



Ref. Enquiry No.: PE-PG/KAR/E-5614/2017 DT. 11/05/2017

DUE DATE
25/05/2017
BY 02:00 PM (IST)

Dear Sir,

Subject: Tender Enquiry for “Oil Filled Service Transformers - ACC application & Non- ACC application” for 3X660 MW NORTH KARANPURA STP Project.

BHEL invites offers from reputed bidders (refer pre-qualifying requirements and other requirements given in tender enquiry letter uploaded on our websites) for Design, Manufacture, assembly, Inspection, testing, packing for transportation and delivery of **OIL FILLED SERVICE TRANSFORMER** as per **Technical Specifications No. PE-TS-405-302-E001A (Rev. 00) & PE-TS-405-302-E001 (Rev. 00) to 3X660 MW KARANPURA STPP F.O.R site** as per details hosted on BHEL website www.bhelpem.com & www.bhel.com.

Your offer shall be submitted in two parts strictly as per Clause-2.0 of the “**Instructions to Bidders**” of GCC, Rev. 06 in three (3 sets), in sealed covers for the under mentioned equipment / system.

ITEM DESCRIPTION –Oil Filled Service Transformers - ACC application & Non- ACC application		
S. No.	PROJECT	TECHNICAL SPECIFICATION NO.
1.	3X660 MW NORTH KARANPURA STPP	1. PE-TS-405-302-E001 Rev. 00 (For Non ACC)
		2. PE-TS-405-302-E001A Rev. 00 (For ACC)

Your best quotation / offer for the above requirement, in line with our terms and conditions, should either be delivered in person or sent by **COURIER / REGISTERED POST**, to the following address only:

Tender Box, Tender Room, Ground Floor, PPEI Building (behind Reception Desk)
C/o SUMIT AGRAWAL, SR. ENGINEER, PG-III / NIMESH MALLIK, A.E.-I, PG-III
M/s Bharat Heavy Electricals Ltd., Project Engineering Management,
Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301,
U.P., INDIA
E-MAIL : sumitagrawal@bhelpem.co.in, nimeshmallik@bhelpem.co.in
Ph. No. +91-120-4368959, +919711199692, +91-120-4368799, +919654713649

It shall be the responsibility of the bidder to ensure that the tender is delivered on or before the **due date by 02:00 P.M.** **The offer has to be deposited in tender box only.** Part-I bids shall be opened at 03:00 P.M. on the due date in the presence of authorized representatives of the bidders, who may like to be present.

The bidder is required to clearly mention

1. Enquiry No. & Name of the projects / package in BOLD LETTERS on the top of each envelope submitted.
2. Name and contact details (including mobile no. and email address) of minimum one contact person along with date of submission of offer in a cover letter.

Sumit Agrawal
Sr. Engineer/PG-III, BHEL/PS-Project Engineering Management,
Power Project Engineering Institute,
Plot no. 25, Sector – 16A, Noida (UP) 201301, INDIA
(OFF) +91-120-4368959, (MOB) +91 9711199692

Regd. Office
BHEL House Siri Fort
New Delhi-110049



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ENQUIRY TERMS AND CONDITIONS: -

