

Ref. Enquiry No.: PE/PG/NK1/E-5973/2018 Dt: 15.06.2018

DUE DATE
25-June-2018
BY 02:00 PM (IST)

CONDITIONAL TENDER ENQUIRY THROUGH E-PROCUREMENT

Dear Ma'am/Sir,

Subject: Tender Enquiry for "MISC. PUMPS (HORZ.) TYPE-II (FLOW>300 CMH)" as per Technical Specification No. PE-TS-424-100-N001 Rev 0 for 2X800 MW NTPC KARIMNAGAR SG PACKAGE.

BHEL invites offers from reputed Vendors for Design, Manufacture, Assembly, Inspection and testing at Manufacturer's and/or his sub-contractor's works, proper packing for delivery of MISC. PUMPS (HORZ.) TYPE-II (FLOW>300 CMH) along with mandatory Spares complete with all accessories as per the requirements specified in Technical specification, Installation checks at site, supervision of replacement of gland packing with Mechanical Seal arrangement (as applicable) at site, PG Test at site for Miscellaneous Pumps for **2X800 MW NTPC KARIMNAGAR SG PACKAGE** through E procurement. Detailed Scope of work & Equipment details shall be as per Technical specification **PE-TS-424-100-N001** Rev. 0.

Your offer shall be submitted in two parts strictly as per Clause-2.0 of the "Instructions to Bidders" of GCC Rev. 06, in sealed cover for the under mentioned equipment/system.

Item Description – MISC. PUMPS (HORZ.) TYPE-II (FLOW>300 CMH)		
Sl. No.	Project	TECHNICAL SPECIFICATION NO.
1	2X800 MW NTPC KARIMNAGAR SG PACKAGE	PE-TS-424-100-N001 Rev 0

Note: 1. Detailed tender documents have been uploaded at the following websites.

- www.bhel.com
- www.bhelpem.com
- www.eprocure.gov.in
- <https://bhel.abcpurchase.com>

Your best quotation/offer for the above requirement, in line with enquiry terms and conditions, should be submitted online via e-procurement portal (<https://bhel.abcpurchase.com>). It shall be the responsibility of the bidder to ensure that the tender is submitted via **e-PROCUREMENT SYSTEM** (<https://bhel.abcpurchase.com>) on or before the due date by 2:00 P.M. **Part-I bids shall be opened at 3:00 P.M on the due date through e-procurement Portal (<https://bhel.abcpurchase.com>).** Please send us Acknowledgment for the receipt of Enquiry by mail or Letter. In case you are not interested to quote, please send us the regret by mail or letter.

Bidders may go through the Sellers' manual & Help documents provided on E-Procurement Portal website & obtain required Digital Signature Certificate for participating in the subject tender. For Bidder's convenience, the Helpdesk Nos. of E-Procurement service providers are also listed in the annexure to this NIT.

All corrigenda, addenda, amendments, time extensions, clarifications etc., to the tender will be hosted on websites only (www.bhelpem.com, www.bhel.com, <https://bhel.abcpurchase.com>) under subject tender reference. Bidders are requested to visit our websites constantly to keep themselves updated.



Shashank Mishra/ Amit Kumar
Sr. Engr/PG-III, BHEL/PS-Project Engineering Management,
Power Project Engineering Institute,
Plot no. 25, Sector – 16A, Noida (UP) 201301, INDIA
(OFF) +91-120-4368780/8866,

Regd. Office
BHEL House Siri Fort
New Delhi-110049

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ENQUIRY TERMS AND CONDITIONS:

Please refer GCC Rev-06 which is available on www.bhelpem.com/Tenders.aspx. GST related corrigendum to GCC Rev06 is enclosed and same is to be considered along with GCC Rev06. Bidders are requested to go through the same while submitting the offer.

