	
	,	positions will be set manually according to fin width.	
7	Abrasive Hose		
7.1		20 mm I.D. antistaticised, wear resistant of requisite length will be	
		provided.	
8	Air Blow Gun		
8.1		One No. Is to be provided outside the cabinet for air washing the	
		components.	
8.2		Air Orifice 1.5 mm.	
	Air Pressure C	Gauge, Air Filter & Air Regulator	
9.1		One set is provided.	
10	Storage Hopp		
		Blasting media shall be carried from cabinet hopper to the storage	
10.1		hopper by suction effect of exhaust fan. It air washes the media and	
		carries fines and air laden dust into the dust collector. Due to cyclonic	
		action, the heavy particles are collected in the bottom, where they are	
		sieved by an air operated vibrating screen. The sized abrasive is	
		transferred into the abrasive blasting hopper for recycling through	
		pressure vessels. The debris can be removed manually through	
		inspection hole.	
40.0			
10.2		Storage Hopper : 500 kgs	
10.3	Disat Carrer :	Storage Hopper Dimensions : 580 Dia x 1100 height	
11	Blast Generat		
		The blast generator of machine is complete with double pressure	
11.1		vessel for continuous working and provided with mushroom valves,	
		exhaust valve and two outlets with pinch valve and mixing tube to	
		feed the nozzle via. blast hose. The blast generator shall be	
		fabricated from 6 mm thick steel plate as per IS-2825 and	
		hydraulically to be tested tested at 250 psi	

		7
11.2	Blasting Hopper Dimensions: 562 Dia x 1962 height for both pressure	
	lpots	
12	Cartridge Type Dust Collector	
	The reverse jet filter cartridge dust collector is self cleaning system.	
	All filter elements are to be automatically cleaned with the aid of timer	
	card through which solenoid valve are activated. The compressed air	
12.1	valves opens and certain volume of compressed air is blown into the	
	cartridges to keep cartridges clean and thus the clean air is to be	
	discharged into the atmosphere.	
12.2	Blower Capacity: 12m3/min	
12.3	Air Pressure: 10 Kpa	
12.4	Drive Motor: 11Kw 2P	
12.5	Dust Collector:	
12.6	Capacity [Approx.] Approx. 1800 Cfm	
12.7	Filter element Material: Polyster cartridge [9 cartridges].	
12.8	Filter Surface: 20.25m2	
12.9	Type of cleaning: Pulsejet through solenoid valves.	
12.10	Pulsejet cleaning : Through sequential timer	
12.11	Pulse duration and frequency: Adjustable.	
12.12	Pressure gauge & air filter: to be provided.	
12.13	Casing: Constructed out of MS sheet supported by angles and	
12.13	channel for strength and rigidity.	
12.14	Fan motor: 15 HP, 415V/3P/50 Hz.	
12.15	Suitable silencer shall also be provided at the outlet of the exhaust fan	
12.15	to keep the noise level of exhaust fan below 85 dB.	
13	Electrical Control Panel	
	Mounted on cabinet itself to house push button/switches for On/Off of	
13.1	dust collector and illumination etc. One emergency stop switch will be	
	provided.	
13.2	PLC : Make Mistubishi	
13.3	PLC Shall be provided for Operational Sequence & Parameter	
	Sequence to control repeatability of the process and fault findings.	
	Photo electric switch shall be provided which senses the fin and start	
13.4	blasting. The blasting will stop once the fin is totally uncoiled and	
	completed.	

14	Safety	
	Interlocking to be provided to ensure that the blasting does not start	
	for any unsafe condition.	
15	Colour/Painting	
	All inside and outside surface of the equipment shall be brush cleaned	
	and given two coats of Epoxy primer. The exterior of the equipment	
	shall be painted with one coat of PU Paint air drying shade Feroza Blue	
	& Crvstal white.	:
17	Spares:	
	List of spares with itemized break-up of mechanical, pneumatic	
	electrical and electronic spares used in the machine in sufficient	
	quantity as per recommendation of Vendor for 2 years of trouble free	
17.1	operation on three shifts continuous running basis shall be furnished	
	by vendor along with offer. The list is to include following, in addition	
	to other recommended spares: (Unit Price for each item of spare shall	
	he offered	
17.2	Mechanical & Pneumatic Spares: All types of Valves, Pressure	
17.2	Switches, Flow Switches, Filters, Seals, O-rings, Hoses, Blast Nozzle	
	etc shall be provided. Electrical / Electronic / PLC Spares: All types of Relays, Contactors.	
	Proximity Switches, Push Buttons, Indicating Lamps, Semiconductor	
	Fuses, Special Fuses, Circuit Breakers, Main Power Switch, Encoders,	
17.3	Spares for PLC, Servo Motors for Feed Drives, Power Module & Contro	
	Cards for Main Drive as well as Feed Drives etc.	
	Cal as for main brive as well as feed brives etc.	
	All types of spares for total machine and accessories shall be available	
	for at least ten years after supply of the machine. If machine or	
17.4	control is likely to become obsolete in this period, the vendor should	
17.4	inform BHEL sufficiently in advance and provide drawings of parts /	
	details of spares & suppliers to enable BHEL to procure these in	
	advance if required	
18	Erection & Commissioning	
18.1	Installation, Erection and commissioing shall be done by	
	supplier.	