1. Enquiry No., due date etc. must be legibly super scribed on the sealed envelopes as per clause no. 2.0 of "Instructions to Bidders of GCC, Rev. 06".
2. Offers should be submitted in two parts in two separate sealed covers as follows:
Part-I: **TECHNO-COMMERCIAL BID** Part-II: **PRICE BID**
For detailed instructions, please see clause no. 2 of "Instructions to Bidders of GCC, Rev. 06".
3. Bidders shall submit their offers meeting the requirements of the following tender documents indicated in GCC, Rev. 06 and other Terms and Conditions included in this Enquiry Letter:
 - **ANNEXURE-I:** To be furnished by the Bidders.
 - **ANNEXURE-II:** Deviation Sheet (Cost of Withdrawal)
4. **Bidders to note that following form the part of tender documents:**
 - General Conditions of Contract (GCC), Rev. 06 comprising of Instructions to Bidders and General Commercial Terms & Conditions. GCC Rev.06 may be downloaded from (<http://www.bhelpem.com/Documents/GCC/GCC-Rev-06.pdf>)
 - Special Conditions of Contract (SCC, Rev. 00)
 - Technical Specifications
 - Drawings / Documents submission Schedule
 - Project Information
 - Price formats
 - Technical PQR
 - NTPC Vendor Approval Formats
 - Integrity Pact
 - Performance Bank Guarantee Format
5. Tenders shall be submitted strictly in accordance with the requirements of the above tender documents. In case of deviations (Technical / Commercial), the same shall be highlighted separately giving clause references along with the **Cost of withdrawal of Deviations as per Annexure-II to GCC, Rev. 06 of "DEVIATION SHEET (COST OF WITHDRAWAL)"** along with reasons for taking such deviations.
Bidder to note all the points mentioned in "Notes" of Annexure-II to GCC, Rev.06.
6. Prices shall be firm till completion of contract. PVC is not applicable.
7. Bidder has to submit "NO DEVIATION CERTIFICATE FOR COMMERCIAL TERMS AND CONDITIONS as per GCC-Rev. 06, Special Conditions of Contracts and Notice Inviting Tender (NIT)" **in case of no deviations.**
8. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any / all tender(s) in part or full without assigning any reason whatsoever.
9. Purchaser reserves the right to split up the scope of the tender enquiry and place the orders for different scope / items with different bidders and also increase or decrease the quantity.

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10. Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be dispatched only after Purchaser's / Owner's inspection at the hold points specified in the approved Quality Plan and issue of Material Dispatch Clearance Certificate (MDCC).
11. Late tenders are liable to be rejected.
12. All correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

SUMIT AGRAWAL, Sr. Engineer, PG-III M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No. 25, Sector-16A, Noida-201301, U.P., INDIA E-MAIL : sumitagrawal@bhhelpem.co.in Ph. No. +91-120-4368959, +919711199692	NIMESH MALLIK, A.E.-I, PG-III M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No. 25, Sector-16A, Noida-201301, U.P., INDIA E-MAIL : nimeshmallik@bhhelpem.co.in Ph. No. +91-120-4368799, +919654713649
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13. **Delivery Schedule:** - Nine (09) months from the date of drgs. / docs. approval in CAT-I {except Type test (if applicable) & O&M Manuals}. Bidder to make 1st submission of all the drawings / documents as per drawing documents submission schedule (as per Annexure I - part of NIT) and every re-submission of drawings / documents within 10 days of BHEL comments, if any. Conductance of Type Test and Type Test report approval shall be with in overall delivery period. Type test report approval shall be arranged from NTPC within 3 weeks from the date of submission of report.
Delivery period offered in NIT will be non-negotiable. Any delivery quoted more than NIT delivery will make the offer liable for rejection.
13. **Pre-Qualifying Requirements:**
Bidders are requested to furnish the details as per "TECHNICAL PRE-QUALIFYING REQUIREMENTS" (enclosed with the enquiry document).
Bids of only those bidders shall be evaluated who meet the Technical pre-qualifying requirements. Credentials of techno-commercially accepted bidders not listed in NTPC-NOA shall be submitted to NTPC for their acceptance.
14. Bidder to note that this is a conditional enquiry (Open Tender), the price bid (Part-II) opening / R.A. shall be subject to following criterion:
 - a) Techno-commercial qualification / recommendation of bidder by BHEL-PEM.
 - b) Approval of bidder by Customer: - Approval shall be taken up by BHEL with customer based on the credentials / reference list. Hence, Bidders are requested to submit the following (as part of their credentials) on or before technical bid Part-I opening: -
 - i. Reference list indicating P.O. details, customer name, P.O. date, execution date etc.
 - ii. Performance certificate issued by the clients.
 - iii. Filled NTPC format vendor approval (enclosed with enquiry) and submit all the supportive documents against details furnished therein (signed & stamped on each page).