1. Bidders to note that General Conditions of Contract GCC Rev.06 is the latest revision of GCC in which many changes have been made. Bidders are advised to go through the same thoroughly while submitting the offers.
2. Offers should be submitted separately in two parts **online through e-procurement system** as follows:
Part-I: TECHNO-COMMERCIAL BID **Part-II: PRICE BID**
For detailed instructions, please see clause no. 1.0 & 2.0 of "Instructions to Bidders (Vol-I, GCC Rev. 06)".
3. Bidders shall submit their offers meeting the requirements of the following tender documents indicated in GCC, Rev. 06 and other Terms and Conditions included in this Enquiry Letter:
 - a. **ANNEXURE-I:** To be furnished by the Bidders.
 - b. **ANNEXURE-II:** "DEVIATION SHEET (COST OF WITHDRAWAL)".
 - c. **ANNEXURE-III:** "DECLARATION"
4. **Pre-Qualifying Requirements:**
Bidders have to provide the required details as per "TECHNICAL PRE-QUALIFYING REQUIREMENTS" (enclosed as NIT Tender Documents) in its Techno-Commercial offer. Bids of only those bidders shall be evaluated who meet the Technical Pre-Qualifying requirements.
5. Bidders to note that following form the part of tender documents:
 - a. General Conditions of Contract (GCC) Rev 06 comprising of: Instructions to Bidders and General Commercial Terms & Conditions and GST related corrigendum to GCC Rev06
 - b. Technical Specification No. PE-TS-424-100-N001 Rev 0 & Technical PQR
 - c. Price format & Special Conditions of Contract (SCC Rev00) of the project
 - d. Enquiry terms & conditions & Performance Bank Guarantee format.
 - e. RA Guidelines as per Sl. No. 14.
 - f. NTPC format for Main & Sub – Supplier Questionnaires.

Offers are to be submitted strictly in accordance with the requirements of the above Tender Documents. All the above referred Tender Documents and subsequent post-bid agreements/confirmations/clarifications shall automatically become the part of the Order/Contract after its finalisation.

6. Bidder has to note that Deviations from NIT are generally not acceptable. Deviations, if any, are to be listed out clearly, as per Annexure-II, Deviation Sheet (Cost of Withdrawal) of GCC Rev 06/corrigenda, in techno-commercial offer. Any deviation mentioned or shown separately or found hidden in offer, will not be taken cognizance of. In case of deviations from NIT, the bidder shall give the cost of withdrawal of such deviation as per Annexure-II, Deviation Sheet (Cost of Withdrawal) of GCC Rev-06/corrigenda in its price bid.
7. Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be dispatched only after Purchaser's/Owner's inspection of the hold points specified in the approved Quality Plan and issue of Material Dispatch Clearance Certificate (MDCC).
8. All correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address:


Shashank Mishra/ Amit Kumar
Sr. Engr/PG-III, BHEL/PS-Project Engineering Management,
Power Project Engineering Institute,
Plot no. 25, Sector – 16A, Noida (UP) 201301, INDIA
(OFF) +91-120-4368780/8866,

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SHASHANK MISHRA/AMIT KUMAR, SR. ENGR., PG-III M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA E-MAIL: shashankmishra@bhel.in; amitkum@bhel.in Ph. No. +91-120-4368780/8866; Mob: +919711061278/9910906336	P. K. GAUTAM, SR. DGM, PG-III M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA E-MAIL: pkgautam@bhel.in Ph. No. +91-120-4368545
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9. Bidder to note that this is a conditional Open tender enquiry. Hence, price bid (Part-II) opening/RA participation shall be subject to following criterion:

- Techno-commercial qualification/recommendation of bidder by BHEL-PEM
- Approval of bidder by the customer- Same shall be taken up by BHEL with customer based on the credentials/reference list. Hence Bidders are requested to submit the following (as part of their credentials) on or before Part I due date: -
 - Reference list indicating PO details, customer name, PO date, execution date etc.
 - Performance certificate issued by the clients.
 - Bidders are requested to fill up their details in NTPC format for Main & Sub – Supplier Questionnaire attached with enquiry (Sign & Stamped on each page).

10. The bidders (who are not registered with BHEL-PEM) -Online Registration Portal is operational in BHEL. Non-registered Vendors, who wish to apply for registration with BHEL-PEM, have to apply through Online Registration Portal available at www.bhelpem.com → vendor section → Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted

11. **Delivery Schedule: -**

Supply: The delivery period shall be Four (04) months from drawing/doc approval. Other schedules like submission of drawings, approval of drawings, inspection etc. shall be as per the Clause No. 5.0 of Section-IA of Technical Specification no. PE-TS-424-100-N001 (Rev.0). Any deficiency in documents submitted w.r.t. agreed specification/comments from BHEL shall be treated as non-submission and no. of days delayed in submission of complete documents during approval process, on account of this, would be reduced from delivery.

