ISO 9001:2008, 14001:2004,
50001:2011 & OHSAS 18000
MAHARATNA COMPANY

MATERIAL MANAGEMENT (PURCHASE)
CENTRAL FOUNDRY FORGE PLANT,BHEL HARDWAR
RANIPUR, HARIDWAR (INDIA) – 249403
Phone No.+91-1334-281277/284548, FAX No. .+91-1334-225892
e-mail : kishore.raj@bhel.in; kumar.ranjan@bhel.in

Sub: Open Tender Enquiry No: **5011P/351/8/0155A1**

Dear Sir,

We are pleased to invite offer in **TWO PARTS strictly** as per enclosed specifications & terms and conditions for the under mentioned items.

Sl No	Tender No	Description of Material	Qty	Date & Time Of Opening
01	**5011P/351/8/0155A1**	Ferro-Vanadium (LSP) Spec: FF05057, Rev. 02	15000 Kg	30.07.2018 at 2.00 PM

Kindly read terms and conditions, Offer not in accordance with the instructions is liable to be disqualified or ignored.

Please visit www.bhel.com or www.bhelhwr.co.in for more details & corrigendum if any for the tender enquiry.

01. Offers are to be submitted at below mentioned address

    Tender Box (Tender Room)
    Purchase Department,
    Central Foundry Forge Plant
    Bharat Heavy Electrical Limited
    Haridwar – 249403, Uttarakhand

02. Tender opening date and time is indicated as above. Tenders in two part in line with '**Instruction to Bidders'** is required to be submitted on or before due date. On due date, tender can be submitted up to 1.45 PM and will be opened at 2.00 P.M. on same date in the Tender Room of Material Management Department, CFFP/BHEL, Haridwar.

03. BHEL will not be responsible for any type of postal delay. Please note that late offers shall not be accepted.

04. Unregistered vendors have to fill the SRF (Supplier Registration Form) of their company **online** at our website www.bhel.com or www.bhelhwr.co.in .They can fill the SRF of their company at this link: https://supplier.bhel.in/
05. The vendor should submit their best price at this stage itself and they will not be allowed to revise the price. Any revision / discount given by vendor subsequently will be ignored.

06. Other terms and conditions tender will be as per following attached tender documents:

- Tender Enquiry
- Annexure C '**Instruction to bidders'**
- Annexure A of commercial terms.
- Annexure -B of Price Bid Format
- Guidelines for Foreign vendors.
- Guidelines for Indian vendors
- Technical Specification – FF05057, Rev. 02

NOTE:

Any clarification on technical specifications can be obtained from BHEL before tender opening. Vendors are welcome to have pre-bid meeting with BHEL engineers for better understanding of our requirements.

Thanking You,

Yours Faithfully,
For & On behalf of CFFP, BHEL, Hardwar

(Raj Kishore)
Sr. Manager (Purchase)

Note: Corrigendum if any shall not be published, kindly refer websites for any changes.

ANNEXURE - C

Instruction to bidders

Clause 1.0:

The tenders shall be submitted in **Two parts** {Part I Techno -Commercial Bid, Part II Price Bid} as described below on or before the due date.

- Any corrections / amendments shall be properly & fully authenticated with signature.

The bidders (Originals Manufacturers) will have to submit ink-signed offer / bid in original directly to BHEL. In case the bid is submitted by fax / email, the bidders shall simultaneously ensure submission of ink-signed original bid to BHEL also in the manner prescribed in this tender. **Unsigned bids shall be ignored.**

However, the suppliers or their authorized person may be allowed to attend the tender opening, if duly authorized by their principals, through a specific letter for a particular enquiry for specific price bid opening on that particular day. General authorization letter is not acceptable.

Clause 1.1: **PART-I (TECHNO-COMMERCIAL BID)** shall comprise of following documents:

a) Complete Technical offer
b) Acceptance of commercial terms by vendor as per **Annexure A**.
c) Deviation with reference to specification to be laid down on separate sheet.

