

Tel.:0510-277001/2412260 JSC140/M2053 | Website : jhs.bhel.com

### PURCHASE ENQUIRY

ENQ NO/DT: E71240036 09/10/24 REV NO/DT:

0

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050210/112055	
M/s PRESS TENDER ENQUIRY-( OPEN TENDER ),	PLEASE SEND YOUR BEST QUOTATON AS PER TERMS & CONDITIONS AND
P80550	REMARK MENTIONED UNDERNEATH.
DUMMY CODE GIVEN FOR PRESS TENDER	
ENQURIES ONLY.	Enq Due on: 30-10-24 WEDNESDAY
JHANSI	Close at: 13:15 Open at:14:00
UTTAR PRADESH INDIA	Matcat: 714001 CAPITAL ITEMS
	Validity: 180 days from Technical bid opening date
TIN NO :	IEM:
	TOP: See Special Remarks
REQUIRED: TEST CERT/ SEE REMARKS	RA:BHEL reserves the right to conduct RA
	Est. Value: Package
	Bid Type: TWO BID Delivery: FOR Jhansi
	Tot Item: 1 E-Proc: Yes

PSL QTY/UM: ITEM NO 1.00 NO PO QTY /UM: 1.00 NO MATL CODE : JS8782300000

DESTINATION: JS

DESCRIPTION	DELIVERY	QUANTITY(PSL UM)
Design, Manufacturing, Supply,	MAR-25	1.00
Erection & Commissioning, prove out		
of downdraught close and wet-type		
painting booth of size		
Inside length(5500mm)X		
Inside width (4500mm)X		
Inside height(3500mm) and as per		
attached Specification		
No.SP/MISC/7823.		

### SPECIAL REMARKS:

1-ENQUIRY IS RELEASED FOR DESIGN, MANUFACTURING, SUPPLY AND E&C , PROVE OUT OF DOWNDRAUGHT CLOSE AND WET TYPE PAINTING BOOTH AS PER SPECIFICATION SP/MISC/7823

(WITH QUALIFYING CRITERIA INCLUSIVE IN SPECIFICATION) AS TWO-PART BID VIA E-PROCUREMENT ON NIC PORTAL (HTTPS://EPROCUREBHEL.CO.IN.) AS PER GENERAL TERMS AND CONDITIONS OF ENQUIRY (JHS 2055A REV 03), CAPITAL TERMS & CONDITION REV 05 AND ANNEXURES ATTACHED.

- PQR DOCUMENT, SPECIFICATION CONFIRMATION AND APPLICABLE ANNEXURES IN TENDER TO BE SUBMITTED ALONG WITH OFFER DULY FILLED WITH, SIGNED AND SEALED.
- 2-SUBMISSION OF OFFER DOCUMENT THROUGH OTHER THAN E-PROCUREMENT MODE SHALL NOT BE ACCEPTED
- 3-VENDOR TO CONFIRM ALL THE CLAUSE OF THE ENQUIRY IN THEIR TECHNICAL
- 4-VENDOR HAS TO CONFIRM TO SUPPLY ITEM AS PER DESCRIPTION OF ENQUIRY (COMPLETE DESCRIPTION OF ITEM) IN TECHNO COMMERCIAL BID.
- 5-ALL THE DOUCMENTS ATTACHED AS PER TENDER WITH REQUISITE ANNEXURES ARE TO BE SUBMITTED ALONG WITH OFFER DULY, FILLED IN SEALED AND SIGNED.
- 6-VENDOR TO SUBMIT DULY FILLED TECHNICAL SPECIFICATION AS PER SPECIFICATION ENCLOSED.
- 7-SUPPLIER QUALIFYING REQUIREMENT AS PER ATTACHED TECHNICAL SPECIFICATION (REFER CALUSE NO 26 OF TECHNICAL SPECIFICATION NO SP/MISC/7823
- 8-COMPLIANCE FURNISHED IN THE SPECIFICATION WILL BE TREATED AS FINAL ACCEPTANCE ANY DEVIATION FROM THE SPECIFICATION HAS TO BE CLEARLY BROUGHT OUT OTHERWISE OFFER WILL BE CONSIDERED AS COMPLIANCE TO THE SPECIFICATION. ANY LEFTOUT ENTRY IN THE SPECIFICATION WILL BE CONSIDER AS DEVIATION AND NON-COMPLIANCE.
- 9-BHEL SHALL CONSTRUCT COMPLETE FOUNDATION AND CONSTRUCTION FOR THE MACHINE. HOWEVER, VENDOR SHALL FURNISH THE FOUNDATION AND CONSTRUCTION DETAILS AND DRAWING WITHIN ONE MONTH FROM THE DATE OF



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ISSUING OF PURCHASE ORDER. LEVELING AND ANCHORING SYSTEM : COMPLETE ANCHORING SYSTEM INCLUDING FOUNDATION BOLTS, ANCHORING MATERIALS. FIXTURES, LEVELLING SHOES ETC IS IN VENDOR'S SCOPE

- 10-VALIDITY QUOTED PRICES SHOULD BE VALID FOR 180 DAYS FROM DATE OF TENDER OPENING.
- 11-VENDER TO SUBMIT COPY OF PAN CARD & GSTIN CERTIFICATE, WITHOUT THESE DOCUMENTS THE OFFER MAY NOT BE ACCEPTED/EVALUETED.
- 12-SUPPLY PERIOD 4 MONTHS MAX. FROM DATE OF GA DRAWING APPROVAL BY BHEL
- 13-DURATION FOR E & C AFTER CALL OF COMMISSIONING FROM BHEL-3 MONTHS
- 14-L1 SHALL BE DECIDED ON OVERALL BASIS. (SUPPLY + E&C).
- 15-SUPPLY PART IS 80% OF TOTAL ORDER VALUE AND E&C PART IS 20% OF TOTAL ORDER VALUE
- 16-INSPECTION/TEST/ACTIVITIES SHALL BE DONE AT SUPPLIER WORKS BEFORE DISPATCH AND AFTER RECEIPT OF MATERIAL AT BHEL, JHANSI IN LINE WITH
- 17-GUARANTEE: 24 MONTHS FROM THE DATE OF COMMISSIONING IN LINE WITH SPECIFICATION
- 18-THE VENDOR SHALL SUBMIT THE GENERAL LAYOUT DRAWING COVERING OVERALL VIEWS, DETAILING ALL COMPONENTS OF THE PAINT BOOTH COMPLETE, FOR BHEL APPROVAL WITHIN ONE MONTH AFTER PO PLACEMENT PRIOR TO THE COMMENCEMENT OF MANUFACTUIRNG IN LINE WITH SPECIFICATION. DELAY IN SUBMISSION OF DRAWING SHALL CORRESPONDIGLY REDUCE THE EQUIVALENT DELIVERY PERIOD AS PER PO
- 19-BHEL SHALL BE RESORTING TO REVERSE AUCTION (RA) GUIDELINES AS AVAILABLE ON WWW.BHEL.COM) FOR THIS TENDER. RA SHALL BE CONDUCTED AMONG ALL THE TECHNO COMMERCIALLY OUALIFIED BIDDERS.PRICE BIDS OF ALL TECHNO COMMERCIALLY OUALIFIED BIDDERS SHALL BE OPENED AND SAME SHALL BE CONSIDERED AS INITIAL BIDS OF BIDDERS IN RA. IN CASE ANY BIDDERS (S) DO (ES) NOT PARTICIPATE IN ONLINE REVERSE AUCTION. THEIR SEALED ENVELOPE PRICE BID ALONG WITH APPLICABLE LOADING, IF ANY SHALL BE CONSIDERED FOR RANKING.
- 20-PAYMENT TERMS : REFER ANNEXURE III .
- A. 80% OF SUPPLY VALUE ( I.E 64% OF TOTAL ORDER VALUE ) PLUS 100 % TAXES & DUTIES SHALL BE MADE WITHIN 90 DAYS FROM THE DATE OF RECEIPT OF THE EOUIPMENT AT BHEL JHANSI WORKS AND SUBMISSION OF CLEAR AND ADMISSIBLE BILL. SUBJECT TO THE ACCEPTANCE OF MATERIAL AT BHEL JHANSI. ON DIRECT PRESENTATION OF THE DOCUMENTS.
- BALANCE 20% OF SUPPLY VALUE (I.E 16% OF TOTAL ORDER VALUE ) PLUS 100% OF THE E&C (20% OF TOTAL ORDER VALUE ) WILL BE PAID AGAINST E&C CERTIFICATE ISSUED BY BHEL AFTER SUCCESSFUL COMMISSIONING OF THE EQUITPMENT AT BHEL THANST AND SUBMISSION OF PERFORMANCE BANK GUARANTEE
- OF 10% BASIC ORDER VALUE VALUE FOR 24 MONTHS FROM COMPLETION OF COMMISSIONING WITH A FURTHER CLAIM PERIOD OF 3 MONTHS. THIS PAYMENT IS 36 % OF TOTAL ORDER VALUE.

B. THE BIDDERS WHO ARE REGISTERED UNDER MICRO & SMALL CATEGORIES (REFER

- MSMED ACT 2006). 80% OF SUPPLY VALUE ( I.E 64% OF TOTAL ORDER VALUE ) PLUS 100 % TAXES & DUTIES SHALL BE MADE WITHIN 45 DAYS FROM THE DATE OF RECEIPT OF THE EQUIPMENT AT BHEL JHANSI WORKS AND SUBMISSION OF CLEAR AND ADMISSIBLE BILL, SUBJECT TO THE ACCEPTANCE OF MATERIAL AT BHEL JHANSI , ON DIRECT PRESENTATION OF THE DOCUMENTS. BALANCE 20% OF SUPPLY VALUE (I.E 16% OF TOTAL ORDER VALUE ) PLUS 100% OF THE E&C (20% OF TOTAL ORDER VALUE ) WILL BE PAID AGAINST E&C CERTIFICATE ISSUED BY BHEL AFTER SUCCESSFUL COMMISSIONING OF THE EQUIPMENT AT BHEL JHANSI AND SUBMISSION OF PERFORMANCE BANK GUARANTEE
- OF 10% BASIC ORDER VALUE VALID FOR 24 MONTHS FROM COMPLETION OF COMMISSIONING WITH A FURTHER CLAIM PERIOD OF 3 MONTHS. THIS PAYMENT IS 36 % OF TOTAL ORDER VALUE.
- -ANY DEVIATION FROM THE ABOVE PAYMENT TERMS, IF ACCEPTED (BY BHEL), SHALL BE LOADED @ SBI BASE RATE (AS ON DATE OF PART I BID OPENING) + 6%, FOR THE PURPOSE OF BID EVALUATION AS PER TENDER TERMS.



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- 21-CEBG SHALL BE AS PER ATTACHED CAPITAL TERM AND CONDITION REVISION 05 DATED 04.09.19 ANNEXURE III.
- 22-PBG SHALL BE AS PER ATTACHED CAPITAL TERM AND CONDITION REVISION 05 DATED 04.09.19 ANNEXURE III.
- 23-LD / PENALTY CLAUSE " PENALTY ON DELAY IN 'SUPPLY' AND/OR 'E&C' WILL BE APPLICABLE TO THE DELAYS ATTRIBUTED TO VENDOR. PENALTY WILL BE CONSIDERED SEPARATELY FOR 'SUPPLY' AND 'E&C'.

THE RATE OF PENALTY FOR DELAYED SUPPLY SHALL BE @ 0.5% PER WEEK OF DELAY OF TOTAL PO VALUE IN SUPPLY SUBJECT TO A MAXIMUM OF 10% OF TOTAL PO VALUE

THE RATE OF PENALTY FOR DELAYED E&C SHALL BE @ 0.5% PER WEEK OF DELAY OF TOTAL PO VALUE IN E&C SUBJECT TO A MAXIMUM OF 10% OF TOTAL PO VALUE FOR THE PURPOSE OF PENALTY FOR DELAY E&C OF THE EQUIPMENT THE DURATION WILL BE RECKONED FROM THE DATE OF CALL OF COMMISSIONING BY BHEL TO VENDOR FOR READINESS OF SITE.

MAXIMUM PENALTY FOR DELAY IN SUPPLY AND E&C TOGETHER SHALL BE LIMITED TO 15% OF TOTAL ORDER VALUE (EXCL OF GST).

- 24- BREACH OF CONTRACT: IN CASE OF BREACH OF CONTRACT, WHATEVER THE VALUE OF SECURITY INSTRUMENTS LIKE BANK GUARANTEE AVAILABLE WITH BHEL AGAINST THE SAID CONTRACT TO BE ENCASHED
- 25-FOR THIS PROCUREMENT, THE LOCAL CONTENT TO CATEGORIZE A SUPPLIER AS A CLASS I LOCAL SUPPLIER/ CLASS II LOCAL SUPPLIER/ NON LOCAL SUPPLIER AND PURCHASE PREFERENCE TO CLASS I LOCAL SUPPLIER, IS AS DEFINED IN PUBLIC PROCUREMENT (PREFERENCE TO MAKE IN INDIA), ORDER 2017 DATED 04.06.2020 ISSUED BY DPIIT. IN CASE OF SUBSEQUENT ORDERS ISSUED BY THE NODAL MINISTRY, CHANGING THE DEFINITION OF LOCAL CONTENT FOR THE ITEMS OF THE NIT, THE SAME SHALL BE APPLICABLE EVENIF ISSUED AFTER ISSUE OF THIS NIT, BUT BEFORE OPENING OF PART-II BIDS AGAINST THIS NIT. VENDORS SHALL HAVE TO DECLARE FOLLOWING DETAILS IN THEIR OFFER-
  - (A) PERCENTAGE OF LOCAL CONTENT
  - (B) SELF-CERTIFICATION OF LOCAL CONTENT.
  - (C) DETAILS OF LOCATION(S) OF LOCAL VALUE ADDITION.
  - THIS WILL SUPERSEDE ALL OTHER CONDITIONS ATTACHED IN NIT
- 26-ALL THE TERMS AND CONDITION UNLESS OTHERWISE SPECIFIED ARE AS PER GENERAL TERMS & CONDITIONS OF ENQUIRY (JHS 2055A REV03), CAPITAL TERMS & CONDITION REV 05.

In case the bidder has not submitted PAN No, TIN No. and E-mail ID, the bidder has to submit the same along with the copy of PAN No and TIN No. Else his offer will be liable to be rejected.

If you are not in a position to quote due to any reason, you must send regret letter titled enquiry no. etc, failing which you may not be considered for sending future enquiries.

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ENCLOSERS:

DRAWING/ SPECIFICATION/ SPL CONDTSN/ SEE REMARKS



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FOR AND ON BEHALF OF BHARAT HEAVY ELECTRICALS LTD

CHANDRA P JOSHI
MANAGER (MM-3)
Email:-cpjoshi@bhel.in

\* \* \* \* \* \* END OF PURCHASE ENQUIRY \* \* \* \* \*

### NOTE:

- \* THE BIDDER IS INFORMED THAT THE GENERAL TERMS & CONDITIONS OF ENQUIRY (JHS 2055A Rev 03) WHICH ARE UPLOADED AT https://jhs.bhel.com/apps/sip/index.php AT (TERMS & CONDITION -> FOR ENQUIRY ) LINK, ARE TO BE READ BY THE BIDDER BEFORE SUBMITTING QUOTE IN THE ENQUIRY. BHEL SHALL CONSTRUE THE PARTICIPATION BY THE BIDDER IN ENQUIRY AS ACCEPTANCE TO THE GENERAL TERMS AND CONDITIONS OF ENQUIRY.
- \* SUPPLIERS ARE REQUESTED TO INFORM US WITH VALID CERTIFICATE, IF THEY ARE REGISTERED UNDER MSMED ACT'2006. (APPLICABLE FOR INDIAN SUPPLIERS ONLY).
- \* FOR SUPPLIERS SUPPLYING FROM OUTSIDE THE LOCAL AREA OF BHEL JHANSI, ENTRY TAX WILL BE APPLICABLE.SUPPLIERS SHOULD NECESSARILY INDICATE RATE OF ENTRY TAX SEPARATELY WHEREVER APPLICABLE.THEY SHOULD ALSO MENTION THE ENTRY TAX CHARGED SAPARATELY IN THE INVOICE.
- \* FOR SUPPLIERS SUPPLYING FROM OUTSIDE UP, IN CASE THE OFFER IS SILENT ON ENTRY TAX, IT SHALL BE LOADED SUITABLY WITH THE APPLICABLE RATES
- \* IN CASE IF THERE IS ANY DIFFERENCE BETWEEN THE 'SPECIAL REMARKS/ANNEXURES' OF THE ENQUIRY AND THE PREPRINTED TERMS & CONDITIONS (REF JSC140/M2053), THE REQUIREMENT GIVEN IN REMARKS WILL PREVAIL.
- \* Reference S1. No. 2(B) of General Terms and Conditions regarding option for offer submission through Email addressed to tenderbox.jhs@bhel.in , please note that the maximum mail size including attachments should not exceed 15 MB , otherwise the offer shall not be delivered due to size limitation and bidder sending mail attachments more than 15 MB will have no claim whatsoever on the subject tender . Also due to any technical snag , if offer has not reached tenderbox.jhs@bhel.in , it will be bidder's sole responsibility to ensure offer submission through alternate routes before the due date and time .BHEL will not entertain any such claim for non-receipt of offer on time .

# BHARAT HEAVY ELECTRICALS LIMITED, JHANSI

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P/MISC/7823	11 EM NO SF/MISC/1/1/823
LOCATION - FBM	QTY - 01 NO.

Note:				
1. Vendor n	1. Vendor must submit complete information against clause No. 26 (Qualifying criteria) and the offers meeting this clause would only be processed	ild only be processed.		
2. The "bide submitted al	ler offer" column and the "deviation/remark" column (if applicable) ong with the offer. Inadequate / incomplete, ambiguous, or unsustai	nd submitted along with the	offer. Technical detai	Is also need to be s non -
3. The offer	3. The offer and all the documents enclosed with the offer shall be in English only.			
	SPECIFICATION CUM COMPLIANCE CERTIFICATE OF PAINTING BOOTH	ING BOOTH		
S.NO.	DESCRIPTION FOR BHEL REQUIREMENT	ACTION BY VENDOR	BIDDER OFFER	DEVIATION / REMARK
1	PURPOSE:			
	Designed to provide an efficient, controlled environment for acid cleaning and painting of aluminium			
	transformer tanks, their parts and other jobs produced at BHEL Jhansi, utilizing downdraught close and wettype liquid spray painting booth integrated with an acid cleaning chamber/booth and an Effluent Treatment	Vendor to Confirm		
	Plant (ETP).			
1.2	The booth should capture overspray efficiently, maintain air quality and control contaminants, ensuring a smooth and defect-free paint finish	Vendor to Confirm		
	The comment of the contract of			
	I he complete painting booth with acid cleaning booth is intended to provide smooth and uniform paint coating with adequate adhesion on components both outside and inside by maning caresy painting of various and uniform			
1.3	and components made from different materials such as aluminium, low carbon steel, stainless steel and alloy	Vendor to Confirm		
	steel, all manufactured at BHEL Jhansi.			
2	SCOPE OF SUPPLY:			
	The scope of supply includes Design, Manufacturing, Supply, Erection & Commissioning, prove out of			
2.1	downdraught close and wet-type liquid spray painting booth of size inside length (5500mm) X Inside width (4500mm) X Inside height (3500mm) with an acid cleaning chamber/hooth of size inside length (5500mm) X	Vondon to Conf.		
	Inside width (4500mm) X Inside height (3500mm) and Effluent Treatment Plant (ETP) of 10KLD at BHEL	venuor to commin		
	Jhansi.			
2.2	Drying process shall be done in existing Electrically heated ovens available at BHEL, Jhansi.	Vendor to Note		
3				
3.1	Primer coating: Heat Resistant Zinc Phosphate/Chromate /Epoxy resin Paint etc.	Vendor to Note		
3.2	MIO (Micaceous Iron Oxide) coating: Epoxy HB MIO Paint etc.	Vendor to Note		
3.3	Finish coating: Paint: Heat Resistant enamel/epoxy/polyurethane resin Paint etc.	Vendor to Note		

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Paint consumption: Including Primer and finish variants, the total operation will be approximately 40-50 litres per day.  MAIN COMPONENTS OF COMPLETE PAINTING BOOTH Acid cleaning/washing chamber/booth  Wet-type downdraught liquid spray painting booth  Effluent Treatment Plant (ETP)  SEQUENCE OF OPERATIONS AND GENERAL LAYOUT: "Annexure 1-Sequence of operations" is enclosed herewith for reap process.  "Annexure 2-General layout of painting booth complete" is enclosed process.  "Annexure 2-General layout of painting booth complete" is enclosed process.  The cleaning chamber/booth will be used for acid pickling/cleaning to remove impurities, oils, and oxides prior to painting.  Type:  Downdraught close and wet type having positive pressure to preveentering the booth, ensuring a clean environment for high-quality of Principle of operation:  The acid cleaning/washing booth shall be equipped with a full-size mixture of chemicals and water to aid in the removal of foreign elespraying, the used solution drains into a pit, where it can be recircus use.  Aluminium transformer tanks or other components shall be loaded Acid Spraying Process: Acid shall be sprayed onto the surface of t (made of PVDF or PTFE).  The acid collected in collection pit after cleaning shall be pumped Acid Solution: Typically use hydrochloric acid (HCl), sulfuric acid cleaning agents suitable for aluminium.				REMARK
	finish variants, the total paint consumption per day with 2 shift es per day.	Vendor to Note		
	FE PAINTING BOOTH:			
		Vendor to Confirm	The second secon	
	ng booth	Vendor to Confirm		
		Vendor to Confirm		
	GENERAL LAYOUT:			
	inclosed herewith for ready reference to understand the painting	Vendor to Note		
	ooth complete" is enclosed for refernce purpose only.	Vendor to Note		
	H/CHAMBER:			
	ransformer tanks, their parts, and other components for desired surface	Vendor to Confirm		
	for acid pickling/cleaning of aluminium transformer tanks and parts or to painting.	Vendor to Confirm		
	oositive pressure to prevents dust and other contaminants from onment for high-quality finishes.	Vendor to Confirm		
	equipped with a full-sized chemical and water tank, which contains a he removal of foreign elements and cleaning of components. After it, where it can be recirculated through the machine for continuous	Vendor to Confirm		
	mponents shall be loaded into the cleaning chamber/booth.	Vendor to Confirm		
	tyed onto the surface of the component using acid-resistant spray guns	Vendor to Confirm		
	leaning shall be pumped out to ETP.	Vendor to Confirm		
	acid (HCl), sulfuric acid (H2SO4), nitric acid (HNO3) or other	Vendor to Confirm		
6.3.0 Concentration: In the ratio of 1:5 maximum (Acid to Water).	ım (Acid to Water).	Vendor to Confirm		
Rinsing with water: After the acid cleaning process is completed, the metal parts are rinsed thoroughly with water to remove any remaining acid.	g process is completed, the metal parts are rinsed thoroughly with	Vendor to Confirm		

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S.NO.	DESCRIPTION FOR BHEL REQUIREMENT	ACTION BY VENDOR	BIDDER OFFER	DEVIATION / REMARK
6.6.3	Number of exhaust blower: 02 Numbers Max.	Vendor to Specify		
6.6.4	Exhaust Blower type: Centrifugal fan designed to handle acidic/corrosive fumes.	Vendor to Confirm		
6.6.5	Exhaust blower capacity in HP:	Vendor to Specify		
9.9.9	Exhaust Air flow rate: Suitable to clear all the acid fumes generated inside booth during cleaning.	Vendor to Specify		
6.6.7	Exhaust fan motor capacity in kW:	Vendor to Specify		
8.9.9	Duct material: Corrosion-resistant ducting made of stainless steel to handle acidic fumes to be provided.	Vendor to Confirm		
6.9.9	Duct design: Properly sized and insulated to minimize pressure loss and ensure efficient airflow.	Vendor to Confirm		
01.9.9	Maintenance platform for stack /chimney to be provided.	Vendor to confirm		
6.6.11	Platform and ladder for Volatile Organic Compounds (VOC) monitoring: Appropriate sampling ports and working platforms, ladder etc as required for emission monitoring to be provided.	Vendor to confirm		
6.6.12	Exhaust air quality should meet environmental rules and regulation requirements.	Vendor to Confirm		
6.7	Control panel for acid cleaning:			
	Control of Fume extraction system, air circulation and illumination lights inside acid cleaning booth shall be in			
6.7.1	centralised control system as per clause number 7.11, however emergency switch to centralised control shall	Vendor to Confirm		
	also be placed inside acid cleaning booth.			
8.9	Acid Storage:			
6.8.1	Acid Storage: Chemical-resistant tank with dispenser for safe storage of pickling acids (typically hydrochloric/ Nitric / Sulfuric acid) with necessary bund walls and safety provisions.	Vendor to Confirm		
6.8.2	Construction: SS 316L tanks of min. 100 Liter capacity shall be provided for handling acid solutions used in cleaning and pickling processes.	Vendor to Confirm		
6.8.3	5 nos. acid resistant pneumatic spray acid-resistant guns with holder connected inside the booth with sufficient length of pneumatic hose to be provided.	Vendor to Confirm		
6.9	Pit for acid and rinse water collection:			
6.9.1	The pit shall be below the floor level and of civil construction. This will in BHEL scope. The design for construction of water tank shall be provided by the vendor.	Vendor to Confirm		
6.9.2	Pumping system to direct acid and rinse water collected in pit to effluent Treatment Plant (ETP) for neutralization and safe disposal shall be venor's scope.	Vendor to Confirm		
6.10	Personal protective gears:		が 年 一学 が 大 丁 場 に か	
6.10.1	Full face mask with air purifying respirator suitable for chemical spray application: Quantity 10 nos. to be provided.	Vendor to Confirm		
6.10.2	Safety Goggles to protect against chemical splashes: Quantity 10 nos. to be provided.	Vendor to Confirm		
6.10.3	Safety shoe suitable for acid handling: Quantity 4 pairs to be provided.	Vendor to Confirm		
6.10.4	Chemical resistant Hand Gloves: Quantity 24 pairs to be provided.	Vendor to Confirm		
6.10.5	Acid-resistant coveralls suitable for chemical environment with full sleeves: Quantity 5 sets to be provided.	Vendor to Confirm		
6.11	Standards compliance:			

