TENDER SPECIFICATION

BHEL: PSSR: SCT: 1932

FOR

Framework Agreement for Engaging the Services of Manpower for Regular Operation & Routine Maintenance of Cranes of Capacity 250MT and above & upto 350MT at Various Sites of BHEL PSSR

VOLUME -I

TECHNOCOMMERCIAL BID - Consists of

- Notice Inviting Tender
- Volume-IA: Technical Conditions of Contract (TCC)
- Volume-IB: Special conditions of Contract (SCC)
- Volume-IC: General conditions of Contract (GCC)
- Volume-ID: Forms & Procedures

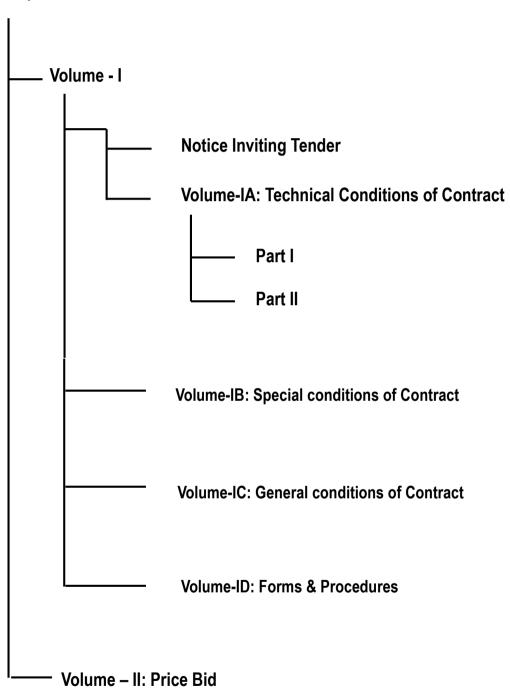


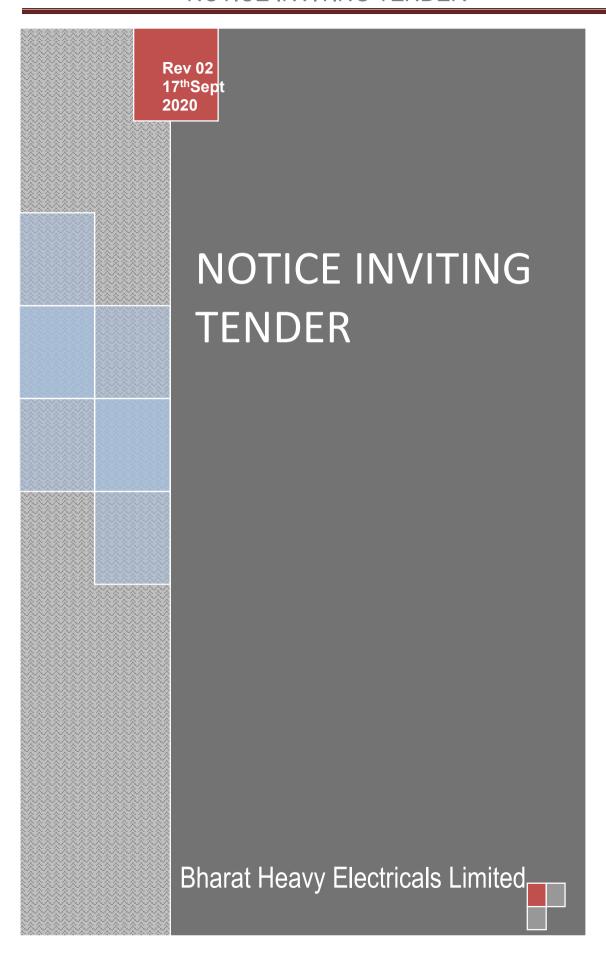
BHARAT HEAVY ELECTRICALS LIMITED

(A Government of India Undertaking)
Power Sector – Southern Region
Tek Towers, No.11, Old Mahabalipuram Road,
Okkiyam Thoraipakkam, Chennai - 600097.

TENDER SPECIFICATION CONSISTS OF

Tender Specification





Ref: BHEL: PSSR: SCT: 1932 Date: 21.01.2021

NOTICE INVITING TENDER (NIT) NOTE: BIDDER MAY DOWNLOAD FROM WEB SITES

To

Dear Sir/Madam

Sub: NOTICE INVITING TENDER

Sealed offers in two part bid system (National competitive bidding (NCB)) are invited from reputed & experienced bidders (meeting PRE QUALIFICATION CRITERIA as mentioned in Annexure-I) **through E-Procurement Portal** https://eprocurebhel.co.in only, for the subject job by the undersigned on behalf of BHARAT HEAVY ELECTRICALS LIMITED as per the tender document. Following points relevant to the tender may please be noted and complied with.

1.0 Salient Features of NIT

SI. No	ISSUE	DESCRIPTION			
i)	TENDER NUMBER	BHEL: PSSR: SCT: 1932			
ii)	Broad Scope of job	Framework Agreement for Engaging the Services of Manpower for Regular Operation & Routine Maintenance of Cranes of Capacity 250MT and above & upto 350MT at Various Sites of BHEL PSSR			
iii)	DETAILS OF 1	TENDER DOCUMENT			
Α	Volume-IA	Technical Conditions of Contract (TCC) consisting of			
		Scope of work, Technical Specification, Drawings,	Applicable		
	\	Procedures, Bill of Quantities, Terms of payment, etc.,	A 1' 1 1		
В	Volume-IB	Special conditions of Contract	Applicable		
С	Volume-IC	General conditions of Contract	Applicable		
D	Volume-ID	Forms & Procedures	Applicable		
Ε	Volume-II	Price Schedule (Absolute value).	Applicable		
iv)	Issue of	Tender documents will be available for			
	Tender	downloading from BHEL website	Applicable		
	Documents	(www.bhel.com) or e-procurement portal			
		(https://eprocurebhel.co.in) as per schedule below			
		Sale			