Installation Checks, Supervision of replacement of Gland Packing with Mechanical Seal & PG Test: Vendor shall depute their personnel within 15 days of intimation of BHEL, failing which LD @0.5% per week or part thereof of total contract value for installation checks, Supervision of replacement of Gland Packing with Mechanical Seal & PG Test shall be levied limited to 10% of value for Installation checks, supervision & PG Test.

For Mandatory Spares: Mandatory spares to be delivered within three (03) months from manufacturing clearance. Separate dispatch/manufacturing clearance shall be issued for mandatory spares.

12. Over all (%) quantity variation: The variation on overall package value due to changes in the scope shall be limited to +/- 10%. This will prevail over the quantity variation clause no.6.0 indicated in the GCC rev 06.

13. Bidders are requested to refer Performance Bank Guarantee (PBG) format & rules and adhere to it while furnishing PBG.

Amit
Shashank Mishra/ Amit Kumar
Sr. Engr/PG-III, BHEL/PS-Project Engineering Management,
Power Project Engineering Institute,
Plot no. 25, Sector – 16A, Noida (UP) 201301, INDIA
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14. BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com)."

Link for RA guidelines to be followed as:

http://www.bhel.com/vender_registration/pdf/Guidelines%20for%20Reverse%20Auction-2016.pdf

IMPORTANT INSTRUCTION TO BIDDERS IN CASE OF REVERSE AUCTION

The Bidders has to quote the Single Price (i.e. Total Cost to BHEL availing input tax credit) in Reverse Auction. Price are to be inclusive of Packing & Forwarding charges, all the routine & type tests as per tender scope, Freight charges, Insurance charges (if applicable) etc., including loading (if any) & cost of withdrawal (if any) as applicable. Evaluation shall be done excluding GST quoted by bidders and hence GST is not to be included in prices quoted during reverse auction.

15. No CIF is available for the package.
16. If any bidder uploads price bid in the unpriced section (techno-commercial attachment page) of the tender in e-procurement, in that case bidder(s) shall only be responsible for such mistake and any consequences thereof. Hence all bidders are requested to be more careful at the time of uploading the Unpriced and Price Bid for Part-I and Part-II respectively to avoid mismatch.
17. Bid should be free from correction, overwriting, using corrective fluid, etc. Any interlineation, cutting, erasure or overwriting shall be valid only if they are attested under full signature(s) of person(s) signing the bid else bid shall be liable for rejection. All overwriting/ cutting, etc. will be numbered by bid opening officials and announced during bid opening.
18. Overhead charges to be read as 5% in place of 30% mentioned in clause no. 26.2.b of GCC Rev 06.
19. MSME vendor are requested to furnish the UAM details.
20. All the above Tender Documents shall automatically become a part of the Order/Contract after its finalisation.
21. Evaluation will be done on overall L1 (Total cost to BHEL i.e. FOR site) basis with necessary loading as applicable in line with clause no. 19 of GCC Rev06 & Sl. No. 15 of NIT. GST shall not be considered for evaluation.

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22. Foreign bidders quoting along with their Authorised Indian associates to comply with BHEL corporate circular AA:MM:AGENCY dated 06th August 2010 for the guidelines regarding dealings with Indian agents of Foreign bidders (as enclosed). Further note the following
- In a tender, either the Indian agent on behalf of the principal/OEM or Principal/OEM itself can bid but both cannot bid simultaneously for the same item/product in the same tender.
 - If an agent submits bid on behalf of the Principal/OEM, the same agent shall not submit a bid on behalf of another Principal/OEM in the same tender for same item/product.
23. Foreign bidders will have to quote C & F (cost & freight at Chennai Port) basis instead of FOB. For importing materials on C&F basis, bidders to note following:
- As per Incoterms (CFR), risk transfers to buyer when the goods have been loaded on board the ship in the country of Export. Hence, shipped on board date mentioned on the clean Bill of Lading or Air way Bill, shall be treated as the date of Shipment/ Dispatch for all contractual purposes including calculation of LD.
 - Usance period (90 days) of the L/C shall start from the date of Bill of lading/Air Way Bill.
 - Bill of Lading shall be considered as equivalent document (refer clause 9.7.1 b OF GCC rev-06) for recognition of dispatch.
 - For claiming payment under clause 9.1.1 and 9.2.1 Bill of lading shall be considered instead of receipted LR (refer clause 9.7.2 b of GCC rev-06)
 - Freight is to be quoted as inclusive in basic price by vendor and is not to be quoted separately.
 - Insurance for evaluation purposes shall be @ 0.1 % of quoted C&F price.
 - There will be no change in MRC payment.
24. The offers of the bidders who are on the banned list and also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website <http://www.bhel.com>.
25. The Bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/ consultants/ service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice.
26. Foreign and indigenous bidders participating in subject tender will necessarily have to buy class III DSCs (Digital Signature Certificate) issued by the certifying authorities in India. Basic procedure /checklist is uploaded on "www.bhel.com" for participating in subject tender enquiry through e procurement.