Cost of deviation is to be submitted along with the price bid essentially, in case vendor withdraws the deviation clauses the same will be considered for final evaluation,

d) Copy of price Bid (**without prices**) as per **Annexure 'B'**, this should be replica of part II bid without price.

e) The rating of the company quoting for this tender from a third party (independent agency) preferably by M/S Dun and Bradstreet should be submitted, (DUN NUMBER) (in case of foreign supplier). Indigenous suppliers to submit the copy of balance sheets for last three years.

f) Any additional documents (please specify).

Clause 1.2: PART-II (PRICE BID)

The price Bid (with price) to be submitted as part II, for the complete scope strictly as specified in the price Format attached as **Annexure- B**.
Prices are to be indicated in both figures and words. In case of any discrepancy of value the prices quoted in words shall be considered for evaluation and establishing L1 status in line with clause no. 4.

If price bid is not submitted along with the technical bid, the offer will be rejected out rightly.

Clause 1.2.1
a) Foreign Suppliers: The prices are to be quoted on CIF, Nhava Sheva Port, India (Sea). The bidder who quotes on other than CIF Nhava Sheva port basis then his offer will be loaded by the maximum freight, packing & forwarding charges quoted by any other bidder from the same or nearby port, against the enquiry/freight rate available with BHEL. Further non-availability of ship will not be accepted for rescheduling or waiver of penalties.

b) Indigenous suppliers: Vendors to quote rates on FOR destination (BHEL / CFFP Haridwar) basis. Freight and transit insurance will be borne by vendor. Vendor can dispatch good through any Indian Bank Association approved transporters having their branch at Haridwar / destination. For the convenience name and address of transporters approved by IBA and BHEL are posted at website www.bhelhwr.co.in. If any bidder still quotes on other than FOR destination basis, then their offer will be loaded by maximum freight, packing & forwarding charges quoted by any other vendor from the same or nearby station, against the enquiry / freight rate available with BHEL. Further, non-availability of BHEL approved transporter will not be accepted for rescheduling of delivery or waiver of penalties.

c) Applicable Taxes / duties and any other statutory levy should be indicated separately and clearly in the quotation.

d) The comparison between foreign and indigenous bids shall be done based on the **Total** Landed price basis (FOR Destination, CFFP).

e) Delivery: In case, delivery not possible to meet as per tender, earliest possible delivery may please be quoted.

Clause 2.1:
PART-I containing **techno-commercial part** will be opened on the date and time specified in the covering letter, in the presence of those **vendors,** who wish to attend **the tender opening**. Offer should be complete in all respect (i.e. Part-I and Part-II)

Clause 2.2.1:

The part-II price Bid along with supplementary priced bid (if necessary) will be opened at a later date of only those bidders whose techno-commercial bid is found acceptable.
BHEL reserves the right to evaluate vendor's process capability / quality systems etc by visiting vendor works (if required)

Clause 3.1:

The following shall be superscribed on the envelopes:

1. **PART-I**
   1. TENDER NO. AND ITEMS DESCRIPTION.
   2. DUE DATE FOR OPENING.
   3. “TECHNO-COMMERCIAL BID PART-I”
2. **PART-II**
   1. TENDER NO. AND ITEMS DESCRIPTION.
   2. DUE DATE FOR OPENING OF PART-I.
   3. ”PRICE BID PART-II”.

Clause 3.2:

The part-I and part-II shall be individually sealed and superscribed as indicated above and shall be enclosed further in the envelope duly sealed and superscribed as:

“TENDER FOR (ITEM NAME) AGAINST TENDER NO. ----------------------- DUE ON -------------------------- CONTAINING PART-I & PART II OF THIS OFFER.” Vendor’s full name and address should be clearly mentioned on the envelope.

Clause 3.3:
Envelopes not marked as above may be ignored and may not be opened.

Clause No 4: If any discrepancy in Words & Figures found in quoted price bid, following is to be followed.

a- If, in the price structure quoted for the required goods/services/works, there is discrepancy between the unit price and the total price (which is obtained by multiplying the unit price by the quantity), the unit price shall prevail and the total price corrected accordingly.

b- If there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and

c- If there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail subject of (a) and (b) above.