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iv)a	Bid / Offer	Start: 23.01.2021, Time: 1700 Hrs Close: Same as Sl. No v) Due date & time of offer submission. Brief information of the tenders shall also be available at central public procurement portal. (https://eprocure.gov.in) Start Date: 29.01.2021, Time: 1200 Hrs	
	Submission start time		
v)	Due Date & Time of Offer Submission	Date: 03.02.2021, Time: 1000 Hrs The bidder should submit their offer online in e- Procurement portal at https://eprocurebhel.co.in. Bidders are requested to upload their offer well in advance in order to avoid last minute congestion at this website. Hard copy bid or bids through E-mail / fax shall not he appeared.	Applicable
vi)	Opening of Tender	 be accepted. Date: 03.02.2021, Time: 1700 Hrs Notes: (1) In case the due date of opening of tender becomes a non-working day, then the due date & time of offer submission and opening of tenders get extended to the next working day. (2) Bidder may witness the opening of tender through 	Applicable
vii)	EMD Amount	e-Procurement portal only. Rs.2,80,000/- (Rupees Two Lakh Eighty Thousand only) Refer General Conditions of Contract (Volume-IC) for mode of payment of EMD. One time EMD is not applicable for this tender.	Applicable
viii)	Cost of Tender	Free	_
ix)	Last Date For Seeking Clarification	Bidders may submit their queries on or before the scheduled date of pre bid discussion along with soft version also, addressing to undersigned & to others as per contact address given below:	Applicable
		Name: Mr. Eashwar.T.K Designation: Sr. Engineer	

		Dept: SCT Phone: Ph: 044-24589450 Email: tkeashwar@bhel.in 2) Name: Ms. Asha Alex Designation: SDGM Dept: SCT Phone: Ph: 044-24589442 Email: ashaalex@bhel.in Address: Tek Towers, No.11, Old Mahahalinuram Bood, Okkiyom Thorainakkom	
		Mahabalipuram Road, Okkiyam Thoraipakkam, Chennai – 600097	
x)	Schedule of Pre Bid Discussion (PBD)	Date: 27.01.2021 Time 11.00AM At BHEL: PSSR: Tek Towers, No.11, Old Mahabalipuram Road, Okkiyam Thoraipakkam, Chennai - 600097.	Applicable
xi)	Integrity Pact & Details of Independent External Monitor (IEM)		Not Applicable
xii	Latest updates	Latest updates on the important dates, Amendments, Correspondences, Corrigenda, Clarifications, Changes, Errata, Modifications, Revisions, etc to Tender Specifications will be hosted in BHEL webpage (www.bhel.com → Tender Notifications → View Corrigendums), Central Public Procurement portal (https://eprocure.gov.in) & on e-tender portal https://eprocurebhel.co.in and not in the newspapers. Bidders to keep themselves updated with all such information.	

- 2.0 The offer shall be submitted as per the instructions of tender document and as detailed in this NIT. Bidders to note specifically that all pages of tender document, including these NIT pages of this particular tender together with subsequent correspondences shall be submitted by them, duly signed digitally using Class III DSC & uploaded in E-Procurement Portal, as part of offer. Rates/Price including discounts/rebates, if any, mentioned anywhere/in any form in the techno-commercial offer other than the Price Bid, shall not be entertained.
- **3.0** Void.

4.0 Unless specifically stated otherwise, bidder shall deposit **Earnest Money Deposit (EMD) as mentioned in** General Conditions of Contract (GCC) under the heading 'Modes of Deposit of EMD'.

For Electronic Fund Transfer the details are as below-:

Name of the Beneficiary -: Bharat Heavy Electricals Limited

ii. Bank Particulars

- a. Bank Name -: State Bank Of India
- b. Bank Telephone No.(with STD code)-: 044 2433 0583 / 2433 0407
- c. Branch Address-: SBI Saidapet Branch, EVR Periyar Building, Nandanam, Anna Salai, Chennai 600035
- d. Bank Fax No. (with STD code) -: 044 2431 0959
- e. Branch Code -: 00912
- f. 9 Digit MICR Code of the Bank Branch -: 600002045
- g. Bank Account Number -: 10610819499
- h. Bank Account Type -: CASH CREDIT ACCOUNT
- i. 11 Digit IFSC Code of Beneficiary Branch-: SBIN0000912

(Note -: In case of E-Tenders, proof of remittance of EMD should be uploaded in the E-Procurement Portal and originals, as applicable, shall be sent to the officer inviting tender within a reasonable time, failing which the offer is liable to be rejected).

Procedure for Submission of Tenders: This is an E-tender floated online through our E-Procurement portal https://eprocurebhel.co.in. The bidder should respond by submitting their offer online only in our e-Procurement portal at https://eprocurebhel.co.in. Offers are invited in two-parts only.

Documents Comprising the e-Tender

The tender shall be submitted online ONLY EXCEPT EMD (in physical form) as mentioned below:

a. Technical Tender (UN priced Tender)

All Technical details (e.g. Eligibility Criteria requested (as mentioned below)) should be attached in e-tendering module, failing which the tender stands invalid & may be REJECTED. Bidders shall furnish the following information along with technical tender (preferably in pdf format):

- i. Earnest Money Deposit (EMD) furnished in accordance with NIT Clause 4.0.
- ii. Technical Bid (without indicating any prices).

b. Price Bid:

- i. Prices are to be guoted in the attached Price Bid format online on e-tender portal.
- The price should be quoted for the accounting unit indicated in the e-tender document.
- iii. Note: It is the responsibility of tenderer to go through the Tender document to ensure furnishing all required documents in addition to above, if any. Any deviation would result in REJECTION of tender and would not be considered at a later stage at any cost by BHEL.
- iv. A person signing (manually or digitally) the tender form or any documents forming part of the contract on behalf of another shall be deemed to warrantee that he has authority to bind such other persons and if, on enquiry, it appears that the persons so signing had no authority to do so, the purchaser may, without prejudice to other civil and criminal remedies, cancel the contract and hold the signatory liable for all cost and damages.
- v. A tender, which does not fulfil any of the above requirements and/or gives evasive information/reply against any such requirement, shall be liable to be ignored and rejected.

DO NOT'S

Bidders are requested NOT to submit the hard copy of the Bid. In case offer is sent through hard copy/fax/telex/cable/electronically in place of e-tender, the same shall not be considered. Also, uploading of the price bid in prequalification bid or technical bid may RESULT IN REJECTION of the tender.

Digital Signing of e-Tender

Tenders shall be uploaded with all relevant PDF/zip format. The relevant tender documents should be uploaded by an authorized person having Class 3- SHA2-2048 BIT- SIGNING & ENCRYPTION digital signature certificate (DSC).

