



BHARAT HEAVY ELECTRICALS LIMITED

(A Government of India Undertaking)
PIPING CENTRE, MATERIAL MANAGEMENT
80, Gopathy Narayanaswamy Road, T.Nagar, Chennai – 600 017.

OPEN TENDER

IMPORTANT

THIS IS A E-TENDER. THE TENDER DOCUMENTS CAN BE VIEWED AND CAN BE SUBMITTED ONLY THROUGH OUR E-PORTAL <https://bheleps.buyjunction.in>

VENDORS ARE REQUESTED TO SUBMIT THE OFFERS BEFORE THE TENDER OPENING DATE(24.10.2016) WITHOUT SEEKING EXTENSION

Ref: PC:MM:SD:BARH:HYDRAULIC SNUBBERS

Date of issue : 01.10.16

Due Date/ opening date:24.10.16

M/s.....

Sub: Tender Enquiry No.4201600134 DT.01.10.16

Sub: Open Tender for the procurement of Hydraulic Snubbers for OPGCL-IB Valley 2 X 660 MW, Nabinagar 3 X 660 MW, Neyveli 2 X 500 MW & Darlipalli 2 X 800 MW project -Reg.

Scope of Supply: As per Annexure C1 & C2

Dear Sir,

BHEL is pleased to invite your offer in TWO-PARTS strictly as per enclosed terms and conditions and instruction to bidders, in sealed covers for the procurement of Hydraulic Snubbers for OPGCL-IB Valley 2 X 660 MW, Nabinagar 3 X 660 MW, Neyveli 2 X 500 MW & Darlipalli 2 X 800 MW project as per Annexure C1 & C2.

Please submit your lowest quotation / offer for the above requirement subject to our terms and conditions. Your offer should reach us on or before the due date by 02.00 PM.

NOTE: The vendor should submit their best price at this stage itself and they will not be allowed to revise the price. Any revision / discount given by vendor subsequently will be ignored.



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Any clarification on technical specifications can be obtained from BHEL before tender opening. Suppliers are welcome to have pre-bid meeting with BHEL engineers for better understanding our requirements. Please note that as per BHEL's Policy, we cannot allow Price impact for the requirement / scope of supply, which is a part of specifications of our tender enquiry. Hence please read all specification / documents thoroughly and submit your offer as per specifications of tender enquiry.

In case of any query / un-clarity on any of the clause / requirement of specification, please clarify the same from BHEL before submission of offer. No deviation & request, regarding un-clarity / contradictory conditions / ambiguity, of specifications would be entertained after opening of techno-commercial offers.

The authorized representative should bring authority letter from their principals for attending the bid opening.

KINDLY READ "INSTRUCTIONS TO BIDDERS" THOROUGHLY. QUOTATIONS NOT IN ACCORDANCE WITH THE ABOVE INSTRUCTIONS ARE LIABLE TO BE DISQUALIFIED AND IGNORED.

Also, please note the following:

1. BHEL will evaluate the Techno-commercial bid of only the vendor meeting PQR.
2. Techno-commercially accepted vendors only will be considered for price bid opening.
3. The offer of the vendors who are banned/ De-Listed/ Under Hold by BHEL, shall not be considered till the period of their Ban/ De-list/ Hold.

Thanking You,

(T.VARADHARAJAN)
DGM (PURCHASE-SD)
Enclosure as per Index Sheet



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INSTRUCTION TO BIDDERS

1.0: IMPORTANT INFORMATION TO BIDDERS.