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Note: "Online Registration Portal is operational in BHEL. Non-registered Vendors, who wish to apply for registration with BHEL-PEM, have to apply through Online Registration Portal available at www.bhelpem.com → vendor section → Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted."

15. The bidder along with its associate / collaborators / sub-contractors / sub-vendors / consultants / service providers shall strictly adhere to BHEL Fraud prevention policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL management about any fraud or suspected fraud as soon as it comes to their notice.
16. Bidders have to quote freight charges in percentage of their quoted Total Ex- works prices.
17. BHEL reserves the right to go for Reverse Auction (R.A.) (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in R.A. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for R.A.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. The envelope sealed price bid of successful L1 bidder in R.A., if conducted, shall also be opened after R.A. and the order will be placed on lower of the two bids (R.A. closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com)."

As a reminder to the bidders, system will flash following message (in RED Color) during the course of 'online sealed bid':

"Bidders to submit online sealed bid less than or equal to their envelope sealed bid already submitted to BHEL".

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Detailed guidelines of reverse auction 2016 are available in “information section” of www.bhelpem.com, same are applicable for subject tender.

IMPORTANT INSTRUCTION TO BIDDERS IN CASE OF REVERSE AUCTION

The Bidders has to quote the Single Price (i.e. Total Cost to BHEL) in Reverse Auction. Price are to be inclusive of Packing & Forwarding charges, all the routine & type tests as per tender scope, ED + cess, CST against C-form / VAT, Freight as applicable, insurance charges, etc. including loading (if any). De-loading (if any) shall be done in line with SCC of the project.

Following Condition in Reverse Auction shall be treated as mentioned below:

Case-I: - Taxes & duties and freight are identical in Reverse Auction & Conventional Price Bid

Resolution: - Ordering shall be done on lower of the two bids (R.A. closing price & Conventional Price Bid). After successful completion of reverse auction L1 bidder shall be asked to submit break up in line with taxes & duties, freight quoted in their Conventional Price Bid.

Case-II: - In case Bidder has quoted ‘CST’ in Conventional Price Bid and applicable Tax is ‘VAT’

Resolution: - “Total Cost to BHEL shall be maintained by reducing proportion amount in Ex-works quoted by Bidder”.

Case-III: - In case Bidder has quoted ‘VAT’ in Conventional Price Bid and applicable Tax is ‘CST’

Resolution: - Conventional Bid / R.A. quoted Prices shall be reduced and CST will be allowed. Statutory variation shall be applicable.

Any new tax structure (like Goods & Services Tax) as and when implemented by the Government shall become applicable in addition to or in lieu of existing tax structure.

Note: - Applicable taxes & duties shall be determined as per location of works of bidder.”

18. Integrity Pact is a tool to ensure that activities and transactions between the Company and its Bidders / Contractors are handled in a fair, transparent and corruption free manner. A panel of Independent External Monitors (IEMs) have been appointed to oversee implementation of I.P. in BHEL.

The I.P. as enclosed with the tender is to be submitted (duly signed by authorized signatory who signs in the offer) along with techno-commercial bid. Only those bidders who have entered into such an IP with BHEL would be competent to participate in the bidding. In other words, entering into this Pact would be a preliminary qualification.

Details of IEM for this tender is furnished below: -

Name: Mrs. Pravin Tripathi, IA & AS (Retd.)

Address: D-243, Anupam Gardens, Lane IB, Neb Sarai, Sainik Farms, New Delhi – 110068

Email Id: pravin.tripathi@gmail.com

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Please refer Section-8 of the I.P. for Role and Responsibilities of IEMs. In case of any complaint arising out of the tendering process, the matter may be referred to the IEM mentioned in the tender.