The Requirement:

- 1. A PC with Internet connectivity &
- DSC (Digital Signature Certificate) (Class 3- SHA2- 2048 BIT- SIGNING & ENCRYPTION)

BHEL has finalized the e-procurement service Provider-:

NIC PORTAL (https://eprocurebhel.co.in)

For E-PROCUREMENT ASSISTANCE & TRAINING, NIC PORTAL HELPDESK CONTACTS AS PER FOLLOWING: -

For any technical related queries please call at 24 x 7 Help Desk Number

0120-4001 002

0120-4200 462

0120-4001 005

0120-6277 787

1. Peter Raj, NIC, Ph: 9942069052 Email Support: support-eproc@nic.in

The process of utilizing e-procurement necessitates usage of **DSC** (**Digital Signature Certificate**) (**Class 3- SHA2- 2048 BIT- SIGNING & ENCRYPTION**) and you are requested to procure the same immediately, if not presently available with you. Please note that only with DSC, you will be able to login the e-procurement secured site and take part in the tendering process.

The contact details of the DSC Certifying Authority as given below:

SI. No.	Name	Website Link
1	(n) Code solutions	https://www.ncodesolutions.com/
2	e-Mudhra	https://www.e-mudhra.com/
3	Safescrypt	www.safescrypt.com

Vendors are also requested to go through bidder manual available on https://eprocurebhel.co.in

6.0 DOCUMENTS TO BE UPLOADED & MODALITY OF UPLOADING in E-PROCUREMENT PORTAL https://eprocurebhel.co.in SHALL BE AS DETAILED BELOW

SI No	Description	Remarks
	Techno-Commercial Bid CONTAINING THE FOLLOWING:-	
i.	Covering letter / Offer forwarding letter of Tenderer.	Refer "Bidder Manual for BHEL Bidders" available at https://eprocurebhel.co.in
ii.	Duly filled-in `No Deviation Certificate' as per prescribed format to be placed after document under sl no (i) above. Note: 1. In case of any deviation, the same should be submitted separately for technical & commercial parts, indicating respective clauses of tender against which deviation is taken by bidder. The list of such deviation shall be attached along with document under sl no (i) above. It shall be	Refer "Bidder Manual for BHEL Bidders" available at https://eprocurebhel.co.in

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specifically noted that deviation recorded elsewhere shall not be entertained.	
 2. BHEL reserves the right to accept / reject the deviations without assigning any reasons, and BHEL decision is final and binding. (i) In case of acceptance of the deviations, appropriate loading shall be done by BHEL (ii) In case of unacceptable deviations, BHEL reserves the right to reject the tender. 	
drawing etc as required in line with Pre-Qualification at BHEL Bidderiteria. (Technical & Financial)	ler Manual for ers" available
As detailed in Clause No. 25 of NIT, It shall be specifically noted that all documents as per above shall be indexed properly and credential certificates issued by clients shall distinctly bear the name of organization, contact phone no, FAX no, E-mail ID, etc.	curebhel.co.in
Clarifications / Changes / Errata etc pertinent to this NIT. BHEL Bidde at	der Manual for ers" available
authorized signatory) BHEL Bidde at	ler Manual for ers" available
this Tender Specification / NIT BHEL Bidde at	der Manual for ers" available
3 ()	ler Manual for
consisting of Scope of work, Technical at	ers" available ocurebhel.co.in
	ler Manual for
x. Volume – I C : General Conditions of Contract (GCC) at	ers" available
Values ID - Fames O Desardons	curebhel.co.in

xii.	Volume – II (UNPRICED – without disclosing rates/price, but mentioning only 'QUOTED' or 'UNQUOTED' against each item	
xiii.	indexing.	Refer "Bidder Manual for BHEL Bidders" available at https://eprocurebhel.co.in

Caution to Bidders: -

The duly signed & stamped copies of Volume 1 needs to be attached as a part of your offer, under the form Techno-commercial Bid. Also for any further queries, please refer "Bidder Manual for BHEL Bidders" available at https://eprocurebhel.co.in

	PRICE BID consisting of the following shall be attached as mentioned below	
i	Price/ Total Amount corresponding to the total works as specified in "Part C: Rate Schedule" available in "Volume II – PRICE BID (latest Revision) shall be quoted in the format enclosed as a separate Excel File in e-Procurement portal for the subject tender and upload the same under 'Packet details -> Tender covers -> Finance '(Cover Type Description – Price Bid) and same shall be taken into account for evaluation and awarding. Bidders to note that total amount quoted by the bidder in this format shall be considered for evaluation of offer.	Refer "Bidder Manual for BHEL Bidders" available at https://eprocurebhel.co.i

SPECIAL NOTE: All documents/ annexures submitted with the offer shall be properly annexed and placed in respective places of the offer as per enclosure list mentioned in the covering letter. BHEL shall not be responsible for any missing documents.

- **7.0** Deviation with respect to tender clauses and additional clauses/suggestions in Techno-commercial bid / Price bid shall NOT be considered by BHEL. Bidders are requested to positively comply with the same.
- **8.0** BHEL reserves the right to accept or reject any or all Offers without assigning any reasons thereof. BHEL also reserves the right to cancel the Tender wholly or partly without assigning any reason thereof. Also BHEL shall not entertain any correspondence from bidders in this matter (except for the refund of EMD).
- 9.0 ASSESSMENT OF CAPACITY OF BIDDERS: Not Applicable.
- 10.0 Since the job shall be executed at site, bidders must visit site/ work area and study the job content, facilities available, availability of materials, prevailing site conditions including law & order situation, applicable wage structure, wage rules,