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DEVIATION / REMARK																	
BIDDER OFFER																	
ACTION BY VENDOR	Vendor to Confirm			Vendor to Confirm	Vendor to Confirm		Vendor to Confirm		Vendor to Confirm	Vendor to Confirm	Vendor to Confirm	Vendor to Confirm	Vendor to Confirm		Vendor to Confirm	Vendor to Confirm	
DESCRIPTION FOR BHEL REQUIREMENT	Acid cleaning Booth must comply with environmental and safety regulations, including Factories Act 1948, OHSAS, UPPCB, CPCB, ISO standards and The Manufacture, Storage and Import of Hazardous Chemical Rules, 1989 for handling acids and hazardous chemicals in industrial environments.	WET-TYPE DOWNDRAUGHT LIQUID SPRAY PAINTING BOOTH	Purpose:	The painting booth will be used for primer application, including MIO (Micaceous Iron Oxide) coatings and painting of aluminium transformer tanks, their parts, and other jobs produced at BHEL Jhansi.	This painting booth should provide a controlled environment to ensure high-quality paint application while protecting operators and the surrounding area from hazardous fumes and overspray. It should enhance productivity, efficiency, safety, and environmental compliance in the painting process.	Type:	Type of Painting Booth: Fully Downdraught, closed, wet-type booth that introduces fresh air from above and/or sideways, flowing downward across the painting area. It should maintain positive pressure to prevent dust and contaminants from entering the booth, ensuring a clean environment for achieving high-quality finishes.	Principle of operation:	The spray booth contains a full-size water tank underneath with a water/alkali mixture that breaks down sticky overspray resins. The over sprayed paint particles are drawn into the water and undergo intense scrubbing in an area of high turbulence caused by sharp changes in the air/liquid flow. This process breaks down the resins, allowing pigments to settle at the bottom of the tank as non-sticky sludge, which can be easily removed for disposal.	Airflow Management: Fresh, filtered air from centralised fresh air AHU is introduced from above and/or sideways and flows downward the painting area. This airflow direction helps to carry away paint overspray and contaminants.	Wet Filtration: A wet scrubber (water curtain/sprinkler/ any other advance system) captures and neutralizes paint particles and fumes. The wet filtration system collects contaminants in water, which helps to clean the air before it is exhausted.	It uses water to capture paint overspray particles. The downdraught airflow ensures fumes and overspray are directed downwards, preventing them from affecting the operator or the job.	Exhaust and Recirculation: Contaminated air, now mixed with water droplets, is directed towards the floor where it is filtered and then exhausted outside and water is recirculated after treatment.	Construction:	Paint booth should be fully enclosed structure, erected on the foundation, allowing component placed on the trolley to pass through the door opening.	Internal clear dimensions: 5500 (L) x 4500(W) x 3500(H) in mm	Authorized of the said brookers Way all
S.NO.	6.11.1	7	7.1	7.1.1	7.1.2	7.2	7.2.1	7.3	7.3.1	7.3.2	7.3.3	7.3.4	7.3.5	7.4	7.4.1	7.4.2	

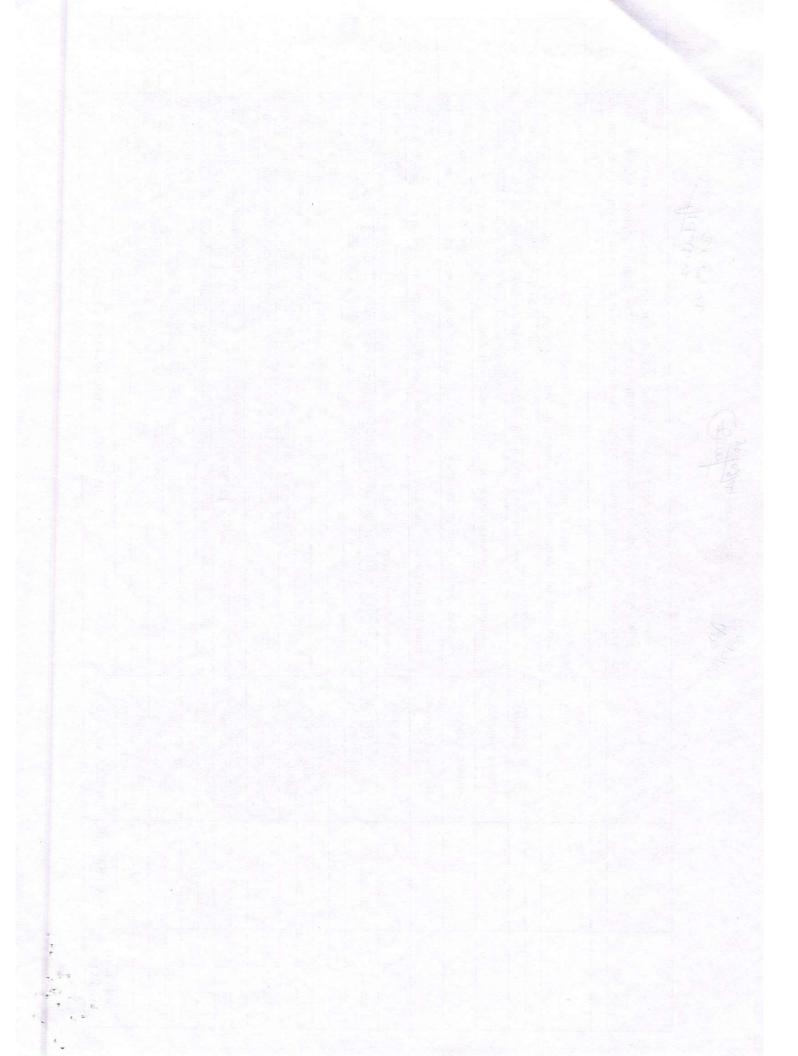
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S.NO.	DESCRIPTION FOR BHEL REQUIREMENT	ACTION BY VENDOR	BIDDER OFFER	DEVIATION / REMARK
7.4.3	Material of construction (MOC):The booth is constructed as a single-walled, double-folded structure made from fabricated sheets, reinforced whenever necessary for strength. The wet areas are constructed using stainless steel (SS 316L or higher grade) to prevent corrosion, while the dry areas are made of mild steel sheets suitable for liquid spray painting should have excellent corrosion resistance properties. The entire unit is fully enclosed and isolated by the booth walls for optimal performance and protection. Booth sheet should be minimum 2 mm thickness.	Vendor to Confirm & Specify		
7.4.4	The booth is constructed from Single-walled, double-folded, and fully reinforced fabricated sheet construction to withstand the corrosive environment of the liquid spray painting process.	Vendor to Confirm		
7.4.5	Reinforcement: Steel reinforcement or support structure to handle the weight of the heavy workpieces.	Vendor to Confirm		
7.4.6	Material of construction for pipelines used in the painting booth shall be of Stainless Steel on a self-supporting construction consisting of sheets, angle, channel, I beam, gratings and support angle for gratings.	Vendor to Confirm		
7.4.7	All the fasteners and washers, shall be stainless steel 316L grade 8.8 or better.	Vendor to Confirm		
7.4.8	Two number of flexible compressed air line with blow off cleaning gun in ready to use condition should be provided inside the paint booth to blow off dust etc. Compressed air point near the machine from existing network shall be provided by BHEL to one point only and further distribution of compressed air line is vendor's scope.	Vendor to Confirm		
7.4.9	SS (Grade - 316L or better) Grating shall be provided on booth floor.	Vendor to Confirm		
7.4.10	Two numbers side ways sliding door (in two part) on the front & back side of the booth for the full height of the booth with proper air sealing to be provided along with sufficiently large transparent glasses/ fibre sheet for allowing natural light inside the booth and for viewing job.	Vendor to Confirm		
7.4.11	In addition to the component entry/exit door, a hinged type door for personnel entry / exit should be provided in side wall of the booth. Inspection / vision window having toughened safety clear glass (size 250 x 250 x 10 mm approx) shall be provided in the personnel entry door, duly protected to prevent damage.	Vendor to Confirm		
7.4.12	Trolleys mentioned in clause number 6.4.11 shall be used in paint booth also.	Vendor to Confirm		
7.4.13	The wet scrubber shall be of Stainless steel (SS 316L or higher) material.	Vendor to Confirm		
7.4.14	The painting booth shall have all the arrangements for fresh air in and polluted air out.	Vendor to Confirm		
7.5	Centralised Fresh Air supply unit: For both painting booth and acid cleaning booth			
7.5.1	Fresh air supply unit of suitable capacity shall be provided to ensure adequate velocity of fresh air at the operators breathing level in both paint booth and acid cleaning booth.	Vendor to Confirm		
7.5.2	Airflow Type: Fully down-draught design where clean air is introduced from the ceiling and /or side and exhausted through the floor, ensuring uniform distribution and efficient removal of fumes.	Vendor to Confirm		
7.5.3	Suitable safety provision to be provided to avoid over pressurisation of ducts.	Vendor to Confirm		
7.5.4	Blower/Fan:			
7.5.4.1	Blower type: Centrifugal Blower to be provided for handling large airflow volumes and ensure even distribution of air. Blower shall be belt driven with suitable capacity motor.	Vendor to Confirm		
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S.NO.	DESCRIPTION FOR BHEL REQUIREMENT	ACTION BY VENDOR	BIDDER OFFER	DEVIATION / REMARK
7.5.4.2	Total Air flow rate: 28000 CFM Minimum	Vendor to Confirm		
7.5.4.3	No. of fresh air handling blowers: 2 Nos. Max.	Vendor to Specify		
7.5.4.4	Pressure: Suitable for maintaining slightly positive pressure inside the booth	Vendor to Specify		
7.5.4.5	Blower Efficiency: Min. 70% efficiency to ensure adequate performance.	Vendor to Specify		
7.5.5	Airflow Control:			
7.5.5.1	Air Velocity: 400-600 mm/sec to maintain optimal painting conditions and safety inside painting booth.	Vendor to Specify		
7.5.5.2	Suitable provision to be provided for controlling air velocity inside booths as per requirement.	Vendor to Confirm		
7.5.5.3	Static Pressure: As per manufacturer's design. Firm to indicate the same.	Vendor to Specify		
7.5.5.4	Air changes per hour:	Vendor to Specify		
7.5.5.5	Airflow Regulation: Adjustable dampers to control airflow based on operational needs.	Vendor to Confirm		
7.5.5.6	Variable Frequency Drive (VFD): VFD for adjusting blower speed and energy savings.	Vendor to Confirm		
7.5.5.7	Material and construction type of Air supply unit.	Vendor to Specify		
7.5.5.8	All ducting shall be made of GI sheet of suitable thickness.	Vendor to Specify		
7.5.6	Filtration System:			
7.5.6.1	Primary Filter: G4 efficiency filters or higher for dust and large particles.	Vendor to Specify		
7.5.6.2	Primary Filter Filtration Efficiency: able to capture 60-90% of particles larger than 10 microns in size.	Vendor to Specify		
7.5.6.3	Primary Filter Material: Made from pleated synthetic fibers etc., pre-filters offer a high dust-holding capacity with a low-pressure drop.	Vendor to Specify		
7.5.6.4	Secondary Filter: F7 to F9 efficiency filters for fine particles, ensuring clean, particle-free air for the painting process.	Vendor to Specify		
7.5.6.5	Secondary Filter Filtration Efficiency: Rated from F7 to F9 (EN779 classification), able to capture 85-95% of particles down to 10 microns size.	Vendor to Specify		
7.5.6.6	Secondary Filter Material: Made from fine synthetic fibers etc., fine filters are often housed in rigid frames to maintain their shape under varying air pressure conditions.	Vendor to Specify		
7.5.6.7	Filter Access: Easy-to-replace filters mounted in a cartridge system for quick maintenance and reusable.	Vendor to Specify		
9.7	Air Input Chamber (Plenum Chamber):			
	Plenum chamber of size 6000(L) X 3000(W) X 600(H) mm maximum to be provided to ensures that the air			
7.6.1	moves straight down over the workpiece, capturing overspray and contaminants as it moves toward the exhaust	Vendor to Specify		
	system.			
7.7	Air exhaust system:			
7.7.1	Exhaust system (Exhaust blower, exhaust duct and chimney) with Stack / chimney fitted with weather cowl and bird mesh shall be provided. Suitable openings along with inspection covers to be provided for cleaning of ducts. The exhausts shall be located at both sides of the painting booth to effect complete suction of paint mixed air.	Vendor to confirm		
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ACTION BY VENDOR	Vendor to Confirm	Vendor to Confirm and Specify	Vendor to Specify	Vendor to Specify	Vendor to Specify	Vendor to Specify	Vendor to Specify	Vendor to Confirm	Vendor to Confirm	Vendor to Confirm	Vendor to Confirm	Vendor to Confirm		Vendor to Confirm		Vendor to Confirm	Vendor to Confirm	Vendor to Confirm	Vendor to Confirm	Vendor to Specify	Vendor to Confirm	Vandor to Confirm
DESCRIPTION FOR BHEL REQUIREMENT	Height of stack / chimney: The height of chimney should meet environmental rules and regulation requirements (Min. 4 Meter height above the Building roof to let out the fumes to atmosphere). Height of the building roof is 15 meters approximately.	Number of exhaust blower: 02 Numbers Max.	Exhaust Blower type: Centrifugal fan designed to handle corrosive fumes.		Exhaust fan motor type : Suitable capacity belt driven	Exhaust fan motor capacity in kW:	Exhaust stack size: 600mm diameter approx or as per firm's design	Duct material: Corrosion-resistant ducting made of stainless steel to handle acidic fumes to be provided.	Duct design: Properly sized and insulated to minimize pressure loss and to ensure efficient airflow.	Maintenance platform for stack /chimney to be provided	Platform and ladder for Volatile Organic Compounds (VOC) monitoring: Appropriate sampling ports and working platforms, ladder etc as required for emission monitoring to be provided.	Exhaust air quality should meet environmental rules and regulation requirements.	Eliminator / baffle plates:	Eliminator/baffle plates made of corrosion resistant material such as SS etc. for droplet removal, air flow management and contaminant control with self draining feature shall be provided.	Water filtration and circulation system:	There should be wet scrubber (water curtain/sprinkler/ any other advance system) at both sides of the painting booth ,through which the exhaust (paint mixed air) passes against downpouring water. The water shall be collected in the pit/sump constructed in the foundation throughout the length of the painting booth.	The paint mixed water from pit/sump of paint booth to be taken out for treatment in the effluent treatment plant (for paint sludge separation, collection and treatment) using a screw type pumping system and then recirculated back to painting booth.	The wet scrubber (water curtain/sprinkler) wall shall be of SS316L material minimum 2 mm thickness.		Water Circulation Pump capacity in HP:	A pit of appropriate dimensions shall be provided beneath the central part of the painting booth. This civil structure is BHEL's scope. The design and specifications for the construction of the pit shall be provided by the bidder.	Sufficient number of gratings should be provided over the pit of water filtration system. Suction air to the
S.NO.	7.7.2	7.7.3	7.7.4	7.7.5	7.7.6	7.7.7	7.7.8	7.7.9	7.7.10	7.7.11	7.7.12	7.7.13	7.8	7.8.8	7.9	7.9.1	7.9.2	7.9.3	7.9.4	7.9.5	7.9.6	7.6.7

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S.NO.	DESCRIPTION FOR BHEL REQUIREMENT ACTI	ACTION BY VENDOR B	BIDDER OFFER	DEVIATION / REMARK
7.10	Lighting: For both Acid Cleaning Booth and Painting Booth			
7.10.1	ation level of 1000 lux must be installed inside	Vendor to Confirm		
7.10.2	The lighting inside the booth shall be designed to ensure that areas treated or untreated with chemicals and Verpainted or unpainted are easily identifiable and distinguishable to the naked eye.	Vendor to Confirm		
7.10.3	ibility and safety.	Vendor to Confirm		
7.10.4	Corrosion-Resistant Enclosure: Made of materials such as stainless steel or coated aluminium etc. to withstand Veacidic and painting environments.	Vendor to Confirm		
7.10.5	ontrol.	Vendor to Confirm		
7.10.6		Vendor to Confirm		
7.10.7	SAM/	Vendor to Confirm		
7.11	Centralised control panel and control desk:			
	An electrical control panel and operator's desk should be provided outside the painting booth at convenient			
7.11.1		Vendor to Confirm		
	MCB suitably interlocked for the sequence of operation.			
7.11.2		Vendor to Confirm		
7113	Electrical winch operation for job trolley drive shall be with control box located at both ends of paint booth and			
C.11.,		Vendor to Confirm		
7.11.4	All Electrical and Mechanical elements should have proper tags for easy identification.	Vendor to Confirm		
7.11.5	Both the control panel and operator desk should be located side by side and at a convenient location from very where the operator can watch the movement of door component and operate the painting booth.	Vendor to Confirm		
	The main control panel should consist of an interlocked main switch bus bar, fuses, MPCBs, MCBs, MCCB,			
7.11.6	contactor, relays, timers, etc. Make of switch gears like MPCBs ,MCBs, MCCBs, Contractors, Relays, Timers, Vepush buttons etc. should be of Siemens/L&T/BCH/Schneider/ABB/GE.	Vendor to Confirm		
7.11.7	The control panel and operation desk should be dust proof and vermin proof with IP54 / 55 degree of Vertection.	Vendor to Confirm		
7.11.8	Each motor should be provided with ON/OFF push buttons and indicating lamps of LED based.	Vendor to Confirm		
7110				
6.11.7	provided in the control panel so that the complete operation can be started in either automatic or manual vesquence.	Vendor to Confirm		
7.11.10	All electrical equipments shall be suitably earthed and shall be connected with centralised control panel	Vendor to Confirm		
7.11.11	ided along with 3 Phase input supply indication	Vendor to Confirm		
	o ringe input supply mulcumon.	Vendor to commin		
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S.NO.	DESCRIPTION FOR BHEL REQUIREMENT	ACTION BY VENDOR	BIDDER OFFER	DEVIATION / REMARK
7.11.12	Centralised control panel shall have proper ventilation fan and suitable lighting.	Vendor to Confirm		
7.11.13	All copper cables shall be laid in cable tray (both sides of the cable to be fully closed).	Vendor to Confirm		
7.11.14	In the Electrical control panel all the components used should be certified by CE or equivalent IS standards.	Vendor to Confirm		
7.12	Personal protective gear for painter:			
7.12.1	Full face mask with air purifying respirator suitable for spray painting application: Quantity 10 nos. to be provided.	Vendor to Confirm		
7.12.2	Safety Goggles to protect against splashes: Quantity 10 nos. to be provided.	Vendor to Confirm		
7.12.3	Safety Boots: Quantity 4 pairs to be provided.	Vendor to Confirm		
7.12.4	Chemical resistant Hand Gloves: Quantity 24 pairs to be provided.	Vendor to Confirm		
7.12.5	Coveralls with full sleeves : Quantity 5 sets to be provided.	Vendor to Confirm		
7.13	Standard accessories:			
7.13.1	Standard Air assisted Spray gun (Pilot, type 59, capacity 0.57 Litres approx.) with 20 meter air hose with spray gun holders to be supplied along with the machine should be supplied along with the machine. (Total quantity: 5 Sets).	Vendor to Confirm		
7.13.2	Automatic gyroscopic mixer of reputed make having turn table suitable for 20 litre capacity should be supplied along with the machine: 2 Nos.	Vendor to Confirm		
7.13.3	One number of suitable viscometer (range up to 90 seconds or more) should be supplied along with the machine.	Vendor to Confirm		
7.13.4	Elcometer/Defelsko make Dry film paint (DFT) thickness gauge/meter along with Zero Plates, shims and calibration certificate suitable for ferrous and non-ferrous (Aluminium, stainless steel etc.) should be supplied along with the machine. (Quantity: 2 Sets)	Vendor to Confirm		
7.13.5	Peel off testing euipment with Cross-Cut Testers etc. to be supplied. (Quantity: 2 Sets)	Vendor to Confirm		
7.13.6	Elcometer make Adhesion tape compliance with ASTM D 3359 along with calibration certificate should be supplied (Quantity: 5 Number minimum)	Vendor to Confirm		
7.13.7	Measuring jars each of capacities 500 mL, 1000 mL, and 2000 mL (Each two numbers). The jars must be made of a non-fragile, chemically non-reactive material, suitable for accurately measuring paint quantities to be supplied.	Vendor to Confirm		
7.13.8	Any other safety & occupational health related item essentially required, but not covered in the above clause should be quoted by the firm without fail.	Vendor to Confirm		

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ONS	DESCRIPTION FOR PHET BEOLITERMENT	-	DEVIATION /	TION/
	DESCRIPTION FOR BRED REQUIREMENT	ACTION BY VENDOR BIDI	BIDDER OFFER REMARK	ARK
∞	EFFLUENT TREATMENT PLANT (ETP):			
8.1	Purpose:			
8.1.1	Common Effluent Treatment Plant (ETP) for both acid cleaning booth and painting booth shall be provided to treat wastewater generated during the cleaning and painting processes by neutralizing acidic effluent, removing harmful chemicals, oils, and paint residues. The tretaed water shall meet environmental regulations for safe discharge or reuse in line with statutory requirement. To collect and reuse treated water within the plant, minimizing fresh water consumption and optimizing resource use.	Vendor to Confirm		
8.1.2	ETP is designed to handle the chemical pollutants from acid cleaning and the organic and particulate contaminants from the painting process.	Vendor to Confirm		
8.2	Principle of operation:			
8.2.1	The process involves screening, oil separation, and pH neutralization. Coagulation, biological aeration, and clarification remove solids and pollutants, followed by filtration and disinfection.	Vendor to Confirm		
8.2.3	The water from the acid cleaning booth and paint booth should be recycled to maximum. Proper sludge collection system to be incorporated by which sludge is separated and collected. After recycling water to be taken back to the paint booth using suitable pump. Necessary chemical dosing pump, transfer system and settling system should be incorporated.	Vendor to Confirm		
8.3	Capacity and Design:			
8.3.1	Capacity: 10,000 liters per day (10 KLD) minimum	Vendor to Confirm		
8.3.2	Design: The paint sludge collection cum water treatment plant (Effluent Treatment Plant) capacity shall be suitable to handle wastewater from acid cleaning and painting processes considering all the operating conditions of the paint booth complete and shall be installed near the paint booth but outside the shop.	Vendor to Confirm		
8.3.3	Wastewater generated from the acid cleaning process, rinsing, and paint booth overspray collection is directed to the ETP inlet.	Vendor to Confirm		
8.3.4	ETP should be suitable to handle acidic wastewater (water mix with nitric acid, sulfuric acid etc) from cleaning processes and wastewater from painting operations.	Vendor to Confirm		
8.3.5	Recirculation tank and pumping system.	Vendor to Specify		
8.4	The treated water from the Effluent Treatment Plant (ETP) must adhere to the regulatory standards and requirements outlined by the relevant environmental laws and regulations in Uttar Pradesh and India. Specifically, the treated water should comply with: Environment (Protection) Act & Rules, 1986, The Water (Prevention and Control of Pollution) Act, 1974, The Water (Prevention and Control of Pollution) Cess Act, 1977, Central Pollution Control Board (CPCB) Guidelines, Uttar Pradesh Pollution Control Board (UPPCB) Regulations etc.	Vendor to Confirm		
8.5	<b>Sludge Management:</b> In line with Hazards waste management rules - 2016 and other applicable statutory compliance.	Vendor to Confirm		