Clause No. 5: As per directives of CENTRAL VIGILANCE COMMISSION, GOVERNMENT OF INDIA, One agent cannot represent two or more suppliers or quote on their behalf in a particular tender.
If so found at any stage, BHEL Hardwar is likely to cancel Enquiries / POs to such suppliers. Further such Indian Agents are likely to be de-listed from BHEL/ action will be taken against such Agent as per company policy.

Thanking You,

Yours faithfully,
For & on behalf of CFFP BHEL, Hardwar.

(Raj Kishore)
Sr. Manager (Purchase)

बी एच ई एल
BHEL

CFFP

निविदा सूचना
TENDER ENQUIRY

AA-17001

भारत हैवी इलैक्ट्रिकल्स लिमिटेड
Bharat Heavy Electricals Ltd
सेन्ट्रल फाउन्ड्री फोर्ज प्लांट– हरिद्वार – २४९४०३ (भारत)
Central Foundry Forge Plant, Haridwar-249403 (INDIA)

Phone : (0091) 01334- 281639,281385,285336 Fax : 01334 225892 / 226458

TIN NO. 05001763485
C S T NO. HR-5018287 Dt. 16-03-1995

निविदा सूचना सं. ENQUIRY NO.*	5011 P/ 351/8/0155A1	दिनांक Date	07-07-2018

M/S. ::

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INDIA

कृपया निम्नलिखित के लिए निविदा दें। PLEASE QUOTE FOR THE FOLLOWING :

DUEDATE 30-07-2018

Vendor Code 09285

SL	MATERIAL CODE ITEM DESCRIPTION	QUANTITY	UNIT	LOTNO	LOT QTY	DELIVERY SCHEDULE
1	FF1135189021 FERRO-VANADIUM (LSP) SPEC: FF05057 REV.02 REV: 02 SIZE: 10-50 MM DIM.: S	15000	KG			

Delivery schedule as per Annexure-A of tender enquiry

[signature] 7/7/18

** IMPORTANT: This enquiry is 2 part tender. Techno-Commercial bid (Part-1) & Price Bids (Part-2) should be submitted in separate envelopes. These two envelopes should be submitted in a common sealed envelope. Techno-Commercial Bid shall contain detailed Technical Specification, Drawings Technical documents, Catalogues, taxes & duties, payment terms, delivery period, Validity of offer, Replica of Price Bid (Copy of price bid without price part) etc. The confirmation to the special terms & conditions must be submitted alongwith Techno-Commercial bid.

Standard Instructions:
TEST CERTIFICATE REQUIRED.
GUARANTEE CERTIFICATE REQUIRED.
BASIC RATES, TAXES DUTIES SEPERATELY
CENVATABL DUPLICATE COPY OF INVOICE.
INSP AFTER RECPT AT CFFP.
THIRD PARY INSP PRIOR TO DESP.

Special Instructions:
1.PLEASE SUBMIT ANNEXURE-A OF TENDER ENQUIRY DULY FILLED, SIGNED & STAMPED BY YOUR COMPANY.
2.PLEASE SUBMIT SCOPE OF THIRD PARTY INSPECTION DULY SIGNED & STAMPED BY YOUR COMPANY.

General Instructions:
1. Please submit authorization letter (format enclosed) for facilitating e-payment/electronic transfer of funds
2. 100% payment within 30 days after receipt & acceptance of material at CFFP BHEL, Hardwar through e-payment.
3. CFFP/BHEL RESERVES THE RIGHT TO PRE-INSPECT THE MATERIAL AT VENDOR'S WORKS / GODOWN/ PREMISES BEFORE DESPATCH.
4. ORIGINAL MANUFACTURER'S TEST CERTIFICATE IS REQUIRED ALONG WITH DESPATCH

[signature] 7/7/18

* महत्वपूर्ण : कृपया कोटेशन देने से पूर्व पीछे दिए गये अनुदेशों को ध्यानपूर्वक पढ़िये।