- etc. before quoting for this tender. They may also consult this office before submitting their offers, for any clarifications regarding scope of work, facilities available at sites or on terms and conditions.
- 11.0 For any clarification on the tender document, the bidder may seek the same in writing or through e-mail and/or through e-procurement portal https://eprocurebhel.co.in, as per specified format, within the scheduled date for seeking clarification, from the office of the undersigned. BHEL shall not be responsible for receipt of queries after due date of seeking clarification due to postal delay or any other delays. Any clarification / query received after last date for seeking clarification may not be normally entertained by BHEL and no time extension will be given.
- 12.0 BHEL may decide holding of pre-bid discussion [PBD] with all intending bidders as per date indicated in the NIT. The bidder shall ensure participation for the same at the appointed time, date and place as may be decided by BHEL. Bidders shall plan their visit accordingly. The outcome of pre-bid discussion (PBD) shall also form part of tender.
- 13.0 In the event of any conflict between requirement of any clause of this specification/ documents/drawings/data sheets etc. or requirements of different codes/standards specified, the same to be brought to the knowledge of BHEL in writing for clarification before due date of seeking clarification (whichever is applicable), otherwise, interpretation by BHEL shall prevail. Any typing error/missing pages/ other clerical errors in the tender documents, noticed must be pointed out before pre-bid meeting/submission of offer, else BHEL's interpretation shall prevail.
- **14.0** Unless specifically mentioned otherwise, bidder's quoted price shall deemed to be in compliance with tender including PBD.
- 15.0 Bidders shall submit Integrity Pact Agreement (Duly signed by authorized signatory who signs in the offer), <u>if applicable</u>, along with techno-commercial bid. This pact shall be considered as a preliminary qualification for further participation. <u>The names and other details of Independent External Monitor (IEM) for the subject tender is as given at point (1) above.</u>
- 16.0 The Bidder has to satisfy the Pre-Qualifying Requirements stipulated for this Tender in order to be qualified. The Price Bids of only those bidders will be opened who will be qualified for the subject job on the basis of satisfying the Pre-Qualification Criteria specified in this NIT as per Annexure-I (as applicable), past performance etc. and date of opening of price bids shall be intimated to only such bidders. BHEL reserves the right not to consider offers of parties under HOLD.
- 17.0 In case BHEL decides on a `Public Opening', the date & time of opening of the sealed PRICE BID shall be intimated to the qualified bidders and in such a case, bidder may depute one authorized representative to witness the price bid opening.

- BHEL reserves the right to open 'in-camera' the 'PRICE BID' of any or all Unsuccessful/Disqualified bidders under intimation to the respective bidders.
- **18.0** Validity of the offer shall be for **six months** from the latest due date of offer submission (including extension, if any) unless specified otherwise.
- **19.0** BHEL shall be resorting to Reverse Auction (RA) (Guidelines as available on www.bhel.com on "supplier registration page".) for this tender. RA shall be conducted among all the techno-commercially qualified bidders.
 - Price Bids of all the techno-commercially qualified bidders shall be opened and same shall be considered as initial bids of bidders in RA. In case any bidder(s) do(es) not participate in online Reverse Auction, their sealed envelope price bid along with applicable loading, if any, shall be considered for ranking.
- **20.0** On submission of offer, further consideration will be subject to compliance to tender & qualifying requirement and customer's acceptance, as applicable.
- 21.0 In case the bidder is an "Indian Agent of Foreign Principals", 'Agency agreement has to be submitted along with Bid, detailing the role of the agent along with the terms of payment for agency commission in INR, along with supporting documents.
- **22.0** The bidders shall not enter into any undisclosed M.O.U. or any understanding amongst themselves with respect to tender.
- **23.0** Void.
- 24.0 The bidder shall submit documents in support of possession of 'Qualifying Requirements' duly self-certified and stamped by the authorized signatory, indexed and properly linked in the format for PQR. In case BHEL requires any other documents / proofs, these shall be submitted immediately.
- **25.0** The bidder may have to produce original document for verification if so decided by BHEL.
- **26.0** The consultant / firm (and any of its affiliates) shall not be eligible to participate in tender(s) for the related works or services for the same project, if they were engaged for the consultancy services.
- 27.0 Guidelines/rules in respect of Suspension of Business dealings, Vendor evaluation format, Quality, Safety & HSE guidelines, Experience Certificate, etc. may undergo change from time to time and the latest one shall be followed. The abridged version of extant 'Guidelines for suspension of business dealings with suppliers/contractors' is available on www.bhel.com on "supplier registration page".
- **28.0** The offers of the bidders who are on the banned/ hold list and also the offer of the bidders, who engage the services of the banned/ hold firms, shall be rejected. The list of banned/ hold firms is available on BHEL web site www.bhel.com.

28.1 Integrity commitment, performance of the contract and punitive action thereof:

28.1.1 Commitment by BHEL:

BHEL commits to take all measures necessary to prevent corruption in connection with the tender process and execution of the contract. BHEL will during the tender process treat all Bidder(s) in a transparent and fair manner, and with equity.

28.1.2 Commitment by Bidder / Supplier / Contractor:

- (i) The bidder / supplier / contractor commit to take all measures to prevent corruption and will not directly or indirectly influence any decision or benefit which he is not legally entitled to nor will act or omit in any manner which tantamount to an offence punishable under any provision of the Indian Penal Code, 1932 or any other law in force in India.
- (ii) The bidder / supplier / contractor will, when presenting his bid, disclose any and all payments he has made, and is committed to or intends to make to agents, brokers or any other intermediaries in connection with the award of the contract and shall adhere to relevant guidelines issued from time to time by Govt. of India/BHEL.
- (iii) The bidder / supplier / contractor will perform / execute the contract as per the contract terms & conditions and will not default without any reasonable cause, which causes loss of business / money / reputation, to BHEL.

If any bidder / supplier / contractor during pre-tendering / tendering / post tendering / award / execution / post-execution stage indulges in mal-practices, cheating, bribery, fraud or and other misconduct or formation of cartel so as to influence the bidding process or influence the price or acts or omits in any manner which tantamount to an offence punishable under any provision of the Indian Penal Code, 1932 or any other law in force in India, then, action may be taken against such bidder / supplier / contractor as per extant guidelines of the company available on www.bhel.com and / or under applicable legal provisions.

29.0 Micro and Small Enterprises (MSE)

Any Bidder falling under MSE category, shall furnish the following details & submit documentary evidence/ Govt. Certificate etc. in support of the same along with their techno-commercial offer.

Type under MSE	SC/ST owned	Women owned	Others (excluding SC/ ST & Women Owned)
Micro			
Small			

Note: - If the bidder does not furnish the above, offer shall be processed construing that the bidder is not falling under MSE category.

MSE suppliers can avail the intended benefits in respect of the procurements related to the Goods and Services only (Definition of Goods and Services as enumerated by Govt. of India vide Office Memorandum F. No. 21(8)/2011-MA dtd. 09/11/2016 office of AS & DC, MSME) only if they submit along with the offer,

attested copies of either Udyam Registration Certificate or EM-II certificate having deemed validity (five years from the date of issue of acknowledgement in EM-II) or valid NSIC certificate or Udyog Aadhar Memorandum (UAM) & Acknowledgement or EM-II Certificate along with attested copy of a CA certificate (format enclosed as Annexure – 3) where deemed validity of EM-II certificate of five years has expired applicable for the relevant financial year (latest audited). Date to be reckoned for determining the deemed validity will be the last date of Technical Bid submission. Non submission of such documents will lead to consideration of their bids at par with other bidders. No benefits shall be applicable for this enquiry if the above required documents are not submitted before price bid opening. If the tender is to be submitted through e-procurement portal, then the above required documents are to be uploaded on the portal. Documents should be notarized or attested by a Gazetted officer. Documents submitted by the bidder may be verified by BHEL for rendering the applicable benefits.