No routine correspondence shall be addressed to the IEM (phone / post / email) regarding the clarifications, time extensions or any other administrative queries, etc. on the tender issued. All such clarification / issues shall be addressed directly to the tender issuing (procurement) department.

19. MSE suppliers can avail the intended benefits only if they submit along with the offer, attested copies of either EM II certificate having deemed validity (five years from the date of issue of acknowledgement in EM II) or valid NSIC certificate or EM II certificate along with attested copy of a CA certificate (Format enclosed at Annexure-1 where deemed validity of EM II certificate of five years has expired) applicable for the relevant financial year (latest audited). Date to be reckoned for determining the deemed validity will be the date of bid opening (Part 1 in case of two part bid). Non submission of such documents will lead to consideration of their bid at par with other bidders. No benefit shall be applicable for this enquiry if any deficiency in the above required documents are not submitted before price bid opening. Documents should be notarised or attested by a Gazetted officer.
20. Bidders to quote their import content (CIF), if any in their price bid (Refer Annexure – CIF of Price Schedule). BHEL shall inform the availability of CIF value for the package including ceiling limit, if any, during commercial clarification/evaluation of offer.
21. If any bidder has mentioned the term **Not Applicable / Not required / Not Quoted** in BHEL price format, then the bidder needs to substantiate the same. If the same item will be required in future for the system same will be supplied free of cost.
22. BHEL reserves the right to finalize Prices by conducting Reverse Auction or by conventional way of price bid opening, which will be decided after techno-commercial evaluation. In view of above, bidders are requested to quote their most competitive prices as **no negative price impact** shall be applicable on account of non-conduction of R.A.
23. All the above Tender Documents shall automatically become a part of the Order / Contract after its finalisation.
24. Evaluation shall be done separately on total F.O.R. cost to BHEL though vendor shall have option to quote for any / both the categories:
 - i. Oil Filled Service Transformers (Non ACC application-44 Nos.)
 - ii. Oil Filled Service Transformers (ACC application-45 Nos.)Accordingly, separate purchase orders shall be placed.

Bidders are requested to submit separate envelopes for Price bids for above mentioned Transformers category.

25. **All corrigenda, addenda, amendments, time extensions, clarifications etc. to the tender will be hosted on website only. Bidders are requested to visit constantly our websites to keep themselves updated.**



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26. Please note that for technical bid, detailed offers are to be submitted including the following along with the Price schedules as per BHEL format enclosed with NIT:
- Acceptance of GCC, Rev.06.
 - Acceptance of Special Conditions of Contract (SCC)
 - Technical Pre-qualifying Requirement (PQR)
 - Technical Deviations and commercial deviations (if any) as per format enclosed at Annexure-II of GCC, Rev. 06.
 - Along with offer, please submit a copy of this letter duly signed & stamped on each page as token of acceptance of all terms & instructions conveyed.
 - Un-Priced price schedules (format) duly filled in 'Quoted' or 'Q' in each column / row.
 - Separate sealed price-bid envelope mentioning Enquiry No. & Name of the project / package in BOLD LETTERS on the top of envelope.
 - **Failure in submitting all above documents will be treated as incomplete offer.**

Note: Tenderer must submit UN-PRICED Price format duly filled mentioning the word "QUOTED" in place of actual price. The actual price is to be filled in separately and submitted in sealed price bid.

Thanking You.

Yours faithfully,
For and on behalf of BHEL

SUMIT AGRAWAL
(Sr.Engr. / PG-III / BHEL-PEM)

Enclosures:

1. Enquiry Letter with Terms & Conditions (This letter)
2. Drawings / Documents submission Schedule
3. Technical Specifications
4. Project Information
5. Price schedule (**Prices should be quoted strictly in this format only**).
6. Pre-qualifying Requirement (PQR)
7. SCC, Rev. 00
8. NTPC vendor assessment format
9. Performance Bank Guarantee Format
10. Integrity Pact

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