Thanking You.

Yours faithfully,

For and on behalf of BHEL

Amit Kumar

(Sr. Engr/PG-III/BHEL-PEM)

Enclosures:

1. GST related corrigendum to GCC Rev06
2. Technical Specification No. PE-TS-424-100-N001 Rev 0 & Technical PQR
3. Project SCC Rev 00 Performance Bank Guarantee format.
4. BOQ cum Price Schedule & Deviation sheet Annexure-II of GCC Rev-06
5. NTPC main and sub-supplier questionnaire

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ANNEXURE TO ENQUIRY LETTER– INSTRUCTION REGARDING E-PROCUREMENT

Digital Certificate: To access an e-Tender, you need to have a Class-II/III Digital Signature Certificate (DSC) for Signing & Encryption (Required both digital signature certificate: Signing & Encryption) of bids issued by any of the valid Certifying Authorities (approved by Controller of Certifying Authorities) in India. Valid Digital Signature Certificate (DSC) must be installed in a computer system from where you want to access the website.

MINIMUM REQUIREMENT: (Mandatory)

- Computer with good Internet Connection.
- Operating System should be Windows Vista / Windows 7 and above.
- Web Browsers: Internet Explorer 9.0 (32-bit Browser only) & above

At first time login, to verify and approve your login profile & DSC, you are requested to contact e-Procurement Service Provider.

E-procurement service Provider details:

M/s e Procurement Technologies limited, Ahmedabad

B705. Wall Street II, Opp Orient Club, Near Gujrat college, Ellis Bridge, Ahmedabad, PIN 380 006.

Please get in touch with service provider at the earliest for required support.

The contact details of the service provider is given below:

Name	Contact Nos.	e-mail ID	Role	Location
Mukunthan	+91 6353215001	Trichy.bhel@eptl.in	Support Executive	Trichy
Tej Singh	+91 6353215002	Bhopal.bhel@eptl.in	Support Executive	Bhopal
Sanjeev Kumar	+91 6353215003	Jhansi.bhel@eptl.in	Support Executive	Jhansi
Gaurav Panwar	+91 6353215004	Haridwar.bhel@eptl.in	Support Executive	Haridwar
Mallikarjun	+91 6353215005	Bengaluru.bhel@eptl.in	Support Executive	Bangalore
Avinash Govu	+91 6353215007	Hyderabad.bhel@eptl.in	Support Executive	Hyderabad
Swapnil Hamilton	+91 7940270549	swapnil.h@eptl.in	Support Executive	HO – Ahmedabad
Hardik Oza	+91 7940270560	Hardik.oza@eptl.in	Support Executive	HO – Ahmedabad
Ankur Bhatt	+91 7940270590	ankur.bhatt@eptl.in	Support Executive	HO – Ahmedabad
Prashant Rajyaguru	+91 7940270545	prashant@eptl.in	Asst. Manager – Implementation & Support	HO – Ahmedabad
Dharam Rathod	+91 7940270596	dharam@eptl.in	Manager – Implementation & Support	HO – Ahmedabad
Pradip Parmar	+91 7940270532	pradip@eptl.in	Sr Mgr – Implementation & Support	HO – Ahmedabad
Devang Patel	+91 7940270576	devang@eptl.in	Sr Manager – Implementation & Support	HO – Ahmedabad