- 30.0 The Bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/ consultants/ service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website http://www.bhel.com and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice.
- 31.0 PREFERENCE TO MAKE IN INDIA: For this procurement, the local content to categorize a supplier as a Class I local supplier/ Class II local supplier/ Non- Local supplier and purchase preference to Class I local supplier, is as defined in Public Procurement (Preference to Make in India), Order 2017 dated 04.06.2020 issued by DPIT. In case of subsequent Orders issued by the Nodal Ministry, changing the definition of local content for the items of the NIT, the same shall be applicable even if issued after issue of this NIT, but before opening of Part-II bids against this NIT.

Only Class-I and Class-II Local suppliers as per aforesaid PPP-MII order will be eligible to bid for this tender. Non-Local suppliers as per PPP-MII order are not eligible to participate. Bidder shall submit the format provided in Annexure-10, Duly filled & signed by authorized signatory as per aforesaid order, along with the techno-commercial offer. In the event of false declaration, actions as per the above order and as per BHEL guidelines shall be initiated against the bidder.

- **32.0** Void.
- 33.0 In the course of evaluation, if more than one bidder happens to occupy L-1 status, effective L-1 will be decided by soliciting discounts from the respective L-1 bidders.

In case more than one bidder happens to occupy the L-1 status even after soliciting discounts, the L-1 bidder shall be decided by a toss/ draw of lots, in the presence of the respective L-1 bidder(s) or their representative(s).

Ranking will be done accordingly. BHEL's decision in such situations shall be final and binding.

34.0 The Bidder declares that they will not enter into any illegal or undisclosed agreement or understanding, whether formal or informal with other Bidder(s). This applies in particular to prices, specifications, certifications, subsidiary contracts, submission or non-submission of bids or any other actions to restrict competitiveness or to introduce cartelization in the bidding process.

In case, the Bidder is found having indulged in above activities, suitable action shall be taken by BHEL as per extant policies/ guidelines.

35.0 Compliance to Restrictions under Rule 144 (xi) of GFR 2017

- I. Any bidder from a country which shares a land border with India will be eligible to bid in this tender only if the bidder is registered with the Competent Authority. The Competent Authority for the purpose of this Clause shall be the Registration Committee constituted by the Department for Promotion of Industry and Internal Trade (DPIIT).
- II. "Bidder" (including the term 'tenderer', 'consultant' or 'service provider' in certain contexts) means any person or firm or company, including any member of a consortium or joint venture (that is an association of several persons, or firms or companies), every artificial juridical person not falling in any of the descriptions of bidders stated hereinbefore, including any agency branch or office controlled by such person, participating in a procurement process.
- III. "Bidder from a country which shares a land border with India" for the purpose of this Clause means:-
 - An entity incorporated established or registered in such a country;
 or
 - b. A subsidiary of an entity incorporated established or registered in such a country; or
 - c. An entity substantially controlled through entities incorporated, established or registered in such a country; or
 - d. An entity whose beneficial owner is situated in such a country; or
 - e. An Indian (or other) agent of such an entity; or
 - f. A natural person who is a citizen of such a country; or
 - g. A consortium or joint venture where any member of the consortium or joint venture falls under any of the above
- IV. The beneficial owner for the purpose of (III) above will be as under:
 - 1. In case of a company or Limited Liability Partnership, the beneficial owner is the natural person(s), who, whether acting alone or

together or through one or more juridical person, has a controlling ownership interest or who exercises control through other means. Explanation

- a. "Controlling ownership interest" means ownership of or entitlement to more than twenty-five per cent of shares or capital or profits of the company.
- b. "Control" shall include the right to appoint majority of the directors or to control the management or policy decisions including by virtue of their shareholding or management rights or shareholders agreements or voting agreements.
- 2. In case of a partnership firm, the beneficial owner is the natural person(s) who, whether acting alone or together, or through one or more juridical person, has ownership of entitlement to more than fifteen percent of capital or profits of the partnership.
- 3. In case of an unincorporated association or body of individuals, the beneficial owner is the natural person(s), who, whether acting alone or together, or through one or more juridical person has ownership of or entitlement to more than fifteen percent of the property or capital or profits of the such association or body of individuals.
- 4. Where no natural person is identified under (1) or (2) or (3) above, the beneficial owner is the relevant natural person who holds the position of senior managing official;
- 5. In case of a trust, the identification of beneficial owner(s) shall include identification of the author of the trust, the trustee, the beneficiaries with fifteen percent or more interest in the trust and any other natural person exercising ultimate effective control over the trust through a chain of control or ownership.
- V. An Agent is a person employed to do any act for another, or to represent another in dealings with third person.
- VI. The successful bidder shall not be allowed to sub-contract works to any contractor from a country which shares a land border with India unless such contractor is registered with the Competent Authority.

Note:

The bidder shall provide undertaking for their compliance to this Clause, in the Format provided in Annexure-11.

Registration of the bidder with Competent Authority should be valid at the time of submission of bids and at the time of acceptance of the bids.

36.0 Mode of Award

- 36.1 Evaluation & awarding will be done based on price quoted by bidders in the Rate Schedule as per Volume-II Price Bid (i.e BOQ excel format enclosed in e-Procurement portal for the subject tender).
- 36.2 The bidder who has quoted lowest price (On completion of Reverse Auction) is called L1 bidder and second lowest price is called L2 bidder and so on. The bidder who has quoted the highest rate is called H1 bidder.
- 36.3 BHEL shall carry out negotiation as detailed below with qualified bidders to award the job to maximum three bidders:
 - 36.3.1 If there are more than or equal to three qualified bidders and they agree to match the L1 rates then job shall be distributed to first three bidders (i.e. L1, L2 & L3 bidders) approximately in the ratio: La:Lb:Lc::50:30:20; where (a,b,c,....= 1,2,3,.....and a<b<c).
 - 36.3.2 50% of the work shall be awarded to the L1 bidder.
 - 36.3.3 30% of the job shall be offered to the next lowest bidder (In the order of competitiveness) who agrees to match the L1 bidder's rates.
 - 36.3.4 Similarly, 20% job shall be offered to the next lowest bidder (In the order of competitiveness) who agrees to match the L1 bidder's rates.
 - 36.3.5 If none of the bidder matches L1 rates, then 100% job shall be awarded to L1 bidder.
 - 36.3.6 If only one bidder matches with the rates of L1 bidder, then the job shall be distributed approximately in the ratios L1:L2::60:40.
 - 36.3.7 The distribution of jobs among L1, L2 & L3 bidders as per Sl. No. (ii) to (vii) above shall be done by BHEL-PSSR as per requirement.
 - 36.3.8 The ratio of work splitting/mode of operation of Framework Agreement in case of more than one agency will be based on the number of cranes. However, the number of cranes that will be earmarked to L1, L2 & L3 agencies (as applicable) during the Framework Agreement period will be rounded off to nearest integer after applying the ratios mentioned in the above clauses of TCC. However, decision of BHEL on this shall be final and binding on the successful bidders.
- 36.4 Separate work order for each crane (as applicable) shall be issued by respective BHEL-PSSR Site.