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S.NO.	DESCRIPTION FOR BHEL REQUIREMENT	ACTION BY VENDOR	BIDDER OFFER D	DEVIATION /
9.8	All chemicals and consumables required for trouble free operation for 6 months should be supplied along with machine.	Vendor to Confirm		
8.7	Complete details of the effluent treatment should be furnished in the offer.	Vendor to Confirm		
6	ELECTRICAL REQUIREMENTS:			
9.1	All electrical parts should be housed in a modular control panels dust and vermin proof, totally enclosed, folded metal frame with IP54 / 55 degree of protection. All the unused holes / cut outs should be closed properly. Electrical control panel should be provided with 3 phase, 4 wire digital energy meter. Make of digital energy meters: Schneider/ABB/L&T/ELMEASURE.	Vendor to Confirm		
9.2	The panel wiring should be enclosed in PVC duct / channels with a neat appearance and safety should be taken care of, all cable entries should be from bottom side and glanded.	Vendor to Confirm		
9.3	All electrical devices, control and power circuits, cable terminals, lugs of ring type or pin type, should be of copper with insulating sleeve, ferruled / tagged for easy identification as per drawing.	Vendor to Confirm		
9.4	Illumination in the Panel should be LED type in accordance with IS / IEC standard. All the indication lamps should be LED based.	Vendor to Confirm		
9.5	All limit switches make should be of BALLUFF / EUCHNER / SIEMENS/ BCH.	Vendor to Confirm		
9.6	The electrical panel should have moulded case circuit breaker (MCCB) to control the whole power supply. ON / OFF knob should be available outside of control panel. Make of MCCB Siemens / L&T / BCH / Schneider / ABB/GE.	Vendor to Confirm		
6.7	Emergency push button, lockable mushroom type, red colour, should be provided in front panel as well as in appropriate location. Make shall be Siemens / BCH / Schneider / Technic.	Vendor to Confirm		
8.6	220V, 5 Amps, multi-pin socket should be provided in the control panel (at one place) and in the painting booth complete (at three or more different places) as service sockets with facility to switch "ON", while Painting booth is in switch "OFF" condition.	Vendor to Confirm		
6.6	All induction motors make should be of Siemens / ABB / GEC / Kirloskar / Bharath bijilee / NGEF as per IEC standard easily available in India, should be provided with motor protection circuit breakers (MPCB) of suitable capacity. Safety devices, degree of protection should be in accordance with IEC standard. All induction motor insulation class should be of Class 'F', Duty-S1 and Energy efficient IE-3.	Vendor to Confirm		
9.10	Overload & short circuit protection should be provided.	Vendor to Confirm		
9.11	The make of the instrument cooling Fan motors should be Siemens/Hi Cool.	Vendor to Confirm		
9.12	Technical details of all electrical items should be provided at the time of supply of the Painting booth.	Vendor to Confirm		
9.13	All electrical switch gears, pole changeover switches, air break contactors, protection relays, miniature circuit breakers (MCB) etc. should be of SIEMENS / BCH / L&T / SCHNEIDER make only and should match equipment rating.	Vendor to Confirm		
9.14	Total power requirement for the Painting assembly to be specified by the firm in the offer.	Vendor to Confirm		
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S.NO.	DESCRIPTION FOR BHEL REQUIREMENT	ACTION BY VENDOR	BIDDER OFFER	DEVIATION / REMARK
9.15	Supply of self supporting, floor mounted, stand alone, indoor, dust and vermin proof LT power panel of suitable rated, 415 volts, 50 hertz to provide power supply to paint booth.	Vendor to Confirm		
9.16	The power panel compartment shall be adequately sized to accommodate both incoming and outgoing power cables as specified/as required.	Vendor to Confirm		
9.17	Ample space/termination height shall be provided in cable chamber so as to terminate incoming and outgoing XLPE/PVC power cable.	Vendor to Confirm		
9.18	The power panel equipped with required number of functional accessories as given below in accordance with the specification and standard stated.	Vendor to Confirm		
61.6	Suitable LED tower light shall be provided near control panel.	Vendor to Confirm		
9.20	All required items for work is explicitly described in the specification, the contractor shall furnish all items necessary for the work to complete without any exception.	Vendor to Confirm		
9.21	In all electrical devices, metallic bodies should be properly earthed as per IS standards.	Vendor to Confirm		
9.22	Control voltage to operate contactor, relays, limit switches etc. should be 24V DC/AC.	Vendor to Confirm		
10	MECHNICAL REQUIREMENTS:			
10.1	Pumps should be CAPRARI / GRUNDFOS / DENNISON / SACEMI / SCHMALEN-BERGER/ CROMPTION GREAVES/KIRLOSKAR.	Vendor to Confirm		
10.2	The make of Pump motors should be RAJMANE / BONFIGLIOLI / PHOULSTON / SIEMENS / MITSUBISHI / GRUNDFOS / ABB / Bharat Bijilee as per IEC standard.	Vendor to Confirm		
10.3	FRL unit should be FESTO / JANATICS / AEROFLEX / SMC/CAMOZZI/AIRCOM	Vendor to Confirm		
10.4	All bearings used should be SKF / FAG / NBC / NSK / TIMKEN / NTN / INA / RHP. The actual make & details of bearing fitted in the Painting assembly should be mentioned in the mechanical assembly drawings.	Vendor to Confirm		
11	CIVIL FOUNDATION AND CONSTRUCTION:			
11.1	BHEL shall construct complete foundation and construction for the machine. However, vendor shall furnish the foundation and construction details and drawing within one month from the date of issuing of purchase order.	Vendor to Confirm		
11.2	Levelling & anchoring system: Complete anchoring system including foundation bolts, anchoring materials, fixtures, levelling shoes etc. is vendor's scope.	Vendor to Confirm		All Control
12	SAFETY ARRANGEMENTS FOR COMPLETE ACID CLEANING, PAINT BOOTH AND ETP SYSTEM:	Л:		
12.1	Fire / Fume alarm should be provided.	Vendor to Confirm		
12.2	The painting booth as a complete system should confirm to all applicable safety standards.	Vendor to Confirm		
12.3	The painting booth complete should have adequate and reliable safety interlocks / devices to avoid damage to the operator, component and paint booth due to the malfunctioning or mistakes. Painting booth complete functions should be continuously monitored and alarm / warning indications through lights / alarm number should be available in respect of any abnormal conditions.	Vendor to Confirm		

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S.NO.	DESCRIPTION FOR BHEL REQUIREMENT	ACTION BY VENDOR	BIDDER OFFER	DEVIATION / REMARK
12.4	All the pipes, cables etc. in the painting booth complete should be well supported and protected. These should not create any hindrance to operator movement for effective functioning. All motors, Gearboxes are to be thermally insulated / Isolated from the connecting mechanisms. All the rotating parts used on painting booth complete should be statically & dynamically balanced to avoid undue vibrations.	Vendor to Confirm		
12.5	Emergency Switches at suitable locations as per International Norms are to be provided. Oil, water or any pipe lines should not run with electrical cable in the same tray / trench wherever applicable. Power overload protection for all motors and driving mechanism should be provided.	Vendor to Confirm		
12.6	The booth must be properly earthed to avoid the possibility of a spark occurring.  ENVIRONMENTAL PERFORMANCE AND PAINTING OF PAINT BOOTH COMPLETE.	Vendor to Confirm		
13.1		Vendor to Confirm		
13.2	The machine shall be suitable for operation in tropical conditions with ambient temperature from 0 to 50 degree centigrade and relative humidity 90% approximately.	Vendor to Confirm		
13.3	Painting booth complete (Outside) shall be of Apple green colour code RAL 6011 (polyurethane).	Vendor to Confirm		
13.4	Painting booth complete (Inside) shall be of Bright white colour (polyurethane).	Vendor to Confirm		
13.5	Paint of the machine shall be oil resistant and shall not peel off.  Note: Supplier will repair the painting with the original paint in case the same is damaged in transit.	Vendor to Confirm		
14	SPARES AND SERVICE SUPPORT:			
14.1	Spare parts required for sustaining the Painting booth complete for 2 years (on 2 shifts basis) after warranty period shall be quoted by the supplier indicating the price of each spares. (Note: These prices will not be considered for ranking out L1 status)	Vendor to Specify		
15	PRE-DESPATCH INSPECTION AT VENDOR'S PREMISES:			
15.1	Pre dispatch inspection will be carried out by BHEL Engineers to check the Parts, sub-assemblies, spares and sub systems of the total equipment at vendor works up to their level of satisfaction.	Vendor to Confirm		
15.2	Verification and inspection of all major components/assemblies of the machine, control system, manuals & accessories as per technical specification.	Vendor to Confirm		
15.3	Inspection of pumps, motors, blowers, ducts, spray guns, equipments, and gratings etc.	Vendor to Confirm		
15.4	PDI Clearance will be issued only after the equipment cleared in inspection.	Vendor to Confirm		
15.5	Travelling fare, boarding & lodging for the persons shall be borne by BHEL.	Vendor to Note		
16.1	ERECTION & COMMISSIONING: Unloading the consignment and necessary transport facility for shifting the consignment inside the factory to			
	the equipment location is the responsibility of the vendor.	Vendor to Contirm		

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DEVIATION / REMARK																		
BIDDER OFFER																		
ACTION BY VENDOR	Vendor to Confirm	Vendor to Confirm	Vendor to Confirm	Vendor to Confirm	Vendor to Confirm	Vendor to Confirm	Vendor to Confirm	Vendor to Confirm		Vendor to Confirm	Vendor to Confirm	Vendor to Confirm	Vendor to Confirm		Vendor to Confirm		Vendor to Confirm	
	Supplier to take full responsibility for carrying out the erection, start up, testing of painting booth complete, it's control & all types of other supplied equipment etc. Service requirement like power, air & water will be provided by BHEL at only one point as indicated by supplier. Details of these requirements should be asked / indicated by supplier in advance. Erection & commissioning should be done by the OEM only.	Successful completion of Painting of the component at BHEL by the supplier using the supplied accessories and tools should be considered as part of commissioning.	The supplier should be responsible for any breakage / damage to the painting assembly or its equipment / accessories/component etc during erection / commissioning. Firm should rectify / replace such damage parts free of cost at site with original parts.	All Cover Plates / chequered plates required for the painting booth complete and for covering its peripherals including pits should be supplied and installed by the Supplier. Initial fill up of all consumables like oil, grease, etc.,. Should be supplied by the firm along with the painting booth complete.	Portion, if any, of the machine, accessories and other supplied items where paint has rubbed off or peeled during transit or erection should be repainted and merged with the original surrounding paint by the Supplier. For this purpose, the Supplier should bring / supply sufficient quantity of touch-up paint of various colours of paint used.	A record of daily progress schedule of erection, planning etc. in this regard will have to be maintained & signed by Firm representatives & BHEL representatives, daily during erection & commissioning.	After unpacking the consignment, all the packing items, wastes generated during the erection & commissioning should be cleared and deposited at designated place IS scope of the supplier.	Duration for E&C after call of commissioning from BHEL - 3 Months Max.	TESTS & ACTIVITIES TO BE CARRIED OUT AT BHEL DURING COMMISSIONING:	Demonstration of all features of the painting booth complete, control system & accessories to the satisfaction of BHEL for efficient and effective use of the painting booth complete.	Painting booth complete trial run test by carrying out painting of the component. Component will be arranged by BHEL.	Five working days (each 2 shift x 8 Hours) supervision of independent operation of painting booth complete by BHEL after prove out.	Demonstration by actual use of all supplied equipments and accessories to its full capacity.	A minimum of the city of the Colline of the city of th	job) for acid cleaning, painting and ETP must be successfully completed at BHEL works, with proper functioning of all systems and subsystems of the equipment, to the satisfaction of BHEL officials.	FINAL ACCEPTANCE:	Final acceptance certificate shall be issued only after successful commissioning of supplied system.	30.09.24 Assent Page 16 of 19 Wingston
S.NO.	16.2	16.3	16.4	16.5	16.6	16.7	16.8	169	1	17.1	17.2	17.3	17.4	10	18.1	19	19.1	

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S.NO.	DESCRIPTION FOR BHEL REQUIREMENT	ACTION BY VENDOR BID	BIDDER OFFER BEMARK
20	TRAINING:		
20.1	Training in all aspects including Operation and Maintenance for BHEL Staff during Installation & Commissioning of the equipment to be provided by the vendor. Detailed PPT / videos w.r.t. machine operation and maintenance shall be submitted by vendor along with documents.	Vendor to Confirm	
21	DOCUMENTS:		
21.1	The Technical Offer shall be supported by product Catalogues & Data Sheets and also technical details of Bought-Out-Items with copies of Product Catalogue to the extent possible to be furnished by the vendor.	Vendor to Submit	
21.2	3 hard copies and 1 soft copy in Pen Drive of the following documents in English are to be supplied along with the equipment.	Vendor to Submit	
21.2.1	Operation and maintenance manual	Vendor to Submit	
21.2.2	General arrangement drawing	Vendor to Submit	
21.2.3	Electrical circuit drawing	Vendor to Submit	
21.2.4	Water flow circuit drawing	Vendor to Submit	
21.2.5	Spare parts manual	Vendor to Submit	
21.2.6	Manual for accessories and Bought out items with source details.	Vendor to Submit	
21.2.7	Detailed catalogues, sketch / photographs of the equipment and accessories to be enclosed.	Vendor to Submit	
21.2.8	Make & Specification for all bearings used in the equipment should be provided	Vendor to Submit	
21.2.9	Civil foundation & construction drawings like water pit, tank etc.	Vendor to Submit	
22	CONDITIONS AT BHEL JHANSI SITE:		
22.1	415V with fluctuation of ±10%, 50Hz ±3%, 3 Phase AC power supply will be provided by BHEL at a single point near the system, as per layout recommended by Vendor.	Vendor to Note	
22.2	Temperature: 0 to 50° Celsius	Vendor to Note	
22.3	Relative Humidity: 90% approximately	Vendor to Note	
22.4	Climatic conditions: Humid, dusty, tropical atmosphere	Vendor to Note	
22.5	Air pressure available : 5 Bar	Vendor to Note	
22.6	EOT Crane in the shop: Capacity 10 Tons, Lifting Height - 12 Metre	Vendor to Note	
22.7	Available shop floor area for complete painting booth: 31500(L) X 6600(W) X 7500(H) in mm approx.	Vendor to Note	
23	GUARANTEE:		
23.4	Guarantee for the entire equipment for a period of 24 months from the date of commissioning. During guarantee period, if any part / component found defective, the same shall be replaced free of cost.	Vendor to Confirm	
24	PACKING:		
24.1	Rigid packing for all items of complete machine, all accessories and other supplied items to avoid any damage/loss in transit.	Vendor to Confirm	
25	GENERAL:		
25.1	Model Number (if any)	Vendor to Furnish	
	Admin 30.09.24 April Page 17 of 19 Dr. 194		

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		Vendor to Submit	Complete postal address of the customer	26.5
		Vendor to Submit	Name of the customer/company	26.4
		Vendor to Submit	Saisfactory Performance report from the customer for at least one year from date of commissioning of the same Wet type downdraught Painting Booth or self declaration regarding staisfactory working of supplied paint booth for last one year from date of enquiry.	26.3
		Vendor to Submit	Purchase order copy (Unpriced) along with proof of supply (Tax Invoice / GEM CRAC etc.) and proof of commissioning (commissioning certificate / commissioning MOM etc.) of minimum one number Wet type downdraught Painting Booth during last 7 years from the date of this enquiry. If the bidder is OEM-authorized dealer, purchase order in the name of principal is also accepted.	26.2
		Vendor to Confirm	Only OEM or OEM authorized dealer, who have supplied at least one number Wet type downdraught Painting Booth in the past 7 years from the date of tender opening should quote. If the bidder is OEM-authorized dealer, then bidder to submit valid authorization certificate from OEM & Letter from OEM for technical support for this tender. The following information is also to be submitted by all the bidders for qualification of their offer (BHEL may verify the supply and satisfactory performance / submitted credentials).	26.1
			QUALIFYING CRITERIA:	26
		Vendor to Confirm	The vendor shall submit the finalized general layout drawing covering overall views detailing all components of the paint booth complete, for BHEL's approval within one month after PO placement prior to the commencement of manufacturing.	25.15
		Vendor to Note	Vendor is advised to visit BHEL Jhansi before quotation to analysis the space available for entire equipment, to measure exact ducting requirements and any other information/details require for this system.	25.14
		Vendor to Note	Any change in make of component apart from the mentioned in specification shall be done only after prior approval from BHEL.	25.13
		Vendor to Note	Vendor to quote for painting booth complete.	25.12
		Vendor to Confirm	In addition all other accessories or feature required to prove out job at BHEL is in vendor's scope.	25.11
		Vendor to Submit	General arrangement drawing of the offered painting booth, acid cleaning booth and ETP duly showing vital dimensions as per the configurations should be enclosed with the offer without fail.	25.10
		Vendor to Confirm	Supply period: 4 months Max. from date of GA drawing approval by BHEL.	25.9
		Vendor to Furnish	Dimensions of largest part/ sub-assembly/ assembly of the system	25.8
		Vendor to Furnish	Weight of the heaviest assembly / sub-assembly of the system	25.7
		Vendor to Furnish	Weight of heaviest part of the system	25.6
		Vendor to Furnish	Total weight of the system	25.5
		Vendor to Furnish	Floor area required (Length × Width × Height) for complete system & accessories.	25.4
		Vendor to Furnish	Dimensions of system (Length × Width × Height)	25.3
		Vendor to Furnish	Total connected load (kW/HP)	25.2
DEVIATION / REMARK	BIDDER OFFER	ACTION BY VENDOR	DESCRIPTION FOR BHEL REQUIREMENT	S.NO.

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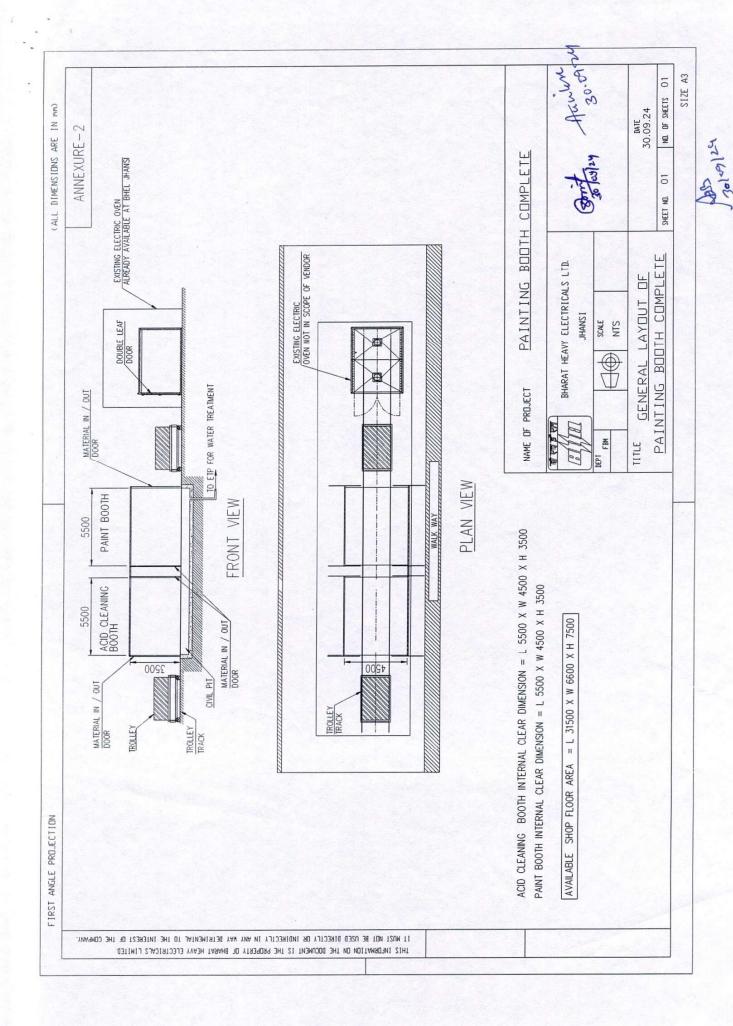
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S.NO.	DESCRIPTION FOR BHEL REQUIREMENT	ACTION BY VENDOR   BIDDER OFFER	 DEVIALION
26.6	Date of supply	Vendor to Submit	
26.7	Date of commissioning	Vendor to Submit	
26.8	Name and designation of the contact person of the customer	Vendor to Submit	
26.9	Phone number & email address of the customer's contact person	Vendor to Submit	
27	BHEL reserves the right to verify information submitted by vendor. In case the information is found to be false / incorrect, the offer shall be rejected.	Vendor to Confirm	

(AKHILESHWAR KUMAR) SENIOR MANAGER/FBM

(SARMIT KUMAR)
MANAGER/CQX

(ASHIS KUMAR MONDAL) ENGINEER/WEX



### **VUNEXTURE-1**

### SEQUENCE OF OPERATIONS

### 1. Acid Cleaning Booth/Chamber Operation

- · Step 1: Preparation
- Load the workpiece or components into the acid cleaning booth.
- Ensure that all safety protocols are in place, including proper protective gear
- Ventilation and fume extraction systems are activated. for operators and checking of emergency systems.
- Step 2: Acid Cleaning Process
- workpiece to remove impurities, oils, dirt and oxides prior to painting. o Spray of acid (such as nitric acid, hydrochloric or sulfuric acid etc.) on
- The cleaning time is monitored and controlled as per the material
- specifications.
- After the acid cleaning cycle, the workpiece is cleaned by spraying it with Step 3: Rinsing
- pressurized water.
- corrosion or surface damage. Rinse the workpiece thoroughly to remove any acid residues, ensuring no
- Step 4: Drying
- Transfer the workpiece to oven a drying to remove excess water before
- Existing electric oven available in BHEL Jhansi will be used for drying the painting.
- Step 5: Transfer to Painting Booth components.
- cleaning booth to the painting booth for the next process. Once the acid cleaning is complete, move the workpiece from the acid

## 2. Painting Booth Operation (Wet Type Fully Downdraft Booth)

· Step 1: Preparation

operational.

- Load the cleaned and dried workpiece into the painting booth.
- Ensure the painting materials are prepared and the spray systems are
- Verify that the water curtains/sprinkler, exhaust, and ventilation systems are
- Step 2: Airflow and Ventilation Activation
- ceiling/sideways and removing overspray and contaminants through the floor Activate the downdraft airflow system, pulling fresh filtered air from the
- Ensure balanced airflow to maintain a clean environment within the booth.
- · Step 3: Painting Process

Use the spray gun to apply the paint evenly over the workpiece.

Page 1 of 2

### **ANNEXTURE-1**

### SEQUENCE OF OPERATIONS

- The downdraft system continuously removes overspray, and the water filtration system captures excess paint particles.
- Multiple coats may be applied depending on the specification, allowing time for each layer to dry between applications.

### • Step 4: Drying

- Transfer the workpiece to oven for drying purpose.
- Existing electric oven available in BHEL Jhansi will be used for drying the components.

### • Step 5: Inspection

 After the final coat and drying, inspect the workpiece for any defects or imperfections.

### 3. Effluent Treatment Plant (ETP) Operation

### Step 1: Collection of Wastewater

- Wastewater generated from the acid cleaning process, rinsing, and paint booth overspray collection is directed to the ETP inlet.
- Ensure that all wastewater channels and collection systems are working efficiently to prevent contamination.

### • Step 2: Water Treatment

The wastewater will be treated in the Effluent Treatment Plant (ETP) according to the specific treatment processes required for proper purification.

### • Step 3: Treated Water Disposal

- The final treated water is tested for compliance with UPPCB/CPCB standards (pH, BOD, COD, TSS, etc.).
- If the treated water meets all regulatory requirements, it is either recirculated to booth, discharged into a designated drainage system, reused for non-potable purposes (such as cleaning), or stored.

### Step 4: Sludge Management

- The sludge generated from the treatment process is collected in a sludge thickener or filter press.
- The dewatered sludge is either disposed of safely or further processed as per environmental regulations.

This sequence ensures that all systems—acid cleaning, painting, and wastewater treatment—operate efficiently and meet regulatory standards for performance and environmental safety.

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# ABB Colour and treatment specifications Document for aluminium structures

(26

### Painting of aluminium

ABB Sécheron Ltd

<u>General</u>: Aluminium does not generally need a protective coating, as all aluminium reacts with oxygen to form a oxide layer which provides the necessary protection. However, aluminium structures which are exposed to aggressive corrosion from washing solutions, braking dust, etc., do require surface protection.

Decorative painting can be used to blend a structure into its surroundings or to coordinate it with existing equipment and installations.

The lifetime of an aluminium structure can be substantially extended by appropriate finishing.

The paint must exhibit good bonding strength with minimum porosity. It should also be lightfast and elastic while being hard enough to withstand mechanical loading.

Efficient protection demands a series of measures to prepare the aluminium surface.

### Post-welding operations

Pos.	1	Pressure test
		2 Leak test
		3 Cleaning and degreasing
		4 Rinsing and drying
		5 Pickling and acidification

6 Primer 7 Top coat

1./ 2. Before cleaning and painting, the structure should be pressure-tested acc. to HSTN 612 010, item 2, and tested for leaks acc. to HSTN 612 010, item 1.

### 3.- Cleaning and degreasing

Cleaning and degreasing depends on the nature of the contamination and is of decisive importance for the bonding strength of the paint.

Rough dirt should be removed mechanically with a Perlon or wire brush.

Avoid sandblasting for structural parts subject to high stresses because it can lead to deformation of the material and adversely affect its mechanical strength.

Prepared :92.10.15 C. DUC-GONINAZ Checked 1 :92.10.15 G. DORMIA (OC) Checked 2 : Approved :92.10.15 W. MUELLER	Der.from: Language: E	Resp. dept : TTT-C Take over dept: Doc. type : Page: 1   No. pag.:4
Rev. : A. 7 93.07.02 Ber	nedict	HSTN 612 012

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third

Health warning: indoors, solvents must only be handled in well ventilated rooms. Absolutely no smoking.

Observe the toxicity class according to manufacturers' specifications.

Cleaning agent:

N°7684 ADR 3.3b of the

Silfa AG

Organic solvents are preferred for cleaning and degreasing.

Lack und Farbenfabrik CH-4852 Rothrist

### 4.- Rinsing and drying

After cleaning and degreasing, rinse the structure carefully with running water. Be sure to remove all cleaning fluid residues from angles, joints, pores, etc. This is the only way to prevent corrosion at these points.

After rinsing, rub the structure dry with clean absorbent rags. The use of a hot air jet is recommended to eliminate all traces of moisture from angles and joints.

### 5.- Pickling and acidification

Alkali or acidic mordants should be used for pickling. A highly recommended product for this purpose is "Aluperi" made by

Pag-Chemie, CH-8957 Spreitenbach, Switzerland.

Aluperi should be diluted with water in a 1:10 mixture according to the degree of contamination.

Stubborn dirt requires several applications of Aluperi. Apply the product from bottom to top with a spray gun or brush. Leave it to act for about 10 minutes, then clean with a brush or sponge and finally rinse with plenty of water at maximum pressure as described under Point 4 above.

Caution: wear goggles, toxicity class 2

The primer should be applied as soon as possible after drying to avoid modification of the chemically treated surface by the atmosphere.

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HSTN 612 012

### 6.- Primer

When the chemicals from the acidification process have been thoroughly rinsed off and the tank is completely dry, the priming coat can be applied.

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**Pretreatment** chem. pretreatment

**Application** external only, acc. to drawing HSTN 422 179

Coats 1 priming coat (edges and corners: 2 coats)

Type of paint 2-component epoxy resin

 $200 \text{ g/m}^2$ Consumption

Drying time fast to handling in approx. 2 hours

Coat thickness 40 µm

Walter Mäder AG, CH-8956 Killwangen, Switzerland Supplier

Commercial product name Etokat Aktiv primer

Toxicity class acc. to supplier specifications

Shade yellow-green or yellow-brown

Finish matt, maximum semi-matt

Grain size less than 30 µm

**Thinner** 

Handling see supplier specifications

Other paints with similar specifications are also acceptable.