18.2	Material Handling Facilities/Equipments & other consumables required for Erection like Crane, Power, Compressed air, Abrasive media and Welding set including gas cutting set, welding consumbles & cutting gas & oxygen etc. shall be provided by BHEL at free of cost.	
19	TRAINING	
19.1	Vendor shall train BHEL staff on site during erection and commissioning period.	:
20	DOCUMENTATION	
20.1	GA drawings, Machine detailed constructional drawings with dimensions, Civil Foundation layout drawings, Hydraulic / Pneumatic / Electrical / Electronic circuits with BOM, are to be submitted within 45 days from the date of ordering (in case of an order) for approval by	
20.2	The following documents in English language should be supplied along with the machine: Hard Copies - 3 Sets Vendor to confirm In CD form - 1 Set 1. GA Drawing of the complete station. 2. GA & Sub-Assembly Drawings for sub-systems for maintenance purpose. 3. Operating manuals of Machine & its PLC System 4. Programming manuals of Machine & its PLC System 5. Maintenance manuals with all drawings of machine assemblies / sub-assemblies with parts list 6. Electrical circuit diagrams with bill of materials 8. Pneumatic circuit diagrams with bill of materials 9. Maintenance & Interface manuals for Machine Control System	

	<u> </u>	
	11. Catalogues, O&M manuals for all bought out items used in the	
	machine.	
	12. Operating Manuals, Maintenance Manuals & Catalogues for all	
	supplied Accessories.	
	13. Detailed specification of all rubber items / hydraulic / lubrication	
	fittings	
	14. PLC program print-outs with All symbols & comments in English	
	(Preferably by Ladder Diagram)	
	15. PLC program Back up and data on CD.	
	16. PLC & Touch Panel software with Licence to be supplied & The	
	Same Shall be installed in BHEL Computer / Laptop for PLC Program	
	downloading, Uploading, Make Modification & On-line Trouble	
	shooting etc.	
	17. Complete back up of hard disk on GHOST CD and clear written	
	Instructions (3 copies) to take back up and reloading of a new hard	
20.2	disk.	
	18. Complete list of Alarm log, Error code, error messages & remedies	
	and on line fault diagnostics to be provided by the vendor.	
	19. Complete list of spares for machine, along with item part no	
	/specification / type / model and make & address of the sub-vendor.	
	20. Catalogues, O&M manuals for all bought out items used in the	
	machine.	
	12. Operating Manuals, Maintenance Manuals & Catalogues for all	
	supplied Accessories.	
	13. Detailed specification of all rubber items / hydraulic / lubrication	
	fittings	
	14. PLC program print-outs with All symbols & comments in English	
	(Preferably by Ladder Diagram)	
	15. PLC program Back up and data on CD.	
	16. PLC & Touch Panel software with Licence to be supplied & The	
	Same Shall be installed in BHEL Computer / Laptop for PLC Program	
	MACHINE INSPECTION & ACCEPTANCE	
21.1	PRE-DISPATCH INSPECTION AT SUPPLIER'S WORKS	
21.1.1	Shot Blasting Machine shall be offered for inspection by BHEL	
	Engineers at supplier's works	

	The Fin Shot Blasting station and the accessories shall be tested for its	
21.1.2	performance prove-out as per Technical Specifications, at the	
	Supplier's Works prior to despatch.	
21.2	PROVE-OUT AND ACCEPTANCE AT BHEL WORKS	
	After the machine has been erected and energized, a few idle runs	
21.2.1	have to be done to demonstrate the good working condition of the	
	machine	
	The Fin Shot blassting station and the accessories shall be tested for	
21.2.2	its performance prove-out as per Technical Specifications, at the BHEL	
	works after erection	
	Fin shot blasting shall be carried out on 2 Nos of full coiled flats per	
21.2.3	station continuously, as prove out test to observe the performance of	
21.2.3	the station. The quality and the production rate (Max.feed rate)	
22	WARRANTY	
	warranty for products against defective materials and workmanship	
00.4	for a period of 12 months from the date of commissioning or 18	
22.1	months from the date of despatch whichever is earlier, except normal	
	wear and tear of components like nozzles, rubber components.	
23	BHEL Scope:	
23.1	De-Fin coiling unitr	
23.2	Fin Straightneer and feeder	
23.3	Compressed air supply at a pressure of 3.50 to 4.5 Kg/Cm2 will be	
23.3	provided at one common point near the m/c.	
23.4	A.C. electrical supply at 415V/3P (4 Wires)/50 Hz. Upto the control	
23.5	Blasting media required for commissioning.	
23.6	Main power source to machine's control panel and earthing wherever	
	Material Handling Facilities/Equipments & other consumables required	
00.7	for Erection like Crane, tools & tackles, Power, Compressed air,	
23.7	Abrasive media and Welding set including gas cutting set, welding	
	consumbles & cutting gas & oxygen etc. shall be provided by BHEL at	
23.8		
	Unloading and storing of equipment at stores when received and	
23.9	shifting of equipment from Stores to Site, unpacking and keeping	
	ready for Erection/Commissioning.	