PRE- QUALIFICATION REQUIREMENT FOR BIDDERS FOR PRE-TENDER TIE-UP FOR SUPPLY, E&C OF ASH, LIMESTONE CONVEYING AND BED MATERIAL HANDLING SYSTEM (PACKAGE-2) FOR HPCL RAJASTHAN REFINERY LIMITED (HRRL) RAJASTHAN REFINERY PROJECT (RRP): CAPTIVE POWER PLANT

(I) TECHNICAL CRITERIA

ASH, LIMESTONE CONVEING & BED MATERIAL HANDLING SYSTEM (PACKAGE-2):

Bidder should have designed, engineered, supplied, installed and commissioned, at least one (1) no. Ash Handling System, comprising of pneumatic conveyors having a minimum design capacity of at least 60% of the required design capacity of Dry ash handling / bottom ash handing system (whichever is more) for this project, which should have been commissioned within the period from 1st Jan 2009 to 31st December 2018.

To establish the proven track record of Material Handling System Package (Package-2) Bidder to submit following documents along with offer.

- Copies of Letter of Awards or Purchase Order or Work Orders
- Commissioning certificate / Proof of commissioning date
- Other technical documents viz. data sheet, drawing etc.

NOTES:

1. Consideration of bidder shall be subject to approval of end customer HRRL / EIL. Bidder shall submit credentials/ details, as required by customer, for seeking approval of end customer HRRL / EIL. Decision of HRRL / EIL shall be final and binding on Contractor without any Commercial implication.
2. If the bidder is a foreign party, he shall make a collaboration/ agreement with an Indian agency for erection and commissioning at site. Bidder to submit the documents related to proof of collaboration/ agreement including scope matrix & execution methodology, as applicable.
3. Also the bidder shall have valid import license for importing goods to India. Custom clearance & dispatch up to site is in bidder’s scope.
4. Bid document shall only be in English language. All the supporting documents/documentary evidences shall be Self-attested. The bid supporting documents other than English language are to be supported with translated documents in English certified/ attested by embassy of respective country in India or Indian embassy in bidder’s country as applicable. Bilingual certificates if any shall also be vetted by embassy.

(II) FINANCIAL CRITERIA

1. Package-2 Bidder should have, the average annual turnover in preceding there (3) financial years as on date of Techno-Commercial bid opening, should not be less than **Rs.300 million** (Indian Rupees Three Hundred million only) or equivalent foreign currency.

2. The **Financial net worth** of the Bidder as per immediate preceding financial year of tender opening date shall be **positive,** barring CPSEs approved by PMC and/or HRRL.

NOTES:

1. In case the bidder does not satisfy the average annual turnover criteria above on its own, its holding company would be required to meet the stipulated turnover requirements given above, provided that the net worth of such Holding company as on the last day of the preceding financial year is at least equal to or more than the paid-up share capital of the Holding Company. In such an event, the bidder would be required to furnish, a letter of Undertaking from the holding company, supported by Board Resolution of Holding Company, pledging unconditional and irrevocable financial support to the bidder.
2. In case bidder does not meet the Net Worth criteria on its own, it can meet the requirement of Net worth based on the strength of its Subsidiary(ies) and / or Holding company and / or Subsidiaries of its Holding Companies wherever applicable.
3. In case the bidder is not able to furnish the audited financial statements on standalone entity basis, the unaudited unconsolidated financial statements of the bidder can be considered acceptable provided the bidder further furnishes the following documents for substantiation of its qualification.

   i) Copies of unaudited unconsolidated financial statements of the bidder along with copies of the audited consolidated financial statements of the Holding Company of bidder.
   ii) A certificate from the CEO/CFO of the holding company, as per the format enclosed with the bidding documents, stating that the unaudited unconsolidated financial statements form part of the consolidated financial statements of the Holding Company of bidder.

   In case where audited results for the last financial year as on date of Techno Commercial bid opening are not available, the financial results certified by practicing Chartered Accountant shall be considered acceptable. In case, bidder is not able to submit the certificate from practicing Chartered Accountant certifying its financial parameters, the audited results of three consecutive financial years preceding the last financial year shall be considered for evaluating the financial parameters. Further, a certificate would be required from the CEO/CFO as per the format enclosed in the bidding documents stating that the financial results of the company are under audit as on the date of Techno-commercial bid opening and the Certificate from the practicing Chartered Accountant certifying the financial parameters if not available.
4. Net worth means the sum total of the paid up share capital and free reserves. Free reserve means all reserves credited out of the profits and share premium account but does not include reserves credited out of the revaluation of the assets, write back of depreciation provision and amalgamation. Further any debit balance of Profit and Loss account and miscellaneous expenses to the extent not adjusted or written off, if any, shall be reduced from reserves and surplus.

5. Other income shall not be considered for arriving at annual turnover.
6. “Holding Company” and “Subsidiary Company” shall have the meaning ascribed to them as per Companies Act of India.
7. In case of Foreign Bidders, if the Annual Turnover is in currency other than US$, the same shall be converted into equivalent US$ considering the conversion factor indicated in Bidder’s Audited Financial Report. In case the same is not indicated, the conversion rate of US$ as on last date of Bidder’s financial year shall be considered based on SBI bill selling rate.
8. Notwithstanding anything stated above, BHEL/ HRRL reserves the right to assess the capabilities and capacity of the Bidder/ Subsidiaries/ Group companies to perform the contract, should be circumstances warrant such assessment in the overall interest of the BHEL/HRRL.
9. BHEL reserves the right to reject any or all bids or cancel/withdraw the Invitation for bids without assigning any reason whatever and in such case no bidder/ intending bidder shall have any claim arising out of such action.
10. Financial pre-qualification of the foreign bidder (other than Indian Bidders) may also be evaluated on the basis of the report from a reputed third party business rating agency like Dun& Bradstreet, Credit reform etc. The foreign bidder is to submit the report from reputed third party.