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HSTN 612 012

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	7 Top coat			
	When the priming coathe paint well before	t is compuse. Chec	pletely dry, the 2-component top coat can be applied. Stirck the viscosity in a flow cup (e.g. acc. to DIN 53211).	
cation å des tiers sans notre autorisation formelle est illicite.	Pretreatment Application Coats Total coat thickness Type of paint Consumption Drying time	: : :	priming coat external only, acc. to drawing HSTN 422 179 2 top coats 100 $\mu m$ 2-component lacquer, polyurethane resin 160 g/m² fast to handling in approx. 4 hours	
¥ è	Coat thickness	:	30 μm (per coat)	
e ausdrüc	Supplier	:	Walter Mäder AG, CH-8956 Killwangen, Switzerland	
sind ohn	Commercial product n	ame	: Nuvovern ACR-571.7	
useliten wir uns alle Hechte vor. Verweifaltigung, bekanntgabe an Dritte oder Verwertung seines Inhalts sind ohne ausdrückliche Zustimmung verboten.  • ASEA BROWN BOVERI 19	Toxicity class	:	see supplier specifications	
ung seine en. ROWN E	Shade	:	see order	
Salle He Verwerte g verbote ASEA B	Finish	:	see order	
an wir un tte oder stimmun	Grain size	:	> 25 μm	
an Drit che Zu	Thinner	:	Art. No. 990 000-152	
	Handling	:	see supplier specifications	
sure to tnird Iden.	Other paints with similar specifications are also acceptable.			
or arctic				
contained therein. Reproduction, use or disclosure to third parties without express authority is strictly forbidden.  © ASEA BROWN BOVERI 19				
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Colours and treatments for aluminium structures

ABB Sécheron Ltd

ZSN 400214 P 9001

### **GENERAL TERMS & CONDITIONS OF CONTRACT**

### 1. DEFINITION OF TERMS

Throughout the Tender Documents including the Enquiry Letter, the following words shall have the meanings assigned to them herein, unless the subject matter or the context requires otherwise.

- 1.1. The 'Purchaser' or 'BHEL' shall mean Bharat Heavy Electricals Limited (A Govt. of India Undertaking) incorporated under the Companies Act 1956 acting through its Jhansi Unit, BHEL House, Siri Fort, New Delhi-110 049, which expression shall include its successors and assigns. Tenders are to be submitted to M/s BHEL Jhansi.
- 1.2. The '**Tenderer**' shall mean the Firm/Company/Organisation, which quotes against the Tender Enquiry issued by the Purchaser. It may also be referred as '**Bidder**'.
- 1.3. The 'Supplier' shall mean the firm/company/organisation with whom the Order/Contract is made and shall be deemed to include his successors, representatives, heirs, executors, administrators and permitted assigns, as the case may be. It may also be referred as 'Contractor' or 'Vendor'.
- 1.4. The 'Sub-contractor' shall mean the person/firm/company/ organisation to whom any part of the work has been sub-contracted by the Supplier, with the written consent of the Purchaser and shall include his heirs, executors, administrators, representatives and assigns.
- 1.5. The 'Engineer', for the purpose of this Contract shall mean an engineer, person or company duly appointed as such from time to time or such other officials as may be duly authorised and appointed and notified in writing by purchaser to act as engineer. In cases where no such Engineer has been so appointed, the word 'Engineer' shall mean the Purchaser or his duly authorised representative.
- 1.6. The 'Equipment' shall mean and include plant and stores and materials to be provided by the Supplier under the Contract.
- 1.7. The '**Specification**' shall mean the specifications contained in the Tender Documents and any subsequent modifications thereof and the drawings, schedules etc. attached thereto, if any.
- 1.8. The 'Offer' shall mean and include the technical and commercial documents including specifications, schedule of prices and quantities, drawings etc submitted by the Tenderer in response to the tender enquiry and any subsequent clarifications thereof. It may also be referred as 'Bid'.
- 1.9. **'Acceptance of offer'** shall mean issue of letter of intent/award or memorandum or detailed Order/Contract communicating the acceptance of offer, to the successful Tenderer.
- 1.10. The 'Contract' shall mean and include the general conditions, bidding conditions, specific conditions, specifications, schedules, drawings, form of tender, Offer, covering letters, schedule of prices and quantities, letter of intent/award of the Purchaser, Offer of the Tenderer, any special conditions applicable to the particular Order and subsequent amendments mutually agreed upon. It may also be referred as 'Order' or 'Purchase order'.
- 1.11. The 'Contract Price' shall mean the total price to be paid by the Purchaser to the Vendor for the supply & services to be provided by the Vendor to the Purchaser as per Contract. It may also be referred as 'Order Value'.
- 1.12. The 'Site' shall mean the site of the proposed work at BHEL Plant at Jhansi.
- 1.13. The **`Inspector'** shall mean the Purchaser for the time being or such other person as may be duly authorised and appointed in writing by Purchaser to act as Inspector for the purpose of Contract.

- 1.14. 'Approved' shall mean the approval of the Engineer or of the inspector as the case may be in writing.
- 1.15. 'Test on completion' shall mean such tests as are prescribed by the specifications and/or tests mutually agreed upon by the Purchaser and the Supplier, to be performed by the Supplier after Installation of the equipment to establish satisfactory operation as required by the specifications.
- 1.16. 'Commissioning' shall mean the first operation of the equipment after all initial adjustments, trials, cleaning and re-assembly required at site, if any, have been completed and equipment is made ready for commercial use.
- 1.17. **'Performance Tests'** shall mean the tests to be conducted on the equipment at site for checking the performance parameters of the equipment as defined in Technical Specification.
- 1.18. **'Commercial use'** shall mean that use of the equipment, which the Contract contemplates or of which it is to be commercially capable.
- 1.19. 'Acceptance of Equipment' shall have the meaning as specified elsewhere in this document.
- 1.20. **'Consignee'** shall mean the official(s)/person(s) to whom the Equipment is required to be delivered in the manner indicated in the Purchase Order.
- 1.21. **'Contract Engineer'** shall mean the official who has signed the Order/Contract on behalf of the Purchaser.
- 1.22. **'Site Engineer'** shall mean officer of the Purchaser as may be duly appointed and authorised in writing by the purchaser to act as the Site Engineer on his behalf.
- 1.23. 'Months' shall mean calendar months.
- 1.24. 'Days' shall mean calendar days.
- 1.25. **'Writing'** shall include any manuscript, typewritten or printed statement under or over signature, seal as the case may be.

The words incorporating singular shall include plural and vice-versa, in the words importing masculine gender shall include feminine and vice-versa and the words importing persons shall include bodies corporate, limited liability companies, partnership and other legal entities.

### 2. SUBMISSION OF TENDER

### 2.1. General

- 2.1.1. The tender shall be addressed to Head (MM), BHEL Jhansi and shall be submitted with one original and one duplicate copy.
- 2.1.2. Sealed Tenders may be submitted personally, by Courier or by registered post with due allowance for any transit/postal delay. The tenders received after due date and time of opening are liable to be rejected. Telegraphic offers and offers received by fax/email may not be considered unless confirmed in writing by a detailed offer.
- 2.1.3. The Tenderer shall closely peruse all the clauses, specifications and drawings indicated in the Tender Documents before quoting. Should the Tenderer have any doubt about the meaning of any portion of the Tender Specifications or find discrepancies / omissions in the drawings or the tender documents issued are incomplete or shall require clarification on any of the technical aspect, scope of work etc., he shall at once contact the authority

- inviting the tender for clarification before submission of the tender. The specifications and terms and conditions shall be deemed to have been accepted unless otherwise specifically commented upon by the Tenderer in his Offer.
- 2.1.4. Tenderer must fill the schedules and furnish all the required information as per the instructions given in various sections of the tender specification. Each and every page of the offer must be signed, stamped and submitted by the Tenderer. The information furnished shall be complete by itself.
- 2.1.5. The tender shall quote the rates in English Language using international numerals. These rates shall be entered in figures as well as in words. For the purpose of the tender, the metric system of units shall be used.
- 2.1.6. All entries in the tender shall either be typed or be written in blue ink. Erasures and overwriting are not permitted and may render such tenders liable to summary rejection. The Tenderer shall duly attest all cancellations and insertions. Signatures shall be in blue ink.
- 2.1.7. DUNS number (allotted by M/s Dun & Bradstreet) shall be mentioned in the offer in case of foreign suppliers.
- 2.1.8. The Offer shall be signed by a person who has requisite authority from the Tenderer to do so.
- 2.1.9. Standard pre-printed conditions of the Tenderer attached to the offer will not be accepted and only those mentioned in the body of his offer will be considered.
- 2.1.10. No request for extension of due date will be entertained.
- 2.1.11. For any clarification please contact Sh.Vinod Kevre, SDGM (MM), Phone no-0510-2412435 ,Sh. Santosh Kumar ,Mgr (MM) Ph No. 0510-2412373, Sh. Abhishek Srivastava Dv Engineer(MM). Phone No.0510-2412373.

### 2.2. Two Part Bids

- 2.2.1. Bidders shall submit the offer in three inner envelops (covers) and one outer envelop (cover) as indicated below.
- 2.2.2. Envelope I: This sealed envelope should contain all the copies of technical & commercial bid together with Un-Priced Bid (price formats without prices as per Annexure-I or II). This envelope should be clearly marked "Part I Technical and commercial bid", indicating Tender No., Due Date and Address & Reference of the Bidder. Commercial terms and conditions should be as per format given in Annexure-III.
- 2.2.3. **Envelope II:** This sealed envelope should contain only **price formats with prices as per Annexure-I or II**. This envelope should be clearly marked "**Part II Price bid**", indicating Tender No., Due Date and Address & Reference of the Bidder.
- 2.2.4. **Envelop III:** This sealed envelop should contain Demand Draft/ Pay order in favour of BHEL Jhansi for Earnest Money Deposit (if applicable). This envelope should be clearly marked "**Envelop III- EMD**", indicating Tender No., Due Date and Address & Reference of the Bidder.
- 2.2.5. All the envelopes shall be put in one envelop, duly sealed, super scribed as Part I and Part II of Enquiry No., due date of opening, name & address of the officer inviting Tender and the address and reference of the Bidder.

### 2.3. Part I – Technical and Commercial Bid

### 2.3.1. Technical

This part shall include / indicate the following:

- 2.3.1.1. Complete scope of supply with all technical details and other terms and conditions.
- 2.3.1.2. Point by point confirmation for the Technical Specification in the specified format. If there are any deviations, the same should be clearly specified. Offers received without confirmation to our specification will be rejected.
- 2.3.1.3. List of customers to whom same or similar equipment have been supplied along with performance certificates.
- 2.3.1.4. Relevant catalogues.
- 2.3.1.5. List of spare parts (with part numbers) for two years operation and maintenance.
- 2.3.1.6. You should also furnish details of shipping specification, sizes, volume, Gross weight, number of cases or no. of container (40' or 20') required for shipping the material etc. When articles are packed with packaging material of plant origin, phytosanitary certificate will be required (Applicable for foreign suppliers only).

### 2.3.2. Commercial

This part shall include / indicate the following:

- 2.3.2.1. Port of shipment / Station of dispatch
- 2.3.2.2. Terms of payment
- 2.3.2.3. Taxes & duties applicable.
- 2.3.2.4. Delivery Schedule
- 2.3.2.5. Offer validity
- 2.3.2.6. Country of origin
- 2.3.2.7. A copy of "Un-Priced Part II" i.e., a copy of the Price Bid without price particulars. Instead of the price, the Tenderer shall write 'quoted' against the item for which price have been quoted in the Price Bid.
- 2.3.2.8. Demand Draft number / Pay order number, issue date and amount of Earnest Money Deposit is to be mentioned (If applicable)

### 2.4. Part II (PRICE- BID)

This part should contain the schedule of price particulars co-related to the technical details provided in Part I.

### 3.0 Earnest Money Deposit:

3.1 Bidder has to furnish Earnest Money Deposit (EMD) along with the Techno-commercial Bid of their offer for as indicated in NIT in form of Demand Draft or Pay order only in favour of Bharat Heavy Electricals Limited, Jhansi payable at BHEL Jhansi.

However, the EMD may be waived in following cases:

- a) Central / State PSUs / Government departments.
- b) Micro and Small Enterprises.

For seeking EMD waiver, Bidder has to furnish the latest self certified copy of the relevant certificate as the case may be along with techno-commercial offer.

- For Central and State PSU's self certified copy of certificate of incorporation is required.
- For Micro & Small industries copy of MSMED certificate along with certificate of CA certifying present status of MSMED as of Annexure-V is required.

It may be noted that for bidders other than (a) & (b) above, EMD is an essential requirement and waiver of this will not be given. However in very exceptional cases for justified reasons EMD may be waived. Such request should reach us 10 days before due date. Request received beyond the time specified shall not be entertained.

- 3.2 EMD by the Tenderer will be forfeited as per Tender Documents if, the successful bidder/ vendor refuses to honour the Order after award of the same on him and/or withdraws his bid and for unilaterally changes the offer and/or any of its terms & conditions within the validity period.
- 3.3 EMD given by all unsuccessful Tenderers shall be refunded on acceptance of award/LOI/PO by successful Tenderer. The EMD of successful bidder shall be returned after submission of Contract Execution Bank Guarantee (CEBG).
- 3.4 EMD shall not carry any interest.

### 4. OPENING OF TENDERS

- 4.1. The offer should reach our office on or before 13.15 hrs on the due date. The tender can also be dropped in the Tender Box kept at Administrative Building Gate. The tenders will be opened after 14.00 hrs on the due date in presence of all bidders who will be present.
- 4.2. Authorised officer of BHEL at his office shall open tenders at the time and date as specified in the tender notice in the presence of such of those Tenderers or their authorised representative who may be present. However, The Purchaser reserves the right to open the tenders in-camera.
- 4.3. The Part I Technical & commercial bid alone would be opened on the Tender opening date.
- 4.4. The Part II Price bid of only those Bidders who have been found to be techno-commercially suitable would be opened at a later date. These Bidders would be informed about the tender opening date.
- 4.5. Clarifications, if any, required by BHEL for technical and commercial evaluation may be sought from Bidders before opening of Part II price bid.
- 4.6. In case it becomes necessary for the Tenderer to make any changes in his original price bid (Part-II) on account of technical/commercial confirmations/clarifications, against the changes advised by the purchaser to bring the offer in line with the requirement of the specifications, the impact of such changes on price shall be submitted in the form of a revised price bid, if asked for by the Purchaser.
- 4.7. If a revised price bid has been submitted, normally only the final revised price bid shall be opened. However, BHEL reserves the right to open the earlier price bids, if required.
- 4.8. Unsolicited price bids shall not be entertained.

4.9. Any revision or changes in quoted prices and/or conditions of offer made after tender opening, which will give benefit to the Tenderer over others, may result in rejection of the tender.

# 5. QUALIFICATION OF TENDERERS

- 5.1. Details of Qualification Requirements are given in Technical Specifications if any.
- 5.2. Only Tenderer who has previous experience in the work of this nature and description detailed in this tender specification are expected to quote for this work. Offer from Tenderer who does not have proven and established experience in the field is not likely to be considered.

# 5.3. Details on Capacity / Supply and E & C performance of Bidder (Applicable for Estimated value more than 2.5 Crore):

Please furnish the specific details of company performance in the enclosed **Annexure-IV** (A. Capacity details; B. Performance of supplies to BHEL). These data furnished regarding performance of the vendors and meeting commitments shall be considered during bid evaluation / finalization of tenders.

- (a) Capacity details in Part (A) are about the Manufacturing Capacity (Major Machine: category-wise & number-wise), No. of Machines supplied during last 5 years, Outstanding Order Book position, Liquidation Plan of all machines including BHEL machines under consideration for ordering.
- (b) The Performance details of supplies to BHEL are to be given in Part (B) for the POs placed by BHEL. Submission of these informations by vendors is mandatory. BHEL reserves the right to reject-the offer, if past performance of the bidder is evaluated to be unsatisfactory and / or false information is given by the bidder.
  - (i) We shall make use of the information on past performance of the bidders during technical evaluation of the offers. If Delivery Index of any bidder is ≥ 0.20, then his offer shall be liable for rejection. However, offer of bidder with Delivery Index ≥ 0.20 can also be accepted for further evaluation on exception basis with justified recorded reasons & provided the bidder fulfils the requirement of proven experience of supplying similar machines & have adequate available capacity to meet BHEL tender requirement.
- (ii) The actual/likely Supply and E&C period vis-a-vis scheduled Supply and E&C period (delay for reasons attributable to vendor. only to be considered) shall be considered for all the machines against the POs placed by BHEL during last 5 years (limited to 5 latest executed POs) and all POs overdue for Supply and/or E&C.

For purpose of calculation of Delivery Index in case of overdue POs, the delay period for Supply and/or E&C will be reckoned from the date of bid opening of the tender under evaluation. In case of two part bid, part-I (i.e. Techno-Commercial Bid) shall be considered as date of bid opening.

Early Supply and/or E&C vis-a-vis scheduled dates will not be entitled for any consideration for calculation of Delivery Index.

Delay in E&C shall be applicable only in such cases where E&C period has been mentioned in the Purchase Order. . .

In case a PO includes more than one machine, then all the machines of the PO shall be considered, for calculation of Delivery Index.

(v) Illustration for calculation of Delivery Index is given as under:

Delivery Index = 
$$\sum_{i=1}^{n} \left\{ \frac{(\Delta X_i + \Delta Y_i)}{(X_i + Y_i)} \right\} / n$$

i = No. of Machines; Where, i = 1 ..... to n (n = no. of m/cs.)

 $\Delta Y_i = E\&C delay (no. of days)$ 

### 6. VALIDITY OF OFFER

6.1. The offer should be valid for a period of 6 Months from the date of opening of tender i.e part - I. In case the Purchaser calls for negotiations, such negotiations shall not amount to cancellation or withdrawal of the original offer, which shall be binding on the Tenderer.

# 7. REJECTION OF TENDER AND OTHER CONDITIONS

- 7.1. The acceptance of Tender will rest with BHEL which does not bind itself to accept the lowest tender or any tender and reserves to itself full rights to reject any or all the Tenders without assigning any reason whatsoever.
- 7.2. Conditional and unsigned tenders, tenders containing absurd or unworkable rates and amounts, tenders which are incomplete or otherwise considered defective and tenders not in accordance with the tender conditions, specifications, etc., are liable to be rejected.
- 7.3. If the Tenderer deliberately gives wrong information in his tender, Purchaser reserves the right to reject such tender at any stage or to cancel the Contract, if awarded and forfeit the Security Deposit.
- 7.4. Canvassing in any form in connection with the tender is strictly prohibited and the tenders submitted by the Tenderer who resorts to canvassing are liable to be rejected.
- 7.5. The offer received in single bid instead of two bid will be bypassed.

# 8. EVALUATION OF OFFERS

- 8.1. The bidder required to quote charges for 'Supply' and 'Erection' & Commissioning' separately.
- 8.2. The evaluation of tender shall be.on the basis of "total cost to BHEL" including Supply and Erection & Commissioning. For-evaluation, exchange rate (TT selling rate of SBI) as on scheduled date, of tender opening (part-I in case of two part bid) shall be considered.
- 8.3. Erection & Commissioning (E&C) value will include services to be rendered at BHEL like erection, commissioning, job proving, performance tests, training to operators etc.
- 8.4. E&C value should be quoted separately by bidders. Only in case where quoted value is less than the value (in %) specified in the NIT or separate E&C values are not mentioned in the offer, value for E&C portion shall be deemed to be considered as the value indicated in NIT & accordingly supply value will be adjusted from that quoted value and balance will be released as E&C payment as per clause 14 (Payment Terms).
- 8.5. Evaluation of offers shall be on the basis of delivered cost at BHEL Jhansi i.e. total cost to the Purchaser, taking into consideration loadings, if any, and all available financial advantages.
- 8.6. Deviations (Commercial as well as Technical) from the Tender Specifications are generally not acceptable. However, if any deviation is considered by the Purchaser, the same shall be loaded for comparison, while evaluating the offer.
- 8.7. Loading criteria in respect of the deviations shall generally be on the principle of time and value of

- money in respect of commercial deviations, and similar quantification as may be decided by the Purchaser in respect of technical deviations.
- 8.8. Loading criteria in respect of the deviation(s) shall be communicated to the concerned Bidder(s) before Price Bid opening. If a Bidder unconditionally withdraws any deviation before Price Bid opening, the same shall not be loaded.
- 8.9. Rates of Exchange taken for conversion of foreign currency to Indian Rupees for the comparison of bids shall be the inter bank TT selling rates of State Bank of India as at the close of business on the date of opening of Price Bid.
- 8.10. The Purchaser reserves its right to negotiate with the Bidder and / or go for reverse auction.
- 8.11. The Purchaser reserves its right to allow to the Public Sector Enterprises ordering and price preference facilities as admissible under the existing policy of the Govt. of India.

#### 9. EFFECTIVE DATE OF CONTRACT

- 9.1. The responsibility of successful Tenderer under this Contract commences from the date of issue of the Purchase Order.
- 9.2. The Effective Date of Contract shall be the date of issue of the Purchase Order.

### 10. PRICES

- 10.1. The prices shall be firm and shall be quoted as per format given in Annexure-I or II.
- 10.2. The price for foreign supplies shall on CIF (as per INCOTERM), JNPT Mumbai port basis.
- 10.3. The price for Indian supplies shall be on FOR, BHEL, Jhansi basis inclusive of Packing, Forwarding, Freight & transit insurance.
- 10.4. The excise duty and sales tax/ VAT for Indian supplies will be paid at the rate applicable on the day of dispatch. However, if the Equipment is delayed and amount of excise duty, sales tax/ VAT on the day of dispatch is higher than the amount applicable on the scheduled delivery date, the differential amount (if any) will be in supplier's account.
- 10.5. The price for installation and commissioning shall be inclusive of all taxes and duties except Service Tax. Installation and commissioning charges should be quoted on Lump sum basis. No such variables should be used due to which offer value can't be determined. Service tax on installation and commissioning, if applicable, will be payable extra.
- 10.6. Any other taxes and duties payable as extra to the quoted price shall be specifically stated in the Offer. The Purchaser will not be liable for payment of taxes and duties not specifically mentioned in the Offer.
- 10.7. No free conveyance or accommodation to erection staff for site job will be provided by BHEL.

# 10.8. Fixed price

- 10.8.1. Prices quoted by the bidder shall be fixed and not subject to any variation whatsoever during the period of Bid validity and execution of the Purchase Order. A Bid submitted with an adjustable price will be treated as non -responsive and rejected.
- 10.8.2. Prices shall be written in words and figures. The discrepancy in quoted price, if any, shall be corrected as follows:

- If there is a discrepancy between words and figures, the amount given in words shall prevail.
- If there is a discrepancy between the unit price and total price which is obtained by multiplying the unit price and quantity, the unit price shall prevail.
- If there is a discrepancy between the sub-total price and total price which is obtained by adding the various sub-total prices, the sub-total price shall prevail.
- The Order will be issued on the corrected price or the quoted prices for the complete scope of work (whichever is lower).

# 10.9. Bid currency

- 10.9.1. Indian bidders should quote the prices only in Indian Rupees.
- 10.9.2. Foreign bidders may quote the prices in their home currency, US Dollars or Euros (any one) and Indian Rupees.

# 11. Delivery Time Period for 'SUPPLY' and 'E&C':

- 11.1. Bidder should quote delivery period separately for 'Supply' and 'E&C' of equipment.
- 11.2. Indian Bidders should submit their offer on FOR Jhansi basis including packing, forwarding, freight & transit insurance. Date of receipt of material (CISF date of entry at BHEL Jhansi) shall be taken as delivery date for Indian suppliers for LD Purpose.
- 11.3. Foreign Bidders should submit their offer on CIF Mumbai Port/ Mumbai Airport as per INCOTERM 2012 basis. Date of Bill of Lading /HAWB shall be considered as date of delivery for Foreign suppliers for LD purpose.
- 11.4. Delivery period shall be counted from the date of Purchase order.
- 11.5. "The bidders should quote their earliest schedule for Supply and E&C against the schedule indicated in the NIT". BHEL, however, reserves the right to accept an offer not meeting the NIT schedule.

# 12. COMPLETENESS OF THE EQUIPMENT

- 12.1. The Equipment shall be complete in every respect with all mountings and testing and fixtures and standard accessories, which are normally supplied. The Supplier shall not be eligible for extra payment in respect of such mountings, fittings, fixtures and accessories which are needed for efficient and safe operation of the Equipment.
- 12.2. All similar components or parts of similar equipment supplied by the Seller shall be interchangeable with one another.

# 13. TOOLS, CONSUMABLES AND SPARE PARTS

- **13.1.** The Tenderer shall provide installation, commissioning and maintenance tools and tackles at no additional cost, unless otherwise stated in the Tender Documents.
- **13.2.** The Tenderer shall provide commissioning spares and consumables at no extra cost to the Purchaser.
- **13.3.** Mandatory/ recommended spares for two years operation shall be quoted item wise.

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### 14. PAYMENT TERMS

# 14.1 Payment through L/C (in case of Foreign Bidders only):

Where the payments are through L/C, payment of Supply value shall be 80% payment through irrevocable & unconfirmed LC with 120 days usance period from HAWB/Bill of lading date and balance 20% and E&C charges on satisfactory completion of E&C and issue of E&C Certificate. E&C certificate shall be issued on satisfactory completion of erection, commissioning, job proving, performance tests, and training to operators etc. as envisaged in PO. The L/C shall be opened by BHEL as per following:

- (i) On receipt of acceptable CEBG but not earlier than 60 days of shipment date, an irrevocable unconfirmed L/C will be opened for 80% of the payment towards supply, due on shipment. L/C opening charges shall be in respective account. LC confirmation charges if any shall be on supplier accounts.
  - The above L/C can be negotiated after the Shipment against submission of B/L or AWB and such other documents as mentioned in the PO. The above L/C will be valid for a period extending 14 days beyond the shipment date for negotiation of documents.
  - (ii) 15 days prior to the scheduled & confirmed arrival of the technicians of supplier with their names, an irrevocable unconfirmed L/C will be opened for a value equal to 20% of the Supply value of PO plus 100% of the E&C value of PO. The validity of L/C would be sufficient to cover the period required for the completion of E&C plus 14 days as negotiation period.