IMPORTANT : PLEASE READ CAREFULLY THE INSTRUCTIONS GIVEN ON REVERSE BEFORE QUOTING

निविदा सूचना

TENDER ENQUIRY

भारत हैवी इलैक्ट्रिकल्स लिमिटेड
Bharat Heavy Electricals Ltd
सेन्ट्रल फाउन्ड्री फोर्ज प्लांट– हरिद्वार – २४९४०३ (भारत)
Central Foundry Forge Plant, Haridwar-249403 (INDIA)

Phone : (0091) 01334- 281639,281385,285336 Fax : 01334 225892 / 226458

TIN NO. 05001763485
C S T NO. HR-5018287 Dt. 16-03-1995

निविदा सूचना सं. ENQUIRY NO.*	5011 P/ 351/8/0155A1	दिनांक Date	07-07-2018

कृपया निम्नलिखित के लिए निविदा दें। PLEASE QUOTE FOR THE FOLLOWING :

MATERIAL CODE QUANTITY UNIT LOTNO
ITEM DESCRIPTION

DOCUMENTS. IN CASE SUPPLIES ARE FROM TRADERS, IT SHALL BE THE RESPONSIBILITY OF THE TRADER TO PROVIDE ORIGINAL MANUFACTURER'S TEST CERTIFICATE WITH LINKAGE TO TRADER'S INVOICE STATING BATCH NO.

5. CFFP/BHEL Reserves the right to procure from more than one vendor.

6. Please quote prices in figures & words both. In case the prices quoted in words and figures are different, the values indicated in words will be considered for evaluation & establishing L1 status.

7. The Bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/consultants/ service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website http://www.bhel.com and shall suspected immediately bring to the notice of BHEL Management about any fraud as soon as it comes to their notice.

* The offers of the bidders who are on the banned list as also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on web site www.bhel.com

*In case of rejection of material after receipt at CFFP, vendor / supplier is rejected material at their cost within 45 days from the date of rejection memo / note.

*If vendor / supplier fails to take back the rejected material from CFFP within 90 days from the date of rejection memo / note, CFFP has the right to dispose off the rejected material at the risk & cost of the vendor / supplier and no further claim for the rejected material will be entertained.

8. Documents submitted with the offer shall be signed and stamped in each page by authorized representative of the bidder.

राज किशोर 7/7/18
RAJ KISHORE
SR. MANAGER

★ महत्वपूर्ण : कृपया कोटेशन देने से पूर्व पीछे दिए गये अनुदेशों को ध्यानपूर्वक पढ़िये।

IMPORTANT : PLEASE READ CAREFULLY THE INSTRUCTIONS GIVEN ON REVERSE BEFORE QUOTING

Annexure : "A"

Tender Enquiry No.: 5011P/351/8/0155A1

Name of Vendor:…………………………………………………………………….

	Conditions	Vendor's Confirmation / Comments (**In case of blank / no comments it shall be deemed to have been accepted by vendor**)
	PRE-QUALIFICATION CRITERIA:-	
1	The vendor must have supplied minimum 3 MT of Ferro Vanadium of Vanadium=50% minimum in one financial year within a period from date 01.04.2013 to the date of opening tender.	
2	As supporting document, copy of Purchase Orders/Purchase Agreements/Invoice of cumulative quantity of 3 MT of Ferro Vanadium of Vanadium=50% minimum supplied in one Financial year within a period from date 01.04.2013 to the date of opening tender has to be provided by vendor, along with their offer.	
	TECHNO-COMMERCIAL TERMS:-	
1	Material – **Ferro-Vanadium (LSP)** - shall be supplied as per specification no. **FF05057 Rev. 02** (attached with enquiry) in all respect i.e. size, chemical composition, inspection, test certificate, packing & marking etc. and the seller confirms agreement of all the clauses of the said specification.	
2	Material is required as per chemical composition specified in clause no. 6 of in specification no. **FF05057 Rev. 02**. CFFP may consider acceptance of material under exceptional circumstances with deviation in ***Vanadium content only*** provided all other clauses of specification are met subject to following conditions: • For Vanadium contents greater than 48% but less than 50% may be accepted with deductions. Deduction for lower Vanadium content (Vanadium between 48% to 50%) shall be on pro rata basis with equal penalty. For example, in case of material with 49% Vanadium content, deduction will be 4% (2% on pro rata + 2% as penalty). The deduction will be made on the basic rate mentioned in Purchase Order issued by the Buyer. • For Vanadium contents greater than 55%, **no increase** in agreed basic rate as per PO will be allowed. • For Vanadium content found below 48%, the material will be rejected.	