37.0 Order of Precedence:

In the event of any ambiguity or conflict between the Tender Documents, the order of precedence shall be in the order below:

a. Amendments / Clarifications / Corrigenda / Errata etc. issued in respect of the tender documents by BHEL

- b. Notice Inviting Tender (NIT)
- c. Price Bid
- d. Technical Conditions of Contract (TCC)—Volume-1A
- e. Special Conditions of Contract (SCC) —Volume-1B
- f. General Conditions of Contract (GCC) —Volume-1C
- g. Forms and Procedures —Volume-1D

It may please be noted that guidelines/ circulars/ amendments/ govt. directives issued from time to time shall also be applicable.

For and on behalf of BHARAT HEAVY ELECTRICALS LTD

General Manager / SCT, Purchase & Debtor

Enclosure:

- 1. Annexure-1: Pre Qualifying Requirements.
- 2. Annexure-2: Check List.
- 3. Annexure-3: Void
- 4. Annexure-4: Reverse Auction Process Compliance Form
- 5. Annexure-5: Authorization of representative who will participate in the online Reverse Auction Process
- 6. Annexure-6: RA Price Confirmation and Breakup
- 7. Annexure-7: Void
- 8. Annexure-8: Undertaking as per C4 of Annexure-1 i.e. PQR
- 9. Annexure-9: Declaration reg. Related Firms & their areas of Activities
- Annexure-10: Declaration Regarding Minimum Local Content in Line with Revised Public Procurement
- Annexure-11: Declaration Regarding Compliance to Restrictions Under Rule 144
 (Xi) of GFR 2017
- 12. Other Tender documents as per this NIT.

ANNEXURE - 1

PRE QUALIFYING CRITERIA

JOB		Framework Agreement for Engaging the Services of Manpower for Regular Operation & Routine Maintenance of Cranes of Capacity 250MT and above & upto 350MT at Various Sites of BHEL PSSR			
Tend	der No.	BHEL: PSSR: SCT: 1932	Diddoro o	laim in respect of	
			Bidders claim in respect of fulfilling the PQR Criteria		
SI. No.	PRE QUALIFICATION CRITERIA		Name and Description of qualifying criteria	Page no of supporting document. Bidder must fill up this column as per applicability	
Α		ssion of Integrity Pact duly signed icable)			
	(Note: Co joir	To be submitted by Prime Bidder & nsortium / Technical Tie up partner atly in case Consortium bidding is rmitted, otherwise by the sole bidder)	Not Applicable		
В	Techn	-			
	operation capacit	should have executed the service of on and maintenance to the cranes of y 250MT or above in last 7 years at or a period of six months in any ration as on latest date of offer sion.			
	Note: (i) The term executed in the above QR means, the bidder should have carried out the service as mentioned above to any customer and submit the proof for completion of the same in support of the above. (ii) No Consortium arrangement is applicable for this tender.		Applicable		
C C-1	FINANO Turno Bidders annual	CIAL	Applicable		

Tender Specification No.: BHEL: PSSR: SCT: 1932

	only) or more over last three consecutive FY from immediate four previous FYs shall be reckoned. (FY to be considered shall be FY 2016-17, 2017-18 & 2018-19 or 2017-18, 2018-19 & 2019-20).		
C-2	Net worth (only in case of Companies) Net worth of the Bidder based on the latest Audited Accounts as furnished for 'C-1' above should be positive	Applicable	
C-3	Profit Bidder must have earned profit in any one of the three Financial Years-as applicable in the last three Financial Years as furnished for 'C-1 above. Note: PROFIT shall be PBT earned during any one year of last three financial years as in 'C-1' above.	Applicable	
C-4	Bidder must not be under Bankruptcy Code Proceedings (IBC) by NCLT or under Liquidation / BIFR, which will render him ineligible for participation in this tender, and shall submit undertaking to this effect. (Format as provided in NIT)	Applicable	
D	Assessment of Capacity of Bidder to execute the work as per SI. No 9 of NIT (if applicable)	Not Applicable	By BHEL
E	Approval of Customer (if applicable) Note: Names of bidders (including consortium / Technical Tie up partners in case consortium bidding is permitted) who stand qualified after compliance of criteria A to D shall be forwarded to customer for their approval.	Not Applicable	By BHEL
F	Price Bid Opening Note: Price Bids of only those bidders shall be opened who stand qualified after compliance of criteria A to E	Applicable	BY BHEL
G	Consortium criteria	Not Applicable	
Explanatory Notes for the PQR (unless otherwise specified in the PQR):			

- 1. Bidder to submit Audited Balance Sheet and Profit and Loss Account for the respective years as indicated against C-1 above along with all annexures.
- In case audited financial statements have not been submitted for all the three years as indicated against C-1 above, then the applicable audited statements submitted by the bidders against the requisite three years, will be averaged for three years.
- 3. If Financial Statements are not required to be audited statutorily, then instead of audited financial statements, financial statements are required to be certified by Chartered Accountant.
- 4. C-2:-NETWORTH: Shall be calculated based on the latest Audited Accounts as furnished for C-1 above. Net worth =Paid up share capital + reserves
- 5. C-3:- PROFIT: shall be PBT earned during any one year of the three financial years as in C-1 above
- 6. For Evaluation of PQR, the credential of the Bidder alone, and not that of the Group Company shall be considered.
- 7. Completion date for achievement of the technical criteria specified in the Common QR should be in the last 7 years ending on the 'latest date of Bid Submission' of Tender irrespective of date of the start of work.