This L/C can be negotiated after: (a) Completion of E&C of the equipment in BHEL and against E&C certificate issued by BHEL and (b) Submission of Performance Bank Guarantee (PBG) by Supplier in the prescribed Format valid for 30 days beyond the Guarantee period, from one of the Nationalised Banks in India or from a reputed Bank and confirmed by Consortium Bank of BHEL for 10% of total PO value. The PBG confirmation charges shall be borne by vendor.

Under all circumstances, CEBG shall be kept valid till the PBG becomes operational.

# 14.2 Direct Payment (For Indigenous Bidder):

80% of supply value plus 100 % taxes & duties shall be made within 90 days from the date of receipt of the equipment at BHEL Jhansi works and submission of clear and admissible bill, subject to the acceptance of material at BHEL Jhansi ,on direct presentation of the documents. Balance 20% of supply value plus 100% of the E&C charges will be paid against E&C certificate issued by BHEL after successful commissioning of the equipment at BHEL Jhansi and submission of Performance Bank Guarantee of 10% basic order value valid for 24 months from commissioning with a further claim period of 3 months.

In case Erection & Commissioning is not required by us then 100% payment of Supply value shall be made within 90 days from the date of receipt of the equipment at BHEL Jhansi works and submission of clear and admissible bill, subject to the acceptance of material at BHEL Jhansi ,on direct presentation of the documents and submission of Performance Bank Guarantee (PBG) valid for 3 months (Claim period) beyond the Guarantee period by Supplier from any of the Nationalised Banks or from a reputed Bank and confirmed by Consortium Bank of BHEL for 10% of total PO Value in the prescribed Format.

FOR MSME SUPPLIERS:- The bidders who are registered under micro & small categories (Refer MSMED Act 2006), Payment for 80 % of supply value plus 100 % taxes and duties shall be paid within 45 days (in place of 90 days as above) from the date of receipt of the equipment at BHEL Jhansi works and submission of clear and admissible bill, subject to the acceptance of material at

BHEL Jhansi ,on direct presentation of the documents.Balance 20% of Supply value plus 100% of the E&C portion of PO value will be paid against E&C certificate issued by BHEL and submission of Performance Bank Guarantee (PBG) valid for 3 months (claim period) beyond the Guarantee period by Supplier from any of the Nationalised Banks in India or from a reputed Bank and confirmed by Consortium Bank of BHEL for 10% of total PO Value in the prescribed Format. The PBG confirmation charges shall be borne by vendor.

# Vendor has to submit the Udyog aadhar certificate along with their offer.

For Indian Suppliers, no LC payment will be done.

14.3 Installation and commissioning charges will be released after deduction of Income Tax as per the Govt. of India rules in force and after deduction of Works Contract Tax as per Govt of UP rules, if applicable. The Tax Deduction at Source (TDS) certificate will be issued by BHEL. Applicable service tax on Installation & Commissioning charges, if any, will be payable extra.

# 14.4 Bank Guarantee and Loading against non acceptance of BHEL's Payment Terms:

If payments terms as mentioned by BHEL are not agreed by bidder, such bidder have to submit Bank Guarantee at the time of payment I opening of L/C in the prescribed Format of the amount, exceeding 80% of the PO value, valid till issue of E&C Certificate for the equipment. However, in no case, payment against dispatch shall exceed 90% of the PO Value.

Additionally, for any deviation sought including as mentioned *above*, in Payment Terms by bidder w.r.t. tender conditions, following loading shall be followed:

- (a) Base Rate of SBI as applicable on the scheduled date of tender opening + 6%, for the amount & period of relaxation sought by bidder.
- (b) On account of payment through LC (for foreign suppliers), if insisted by bidder, Bank charges shall also be loaded for the deviation in. (i) opening of LC by BHEL and (ii) period and amount of LC w.r.t. NIT norms, as per the prevailing bank rates.

# 15. TAXES AND DUTIES ON INSTALLATION & COMMISSIONING:

# 15.1. Service Tax

- 15.1.1. The Service Tax on installation & commissioning services as applicable for this Contract will be paid by Purchaser separately. Therefore, contractor's price/ rates shall be exclusive of service tax on output services.
- 15.1.2. The Indian Contractor shall submit to Purchaser documentary evidence of service tax registration and remittance records of such tax immediately after depositing the tax with the concerned authorities. Contractor shall obtain prior written consent from Purchaser before billing the amount towards such taxes.
- 15.1.3. In case the Purchaser is asked to deduct any such tax and deposit the same with the appropriate authorities, the proof of such payment shall be provided to the Contractor. However, any penalty etc for any default by the Contractor imposed by the authorities shall be the sole responsibility of the Contractor.

# 15.2. Works Contract Tax

- 15.2.1. Although it is expected that the works contract tax will not be applicable as per laws in force in UP state, the Contractor shall make himself fully aware of the taxation requirements and take appropriate steps for complying with the regulations such as registering with the sales tax authorities of the state and paying the required tax, if applicable. Deduction of tax at source shall be made by the Purchaser, if required by law.
- 15.2.2. Contractor has to make his own arrangement at his cost for completing the formalities, if required, with Sales Tax Authorities, for bringing their materials, plants, and equipment at site for the execution of the work under this Contract and their return after execution of the work to the satisfaction of the Purchaser.

# 15.3. Income Tax

15.4. Income Tax at the prevailing rate on gross value of work done and applicable surcharge/ cess shall be deducted from the bills as per relevant rules unless exempted by the Income Tax Authorities.

#### 16. NEW TAXES/ LEVIES

- 16.1. In case the Indian Government (Central/ State) imposes any new tax/ levy on the output services/ goods / work after the award of work, the same shall be reimbursed by BHEL at actuals. All necessary documents as required by BHEL shall have to be provided by the Contractor. However, in the event of delay in work execution attributable to the Contractor, the new taxes/ levies imposed during the delay period shall not be reimbursed to the Contractor.
- 16.2. In case any tax/levy/duty etc becomes applicable after the date of Bidder's offer, the Bidder/Contractor must convey it's impact on his price duly substantiated by documentary evidence in support of the same before opening of the Price Bid. Claim for any such impact after opening the price bid will not be considered by BHEL for reimbursement of tax or reassessment of offer.
- 16.3. No reimbursement on account of increase/ decrease in the rate of taxes, levies, duties etc on input (goods/ services/ work) shall be made. Bidder has to make his own assessment of the impact of future variation if any, in rates/ duties/ levies etc in his price bid.

### 16.4. Tax Deduction at Source

16.5. Installation and commissioning charges will be released after deduction of Income Tax as per the Govt. of India rules in force. The Tax Deduction at Source (TDS) certificate will be issued by BHEL. Service Tax on E&C charges will be payable extra, if applicable. The liability of depositing the same to the Govt. will be of the Supplier.

# 16.6. GST credit (for Indian Bidders only)

**16.7.** The price bid must indicate Tariff item number and rate of GST applicable.GST,ITC benefit shall be as per GST rules.

# 16.8. Bank Charges

- 16.9. All bank charges for negotiation of documents through bank shall be to the account of the Seller.
- 16.10. No interest, whatsoever, shall be payable by Purchaser on the CEBG/PBG deposit, any bank guarantee submitted or any amount due to the Seller by the Purchaser.

# 17. INVOICES AND PAYMENT DOCUMENTATION

- 17.1. Invoices shall be issued by the Supplier in the name of the Purchaser i.e. BHEL Jhansi.
- 17.2. The invoices shall contain the following information:
  - i) Item Description

- ii) Item no & quantity as per Purchase Order.
- iii) Gross amount payable and net amount payable.
- 17.3. The following documents shall be presented by the Supplier to the Purchaser for drawing payment:
  - i) Signed Commercial invoice in quadruplicate.
  - ii) Clean on board Bill of Lading/ Airway Bill (for foreign Suppliers)/ LR (or equivalent document for Indian Suppliers)
  - iii) Packing list indicating dimensions of each case / bundle / piece shipped, with weight and number of items it contains.
  - iv) Manufacturer's Inspection / Test certificate
  - v) Certificate of Country of Origin, issued by an independent third party like Chamber of Commerce (for foreign Suppliers).
  - vi) Manufacturer's Guarantee / Warrantee certificate as per Purchase Order.
  - vii) Declaration by the Supplier certifying that the contents in each case are not less than those entered in the invoices / packing list and that the invoicing for the supplies effected is strictly in accordance with agreed rates as stipulated in the Purchase Order.
  - viii) Certificate from shipping company or its agent that the vessel is seaworthy and approved by Lloyds / Classification Societies / General Insurance Corporation of India (for foreign Suppliers).
- 17.4. For foreign supplies, all documents shall show Purchase Order No and date, Import License No and date (if any) and Letter of Credit No and date. Loading on deck and trans-shipment will not be allowed.
- 17.5. The complete equipment shall be despatched in one lot. If, for any reason, a Vendor wants to despatch the equipment in more than one lot, it shall be only after written approval of the Purchaser. For this purpose, the Vendor shall submit to Purchaser a detailed list of items proposed to be despatched in various lots with price break-up for approval of the Purchaser.
- 17.6. Detailed procedure for preparation and submission of payment documentation will be provided by the Purchaser at a later stage.

# 18.0 Contract Execution Bank Guarantee (CEBG)

Bidder has to furnish CEBG for all POs where value (Supply + E&C) of each P.O. is estimated to be more than Rs. 10 lakhs.

The successful vendor shall have to furnish a Contract Execution Bank Guarantee (CEBG) for 10% of the Total PO value in the prescribed format within 30 days from the date of P.O. In case of payment made through LC for Foreign Supplier CEBG has to be furnished within 30 days but before L/C opening. CEBG shall be from one of the Nationalised Banks in India or from a reputed Bank and confirmed by any Consortium Bank of BHEL. All bank charges on account of issuance and confirmation of CEBG whether incurred in India or outside India will have to be borne by the vendor.

CEBG shall be kept valid until 30 days after the date of E&C Certificate, which will be issued on completion of Erection & Commissioning of equipment which includes erection, commissioning, job proving, performance tests, and training to operators etc. as prescribed in PO.

If the supplier fails to submit the CEBG even within 60 days from the date of PO, BHEL reserves the right to cancel PO & forfeit the EMD given by the supplier. In addition, in such case, action will be initiated in line with extant guidelines for Suspension of Business dealings with Suppliers.

This BG requirement is mandatory. If it is not accepted, the offer may be bypassed without any further intimation

# 19. PERFORMANCE BANK GUARANTEE (for order value more than Rs. ONE Lakh):

Performance Bank Guarantee (PBG) for 10% of basic value (Supply+ E&C) of the order (excluding taxes & duties) for satisfactory Performance of the equipment up to Guarantee period of 24 months with a further claim period of 3 months. This BG is to be submitted within 15 days of commissioning and CEBG will be released after receipt of PBG only. In case of failure of its submission within 15 days, we may encash the CEBG. The PBG shall be submitted as per Performa given in attached file. The BGs shall be established through a nationalised bank in India acceptable to the Purchaser. Co operative Bank guarantee is not acceptable to us. All charges for establishing and amending the BGs, if necessary, shall be to Vendor's account.

If vendor has submitted CEBG of 10% value (Supply +E&C) covering delivery, Erection, commissioning, 24 months Guarantee period from commissioning plus 30 days claim period after placement of PO then no separate PBG will be taken.

This BG requirement is mandatory. If it is not accepted, the offer may be bypassed without any further intimation.

#### 20. EQUIPMENT GUARANTEE

The Equipment shall be guaranteed by the Vendor for a period of 24 (twenty four) months from the date of acceptance of the Equipment by the Purchaser. If order is to be splitted on Foreign supplier as well as Indian supplier then Total Guarantee of Equipment from design, manufacturing to erection & commissioning will be of foreign supplier only.

This requirement is mandatory, if it is not accepted, the offer may be bypassed without any further intimation.

# 21.Penalty for Delay in 'SUPPLY' and 'E&C':

21.1 Penalty on delay in 'Supply' and/or 'E&C' will be applicable to the delays attributed to vendor. Penalty will be considered separately for 'Supply' and 'E&C'.

The rate of penalty for delayed Supply shall be @ 0.5% per week of delay of total PO value (Supply + E&C) in supply subject to a maximum of 10% of total PO value (Supply +'E&C).

The rate of penalty for delayed E&C shall be @ 0.5% per week of delay of total PO value (Supply + E&C) in E&C subject to a maximum of 10% of total PO value (Supply + E&C).

21.2 For the purpose of penalty for delay E&C of the equipment the duration will be reckoned from the date of intimation by BHEL to vendor for readiness of site.

Maximum penalty for delay in Supply and E&C together shall be limited to 15% of total PO value (Supply + E&C).

In case PO includes more than one machine, the penalty shall be @0.5% per week of delay on total PO value (Supply + E&C) for the delayed machine.

21.3 Loading on account of non-acceptance of Penalty for delayed Supply and/or E&C shall be as under:

In case any bidder is not accepting the above penalty for delayed' Supply and/or E&C, the offer of bidder shall be loaded to the extent to which it is not agreed by the bidder upto maximum 15% of Basic Price + E&C charges.

- 21.4 In case, any shortage is noticed viz-a-viz PO requirement in the main equipment /spares, such shortages shall be replenished by supplier on FOR destination basis without any cost implication to BHEL i.e. Custom Duty and freight charges etc. up to destination for such short supplies shall be borne by the supplier.
- 21.5 Supply period indicated by bidder should include reasonable time required for approval of drawings and other inputs from BHEL. In the Techno-Commercial Bid, the bidder shall submit milestones for various activities in co-relation with Supply and E&C period quoted by him

#### 22. RISK PURCHASE

If the Vendor is found to be not in a position to execute the Order in time, the Purchaser, at his option, will be entitled to terminate the Contract and to purchase and/or complete the work from elsewhere at the risk and cost of the Vendor either the whole of the goods or any part which the supplier has failed to deliver/ despatch or complete the work within the time stipulated as aforesaid or if the same were not available, the best and the nearest available substitute therefore.

### 23. PURCHASER'S RIGHT OF REJECTION

- a. Not withstanding any approval which Purchaser or the Engineer may have given in respect of the Equipment or any materials or other particulars or the work or workmanship involved in the performance of the Contract (whether with or without any test carried out by Seller or the Inspection Agency or under the direction of the Contract Engineer), and notwithstanding delivery of the Equipment where so provided to the Purchaser, the Purchaser shall be entitled to reject the Equipment or any part, portion or consignment thereof, if such Equipment or part, portion of consignments thereof is not in all respects in conformity with the terms and conditions of the Contract whether on account of any loss, storage, deterioration or damage before dispatch or delivery or during transit or otherwise, whatsoever.
- b. Rejected goods or materials shall be removed by the Seller from the Site. The expenses to be incurred in respect thereof shall entirely be borne by the Seller.

# 24. INSURANCE

- a. Transit insurance for all supplies shall be arranged by the Supplier. In case Insurance is not covered under scope of supplier than Insurance shall be arranged by Purchaser and bid will be loaded suitably. However Vendor shall inform the Purchaser well in advance the despatch details before despatch of Equipment to enable Purchaser to arrange the insurance.
- b. Purchaser shall also arrange for insurance of the Equipment and materials covering the risk during storage, installation and commissioning at Site.

### 25. SHORT SHIPMENT / GUARANTEE REPLACEMENT

- a. Any shortages or damages during transit, transportation or handling at site, including at the time of installation and commissioning, shall be made good by the Seller/Contractor at his risk and costs, to meet the project schedule. In case of faults/discrepancies in any material, component, sub-assembly, assembly, etc., the same shall be supplied/ replenished free of cost to enable the equipment to be put in service. Shortages in sound cases shall also be replenished free of cost.
- b. In case of foreign supplies, customs duty (including any other duties and surcharges) levied in India on such supplies shall be borne by the Vendor. All such supplies shall be on FOR, BHEL Works basis and all taxes and duties shall be borne by the Vendor.
- c. Any replacements during the guarantee period shall be on FOR, BHEL Works basis and all

taxes and duties (including customs duty) shall be borne by the Vendor.

# **26. INSPECTION AND TESTING**

- a. The Engineer/Inspector shall have at all reasonable time, access to the Supplier's premises or Works and shall have the power at all reasonable times to inspect drawings or any portion of the plant or examine the materials and workmanship of the power plant during its manufacture and if parts of the plant is being manufactured in other premises, the Supplier shall obtain permission for the Engineer/Inspector permission to inspect such equipment.
- b. The Supplier shall give the Engineer/Inspector 21 day's written notice of Equipment being ready for testing. Such tests shall be to the Supplier's account except for the expense of the Inspector and the Engineer/Inspector. Unless the inspection of the tests is virtually waived, the Inspector /Engineer shall attend such tests within 21 days of the date on which the plant is notified as being ready, failing which visit, the Supplier may proceed with the tests which shall be deemed to have been made in the Inspector's presence and he shall forthwith forward to the Inspector duly certified copies of the tests in triplicate. The equipment on which witnessing of tests is required, shall be mutually identified and agreed.
- c. When the factory tests have been completed at the works of the Vendor or Sub-Vendor, the Engineer/Inspector shall issue a certificate to this effect within fifteen days after completion of tests. If the tests are not witnessed by the Engineer/Inspector, the certificate shall be issued after receipt of the Supplier's test certificate by the Engineer/Inspector. The completion of these tests or issue of the certificate shall not bind the Purchaser to accept the equipment should it, on further tests after installation, be found not to comply with the Contract.

#### 27. PACKING

- a. The Supplier shall include and provide for secure protection and packing for the Equipment so as to avoid damages in transit to Site under proper conditions and he shall be responsible for all losses or damages caused or occasioned by any defect in packing.
- b. The Equipment shall be packed in suitable strong cases wherever essential. Large article such as bed plates which are not packed in cases, shall have all screwed holes plugged suitably and machined surfaced properly protected.
- c. Weight and dimension limitation for transport shall be followed.

### 28. QUALITY OF MATERIALS

- a. The plant shall be manufactured and constructed in the best workman like manner and with materials of the best or of approved qualities for their respective uses.
- b. A Quality Assurance Plan shall be submitted by the Vendor to the Purchaser giving details of manufacturing and testing standards and procedures for major equipment for his approval.
- c. Vendor shall purchase the bought out items only from vendors of repute and indicate the same to the Purchaser at the time of approval of drawings. Purchaser reserves the right to approve/ reject such vendors and visit / inspect the works of vendors and that of their subcontractors before or after placement of order.

### 29. DESIGN IMPROVEMENT

- a. The Inspector or the Supplier may propose changes in the specification of the Equipment or quality thereof and if the parties agree upon any such changes the specifications shall be modified accordingly.
- **b.** If any such agreed upon change is such that it affects the price or delivery, the parties shall agree in writing as to the extent of any change in the price and/or delivery or both, before the Supplier proceeds with the change.

### 30. DRAWING / DATA APPROVAL

Any drawing / data approval required from BHEL after placement of order shall be the responsibility of the Vendor and any delay on account of the same shall be the responsibility of the Vendor and will have no bearing on delay in delivery or applicable penalty.

### 31, ACCEPTANCE OF EQUIPMENT

- a. The Equipment will be accepted by the Purchaser after installation, testing and commissioning of the Equipment at Site and after completion of following activities.
  - All components and sub-assemblies of the Equipment have been properly assembled and tested.
  - ii. All facilities necessary for the safe and reliable operation of the Equipment have been properly installed and adjusted.
  - iii. The equipment can be safely placed in operation for its intended use.
  - iv. Spares, service tools and manuals have been delivered to the Purchaser.
  - v. On site training of the Purchaser's personnel have been completed as per Contract.
- b. A letter of Acceptance of Equipment shall be issued by the Site Engineer after acceptance of the Equipment.
- c. The guarantee period of the Equipment will start from the date of acceptance of Equipment by the Purchaser.

### 32. USE OF DRAWING/ DESIGN INFORMATION

a. The Vendor shall undertake that the drawings / design / Information enclosed with the Tender / Order or sent to him subsequently is the property of BHEL and it will not be parted to any other agency and will also not be used for any purpose detrimental to the interests of BHEL.

### 33. PERFORMANCE GUARANTEE

- a. The Supplier guarantees that the Equipment will be new and in accordance with the specifications; that the Equipment will be free from defects in material and workmanship; and that the Equipment will meet the specified performance parameters
- b. For the guarantee period the Supplier shall be liable to repair or replace any defective parts that may develop in the Equipment of his own manufacture or those of his sub-Suppliers under conditions arising from faulty design, materials or workmanship; provided that notice of any such defects or failure to conform to the specifications is promptly

given within 30 days by the Purchaser to the Supplier.

- c. The acceptance of the plant by the Engineer shall, in no way, relieve the Supplier of his obligation under this clause.
- d. In the case of defective parts not repairable at site but essential in the meantime for commercial operation of the plant, the Supplier and Purchaser shall mutually agree to a programme of replacement or renewal which will minimise, to the maximum extent, interruption in the operation of the Equipment.
- e. If it becomes necessary to replace or renew any defective parts under this clause, the provisions of this clause shall apply to replaced part until 6 months from the date of replacement or until the expiration of original guarantee, whichever is later.
- f. Guarantee period for the Equipment shall be as specified in the Special Conditions of Contract.

# **34. PROGRESS REPORTS**

a. The Supplier shall furnish to the Purchaser Progress Reports of the equipment manufactured at the end of every months as per mutually agreed format.

# 35. REVERSE AUCTION (RA)

BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non consideration of their bids, in case BHEL decides to go for RA. Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

Information and general terms and conditions governing RA are given below.

- 1. For the proposed Reverse Auction, Only technically and commercially acceptable bidders shall be legible to participate.
- 2. Those bidders who have given their acceptance for Reverse Auction (quoted against this tender enquiry) will have to necessarily submit "online sealed bid" in the reverse auction. Non submission of "online sealed bid" by the bidder for any of the eligible items for which techno-commercially qualified, will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.
- 3. BHEL will engage the services of a service provider who will provide all necessary training and assistance before commencement of online bidding on internet.
- 4. In case of Reverse Auction, BHEL will inform the bidders the details of Service Provider to enable them to contact & get trained.
- 5. Business rules like event date, time, bid decrement, extension etc. also will be communicated through service provider for compliance.
  - 6. Bidders have to fax/email the Reverse Auction Process Compliance form (Annexure IV)

provided before Reverse Auction along with Business Rules by the Service provider. This compliance Form shall be sent to the Service Provider well before the Reverse Auction in order to get the Log in ID and Password for participating in the RA. Without the submission of Reverse Auction Process Compliance Form, the bidder will not be eligible to participate in the event.

- 7. In line with the NIT terms, BHEL has to provide the calculation sheets (e.g. Excel Sheets) which will help to arrive at "Total Cost to BHEL" like Packing & forwarding charges, Taxes and Duties, Freight charges, Insurance, Service Tax for Services and loading factors (for non-compliance to BHEL standard Commercial terms & conditions) for each of the bidder to enable them to fill-in the price and keep it ready for keying in during the Auction.
  - 8. Reverse auction will be conducted on scheduled date & time.
  - 9. At the end of Reverse Auction event, the lowest bidder value will be known on auction portal.
- 10. The lowest bidder has to fax/e-mail the duly signed and filled-in prescribed format for price breakup including that of line items, if required, (Annexure VII) as provided on case-to-case basis to Service provider within two working days of Auction without fail.
- 11. In case BHEL decides not to go for Reverse Auction procedure for this tender enquiry, the Price bids and Price impacts, if any, already submitted and available with BHEL shall be opened as per BHEL's standard practice.
- 12. Bidders shall be required to read the "Terms and Conditions" section of the auctions site of Service provider, using the Login IDs and passwords given to them by the service provider before reverse auction event. Bidders should acquaint themselves of the "Business Rules of Reverse Auction", which will be communicated before the Reverse Auction.
- 13.If the Bidder or any of his representatives are found to be involved in Price manipulation / cartel formation of any kind, directly or indirectly by communicating with other bidders, action as per extant BHEL guidelines, shall be initiated by BHEL and the results of the RA scrapped / aborted.
- 14. The Bidder shall not divulge either his Bids or any other exclusive details of BHEL to any other party.
- 15. In case BHEL decides to go for Reverse Auction, the H1 bidder (s) (whose quote is highest in online sealed bid) may not be allowed to participate in further RA process.

#### 36. HEALTH SAFETY & ENVIRONMENT (HSE)

- a. Consumption benchmarks related to output shall be provided wherever applicable for key input resources (energy/fuel/chemicals)
- b. Competency requirements for operation, maintenance and calibration, if any, shall be communicated
- c. If any hazardous chemicals as per MSIHC (Manufacturing, storage and import of Hazardous Chemicals) Rules 2000 are used, the MSDS shall be provided, along with On site & Off site emergency plan (as applicable)
- d. The noise level at operator level shall be with in acceptable range and shall be specified.
- e. OH&S (Occupational Health and Safety) control measures for safe working of machine as applicable shall be specified.
- f. The machine / equipment shall be fitted with guard for rolling and moving parts and shall

- comply with applicable OH&S legislations and Factories Act 1948
- g. The supplier shall submit the layout drawing of operating controls, displays etc. and operating instructions to enable ergonomics evaluation and approval
- h. The recommended PPE (Personal Protective Equipment) for the equipment shall be furnished.
- i. Alarm system (both visual and audible) and Automatic switch off of the equipment shall be provided for any intrusion, overloading, short circuiting or any malfunctioning of the equipment
- j. Details of all hazardous / harmful substances discharged as by-products / wastes during operations of the machine / equipment, such as fumes, gases, dust particles, aerosols UV./IR (Ultra violet / infra red) radiations, etc. shall be furnished, along with their concentrations and their TL V, (Threshold Limit Value).
- k. Appropriate pollution control measures shall be proposed to keep the emissions from the machinery / processes within the prescribed limit as stated in Environment Protection Rules 1986.
- I. All furnaces, process units, DG sets, paint booths, shot blasting chambers, etc. shall be provided with stack(s) of sufficient height as per guidelines laid down in the Environment Protection Rules 1986.
- m. Wherever industry specific standards are not available for control of pollutants, general emission standards shall be used.
- n. Chemicals banned due to their negative impact on the environment shall not be used in the process.
- o. Fuels with sulphur content less than 0.05% shall be proposed.
- p. Details regarding nature of waste generated and appropriate disposal practices available shall be provided, along with the operation procedure of the plant / process.
- q. Hazardous chemicals and flammable substances shall be transported only through authorized transporters and all safety practices as laid down in applicable legislative requirements such as Central Motor Vehicle Rules, Manufacture, storage and Import of Hazardous Chemical 1989, etc. shall be followed
- r. Primary materials used in the equipment shall be specified and they shall be eco friendly.