3	Payment for accepted material in the specified range will be at Fixed PO Rate and no pro rata rate will be permitted for any constituent element in the material.	
4	Payment will **not** be made for material found beyond specified value of size in clause 3 of the specification as reported during inspection at CFFP. For example, as against the permitted undersized material of 5% if the undersized material in any lot of supply is found 8%, then no payment will be made for 3%.	
5	Guarantee Certificate shall be provided by the seller along with despatch documents confirming that in case of any non-conformity with respect to the specification No. **FF05057 Rev. 02**, the supplied material shall be replaced free of cost.	
6	Original Manufacturer's Test Certificate (with linkage to supplied material) shall be provided along with dispatch documents. Material shall be supplied in original manufacturer's packing with marking as per specification.	
7	Third party inspection (before despatch) from one of the following six inspection agencies i.e. **LRIS/ BVIS(WINGS OF BUREA-VERITAS) / DNV/ TUV(SUD) /ALFRED H KNIGHT/ SGS** shall be arranged by seller at their cost. Third party inspection report should include test results as per requirement of tender enquiry specification. Scope of third party inspection is enclosed. Report of third party inspection shall be submitted along-with dispatch documents Acceptance of material shall be after final inspection at CFFP BHEL Haridwar as per tender enquiry / PO specification and shall be binding on seller. Material not found in conformance with applicable specification & purchase order conditions will be rejected. In case material gets rejected during final inspection at CFFP the same shall be replaced by supplier immediately. All the charges (like To & Fro freight, insurance etc.) for replacement shall be borne by supplier. Date of receipt of replacement material if accepted shall be considered as actual delivery date with respect to the PO delivery date for calculating penalty for Late Delivery.	
8	**Delivery Term :-** A. <u>For Indian Suppliers:</u> <u>FOR</u>, Destination (Door delivery basis). Destination will be C.Store, CFFP, BHEL, Haridwar. Quoted rate should be inclusive of the charges like freight, service tax on freight, insurance, packing & forwarding etc. <u>for the delivery term</u> given above or else proper loading shall be done. B. <u>For Foreign suppliers:</u> On CIF, Nhava Sheva , Mumbai Quoted rate should be inclusive of the charges like freight, service tax on freight, insurance, packing & forwarding etc. <u>for the delivery term</u> given above or else proper loading shall be done.	

9	**Delivery Schedule :-** A. For Indian Suppliers: In one lot of 15000 Kg–within 45 days from P.O. date B. For Foreign suppliers: In one lot of 15000 Kg F.O.B. delivery–within 15 days from L.C./P.O. date , whichever is later. L.D. will be applicable as per above mentioned delivery schedule.	
10	**Conditions for opening of Price :-** *As per **Reverse Auction clause** attached along with tender documents. Kindly read the same carefully and provide your acceptance for the same.*	
11	Payment Terms: **For Indian suppliers** - 100% within 30 days after receipt & acceptance of material at CFFP / BHEL, Haridwar through e-payment. In case vendor does not agree, proper loading shall be done Loading will be @ Base rate of SBI (as applicable on the dated of bid opening, Techno-commercial bid opening in case of two part bids) + 6%, shall be considered for loading for the period of relaxation sought by bidders. **For foreign suppliers**: Payment through USANCE LC on 70th day of bill of lading date. In case vendor does not agree, proper loading shall be done. Also third party pre-despatch inspection shall have to be arranged by supplier from any of the six inspection agencies namely: **LRIS**/ **BVIS(WINGS OF BUREA-VERITAS)** / **DNV**/ **TUV(SUD)** /**ALFRED H KNIGHT**/ **SGS** at their cost. Loading will be @ Base rate of SBI (as applicable on the dated of bid opening, Techno-commercial bid opening in case of two part bids) + 6%, shall be considered for loading for the period of relaxation sought by bidders.	
12	Validity of offers: minimum 45 days from tender opening date (Techno-commercial bid opening date in case of two part bids).	
13	Evaluation of price bids will be done on the basis of total delivered cost at CFFP i.e. Landed cost net of Input Tax Credit (ITC) at CFFP.	