Note:

- (i) BIDDER SHALL SUBMIT ABOVE PRE-QUALIFICATION CRITERIA FORMAT, DULY FILLED-IN, SPECIFYING RESPECTIVE ANNEXURE NUMBER AGAINST EACH CRITERIA AND FURNISH RELEVANT DOCUMENT INCLUSIVE OF WORK ORDER AND WORK COMPLETION CERTIFICATE ETC IN THE RESPECTIVE ANNEXURES IN THEIR OFFER.
- (ii) Credentials submitted by the bidder against "PRE QUALIFYING CRITERIAS" shall be verified for its authenticity. In case, any credential (s) is/are found unauthentic, offer of the bidder is liable to the rejection. BHEL reserves the right to initiate any further action as per extant guidelines for Suspension of Business Dealings.
- (iii) The evaluation currency for this tender shall be INR.

ANNEXURE 2

CHECK LIST

1	Name and address of the Tenderer			
2	Details about type of the Firm / Company			
3a	Details of Contact person for this Tender: Name: Mr. / Ms. Designation: Telephone No/ Mobile No: E-mail ID:			
3b	Details of alternate Contact person for this Name: Mr. / Ms. Designation: Telephone No/ Mobile No: E-mail ID:	s Tender:		
4	EMD DETAILS (Remittance of EMD should be in line with Mode of Deposit as detailed in Vol 1A, Part-2, Chapter-1) a. Cash portion of EMD – online payment/ DD/ Cheque (Minimum Rs 2 Lakhs) a. Mode of Remittance: Ref No: Date : Amount:			
5	Validity of Offer	To be valid for date	six months fro	m due
			Applicabilit y (By BHEL)	Bidder Reply
6	Whether the format for compliance with PRE QUALIFICATION CRITERIA (ANNEXURE-I) is understood and filled with proper supporting documents referenced in the specified format		Applicable	Yes/ No
7	Audited profit and Loss Account for the last three years		Applicable	Yes/ No
8	Copy of PAN Card		Applicable	Yes/ No

9	Whether all pages of the Tender documents including annexures, appendices etc are read understood and signed	Applicable	Yes/ No
10	Integrity Pact	Not	
10	integrity r dot	Applicable	
11	Declaration by Authorized Signatory	Applicable	Yes/ No
12	No Deviation Certificate	Applicable	Yes/ No
13	Declaration confirming knowledge about Site Conditions	Applicable	Yes/ No
14	Declaration for relation in BHEL	Applicable	Yes/ No
15	Non-Disclosure Certificate	Applicable	Yes/ No
16	Bank Account Details for E-Payment	Applicable	Yes/ No
17	Canacity Evaluation of Bidder for current Tender	Not	
17	Capacity Evaluation of Bidder for current Tender		
18	Tie Ups/Consortium Agreement are submitted as per format	Not	
10	The ops/consortium Agreement are submitted as per format	Applicable	
19	Power of Attorney for Submission of Tender/Signing Contract Agreement	Applicable	Yes/ No
20	Analysis of Helt water	Not	
20	Analysis of Unit rates	Applicable	
21	Copy of Organization Chart	Applicable	Yes/ No
22	Copy of Registration/ Incorporation certificate, Partnership Deed (Certified by Notary Public) as applicable for firm	Applicable	Yes/ No

NOTE:

- 1. STRIKE OFF 'YES' OR 'NO', AS APPLICABLE.
- 2. For SI. No.11 to 20 above, the formats are available in "Volume ID Forms and Procedures" of this tender specification.
- 3. NOTE: Tenderers are required to either fill in or submit separately the following details. No column should be left blank.

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1 <i>) [</i>	١ ١		ı

AUTHORISED SIGNATORY

(With Name, Designation and Company seal)

ANNEXURE - 3

Certificate by Chartered Accountant on letter head (applicable upto 31st March'2021 in line with MSME notification no. S.O. 2119 (E), dated 26th June'2020)

(hereinafter referre	•	• ,	ng its registered		office	at
Memorandum	No (i: Part—II)/	Udyam	Registrat	ED Act 2006, (Entr tion Certificate	No.
					dium)). (Copy enclosed).	dtd:
Further ver latest audited fin					nt of the company a as follows:	s per the
and building dated Octobe	g and the items s	pecified by t			y (i.e. original cost ex ies vide its notification No	
fittings and oth		related to the s			ng land and building led under the MSME D	
plant and ma		nent is Rs	La	ics and turnover i	Aadhar Memorandum): I s Rs	
plant and ma		nent is Rs	Lá	ics and turnover i	Aadhar Memorandum): I s Rs	
		(Strike	off whichever	is not applicat	ole)	
	Lacs for				rithin permissible Strike off which is not	
is not applicable), th	ne enterprise sl , as notified vid	nall maintai e S.O. No.	from its origina in its prevailing	status till expi	ro/small/medium) (str iry of one year from t blished in the gazette	he close of
is not applicable), the will be given the be	e enterprise wil enefit of the ch uch change too	l continue i anged stat ok place, as	from its origina n its present ca us only with eff notified vide S	tegory till the cect from 1st Ap .O. No. 2119 (I	ro/small/medium) (str losure of the financial oril of the financial ye E) dated 26.06.2020 p	year and it ar following
(Signature) Name: Membership Numbe Seal of the Chartere						

ANNEXURE - 4

Reverse Auction Process Compliance Form

(The bidders are required to print this on their company's letterhead and sign, stamp before RA)

- M/s. {Service provider
- Postal address}

Sub: Agreement to the Process related Terms and Conditions

Dear Sir.

This has reference to the Terms & Conditions for the Reverse Auction mentioned in the RFQ document for {Items} against BHEL enquiry/ RFQ no.{......} dt. {......}
This letter is to confirm that:

- 1) The undersigned is authorized official/ representative of the company to participate in RA and to sign the related documents.
- 2) We have studied the Reverse Auction guidelines (as available on www.bhel.com), and the Business rules governing the Reverse Auction as mentioned in your letter and confirm our agreement to them.
- 3) We also confirm that we have taken the training on the auction tool and have understood the functionality of the same thoroughly.
- 4) We also confirm that, in case we become L1 bidder, we will FAX/ email the price confirmation & break up of our quoted price as per <u>Annexure 6</u> within **two** working days (of BHEL) after completion of RA event, besides sending the same by registered post/ courier both to M/s. BHEL and M/s. {Service provider.}

We, hereby confirm that we will honor the Bids placed by us during the auction process.