# 37, COOPERATION WITH OTHER VENDORS

a. The Supplier shall agree to co-operate with the Purchaser's other suppliers and consulting engineers for associated equipment and freely exchange with them such technical information as is necessary to obtain the most efficient and economical design and to avoid unnecessary duplication of equipment. No remuneration shall be claimed from the Purchaser for such technical co-operation. The inspector shall be provided with two copies of all correspondence addressed by the Supplier to other Suppliers in respect of such exchange of technical information

### 38. FORCE MAJEURE

a. Notwithstanding anything contained in this Contract, neither the Supplier and nor the Purchaser shall be held responsible for total or partial non-execution of any of the contractual obligations, should the obligation be made impossible due to concurrence of a Force Majeure which will include war, military operations of any nature, blockages, revolutions, insurrections, riots, civil commotion's, insurgency, sabotage, act of public enemy, acts of god, epidemics and act of Govt. over which the Supplier or Purchaser has no control.

# 39, ARBITRATION

a. The Purchaser and Supplier shall settle the disputes and differences arising out of this agreement in good faith. In the event that a dispute can not be resolved within reasonable time, the parties agree that the agreement shall be subject to arbitration under the Indian Arbitration & Conciliation Act 1996. Notwithstanding anything to the contrary in such rules there shall be three arbitrators, one appointed by the Purchaser, one appointed by the Supplier and the third appointed by the other two arbitrators. No aspect of any arbitration proceedings shall be made public by either party. The arbitration tribunal shall give reasonable award in writing. The award of the arbitration tribunal shall be final and binding on the parties. Any disputes under this order shall be under jurisdiction of Jhansi Courts only.

# **40. CONTRACT LAW AND JURISDICTION**

- a. This Contract shall be governed by the laws of India.
- b. No court shall entertain or try any suit or legal proceedings to enforce any claim arising out of the Contract except in a court of law having jurisdiction at New Delhi.

# 41. GUIDELINES REGARDING DEALINGS WITH INDIAN AGENTS OF FOREIGN SUPPLIERS

- 41.1 BHEL shall deal directly with the foreign original equipment manufacturers (OEM) Foreign Principal, for all its purchases which are imported.
- 41.2 Wherever the foreign OEM / Principal desires to avail the services of an Indian Agent, the dealings with Indian Agents are to be regulated.

### **DEFINITION OF INDIAN AGENT**

**41.3** An Indian Agent of foreign principal is an individual, a partnership, an association of persons, a private or public Company, that carries out specific obligation(s) towards processing of BHEL tender or finalization or execution of BHEL's contract on behalf of the foreign supplier.

## 41.4 TERMS REGARDING INDIAN AGENTS OF FOREIGN PRINCIPALS:

- i. BHEL shall deal directly with foreign vendors, wherever required, for procurement of goods. However, if the foreign principal desires to avail of the services of an Indian agent, then the foreign principal should ensure compliance to regulatory guidelines which require mandatory submission of an Agency Agreement.
- ii. It shall be incumbent on the Indian agent and the foreign principal to adhere to the relevant guidelines of Government of India, issued from time to time.
- iii. The Agency Agreement should specify the precise relationship between the foreign OEM Foreign principal and their Indian agent and their mutual interest in the business. All services to be rendered by agent associate, whether of general nature or in relation to the particular contract, must be clearly stated by the foreign supplier! Indian agent. Any payment, which the agent or associate receives in India or abroad from the OEM, whether as commission or as a general retainer fee should be brought on record in the Agreement and be made explicit in order to ensure compliance to laws of the country.

- IV. Any agency commission to be paid by BHEL to the Indian agent shall be in Indian currency only.
- v.Tax deduction at source is applicable to the agency commission paid to the Indian agent as per the prevailing rules.
- vi. In the absence of any agency agreement, BHEL shall not deal with any Indian agent (authorized representatives! associate! consultant, or by whatever name called) and shall deal directly with the foreign principal only for all correspondence and business purposes.
- vii. The "Guidelines for Indian Agents of Foreign Suppliers" enclosed at annexure -'A' shall apply in all such cases.

viii. The supply and execution of the Purchase Order (including indigenous supplies/service) shall be in the scope of the OEM/ foreign principal. The OEM/ foreign principal should submit their offer inclusive of all indigenous supplies/ services and evaluation will be based on 'total cost to BHEL'. In case OEM/ foreign principal recommends placement of order(s) towards indigenous portion of supplies/ services on Indian supplier(s)/ agent on their behalf, the credentials/ capacity/ capability of the Indian supplier(s)/ agent to make the supplies/ services shall be checked by BHEL as per the extant guidelines of Supplier Evaluation', Approval & Review Procedure (SEARP), before opening of price bids. In this regard, details may be checked as per Annexure-B (copy enclosed). It will be the responsibility of the OEM/ foreign principal to get acquainted with the evaluation requirements of Indian supplier/ agent as per SEARP available on <a href="https://www.bhel.com">www.bhel.com</a>.

The responsibility for successful execution of the contract (including indigenous supplies/ services) lies with the OEM/ foreign principal. All bank guarantees to this effect shall be in the scope of the OEM/ foreign principal.



### Annexure-A

# **Guidelines for Indian Agents of Foreign Suppliers**

- 1.0 There shall be compulsory registration of agents for all Global (Open) Tender and Limited Tender. An agent who is not registered with BHEL shall apply for registration in the registration form in line with SEARP.
- 1.1 Registered agents will file an authenticated Photostat copy duly attested by a Notary Public/Original certificate of the Principal confirming the agency agreement and giving the status being enjoyed by the agent and the commission/ remuneration/ salary/ retainership being paid by the principal to the agent before the placement of order by BHEL.
- 1.2 Wherever the Indian representatives have communicated on behalf of their principals and the foreign parties have stated that they are not paying any commission to the Indian agents, and the Indian representative is working on the basis of salary or as retainer, a written declaration to this effect should be submitted by the party (i.e. Principal) before finalizing the order.
- 2.0 Disclosure of particulars of agents representatives in India, if any.
- 2.1 Tenderers of Foreign nationality shall furnish the following details in their offers:
  - 2.1.1 The Bidder(s)/ Contractor(s) of foreign origin shall disclose the name and address of the agents/ representatives in India if any and the extent of authorization and authority given to commit the Principals. In case the agent representative be a foreign Company, it shall be confirmed whether it is existing Company and details of the same shall be furnished.
  - 2.1.2 The amount of commission/ remuneration included in the quoted price(s) for such agents/representatives in India.
  - 2.1.3 Confirmation of the Tenderer that the commission/remuneration, if any, payable to his agents/representatives in India, may be paid by BHEL in Indian Rupees only.
  - 2.2 Tenderers of <u>Indian Nationality</u> shall furnish the following details in their offers:
  - 2.2.1 The Bidder(s)/Contractor(s) of Indian Nationality shall furnish the name and address of the foreign principals, if any, indicating their nationality as well as their status, i.e. whether manufacturer or agents of manufacturer holding the Letter of Authority of the Principal specifically authorizing the agent to make an offer in India in response to tender either directly or through the agents/ representatives.
  - 2.2.2 The amount of commission! remuneration included in the price (s) quoted by the Tenderer for himself.
  - 2.2.3 Confirmation of the foreign principals of the Tenderer that the commission/ remuneration, if any, reserved for the Tenderer in the quoted price(s), may be paid by BHEL in India in equivalent Indian Rupees on satisfactory completion of the Project or supplies of Stores and Spares in case of operation items.
- 2.3 In either case, in the event of contract materializing, the terms of payment will provide for payment of the commission/ remuneration, if any payable to the agents/representatives in India in Indian Rupees on expiry of 90 days after the discharge of the obligations under the contract.
- 2.4 Failure to furnish correct and detailed information as called for in paragraph 2.0 above will render the concerned tender liable to rejection or in the event of a contract materializing, the same liable to termination by BHEL. Besides this there would be a penalty of banning business dealings with BHEL or damage or payment of a named sum.

# Annexure-B

# This format is applicable only to Indian Suppliers/Agents supplying indigenous portion of Foreign Purchases.

\* In all other cases, extent guidelines of SEARP, 2010 are to be followed.

SEARP (SRF) Clause No.	Detail
	Name & address of the firm
1.0	Products/Systems/Services being considered for
2.0	General Information
2.1	Name of the chief Executive
2.3	Details of authorized signatory
3.0	Ownership Information
3.1	Type of firm
3.2	<ul> <li>Nature of Business</li> <li>Attach authorization letter and agency agreement from         Principal (from whom capital equipment is procured)</li> <li>Attach copy of declaration from Foreign Principal for total         guarantee/warranty of indigenous supplies</li> </ul>
3.3	Year of establishment
3.4	Year of commencement of business
4.0	Registration particulars
4.1	Permanent Account No.
4.2/4.3	Sales Tax/Tin No.
4.6	Service Tax No. (incase of E&C)
5.0	Organization strength
6.0	Other particulars
6.1	If the company is already registered with other units
6.2	Directors/Partners, if related to any BHEL Employee
6.9	If any Ex BHEL personnel employed by the company
6.12	Details of pending legal issues with BHEL
6.13	Bank Account information
9.0	Financial information
9.6	Sales/Turnover details of last 3 years ( or from the date of incorporation whichever is less).

Tender Inviting Authority: MANAGER MM

Name of Work: DESIGN, MANUFACTURING, SUPPLY AND E&C., PROVE OUT OF DOWNDRAUGHT CLOSE AND WET TYPE PAINTING BOOTH AS PER SPECIFICATION SPMISC/7823

Contract No: E71240036
Name of the

# **Annexure-II**

# **NA FOR THIS TENDER**

# Price Bid to be submitted on the Letter Head of Bidder for Foreign Suppliers

SI.	Description	Qty Offered	Nos/ Sets	Price Per Unit	Total Price In
		Ollered	Seis	currency)	currency)
A.1	Basic Price of equipment offered (description of item and details to be typed) including packing, forwarding, Sea/Air Freight & Insurance up to Mumbai port i.e CIF Mumbai basis (including Indigenous portion of supply, if any)				
A.2	Price of Mandatory/ O&M Spares (if any)/ Tooling etc required as per our specifications (Item wise details may be given in separate sheet) including packing, forwarding, freight & Insurance charges on FOR BHEL Jhansi basis.				
Α	Total A.1+A.2				
В	Erection / Installation and commissioning charges (if any) including services to be rendered at BHEL like erection, commissioning, job proving, performance tests, training to operators etc.				
С	Present rate of applicable service tax (if any)				
D	Total cost to BHEL (A+B+C)				

Signature and Seal of Authorised signatory

# Note:

- 1. The above format is also to be used for submission of Blank price bid (After erasing prices), which has to be submitted along with technical offer.
- 2. Custom Duty, GST and Freight & Insurance charges from Mumbai Port to BHEL Jhansi will be added by BHEL to arrive the L1 Status.

		BIDDER'S RESPONSE
<u>SL</u>	ADDITIONAL TERMS AND CONDITIONS	Supplier's confirmation/
	ADDITIONAL TERMS AND CONDITIONS	comments
		(Tick appropriate Answer)

*	VENDOR IS ADVISED TO VISIT BHEL JHANSI BEFORE QUOTATION TO ANALYSE THE SPACE AVAILABLE FOR ENTIRE EQUIPMENT TO MEASURE EXACT DUCTING REQUIREMENTS AND ANY OTHER INFORMATIONS/DETAILS REQUIRED FOR THIS SYSTEM		
1	QUALIFICATION REQUIREMENT AS PER TENDER SPECIFICATION IS FILLED AND RELEVANT DOCUMENT SUBMITTED	[ ]YES	
2	WE CONFIRM THAT OUR OFFER MEETS IN TOTO ALL THE TECHNICAL REQUIREMENTS AS GIVEN IN THE ENQUIRY ITEM DESCRIPTION, TECHNICAL SPECIFICATION, ANNEXURES & REMARKS OF THE TENDER.	[ ] ACCEPTED	
3	NO TECHNICAL AND COMMERCIAL DEVIATIONS HAVE BEEN QUOTED.	[ ] ACCEPTED	
4	BIDDER TO FILL AND SUBMIT BHEL TECHNICATION SPECIFICATION AS PER TENDER	[ ] ACCEPTED	
5	BIDDER IS OEM OR AUTHORISED DEALER/PARTNER	[ ] OEM / [ ] AUTHORISED DEALER/PARTNER	
6	L1 SHALL BE DECIDED ON OVERALL BASIS. (SUPPLY + E&C).	[ ] ACCEPTED	
7	SCOPE OF SUPPLY (BID PRICE TO INCLUDE ALL COST COMPONENTS): SUPPLY + ERECTION & COMMISSIONING(E&C) ACTUAL DELIVERY IS TO BE DONE AT FOLLOWING ADDRESS: MAIN STORES, BHEL FACTORY, TP JHANSI, UP 284120	[ ] ACCEPTED	
8	SHORTEST DELIVERY PERIOD FROM THE DATE OF DRAWING APPROVAL IS MAXIMUM 04 MONTHS (PLEASE NOTE AFTER EXPIRY OF THIS PERIOD, PENALTY DUE TO LATE DELIVERY WILL BE APPLICABLE)	MONTHS	
9	DURATION FOR E&C AFTER CALL OF COMMISSIONING FROM BHEL - 1 MONTHS MAX.	[ ] ACCEPTED	
	TAXES & DUTIES TO BE QUOTED AS PER GST ACT 2017		
10	PLEASE MENTION THE GST % ITEM WISE. IN CASE SAME GST IS APPLICABLE FOR ALL THE ITEMS, KINDLY MENTION IT CLEARLY.	%	
11	IT MAY BE NOTED THAT, AS PER GST LAW, IT IS SUPPLIER'S RESPONSIBILITY, TO CLASSIFY THE PRODUCTS UNDER CORRECT HSN CLASSIFICATION AND PAY GST AS PER APPLICABLE RATES. ANY LIABILITY ARISING DUE TO INCORRECT HSN CLASSIFICATION LEADING TO INCORRECT PAYMENT OF GST RESTS WITH YOU.	[ ] ACCEPTED	
12	ANY ADDITIONAL BENEFIT ACCRUING TO SUPPLIER DURING THE COURSE OF EXECUTION OF CONTRACT IN FORM OF INPUT TAX CREDIT RELATING TO SUBJECT ITEMS UNDER GST WILL BE PASSED ON TO BHEL.	[ ] ACCEPTED	
13	THE BASIC RATE QUOTED IS INCLUSIVE OF PACKING & FORWARDING CHARGES NO EXTRA P&F CHARGES WILL BE GIVEN.	[ ] ACCEPTED	
14	RATES QUOTED IN THE PRICE BID ARE ON FOR: BHEL, JHANSI FOR INDIAN SUPPLIERS (FREIGHT AND INSURANCE IN THE SCOPE OF THE SUPPLIER)	[ ] ACCEPTED	
15	VALIDITY OF THE RATES QUOTED IS 6 MONTHS FROM THE DATE OF OPENING OF TENDER	[ ] ACCEPTED	
16	PRICES HAVE BEEN QUOTED ON "FIRM PRICE" BASIS ONLY.	[ ] ACCEPTED	
17	REVERSE AUCTION: BHEL SHALL BE RESORTING TO REVERSE AUCTION (RA) (GUIDELINES AS AVAILABLE ON (HTTPS://WWW.BHEL.COM/)FOR THIS TENDER. RA SHALL BE CONDUCTED AMONG THE TECHNO-COMMERCIALLY QUALIFIED BIDDERS. PRICE BIDS OF ALL TECHNO-COMMERCIALLY QUALIFIED BIDDERS SHALL BE OPENED AND SAME SHALL BE CONSIDERED FOR RA. IN CASE ANY BIDDER(S) DO(ES) NOT PARTICIPATE IN ONLINE REVERSE AUCTION, THEIR SEALED ENVELOPE PRICE BID ALONG WITH APPLICABLE LOADING, IF ANY, SHALL BE CONSIDERED FOR RANKING.	[ ] ACCEPTED	

<u>SL</u>	ADDITIONAL TERMS AND CONDITIONS	BIDDER'S RESPONSE
		Supplier's confirmation/
		comments
		(Tick appropriate Answer)

18	BHEL SHALL CONSTRUCT COMPLETE FOUNDATION AND CONSTRUCTION FOR THE MACHINE. HOWEVER, VENDOR SHALL FURNISH THE FOUNDATION AND CONSTRUCTION DETAILS AND DRAWING WITHIN ONE MONTH FROM THE DATE OF ISSUING OF PURCHASE ORDER. LEVELING AND ANCHORING SYSTEM: COMPLETE ANCHORING SYSTEM INCLUDING FOUNDATION BOLTS, ANCHORING MATERIALS.  FIXTURES, LEVELLING SHOES ETC IS IN VENDOR'S SCOPE	[ ] ACCEPTED
19	INSPECTION/TEST/ACTIVITIES SHALL BE DONE AT SUPPLIER WORKS BEFORE DISPATCH AND AFTER RECEIPT OF MATERIAL AT BHEL, JHANSI IN LINE WITH SPECIFICATION.	[ ] ACCEPTED
20	GUARANTEE: 24 MONTHS FROM THE DATE OF COMMISSIONING IN LINE WITH TECHNICAL SPECIFICATION.	[ ] ACCEPTED
21	THE VENDOR SHALL SUBMIT THE GENERAL LAYOUT DRAWING COVERING OVERALL VIEWS, DETAILING ALL COMPONENTS OF THE PAINT BOOTH COMPLETE, FOR BHEL APPROVAL WITHIN ONE MONTH AFTER PO PLACEMENT PRIOR TO THE COMMENCEMENT OF MANUFACTUIRNG IN LINE WITH SPECIFICATION. DELAY IN SUBMISSION OF DRAWING SHALL CORRESPONDIGLY REDUCE THE EQUIVALENT DELIVERY PERIOD AS PER PO.	[ ] ACCEPTED
	STANDARD PAYMENT TERMS:  NOTE: TOTAL QUOTED RATE = SUPPLY COST + E&C COST  SUPPLY COST WILL BE CONSIDERED AS 80% OF TOTAL QUOTED RATES BY VENDOR  E&C COST WILL BE CONSIDERED AS 20% OF TOTAL QUOTED RATES BY VENDOR.  80% OF ORDER VALUE (SUPPLY + E&C) = (100% OF SUPPLY VALUE)  20% OF ORDER VALUE (SUPPLY + E&C) = (100% OF E&C VALUE)	[ ] ACCEPTED
	A. 80% OF SUPPLY VALUE (I.E 64% OF TOTAL ORDER VALUE) PLUS 100 % TAXES & DUTIES SHALL BE MADE WITHIN 90 DAYS FROM THE DATE OF RECEIPT OF THE EQUIPMENT AT BHEL JHANSI WORKS AND SUBMISSION OF CLEAR AND ADMISSIBLE BILL, SUBJECT TO THE ACCEPTANCE OF MATERIAL AT BHEL JHANSI ,ON DIRECT PRESENTATION OF THE DOCUMENTS.	
22	BALANCE 20% OF SUPPLY VALUE PLUS 100% OF THE E&C (I. E 36 % OF TOTAL ORDER VALUE) WILL BE PAID AGAINST E&C CERTIFICATE ISSUED BY BHEL AFTER SUCCESSFUL COMMISSIONING OF THE EQUIPMENT AT BHEL JHANSI AND SUBMISSION OF PERFORMANCE BANK GUARANTEE OF 10% BASIC ORDER VALUE VALID FOR 24 MONTHS FROM COMPLETION OF COMMISSIONING WITH A FURTHER CLAIM PERIOD OF 3 MONTHS. THIS PAYMENT IS 36 % OF TOTAL ORDER VALUE.	
	OR B. THE BIDDERS WHO ARE REGISTERED UNDER MICRO & SMALL CATEGORIES (REFER MSMED ACT 2006). 80% OF SUPPLY VALUE (I.E 64% OF TOTAL ORDER VALUE) PLUS 100 % TAXES & DUTIES SHALL BE MADE WITHIN 45 DAYS FROM THE DATE OF RECEIPT OF THE EQUIPMENT AT BHEL JHANSI WORKS AND SUBMISSION OF CLEAR AND ADMISSIBLE BILL, SUBJECT TO THE ACCEPTANCE OF MATERIAL AT BHEL JHANSI, ON DIRECT PRESENTATION OF THE DOCUMENTS.	
	BALANCE 20% OF SUPPLY VALUE PLUS 100% OF THE E&C CHARGES (I. E 36% OF TOTAL ORDER VALUE) WILL BE PAID AGAINST E&C CERTIFICATE ISSUED BY BHEL AFTER SUCCESSFUL COMMISSIONING OF THE EQUIPMENT AT BHEL JHANSI AND SUBMISSION OF PERFORMANCE BANK GUARANTEE OF 10% BASIC ORDER VALUE VALID FOR 24 MONTHS FROM COMPLETION OF COMMISSIONING WITH A FURTHER CLAIM PERIOD OF 3 MONTHS. THIS PAYMENT IS 36 % OF TOTAL ORDER VALUE.	
23	MSME STATUS	[ ] MANUFACTURER/[ ]TRADER/SERVICE
24	COPY OF UDYAM CERTIFICATE / PAN /GSTIN DOCUMENT TO BE SUBMITTED	[ ] SUBMITTED
25	LD/PENALTY CLAUSE AS PER TERMS AND CONDITIONS (LD SHALL BE APPLICABLE ON DELAY IN SUBMISSION OF SUPPLY AND E&C)	[ ]ACCEPTED
	PENALTY ON DELAY IN 'SUPPLY' AND/OR 'E&C' WILL BE APPLICABLE TO THE DELAYS ATTRIBUTED TO VENDOR. PENALTY WILL BE CONSIDERED SEPARATELY FOR 'SUPPLY' AND	

		BIDDER'S RESPONSE
<u>SL</u>	ADDITIONAL TERMS AND CONDITIONS	Supplier's confirmation/
	ADDITIONAL PERMITORIO	comments
		(Tick appropriate Answer)

	'E&C'.	
	THE RATE OF PENALTY FOR DELAYED SUPPLY SHALL BE @ 0.5% PER WEEK OF DELAY OF TOTAL PO VALUE (SUPPLY + E&C) IN SUPPLY SUBJECT TO A MAXIMUM OF 10% OF TOTAL PO VALUE (SUPPLY + E&C).	
	THE RATE OF PENALTY FOR DELAYED E&C SHALL BE $ ext{@ 0.5}\%$ PER WEEK OF DELAY OF TOTAL PO VALUE (SUPPLY + E&C) IN E&C SUBJECT TO A MAXIMUM OF 10% OF TOTAL PO VALUE (SUPPLY + E&C).	
	FOR THE PURPOSE OF PENALTY FOR DELAY IN E&C OF THE EQUIPMENT THE DURATION WILL BE RECKONED FROM THE DATE OF CALL OF COMMISSIONING BY BHEL TO VENDOR FOR READINESS OF SITE	
	MAXIMUM PENALTY FOR DELAY IN SUPPLY AND E&C TOGETHER SHALL BE LIMITED TO 15% OF TOTAL PO VALUE (SUPPLY $\pm$ E&C).	
26	BREACH OF CONTRACT: IN CASE OF BREACH OF CONTRACT, WHATEVER THE VALUE OF SECURITY INSTRUMENTS LIKE BANK GUARANTEE AVAILABLE WITH BHEL AGAINST THE SAID CONTRACT TO BE ENCASHED.	[ ] ACCEPTED
27	COPY OF UNPRICED PRICE BID (AS PER ANNEXURE-I) IS SUBMITTED AS PER BHEL FORMATS.	[ ] SUBMITTED
28	CONTRACT EXECUTION BANK GUARANTEE (CEBG)- CEBG OF 10% OF BASIC ORDER VALUE IS REQUIRED IN THE PRESCRIBED FORMAT (ANNEXURE B) WITHIN 30 DAYS FROM THE DATE OF P.O. CEBG SHALL BE KEPT VALID UNTIL 30 DAYS AFTER THE DATE OF E&C CERTIFICATE, WHICH WILL BE ISSUED ON COMPLETION OF ERECTION & COMMISSIONING OF EQUIPMENT WHICH INCLUDES ERECTION, COMMISSIONING, JOB PROVING, PERFORMANCE TESTS, AND TRAINING TO OPERATORS ETC. IF THE SUPPLIER FAILS TO SUBMIT THE CEBG EVEN WITHIN 60 DAYS FROM THE DATE OF PO, BHEL RESERVES THE RIGHT TO CANCEL PO. (NOTE- IF VENDOR HAS SUBMITTED CEBG OF 10% VALUE (SUPPLY +E&C) COVERING DELIVERY, ERECTION, COMMISSIONING, 24 MONTHS GUARANTEE PERIOD FROM COMMISSIONING PLUS 30 DAYS CLAIM PERIOD AFTER PLACEMENT OF PO THEN NO SEPARATE PBG WILL BE REQUIRED).	[ ] ACCEPTED
29	PERFORMANCE BANK GUARANTEE (PBG) - PBG OF 10% OF BASIC ORDER VALUE IS REQUIRED FOR A PERIOD OF 24 MONTHS FROM THE DATE OF ACCEPTANCE OF ITEM (DATE OF ISSUE OF E&C CERTIFICATE) AND FURTHER CLAIM PERIOD OF 3 MONTHS I.E. 24+3=27 MONTHS.  (PLEASE NOTE: THE ABOVE EPBG PERCENTAGE (10% OF PO VALUE/GEM CONTRACT VALUE) WILL SUPERSEDE THE EPBG MENTIONED IN THE GEM BID. THE PBG SHALL BE SUBMITTED AS PER GEM FORMAT/BHEL FORMAT (ANNEXURE B). THE PBG SHOULD REMAIN VALID FOR A PERIOD 3 MONTHS BEYOND THE DATE OF COMPLETION OF ALL CONTRACTUAL OBLIGATIONS OF THE SUPPLIER, INCLUDING WARRANTY/GUARANTEE OBLIGATIONS	[ ]ACCEPTED
30	FOR THE PROCUREMENT, THE LOCAL CONTENT TO CATEGORIZE A SUPPLIER AS A CLASS I LOCAL SUPPLIER/CLASS II LOCAL SUPPLIER/NON-LOCAL SUPPLIER AND PURCHASE PREFERENCE TO CLASS I LOCAL SUPPLIER, IS AS DEFINED IN PUBLIC PROCUREMENT (PREFERENCE TO MAKE IN INDIA), ORDER 2017 DATED 04.06.2020 ISSUED BY THE DEPTT. IN CASE OF SUBSEQUENT ORDERS ISSUED BY THE NODAL MINISTRY, CHANGING THE DEFINITION OF LOCAL CONTENT FOR THE ITEMS OF THE NIT, THE SAME SHALL BE APPLICABLE EVEN IF ISSUED AFTER ISSUE OF THIS NIT, BUT BEFORE OPENING OF PART-II BIDS AGAINST THIS NIT. VENDORS SHALL HAVE TO DECLARE FOLLOWING DETAILS IN THEIR OFFER-	[ ] SUBMITTED% LOCAL CONTENT
	<ul><li>(A) PRECENTAGE OF LOCAL CONTENT</li><li>(B) SELF CERTIFICATION OF LOCAL CONTENT.</li><li>(C) DETAILS OF LOCATION(S) OF LOCAL VALUE ADDITION.</li></ul>	
31	SELF CERTIFICATION FOR CONFLICT OF INTEREST TERMS AS PER TENDER	[ ] SUBMITTED