14	Ordering will be done on two parties. PO for 70% quantity will be placed on L1 vendor and 30% quantity on 2nd vendor on acceptance of L1 landed rate (2nd vendor based on their price ranking position i.e. L2 or L3…etc.). Offers of vendors quoting for less than 70% of enquiry quantity will be ignored. BHEL may also place order for part quantity. Quoted rate not to be linked with order quantity.	
15	Rates shall be Firm till execution of purchase order. Price variation clause (PVC) is not acceptable.	
16	Material will be supplied as per delivery schedule required in tender enquiry / PO (FOR destination basis). Any request for extension in delivery schedule of Purchase Order / waiver of LD is liable to be ignored.	
17	Normal clauses for imposing Penalty for Late Delivery, Risk purchases, Cancellation, Arbitration in case of delay in effecting supply and or other defaults as per following conditions will be applicable: a. Penalty for Late Delivery: The delivery of the goods shall be made strictly as per time limit specified in delivery schedule, failure to supply within this period will make the seller liable to a penalty of 1/2 (half) percent of the price of the goods in arrears per week subject to a maximum of 10% on the basic rate (total PO value). Any correspondence regarding waiver of LD shall not be entertained. In case supplier does not agree for LD clause, BHEL will load maximum penalty under LD clause, to the extent the same is not agreed by the vendor, for the purpose of comparative statement. Where deliveries quoted are not suiting, BHEL may ignore the offer. b. Risk Purchase: In case of delays in supplies / defective supplies or non-fulfillment of any other terms and conditions given in the Purchase Order by the seller, the Buyer reserves the right to cancel the purchase order in full or part thereof, and may also make the purchase of such material from alternative source at the risk and cost of the seller.	
18	Unregistered vendors have to fill the SRF (Supplier Registration Form) of their company **online** at our website www.bhel.com or www.bhelhwr.co.in .They can fill the SRF of their company at this link: https://supplier.bhel.in/	

19	BHEL will prefer to deal directly with foreign vendor/ original manufacturer. In case, vendor engages any Indian agent or take service of any Indian agent, copy of agent agreement required along with offer in line with Annexure-IV attached.	
20	In the event of any dispute arising out of contractual obligation, the order being finalized at Haridwar, India will be subject to Indian Laws and falls under jurisdiction of the court of Law at Haridwar, India.	
21	Indian Vendors shall quote their price only in INR. Foreign vendors shall quote their price only in USD, EURO, UK POUND STERLING and JAPANESE YEN. For evaluation of price bids, exchange rate (TT selling rate of SBI) as on scheduled date of tender opening [Part -1 (Techno-commercial)bid in case of two part bid] shall be considered.	
22	Vendor shall quote price both in words & figures. If there is any difference between price quoted in words & figures, price quoted in words shall prevail and binding.	
23	A. Tender Enquiry Terms and Conditions attached. B. Scope of Third party inspection attached. C. In case of any difference in conditions quoted above & elsewhere in the offer, terms quoted above shall be treated as final and binding on vendor. D. Non acceptance of any of the above conditions may result in rejection of your offer.	
24	Please provide contact person name, telephone nos. , fax no. & email id	

Date: Signature with Name of authorized signatory)

Seal of the Company