- This Tender is an Open Tender for manufacturing & supply of Hydraulic Snubbers for Barh Project as per BHEL's requirements. Bids are to be submitted in TWO PARTS.
- The quoted price shall be "FIRM" till the complete execution of the scope.
- Bids shall be in English only.
- Last date for submission of Bid 24.10.2016 - Time - 14.00 Hours.
- PQR & Techno-Commercial Bid Opening Date 24.10.2016 - Time - 14.30 Hours.
- Tender shall be processed through Price bid opening. However BHEL reserves the right to go for "Reverse Auction" instead of sealed tender bid which will be decided after technical cum commercial bid evaluation.
- Bidders shall submit the Bid through E-Procurement system – <https://bheleps.buyjunction.in>
- BHEL will deal directly with the manufacturer and no correspondence with the agents will be entertained. The agents will not be permitted to visit / interact with BHEL on behalf of their principals. Subsequently also, no correspondence of any type will be made with any agents (all individuals / companies – representative / adviser / retainer ship basis or claimed to be part time employees for many OEMs / claiming to be channel or business partner for BHEL work / stockiest not registered specifically etc. are agents). Communications with only those agents who have submitted agency agreement with their respective principal may be done.

1.1 Bid Submission:

Part I – "PQR & TECHNO-COMMERCIAL BID": This should contain

- Filled in Pre-Qualification Requirement (PQR) and documents in support of PQR(as defined in Annexure-A)
- Complete Technical offer with relevant drawings/ documents /QP etc. (as per specifications).
- Catalogue of the Equipment (If applicable)
- Duly Filled in "Commercial Check list" (as per Annexure-B1 for Indigenous vendors and B2 for Import vendors).
- Unpriced Bid Format- Replica of Price Bid/ Price sheet.



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- The rating of the company quoting for this tender from a third party (independent agency) preferably by DUN & BRADSTREET/CREDITREFROM should be submitted. Compliance of this clause is mandatory in case of foreign supplier not registered with BHEL PC Chennai, Indigenous suppliers not registered with BHEL to submit the copy of audited financial report for last three years.
- Acceptance to follow and furnish BHEL PBG Format for Bank Guarantee(as attached)
- Acceptance for BHEL Reverse auction policy(as attached)

Part II – “PRICE BID”:

The price Bid (with price) as per Annexure C1 & C2 (whichever is applicable) for the complete scope as specified. This price bid shall be inline with the unpriced bid given in Part-1 bid.

a) Foreign Suppliers: The Prices are to be quoted on **CFR-Chennai** basis inclusive of P&F,Freight, drawing & documentation charges, Internal & Third party Inspection charges. **Please do not quote on Ex-works basis.**

b) Indigenous suppliers: The Prices are to be quoted on **FOR – Respective sites** [Packing & Forwarding, Freight & Insurance and Inspection are in Supplier's scope i.e. included in the quoted prices].

c) Applicable Sales Tax, Excise Duty, Service Tax, educational cess and any other statutory levy should be indicated separately and clearly in the quotation, else it will be concluded that the offer is inclusive of all taxes & duties.

d) The price comparison will be on the basis of total cost involved for delivery up to final project site. Import Offers shall be loaded for applicable custom duties for the project & freight cost/ other charges involved for delivery up to Project Site from Chennai Port as per BHEL's transport contract.

e) The Part-II (Price Bid) will be opened at a later date of only those bidders whose Part-1 bid (Techno-Commercial Offer) is found suitable by BHEL. **BHEL reserves the right to evaluate vendor's process capability / quality systems etc. by visiting vendor works (if required)**

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1.2 Special Instructions:

- Vendors who are not registered with BHEL PC Chennai will have to submit the Supplier Registration Form (SRF) after successful qualification the PQR and after getting intimation from BHEL for the same. The Supplier Registration Form (SRF) duly filled will be assessed for manufacturing capability, quality systems being followed, organizational soundness and financial worthiness. The Online Application may be submitted through following link <http://suppliers.bheltry.co.in/>
- One agent cannot represent two or more suppliers or quote on their behalf in a particular tender. If so found at any stage, BHEL PC Chennai is likely to cancel Enquiries / POs to such suppliers. Further, such Indian Agent is likely to be de-listed (Black listed for business from BHEL)

Thanking You,

(T.VARADHARAJAN)
DGM (PURCHASE-SD)

Contact details of BHEL/Piping centre/Purchase:

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