<u>SL</u>	ADDITIONAL TERMS AND CONDITIONS	<b>BIDDER'S RESPONSE</b>
		Supplier's confirmation/
		comments
		(Tick appropriate Answer)

32	THE BIDDER DECLARES THAT THEY WILL NOT ENTER INTO ANY ILLEGAL OR UNDISCLOSED AGREEMENT OR UNDERSTANDING, WHETHER FORMAL OR INFORMAL WITH OTHER BIDDER(S). THIS APPLIES IN PARTICULAR TO PRICES, SPECIFICATIONS, CERTIFICATIONS, SUBSIDIARY CONTRACTS, SUBMISSION OR NON-SUBMISSION OF BIDS OR ANY OTHER ACTIONS TO RESTRICT COMPETITIVENESS OR TO INTRODUCE CARTELIZATION IN THE BIDDING PROCESS.  IN CASE, THE BIDDER IS FOUND HAVING INDULGED IN ABOVE ACTIVITIES, SUITABLE ACTION SHALL BE TAKEN BY BHEL AS PER EXTANT POLICIES/ GUIDELINES.	[ ] ACCEPTED
33	"THE BIDDER ALONG WITH ITS ASSOCIATE/COLLABORATORS/SUB-CONTRACTORS /SUB-VENDORS / CONSULTANTS / SERVICE PROVIDERS SHALL STRICTLY ADHERE TO BHEL FRAUD PREVENTION POLICY DISPLAYED ON BHEL WEBSITE HTTP://WWW.BHEL.COM AND SHALL IMMEDIATELY BRING TO THE NOTICE OF BHEL MANAGEMENT ABOUT ANY FRAUD OR SUSPECTED FRAUD AS SOON AS IT COMES TO THEIR NOTICE."	[ ] ACCEPTED
34	ALL THE GENERAL TERMS & CONDITIONS OF ENQUIRY (JHS 2055A R03) ENCLOSED WITH THE ENQUIRY HAVE BEEN READ BY US AND WE CONFIRM ACCEPTANCE OF ALL THE GENERAL TERMS & CONDITIONS OF ENQUIRY.	[ ]ACCEPTED
35	IT IS CONFIRMED THAT ALL THE CAPITAL TERMS & CONDITIONS REV-05 DT 04.09.19 ATTACHED ALONG WITH ENQUIRY HAVE BEEN READ BY US AND WE CONFIRM ACCEPTANCE OF THE SAME.	[ ] ACCEPTED
36	I CERTIFY THAT-  (A) I AM NOT SUSPENDED BY BHEL JHANSI OR ANY OTHER UNIT/OFFICE OF BHEL OR ANY OTHER GOVERNMENT ORGANIZATION, AND  (B) I AM NOT GUILTY BY COURT OF LAW IN INDIA FOR ANY OFFENCE INVOLVING FRAUD, DISHONESTY AND MORAL TURPITUDE.	[ ] ACCEPTED
	Note: Commercial terms and conditions mentioned in above format will be considered as final then they will not be considered. In case of ambiguity, conditions mentioned in this sheet will	3

# **ANNEXURE-IV**

# **A. CAPACITY DETAILS:**

Manufacturing Capacity	Type of Major Machines	Qty.
(Major machines with Qty.)		
Machines supplied during last 5 years (Year-wise with Qty.)	Scheduled Supply Period	Actual Supply Period
Outstanding Order Book position (Type of Machine with Qty. & Name of		
Customer*)  Liquidation Plan of all machines including BHEL  Machine		

<sup>\*</sup>If any bidder is unable to give name of ALL customer (s) due to confidentiality restriction, they may give details without disclosing such customer's identity.

# **B.** DETAILS OF COMPANY PERFORMANCE

Details of Purchase Orders to be considered in last 5 years shall include (i) Last 5 years POs fully executed and (ii) All Pos overdue for supply and /or E&C details of all machines in the PO to be given.

Sl.No.	Name of	Name of	P.O. No. &	P.O Value	Supply Date		Erection & Commissioning		Reason of	
	M/c with broad specs.	Date		As per P.O.	Actual / Likely	E&C period incl. job prove out as agreed (in days)	Actual / Likely period of E&C completion (in days)	delay, if any		
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	
1.										
2.										
3.										
4.										

# Note:

- 1. In case bidder has not received any Purchase Order-in the last 5 years from any of the Units of BHEL, then 'NIL' should be indicated.
- 2. Reasons for delay to be explained in details.
- 3. BHEL reserves the right to reject the offer, if past performance of the bidder is evaluated to be unsatisfactory and/or false information is given by the bidder

# ANNEXURE-V Format for Review & Recertification of present MSMED status

This is to Certify that M/s
, having its registration office at
is registered under MSMED A
2006 (Regn No:, dtd:, Category:
(Micro/Small/Medium)). (Enclose MSMED Registration Certificate)
Further certified that the investment of the company as on date as per MSMED Act 2006
as follows:
1. For Manufacture Enterprises: Investment in plant and machinery i.e. original cost excluding lar
and building and the items specified by the Ministry of Small Scale Industries vide its notification
No.S.O.1722(E) dated October 5, 2006 (Annexure I):
RsLacs
2. For Service Enterprises: Investment in equipment i.e original cost excluding land and building ar
furniture, fittings and other items not directly related to the service rendered or as may be notified
under the MSMED Act, 2006:
RsLacs
The above investment of RsLacs is within permissible limit of RsLacs for
intimate to BHEL Jhansi in case change of investment if any exceeds the above permissible limit, in future
with proper supporting documents.
Category of the Owner/ Director of company is: (SC/ST/OBC/Minor/Others)
(Submit proof in case of SC/ST/OBC)
Date:
Verified by

Permissible Limit As per MSMED Act 2006:

Of Company authorized Signatory

Name & Signature

Manufacture Enterprise				Service Enterprise		
		Plant & Machine	eries Limit		Equipment Lim	it
Mic	cro		< 25.0 Lakhs	Micro		< 10.0 Lakhs
Sm	nall	>= 25.0 Lakhs	< 5.0 Crores	Small	>= 10.0 Lakhs	< 2.0 Crores
Mediu	um	>= 5.0 Crores	< 10.0 Crores	Medium	>= 2.0 Crores	< 5.0 Crores

Name & Signature of Chartered Accountant

As per Ministry of small scale industries notification dated 5th October,2006, the investment in Plant & Machinery to in respective limits is theoriginal price, irrespective of whether the plant & machinery are **new orsecond hand**. In respect of imported machinery, the following is to be *included* in calculating the value:

- a) import duty (excluding miscellaneous expenses such astransportation from the port to the site of the factory,demurrage paid at the port);
- b) shipping charges;
- c) customs clearance charges and
- d) sales tax or value added tax.



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Description
General:
These general terms & conditions shall apply to all enquiries, notice inviting tenders, request for quotations concerning
the supply of goods and / or rendering of services to Bharat Heavy Electricals Ltd., Jhansi (hereinafter referred to as
BHEL or the Purchaser) or its Projects / Customers.
Special / supplementary enquiry conditions& Mandatory Sheet requirements, if any, covered in the respective enquiry,
will override the relevant conditions mentioned in this document.
Commercial Conditions quoted by the vendor in any place including as stated in bidder's 'General Terms and Conditions'
if any, shall not be binding on the Purchaser. Only the conditions contained in this document, including special conditions,
if any, for this enquiry shall prevail.
General Instructions - Common for Indigenous & Foreign enquiries
Sealed bids are invited for scope of Supply / Services as detailed in the enquiry. The quotation should be neatly typed
and free from over writing/ erasures. Any correction or addition must be authenticated Relevant enclosures, supporting
documents, catalogue, samples, if any, as required as per Notice Inviting Tender (NIT) conditions shall be sent along
with technical offer. Rate should be quoted in the units asked for in the enquiry. The rates should be quoted both in
figures and words. In case of discrepancy in figures and words, the rates quoted in words shall be considered.
Bids shall be submitted in a Sealed cover with Enquiry No., Due date and Bidder's name indicated on the Cover. The
Cover should contain both Part-I and Part -II bids, as the case may be.
Part – I bid

# Part -II Bid wherever Reverse Auction is not called for

Due date, and Bidder's name indicated on the Cover

Part - II bid i.e. Price Bid containing only the price (as called for in the price format where required), duly filled-in & signed; should be kept in a separate envelope. The Price bid Cover items should have Enquiry No., Part II Bid, and Bidder's name indicated on the Cover

In case of Two part Bid, Part - I bid i.e. Technical bid containing (i) technical offer, (ii) Mandatory Sheet, (iii) unpriced copy of the Price Bid, (iv) EMD (if called in NIT), and (v) Relevant documents of PQR (if called in NIT), all duly filled-in & signed; should be kept in one envelope. The Part - I bid Cover items should have Enquiry No., Part I Bid,

# Part -II Bid wherever Reverse Auction is called for

В

Part - II bid i.e. Price Bid containing only the price (as called for in the price format where required), duly filled-in & signed; should be kept in a separate envelope. Wherever, BHEL informs that it proposes to conduct Reverse Auction for many items in the tender and where evaluation of the tender is on individual item basis, separate Part – II bids are to be submitted for each of the item. The Price bid Cover for each of the items should have Enquiry No., Part II Bid, Item no of Enquiry, and Bidder's name indicated on the Cover

The envelopes indicating Part -I or Part-II, as the case may be, to be put in a bigger envelope, which should be addressed to In-charge, Tender Room, Bharat Heavy Electricals Ltd., Administration Building, Jhansi 284120. Enquiry No., due date and bidder's name must be mentioned on the bigger envelope. Offer must reach tender room of BHEL Jhansi latest by 13.15 hrs of the enquiry due date.

In case, the bids are not submitted in the manner stated above, the offer of the bidder(s) are liable to be rejected.

It is preferred that offers are sent in sealed envelope. However, if the bidder choses to send the offer through E-mail, offers received through E-mail shall be considered only when such offers are complete in all respects.. In cases of offers through E-mail, the offers shall be sent totenderbox.jhs@bhel.in., wherein the Subject of the Email should mention the Enquiry Number. E mail offers sent to any other E mail ID shall not be entertained. BHEL shall not take any responsibility if the offers are incomplete or if the Enquiry number is not mentioned in the subject of the E-mail.

- Wherever BHEL proposes to issue tender through e -procurement, the same philosophy as mentioned in 2B above is С ensured through suitable system locks.
- Offer received after 13.15 hrs of the due date will be termed as "Late" and shall not be considered



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	BHEL reserves the right to go for Reverse Auction (RA) (as per Guidelines available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non consideration of their bids, in case BHEL decides to go for RA. Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on <a href="https://www.bhel.com">www.bhel.com</a> ).
E	The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be processed on lower of the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.
	If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com)
	The goods offered shall conform to BHEL specifications / drawings and / or Indian / International standards as mentioned in the Enquiry and the bidder is required to confirm his unconditional acceptance to the same. Vendors, seeking
F	deviations from the specifications and any other conditions, may indicate the same clearly on a separate sheet, with reasons for such deviations. BHEL reserves the right to reject the offer with deviations or load the deviations suitably for evaluation.
G	Offers shall be submitted directly by vendor or his authorized agent/representative only. Offers from any other sources shall be considered as unsolicited and shall be summarily rejected.
	Bid in single part or techno-commercial bid in <b>two</b> part system (as the case may be) will be opened on the due date. In
Н	case of two part bid, price bids of techno-commercially acceptable bidder(s) only shall be opened on the assigned date, for which separate intimation will be sent to the acceptable bidders.
١.	The bidder whose bid is technically not accepted will be informed & EMD wherever submitted shall be returned along
ľ	with his price bid within <u>30 days</u> of contract finalization date. No interest will be payable on EMD amount. EMD shall however be forfeited in the event of bidder backing out after submission of the bid.
	<ol> <li>Any discount / revised offer submitted by a bidder on its own shall be considered, provided it is received on or before the due date and time of offer submission (Part-I). Conditional discounts shall not be considered for evaluation of tenders.</li> </ol>
J	<ol> <li>Unsolicited discounts / revised offers given after Part-I bid opening shall not be accepted. No change in price will be permitted within the validity period asked for in the enquiry.</li> <li>In case of changes in scope and / or technical specification and / or commercial terms &amp; conditions, having</li> </ol>
	price implication, techno-commercially acceptable bidders shall be asked by BHEL to submit the impact of such changes on their price bids. A suitable cut-off date and time shall be given to all the techno-commercially acceptable bidders to submit the impact on their price bids. In case a bidder opts to submit revised price bid instead of impact called for, then their original price (i.e. previous bid) shall be necessarily opened to know the price impact.
K	The bidders will submit Integrity Pact, duly signed by its authorized signatory, if called for in the enquiry.
	Wherever the enquiry is issued to unregistered vendor referred by BHEL Customer, the bidder shall submit the Supplier
L	Registration Form (SRF) online at <u>www.bhel.com</u> and submit the signed copy of the duly filled-in SRF along with the bid. Price bids of such vendors, will be opened only on techno-commercial acceptance of bid and if allotted permanent code before the date of price bid opening.
	BHEL expects that the bidder must respond to the enquiry. Regret letter, with valid reasons for not participating in the
М	tender will be submitted where the bidder is unable to submit offer. Repeated lack of response on the part of vendor
	may lead to his deletion from BHEL's approved vendor list.
N	Goods shall be properly packed to avoid transit damage. Suitable markings shall be provided to identify the goods with that of the PO No, Item no. and the consignee details.
0	Goods shall be consigned to Manager, Stores (CRX), BHEL, Jhansi - 284120, India, unless otherwise specified in the PO.
	Offers of the Bidders who are under HOLD or are under Interim Suspension or are on the banned list (as on date of
Р	Price bid opening) and / or those bidders who engage services of such suspended / banned firms, shall be rejected. The list of firms banned by BHEL is available on BHEL web site <a href="https://www.bhel.com">www.bhel.com</a> . The list of firms suspended by BHEL, Jhansi is available on <a href="https://www.bhel.com">www.bhel.com</a> . The "Guidelines for suspension of business dealings with Suppliers / Contractors" is upleaded on BHEL, website <a <a="" bhel="" href="http://www.bhel.com/vender" is="" on="" uploaded="" website="">http://www.bhel.com/vender</a> registration/vender.php



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	In case of press tenders (i.e. those published in newspapers) all corrigenda, addenda, amendments, time extensions,
Q	clarifications etc. to the tender will be hosted on BHEL website. (www.bhel.com &www.bhejhs.co.in) only. Bidders
	responding to press tender should regularly visit website(s) to keep themselves updated.

- In case the bidder decides to sub-contract part of his activity / work to some of his vendors, details of such intended subcontracting shall be mentioned in the bid. This will however not absolve the bidder from his contractual obligations and responsibilities.
- S In the course of evaluation, if more than one bidder happen to occupy L-1 status and the order is to be placed on a single vendor, effective L-1 will be decided by soliciting discounts from the respective L1 bidders.. In case more than one bidder happen to occupy the L1 status even after soliciting discounts, the L1 bidder shall be decided by, a toss / draw of lots, in the presence of the respective L1 bidder(s). BHEL's decision in such situations shall be final and binding.
- Wherever the minimum reserved capacity is called for in the tender, the offers of such bidders, who do not quote for the minimum reserved capacity, are liable to be rejected.

Due to large qty. requirement, we may finalize the tendered quantities among more than one bidder (after acceptance of L1 price by the other bidders), but limited to the capacity quoted by the bidder. Indicate your committed capacity for the item(s) tendered and confirm that capacity offered by you against our tender shall be available for us during the entire period of the Purchase Order / Contract.

Where the number of qualified responses (N) are three or more, the distribution shall be limited to (N-1) responses. The manner and proportion of distribution shall be mentioned in the specific enquiry. Normally, the quantity distribution shall be generally as per quantities allocated to the bidder, but limited to the capacity quoted by the bidder.

While the manner of distribution is mentioned in the enquiry, the absolute values of the unit of measurement shall be rounded off . For eg: If an allocation of 40% quantity results in 23.5 units, the quantity allocated shall be 24 units. If an allocation of 40% quantity results in 23.3 units, the quantity allocated shall be 23 units

The distribution shall be based on the acceptance given by bidders to the L1 price counter offered to them. In case any or all of the bidders do not accept the counter offer, and a situation arises wherein bidder(s) who have agreed to the counter offer may have to be allotted more quantity than what has been proposed earlier, then the same shall be done, but limited to the capacity quoted by the bidder (s).

Wherever, the number of techno commercially qualified responses (N) is two, BHEL reserves the right on whether or not to distribute the quantity on more than one bidder

While the above pattern shall also be followed in long term framework agreements (FA), performance of the suppliers shall be monitored periodically, and the loading in FA will also be subject to factors like (a) Customer approval of suppliers in specific projects, (b) quality surveillance at Supplier works, (c) Suppliers delivery and quality performance during execution of FA, (c) Pendency of orders on the supplier and (d) responsiveness in addressing post order completion issues at BHEL. In view of these factors, the loading during execution of FA may vary with respect to allocated quantity. During execution of FA, if the performance of supplier is not upto the mark in respect of delivery / quality performance / quoted capacity of the bidder, BHEL reserves the right to either reduce further loading or stop loading till the execution of overdue orders. In such cases, action shall be taken against the defaulting supplier(s) as per guidelines of the Company, and the balance allocated full or part quantity of the defaulting supplier(s) may be redistributed amongst other performing and willing vendors of the FA.

The bidder shall submit price bid strictly in the price format, wherever provided for, in the enquiry. Any attempt on the part of the bidder to alter the contents of the price bid format in any manner, which in the opinion of BHEL can vitiate the tendering process, will lead to rejection of the bid, <u>besides BHEL taking appropriate punitive action as deemed fit.</u>

# 3 Vendor's particulars & logistics information

Bidder to provide contact details and all logistical information as called for in the Mandatory Sheet enclosed to this enquiry

### 4 Delivery Schedule & Completion date

Α

- Instead of writing specific date against delivery offered, Bidder shall commit delivery period in number of days / weeks/ months to suit the delivery period indicated in the enquiry.
- Commencement of delivery period shall be reckoned from the date of PO / LOI or any other agreed milestone.
- Seller shall deliver the goods in the manner and schedule agreed under the Purchase order.
- Goods shall be delivered within contractual period or any extension thereof, if any, granted by the Purchaser.



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- In case of foreign supplies, bidders are to quote for CIF/CFR delivery terms .For CIF / CFR delivery terms, the date of bill of lading (BL) shall be taken as actual date of delivery.
- c. In case of Indigenous bidders, the date of delivery at named destination in India shall be taken as contractual delivery completion date where delivery terms are FOR destination. In case of 'Ex-works' delivery terms, the date of LR / RR shall be the contractual delivery completion date.
- **D** In case of unreasonable delivery quoted by the bidders, BHEL reserves the right to reject such offers.

#### 5 Transit Insurance

Except where delivery terms are agreed on CIF basis for Imports & FOR destination basis for indigenous purchases, transit insurance will be covered by BHEL under its open Marine Insurance Policy. Seller shall inform dispatch particulars with value of consignment to the Purchaser within 07 days of dispatch for BHEL to arrange insurance coverage in its policy. Failure on the part of seller to inform dispatch particulars will make him liable to pay for any transit damages / losses suffered by the Purchaser.

### 6 Delivery Terms

### A Indigenous Purchase

Goods shall be delivered on 'FOR Destination' basis ( with freight and insurance in bidder scope) to the named destination unless otherwise called for in the enquiry. In case the bidder quotes on Ex-Works, the offer of such bidder(s) is/are liable to be rejected.

Wherever the PO terms mentions delivery terms as FOR Destination basis, and In the event of supplier having supplied the material by BHEL Truck / Vehicles as per BHEL transportation rate contract, thus causing BHEL to bear the freight charges, the corresponding amount ,incurred / estimated, shall be deducted from the bills of the Supplier.

### B Foreign Purchase – Imports

- 1. Goods shall be dispatched by sea on CIF/CFR basis, unless stated otherwise in the enquiry or purchase order. The destination shall at Navsheva, Mumbai for LCL/Breakbulk Cargo and ICD, Mandideep, Madhya Pradesh for FCL Cargo
- 2. If air freight is called for in the enquiry, the goods shall be delivered on FCA basis to the named Airport
- 3. Please visit BHEL Jhansi web site <a href="www.bheljhs.co.inf">www.bheljhs.co.inf</a> or details of named Airports. . Name of the airport so chosen by the Seller shall be indicated by the Bidder in his offer.
- 4. Goods shall be handled for air freight by BHEL's freight forwarder only, under FCA contracts and HAWB issued by BHEL appointed forwarder or his authorized agent(s) shall only be accepted for negotiation.
- In the event of bidder offering CFR or CIF delivery terms for delivery in FCL(Full Container Load), the Bidder shall provide **14 days' time free of detention** from the date of delivery at delivery port. Wherever the detention free period offered is less than 14 days, the bids shall be **loaded** for the period short of 14 days period.
- <u>Port congestion charges or any additional charges claimed by shipping line till delivery at destination port shall be to the Seller's account.</u>

# 7 Force Majeure

C

Notwithstanding anything contained in the contract, neither the Seller nor the Purchaser shall be held responsible for total or partial non-execution of any of the contractual obligations, should the obligation become unreasonably onerous or impossible due to occurrence of a 'Force Majeure' which directly affects the obligations to be performed by the Purchaser or the Seller; Such events include war, military operations of any nature, blockages, revolutions, insurrections, riots, civil commotions, insurgency, sabotage, acts of public enemy, fires, explosion, epidemics, quarantine restrictions, floods, earthquake, or acts of God, restrictions by Govt. authorities; over which the Seller or the Purchaser has no control.

The party claiming to be affected by force majeure shall notify the other party in writing without delay, within two weeks on the intervention and on the cessation of such circumstance. Extension of time sought by the Seller along with supporting evidence and so granted by the Purchaser for the supply/ work affected, if any, shall not be construed as waiver in respect of remaining deliveries. Rescheduling of deliveries on account of force majeure conditions, if so agreed by the Purchaser, will not entail the Seller to claim any increase in the price on whatsoever account.