With regards

Signature with company seal

Name:

Company / Organization:

Designation within Company / Organization:

Address of Company / Organization:

Sign this document and FAX/ email it to M/s {Service provider} at {......} prior to start of the Event.

ANNEXURE – 5

Authorization of representative who will participate in the on line Reverse Auction Process:

1	NAME OF THE BIDDER	
2	NAME & DESIGNATION OF OFFICIAL	
З	POSTAL ADDRESS (COMPLETE)	
4	TELEPHONE NOS. (LAND LINE & MOBILE BOTH)	
5	E-MAIL ADDRESS	
6	NAME OF PLACE/ STATE/ COUNTRY, WHEREFROM S/HE WILL PARTICIPATE IN THE REVERSE AUCTION	

ANNEXURE – 6

RA price confirmation and breakup (To be submitted by L1 bidder after completion of RA)

To - M/s. Service provider - Postal address	
CC: M/s BHEL {Unit- Address-} Sub: Final price quoted during Revers	e Auction and price breakup
Dear Sir,	
We confirm that we have quoted.	
Rs.{in value & in words}}	for item(s) covered under tender enquiry No. {} dt.{}
E.D., C.S.T., freight and insurance charge and Type Test Charges etc., (exclusive of	oove cited enquiries is inclusive of {Packing & forwarding, GST, ges up to {} District,{} State of service tax), other as per NIT} ng the Reverse Auction conducted today {date} which will be
valid for a period of { in nos. & in wo	ords} days.
The price break-up is as given below.	
Total	======= - Rs. in value & in words ======
Yours sincerely,	
For	
Name: Company: Date: Seal:	

ΔN	N	EX	U	R	F	_	7

-Void-

ANNEXURE - 8

UNDERTAKING

(To be typed and submitted in the Letter Head of the Company/Firm of Bidder)

To,
(Write Name & Address of Officer of BHEL inviting the Tender)
Dear Sir/Madam,
Sub: DECLARATION REGARDING INSOLVENCY/ LIQUIDATION/ BANKRUPTCY PROCEEDINGS
Ref: NIT/Tender Specification No:
I/We,
declare that, I/We am/are not under insolvency resolution process or
liquidation or Bankruptcy Code Proceedings (IBC) as on date, by NCLT or any adjudicating
authority/authorities, which will render us ineligible for participation in this tender.
Sign. of the AUTHORISED SIGNATORY (With Name, Designation and Company seal)
Place: Date:

ANNEXURE – 9 DECLARATION Date: _____ To: BHEL,____ Address: email: Sub: Details of related firms and their area of activities Dear Sir/ Madam, Please find below details of firms owned by our family members that are doing business/ registered for same item with BHEL, _____ (NA, if not applicable) Material Category/ Work Description Name of Firm Address of Firm Nature of Business Name of Family Member Relationship Material Category/ Work Description 2 Name of Firm Address of Firm Nature of Business Name of Family Member Relationship Note: I certify that the above information is true and I agree for penal action from BHEL in case any of the above information furnished is found to be false. Regards,) M/s

Supplier Code: Address:

From:

Annexure 10

DECLARATION REGARDING MINIMUM LOCAL CONTENT IN LINE WITH REVISED PUBLIC PROCUREMENT (PREFERENCE TO MAKE IN INDIA), ORDER 2017 DATED 04TH JUNE, 2020) AND SUBSEQUENT ORDER(S)

(To be typed and submitted in the Letter Head of the Entity/Firm providing certificate as applicable)

To, (Write Name & Address of Officer of BHEL inviting the Tender)
Dear Sir,
Sub : Declaration reg. minimum local content in line with Public Procurement (Preference to Make in India), Order 2017-Revision, dated 04th June, 2020 and subsequent Orders)
Ref: 1) NIT/Tender Specification No:, 2) All other pertinent issues till date
We hereby certify that the items/works/services offered by (SPECIFY ORGANIZATION NAME HERE) has a local content of % and this meets the local content requirement for 'Class-I local supplier' / 'Class II local supplier' ** as defined in Public Procurement (Preference to Make in India), Order 2017-Revision dated 04.06.2020 issued by DPIIT and subsequent order(s).
The details of the location(s) at which the local value addition is made are as follows: 1 2 3 4
Thanking you, Yours faithfully,

(Signature, Date & Seal of Authorized Signatory of the Bidder)

Note:

- 1. Bidders to note that above format Duly filled & signed by authorized signatory, shall be submitted along with the techno-commercial offer.
- In case the bidder's quoted value is in excess of Rs. 10 crores, the authorized signatory for this declaration shall necessarily be the statutory auditor or cost auditor of the company (in the case of companies) or a practising cost accountant or practicing chartered accountant (in respect of suppliers other than companies).
- 3. In the event of false declaration, actions as per the above order and as per BHEL Guidelines shall be initiated against the bidder.

^{** -} Strike out whichever is not applicable.

Annexure 11

DECLARATION REGARDING COMPLIANCE TO RESTRICTIONS UNDER RULE 144 (xi) OF GFR 2017

(To be typed and submitted in the Letter Head of the Entity/Firm providing certificate as applicable)

To, (Write Name & Address of Officer of BHEL inviting the Tender)
Dear Sir,
Sub : Declaration regarding compliance to Restrictions under Rule 144 (xi) of GFR 2017
Ref : 1) NIT/Tender Specification No:, 2) All other pertinent issues till date
I have read the clause regarding restrictions on procurement from a bidder of a country which shares a land border with India and on sub-contracting to contractors from such countries. certify that (SPECIFY THE NAME OF THE ORGANIZATION HERE), is not from such a country or, if from such a country, has been registered with the Competent Authority and will not sub-contract any work to a contractor from such countries unless such contractor is registered with the Competent Authority.
I hereby certify that we fulfil all requirements in this regard and is eligible to be considered.
Thanking you, Yours faithfully,

(Signature, Date & Seal of Authorized Signatory of the Bidder)

Note:

- 1. Where applicable, evidence of valid registration by the Competent Authority, i.e., the Registration Committee constituted by the Department for Promotion of Industry and Internal Trade (DPIIT), shall be attached.
- 2. Bidders to note that if the above certification given by a bidder, whose bid is accepted, is found to be false, then this would be a ground for immediate termination and further action in accordance with law and as per BHEL guidelines.