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	Notwithstanding above provisions, Purchaser shall reserve the right to cancel the order/ Contract, wholly or partly, in
	order to meet the overall project schedule and make alternative arrangements. If deemed necessary, Purchaser may
	takeover partly processed material at a mutually agreed price.
8	, , , ,
Α	I. Subject to force majeure conditions, LD shall be 0.5% of the total order value per week of delay or part thereof, subject a maximum of 10% of the total order value.  II. In case of staggered delivery schedule, LD shall be 0.5% of the undelivered portion per week or part thereof subject to a maximum of 10% of the undelivered portion.  III. However in case of Capital Machine / BOP where staggered deliveries may be applicable, the LD cap will be levied on total order value inclusive of E&C charges. (15%)  IV. Wherever Erection & Commissioning (E&C) is called for, the vendor is provided a stipulated period from date of site readiness. LD shall be applicable for any delay beyond the stipulated period mentioned in the PO.  V. In case of any amendment / revision, the LD shall be linked to the amended / revised PO value.  VI. Any loading on LD clause shall be to the extent to which it is not agreed to by the bidder ( at offered value)  For the sake of clarity — Total order value means purchase order value ( exclusive of taxes ), Undelivered portion means, the delayed portion for the given lot.
В	In case a supply is rejected and the same is replaced at a later date, the date of replacement of accepted supply shall be reckoned for calculation of LD  In case the contractually agreed delivery date falls on a holiday in BHEL Jhansi, the next working day shall be taken as
-	contractual delivery date for compliance and applicability of LD / penalty.
С	In case of Ex works Delivery terms for Indigenous supplies, the date LR shall be reckoned for LD deduction.  In case of FOR Delivery terms, the date of entry in BHEL Jhansi ( CISF date ) shall be reckoned for LD deduction.  In case of FCA Delivery terms / Ex Works Delivery terms of Foreign supplies, the date Invoice / Packing List / Test Certificate, whichever date is later, shall be reckoned for LD deduction.  In case of FOB / CIF / CFR / CIP Delivery terms, the date of Bill of Lading, shall be reckoned for LD deduction.
	Risk Purchase.
С	If the material is not supplied within the agreed delivery period, BHEL reserves the right to cancel the order and purchase the material (of the undelivered portion) from alternate source(s) at the Risk and Cost of the Seller. In such an event, it shall be obligatory on the part of seller to make good any loss suffered by the purchaser. In such cases, BHEL shall withhold bills, bank guarantees, etc of the Supplier, which are pending either at BHEL, Jhansi or any other Unit of BHEL. Wherever Risk purchase is invoked attracting action as per guidelines of the Company, action shall be initiated to suspend business dealings with the Supplier. To know the implications of suspension, the bidder may see the "Guidelines for suspension of business dealings with Suppliers / Contractors" which is uploaded on BHEL website <a href="http://www.bhel.com/vender.ephp">http://www.bhel.com/vender.ephp</a>
9	Indian Agents and Agency commission
A	BHEL prefers to deal directly with Foreign vendor, wherever required, for procurement of Goods. However if the Foreign Principal desires to avail services of an Indian Agent, then the Principal should ensure compliance to "regulatory guidelines" which will require submission of an agency agreement. The agency agreement should specify the precise relationship between the foreign OEM / foreign Principal and their Indian Agent. Any payment which the Indian agent receives in India or abroad from the OEM, whether as commission or as a general retainer fee, should be brought on record in the agency agreement.
В	The CIF price quoted will be deemed to be inclusive of Indian Agency commission. Agency commission as disclosed by the bidder in his quoted CIF price will be paid in Indian Rupees on receipt & acceptance of Materials or it's installation at destination, as the case may be. The lower of the TT selling rate prevailing on the date of (a_technical bid opening, or (b) price bid opening, or (c) date of invoice, shall be considered for computation of Agency commission.  Be it a case of a Foreign / Indigenous Principal or OEM, in a tender either the Indian Agent on behalf of Principal / OEM
С	or the Principal / OEM itself can bid, but both cannot bid simultaneously for same item / product in the same Tender. In case both submit a bid in the tender, then the bid of OEM only shall be opened



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	Be it a case of a Foreign / Indigenous Principal or OEM, If an agent submits Bid on behalf of the Principal / OEM, the
D	same agent shall not submit bid on behalf of another Principal / OEM in the Tender, for the same Item / Product.

# 10 Documentation:

#### A Indigenous Purchase

Immediately on despatch of Goods, the following documents shall be necessarily sent by the Seller to the respective address(es), mentioned below

addres	ss(es) mentioned below	
(a).	Addressed to: Addl General Manager (Stores) Main Store Building BHEL Jhansi PIN-284120 Telephone . 0510-2412230	Documents to be sent:  (i) GST compliance Invoice – Duplicate for Transporter  (ii) Challan/Despatch Advice note / Packing List etc. + 1 Photo copy  (iii) Test Certificate, Guarantee / Warrantee Certificate  (iv) LR/RR Duplicate for Transporter copy  (v) O&M Manuals, wherever applicable
(b)	Addressed to: Dy. General Manager (Finance) Administrative Building BHEL Jhansi PIN-284120	Documents to be sent:  (i) GST compliance Invoice – Original for Buyer  (ii) Copy of LR/RR  (iii) Copy of Test Certificate  (iv) PVC Calculation sheet, if any, with supporting documents.  (v) MOM with BHEL Customer ( if called for in the PO ) in case of installation & commissioning at Customer Site  (vi) Capitalization Certificate, if called for in the PO
(c)	Addressed to: Dy. General Manager (MM) Administrative Building BHEL Jhansi PIN-284120	Documents to be sent:  (i) GST compliance Invoice – Extra copy / Photo copy (ii) Challan/Despatch Advice note (iii) Test Certificate, Guarantee / Warrantee Certificate (iv) Copy of LR/RR

In case any other documents are required, the distribution of such documents will be specified in the Purchase order.

Further, if specified in the Purchase order, all the details and copies of documents have to be uploaded by Supplier on BHEL portal before despatch of Goods

# B Foreign Purchase - Imports

Seller shall send 1 set of following documents, in English, within 7 days of BL date by courier to the Purchaser

- 1. Original Clean on board Bill of lading.
- 2. One set of Commercial Invoice, Packing list indicating container-wise Gross weight, net weight, CBM ( cubic metre) volume, No. of packages with Dimensions of each package.
- 3. Original certificate of Country of Origin issued by Chamber of Commerce
- 4. One set of Original test certificates and O&M manual where called for.
- 5. Fumigation certificate wherever cargo is packed in wooden packing or packing of Plant origin material is used.

In case the Seller decides to negotiate all 3 originals of BL through negotiating Bank, non-negotiable documents (NND) consisting of copy of BL / HAWB & all originals at sl.no. 10-B2 to B5 will be couriered to Purchaser. Soft Copy of documents at sl. 10-B1 to B5 will also be sent by e-mail to the Purchaser at the e-mail address given in the PO. Other documents, as required, will be separately indicated in the Purchase Order. Additional expenditure, if any, incurred by the Purchaser by way of detention / demurrage, resulting out of delay attributable to the Seller in providing negotiable documents, will be recovered from the Seller.

In case of incomplete documentation, the communication shall be provided to supplier. The delays in submission of documentation by the supplier shall be reckoned while releasing payments to the Supplier

# 11 Pricing Terms

Prices once quoted shall remain firm within the validity or any extension thereof for placement of order, till complete execution of the order, without any escalation/increase for any reason, whatsoever, unless specifically provided for in the Enquiry & PO. In case of foreign vendors, the quoted price shall be taken as inclusive of Third Party Inspection and testing charges as called for in the NIT.



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### 12 Price Validity:

Unless stated otherwise in the enquiry, offer shall be valid for a period of 120 days from the date of Techno-commercial (Part-I) bid opening date.

The prices quoted for spare parts of the main equipment shall be kept valid for a period of 180 days from the date of placement of PO for the main equipment.

# 13 Taxes & Duties - Indigenous Purchase

The Taxes and duties as applicable shall be payable extra which may include GSTagainst Gate pass. The Seller shall clearly indicate extent of taxes as applicable in his techno commercial bid. In the event of vendor failing to furnish valid GST invoices with appropriate HSN Code, amount corresponding to GST will be disallowed by BHEL while making payments.

Bidders to ensure applicability of IGST / CGST/SGST based on the Inter / Intrastate movement of goods.

GST Registration Number (GSTIN) should be clearly mentioned on the vendor's quotation.

Please quote our IGST registration number 09AAACB4146P2ZC in all invoices raised for supply of goods and services under GST regime and also ensure filing of timely return and payment of tax and compliance of other applicable provisions on supplier under GST regime.

In the event of any disallowance of input credit or applicability of interest or any other financial liability arises on BHEL-Jhansi due to any default of supplier under GST such implication shall be to supplier's account.

GST shall be levied on LD and the relevant tax invoice shall be provided to vendors for availing credit.

In case of directly despatchable items to Customer's Site, Supplier to bill to BHEL Jhansi at its GST Account number 09AAACB4146P2ZC and ship to the respective Customer

Since, input credit of GST will be available to BHEL-Jhansi only after correct filing of return and payment of applicable GST by supplier, reimbursement of GST shall be made by BHEL-Jhansi on matching of vendor inputs at GST portal and after ensuring availability of input credit to BHEL-Jhansi. Payment of tax shall be done only after availing matching ITC, in all cases where bills are submitted directly to BHEL-Jhansi or through bank or under LC or through any other mode.

Other statutory declaration forms are also to be submitted in time, as mentioned in the relevant Laws. BHEL reserves the right to withhold the payment due to the vendor equivalent to BHEL's tax and related liability thereon.

In case of any changes in statutory laws w.r.t. taxes and duties, the same shall be applicable at the given point of time.

14 Taxes & Duties - Foreign Purchase - Imports

The offered prices shall be inclusive of all the Taxes and duties as applicable in the country of bidder / country of dispatch for the quoted FCA / CFR/CIF price.

Wherever GST is not applicable, the tax and duty structure, as applicable, is to be complied by the seller.

# 15 Payment Terms-

**Indigenous:** 100 % payment within 90 days ( 45 days for MSE / NSIC registered suppliers as per relevant act in force ) from the date of receipt of material and submission of clear and admissible bill, subject to acceptance of material at BHEL, on direct presentation of the documents..

Payments to vendors who are seeking benefits under MSME act shall not be entertained if the Udhyog Aaadhar Memorandum (UAM) submitted by them is not valid on the date of Purchase Order and date of supply (SRV Date of BHEL). It is hence in the interest of the vendor that they validate the status of UAM regularly with BHEL.

In case of despatch of material to site directly, site certification for receipt of materials is required unless otherwise provided for in the PO. Any deviation from the above payment terms, if accepted (by BHEL), shall be loaded @ SBI base rate( as on date of Part I bid opening) + 6%, for the purpose of bid evaluation.

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All documents as called for in the PO have to be submitted by the Supplier at the time of receipt of material and this
should include the Invoice of the Supplier - Original copy of the Buyer and Duplicate for Transporter. On receipt of
Invoice, the same shall be acknowledged by BHEL. Any clarifications on the bill submitted by the supplier shall be
sought generally within 30 days (15 days for MSE / NSIC registered suppliers as per relevant act in force) of receipt
of bill at BHEL. While it would be in the interest of the Supplier to provide the reply immediately to the clarifications
sought, the Supplier is to respond at least within 7 days from the date of clarifications sought by BHEL. Wherever
clarifications are sought by BHEL, the date of receipt of clarifications from the supplier shall be considered as date of
submission of clear and admissible bill.
Favoiers 1000/ assissative vacable upage five ad LC reveable within 100 days of the bill of lading (DL) date leading

BHEL considers any deviation in payment terms i.e. early payment based on vendor's request, then bids shall be evaluated with loading of State bank of India Base rate ( as on date of Part I bid opening) plus 6%, for the credit period short of 120 days. The LC shall be established 2 month prior to shipment date, valid for period of 120 days, unless agreed otherwise.

Payment terms of CAD payable on 120th day of BL / HAWB date shall be preferred.

- While there could be exceptional situations wherein the payment may be delayed beyond the stipulated time mentioned above, it is clarified that BHEL shall not pay any interest on such delays
- In case of any disagreement between BHEL and the Supplier on any part of the bill, such part shall be severed from the rest and payment against agreed and admissible part shall be processed as per laid down procedure, while the disputed part shall be dealt as per contract provisions viz. conciliation, dispute resolution, arbitration, etc
- 16 Inspection of Goods
- A The Seller shall give adequate notice, of 1 week or as mutually agreed period, in writing to the Purchaser about the date and place at which the goods will be ready for inspection/ testing, as provided for in the contract.
- Purchaser or his authorized representative shall be entitled to carry out inspection of material and workmanship at Seller's premises or at his sub-contractor's premises at all reasonable times during execution of contract; Such inspection, examination and testing, if made, shall not absolve the Seller from his obligations under the contract.
- All costs related to inspections and re-inspections shall be borne by the Seller. In case of foreign vendors, the cost of third party inspection, where called for, shall be deemed to be included in the quoted price. Seller shall be responsible to provide assistance such as labour, materials, electricity, fuels, stores, apparatus, instruments at his cost, as may be required and as may be reasonably demanded to carry out such tests effectively.
- D <u>Undertaking to be provided by Suppliers before despatch</u>: The suppliers, before despatching the jobs, shall provide an undertaking on their letterhead, that the jobs have been made as per BHEL Specification / Drawings, that the test results meet the specified parameters of the drawing / specification, that the supplies have been inspected as per Quality Plan ( if called for in the Purchase Order ), that on receipt of supplies at BHEL, Jhansi; BHEL reserves the right to reject any supplies which are non compliant, that in case the material is accepted with deviationst wherever rectifications / rework is observed, that the Supplier shall be given seven days notice to attend to the work and if the Supplier does not attend the rectifications in the said period, BHEL shall reserve the right for suitable deductions.

Despatch clearance shall be given when the Supplier provides the above undertaking (as per Annexure I) to BHEL

#### E Uploading despatch information on BHEL SIP

The supplier has to upload despatch information details by logging in at 'Supplier Information Portal' of BHEL Jhansi website using their User name ( Vendor Code ) and Password. Subsequently, the supplier has to click at the link'Update Consignment details' provided therein. Submitting 'Despatch Intimation' is mandatory. All supplies arriving (reaching BHEL Jhansi) will be allowed inside CISF Material gate of BHEL Jhansi only if the supplier has submitted online Despatch Intimation.

The following documents are necessary before entry of material at our Material Gate:

1	GST Invoice <b>OR</b> Delivery Challan (as per rule 55) <b>OR</b> Bill of entry for imports <b>OR</b> Excise Duty Invoice
	for Petroleum supplies
2	Lorry Receipt (LR) <b>OR</b> Railway Receipt (RR) <b>OR</b> Door Delivery (Courier Docket).
3	'Despatch Intimation' (Printout required).



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The following documents are additionally required for SRV clearance if they are called for in the Purchase Order (PO):

4	Complete Test certificates/Inspection reports		
5	Guarantee certificates		
6	Any other document as called for		

Following may be required for SRV preparation depending on the nature of material being supplied:

7	Packing lists, wherever applicable.
8	Weighment slip.

A cost of one percent of the transaction value ( not more than Rs 5000 per transaction but not less than Rs 500 per transaction ) shall be deducted from supplier bills in case supplier has failed to upload the despatch information on Supplier Information Portal

Material despatched one month prior to the date of despatch shall not be permitted inside BHEL, unless there are instructions otherwise from BHEL. In all such cases, material will be allowed inside only if approved by Head MM

Material despatched 10 weeks after date of despatch shall not be permitted inside BHEL, unless there are instructions otherwise from BHEL. In all such cases, material will be allowed inside only if approved by Head MM

# 17 Warranty, Corresponding Repairs / Replacement of Goods, and Deductions

Goods shall comply with the specifications for material, workmanship and performance.

The warranty shall be for a period of 24 months from the date of receipt at BHEL, Jhansi

However, **wherever erection & commissioning also is in the scope of the bidder**, the warranty shall be for a period of 24 months from the date of supply or 18 months from the date of commissioning, whichever is later.

In case any other terms are to be specified for warranty, the same shall be specified in the specific enquiry Normally deviation shall not be accepted for the criteria of warranty period. The offers of bidders, who offer deviation to the warranty terms mentioned in the NIT, are liable to be rejected.

If the item supplied is found non-compliant during the warranty period, leading to rejection, the Seller shall arrange free replacement / repair of goods, within one month from the date of intimation or any mutually agreed period. The rejected goods shall be taken away by the Seller at his cost and replaced on Delivered Duty Paid (DDP) (FOR - BHEL Stores/designated destination basis) within such period. In the event of the Seller's failure to comply, Purchaser may take action as appropriate, including Repair / Replenish rejected goods & disposal of rejections, at the risk & cost of the Seller.

In case the defects attributable to Seller are detected during processing of the goods at purchaser's/ his subcontractor's works, the Seller shall be responsible for free replacement/ repair of the goods as required by the purchaser.

### 18 Evaluation and Loading Criteria:

Evaluation of the tender shall be on the basis of delivered cost, i.e. 'total cost to BHEL' w.r.t the finalized technical scope and commercial conditions (after considering, inter alia, Customs Duty and CENVAT/ VAT/ CST/Service Tax/Entry Tax or any other tax as applicable). Exchange rate (TT selling rate of State Bank of India) applicable on the date of Part-I bid opening shall be considered for evaluation of foreign bids. If the relevant day happens to be a bank holiday in India, then the FOREX rate as on the previous bank working day shall be taken for evaluation.

Foreign suppliers shall ensure that the benefits as applicable under Free Trade Agreement (FTA) with Government of India are disclosed in the bid & relevant documents such as Certificate of Country of Origin, issued by the appropriate authority in the country of Export, is provided by the vendor along with dispatch documents. Bids shall be evaluated with such applicable benefits. In the event of Seller failing to provide appropriate documents for Purchaser to avail disclosed



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# **GENERAL TERMS AND CONDITIONS OF ENQUIRY**

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concessional duty benefits in India, the cost incurred owing to consequent delays, detention and demurrage thereof, will be to the Seller's account.

To arrive at the Delivered Cost, the quoted price shall be suitably loaded, the details of which are mentioned in this annexure / special remarks of the enquiry. In case of any additional techno commercial deviations, for which the loading criterion is required to be framed after opening of techno commercial bid, such criterial shall be communicated to all qualified bidders before price bid opening.

### 19 Non-Disclosure Agreement

All Drawing and technical documents relating to the product or it's manufacture submitted by one party to the other, prior or subsequent to the formation of contract, shall remain property of the submitting party. Drawing, technical documents or other technical information received by one party, shall not without the consent of the other party, be used for any other purpose than that, for which they were provided. Such technical information shall not without the consent of the submitting party, otherwise be used or copied, reproduced, transmitted or communicated to a third party. Patterns supplied by BHEL will remain BHEL's property which shall be returned by the bidder on demand to BHEL. Bidder shall in no way share or use such intellectual property of BHEL to promote his own business with others. <u>BHEL reserves the right to claim damages from the bidder, or takeappropriate penal action as deemed fit against the bidder, for any infringement of the provisions contained herein.</u>

RIGHT OF REJECTION /NON- PLACEMENT OF PO/ SHORTCLOSURE OF PO: BHEL reserves the right to accept the offers in part or in full, or cancel the Tender enquiry without assigning any reason whatsoever / non placement of PO or contract / short closure of PO or contract.

### 21 Performance Bank Guarantee (PBG)/ Security Deposit (SD):

- Bank Guarantee wherever called for, shall be in the BHEL prescribed format. In case the order is to be placed in foreign currency, the BG must normally be in Indian Currency from the Consortium Banks of BHEL / as specified in the specific Enquiry
- Wherever the contract is for supply of Goods processed on labour basis from BHEL supplied materials, the materials shall be issued against a suitable security, preferably Bank guarantee.

# 22 Benefits earmarked for Purchase from Micro & Small Enterprises (MSEs) – Indigenous Purchase

MSE suppliers who are registered by bodies like MSMED, NSIC & DIC specified by Ministry of Micro, Small and Medium Enterprises (MoMSME) can avail the intended benefits only if they submit along with the offer, relevant documents including valid certificate as mentioned in "Format for Supplier MSME Status' on Supplier Information Portal of BHEL, Jhansi. In case the valid MSE registration of the bidder is already updated in SDC records of BHEL, Jhansi, it may not submit the details again. It is hence in the interest of the supplier that they validate the status of UAM regularly with BHEL, if they would like to avail intended benefits under MSME Act.

Tenders to MSE suppliers shall be issued free of cost & no EMD wherever called for will be insisted upon. Such MSE bidders shall submit along with bid, relevant documents including valid certificate. Date to be reckoned for determining the deemed validity will be the date of bid opening (Part I in case of two part bid). Non-submission of such document will lead to consideration of their bid, at par with other bidders. No benefit shall be applicable for this enquiry if any deficiency in the above required documents are not submitted before price bid opening. If the tender is to be submitted through e-procurement portal, then the above required documents are to be uploaded on the portal. Documents should be notarized or attested by a Gazetted Officer.

In tender, participating MSEs quoting price within price band of L1 (on total cost to BHEL) +15% shall also be allowed to supply a portion of requirement by bringing down their price to L1 price in a situation where L1 price is from someone other than a MSE and such MSE shall be allowed to supply up to 20% of total tendered quantity. In case of more than one such MSE within price band of L1 (on total cost to BHEL) +15%, the supply shall be shared proportionately (to tendered quantity, as per their tender ranking of the bidders and also their SC/ST status). However if there are more than one MSE vendor at the same price level, then the quantity shall be distributed equally. A quantum of 4% out of 20% quantity, so earmarked, will be reserved for MSE's owned by SC / ST entrepreneurs who submit their bid with relevant documents. However, such distribution shall be subject to the tender requirement in terms of Customer approval of vendors, divisibility of quantity, etc. While all efforts shall be made to ensure compliance to the stated distribution, the decision of BHEL in distribution stated in this clause shall be binding on all bidders.



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	The above distribution is not applicable (a) where L1 vendor is MSE vendor and minimum 20% share is assured				
	to the L1 bidder in the tender, or (b) where the MSE bidders qualified for distribution as per 'manner of splitting'				
	clause in NIT already cater to 20% share in the tendered load.				
	In case it comes to notice that the bidder is found responsible for misconducts like, having submitted fake/false/forged				
D	documents/ certificates, has misrepresented the facts, has wilfully suppressed the facts, has resorted to unethical/				
	illegal means, etc., action shall be initiated against such bidders as per the extant guidelines of the Company for				
	suspension of business dealings.				
23	Benefits earmarked to suppliers for Purchase under 'MAKE IN INDIA'				
	As part of minimizing import content, Government of India, vide order no P-45021/2/2017-B.EII dated 15.06.2017,				
	under the subject – Public Procurement ( Preference to Make in India ) has set the initiatives to encourage and				
	promote indigenously manufactured goods within India and services provided by sources within India				
	In line with this, bidders who manufacture the goods and provide services within India (otherwise referred as local				
	suppliers) are given purchase preference and are entitled to benefits in the tender				
Α	Definitions				
(i)	Local content means the amount of value added in India which shall, unless otherwise prescribed by the Nodal Ministry,				
( )	be the total value of item procured ( excluding net domestic indirect taxes ) minus the value of imported content in the				
	item (including all customs duties) as a proportion of the total value, in percent. Presently, the minimum local content				
	required is 50%. The nodal ministry may prescribe a higher or lower percentage in respect of any particular item and				
	may also prescribe the manner of calculation of local content.				
(ii)	<b>Local supplier</b> means a supplier or service provider whose product or service offered for procurement meets the				
()	minimum local content as prescribed				
(iii)	Margin of Purchase Preference means the maximum extent to which the price quoted by a local supplier may be above				
(,	the L1 for the purpose of purchase preference. Presently the margin of Purchase preference is 20%.				
В	Conditions under which preference is given				
(i)	In procurement of goods in respect of which the Nodal ministry has communicated that there is sufficient local capacity				
(1)	and local competition, and where the estimated value of procurement is Rs 50 lakhs or less, only local suppliers shall				
	be eligible. If the estimated value of procurement of such goods is more that Rs 50 lakhs, provisions of 23(B) (ii) and				
	23(B)(iii) shall apply.				
(ii)	If the procurement of goods are not covered by 23(B)(i) and are divisible in nature, the following procedure shall be				
(11)	followed:				
2	If L1 is a local supplier, the order for full quantity shall be awarded to local supplier				
a b	· · · · · · · · · · · · · · · · · · ·				
D	If L1 bid is not from a local supplier, 50% of the order quantity shall be awarded to L1. Thereafter, the lowest bidder				
	among the local suppliers, shall be invited to match the L1 price for the remaining 50% quantity, subject to the local				
	supplier's quoted price falling within the margin of purchase preference, and the order for that quantity shall be awarded				
	to such local supplier subject to matching the L1 price. In case such lowest eligible local supplier fails to match the L1				
	price or accepts less than offered quantity, the next higher local supplier within the margin of purchase preference shall				
	be invited to match the L1 price for remaining quantity and so on, and the order shall be awarded accordingly. In case some quantity is still left uncovered on local suppliers, then such balance quantity may also be ordered on the L1 bidder.				
:::					
iii	If the procurement of goods are not covered by 23(B)(ii) and are not divisible in nature, and in procurement of services				
	where the bid is evaluated on the price alone, the following procedure shall be followed:				
а	If L1 is a local supplier, the order shall be awarded to local supplier				
<b>L</b>					
b	If L1 bid is not from a local supplier, then the lowest bidder among the local suppliers, will be invited to match the L1				
	price, subject to the local supplier's quoted price falling within the margin of purchase preference, and the order shall be				
	awarded to such local supplier subject to matching the L1 price.				
	In case such lowest eligible local supplier fails to match the L1 price, the local supplier with the next higher bid within				
	the margin of purchase preference shall be invited to match the L1 price and so on, and the order shall be awarded				
	accordingly. In case none of the local suppliers within the margin of preference match the L1 price, then the order may				
	be awarded to the L1 bidder.				
С	Exemption of small purchases				
	Notwithstanding anything contained at clause 23B above, procurements where the estimated value of procurement is				
1	less than Rs 5 lakhs are exempt and purchase preference shall not be accorded in such cases.				



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D	Verification of local content			
(i)	The local supplier, at the time of tender, bidding or solicitation, shall be required to provide self certification that the item			
	offered meets the minimum local content and shall give details of the location(s) at which the local value addition is			
	made.			
(ii)	In cases of procurement for a value in excess of Rs 10 crores, the local supplier shall be required to provide a certificate			
, ,	from the statutory auditor or cost auditor of the company (in case of companies) or from a practicing cost accountant			
	or practicing chartered accountant (in respect of suppliers other than companies) giving the percentage of local content.			
(iii)	False declarations shall be in breach of code of integrity and shall invite action as per guidelines for Suspension of			
` '	Business dealings with Suppliers			
Е	In case of any disputes / clarifications, the extant guidelines of Government of India shall prevail.			
24	Fraud Prevention			
	The Bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/ consultants/ service providers shall			
	strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <a href="http://www.bhel.com">http://www.bhel.com</a> and shall immediately			
	bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice			
	, , , , , , ,			
25	Settlement of Disputes & Arbitration			
	All questions/interpretations regarding subject matter of the Contract shall be decided by the Purchaser on the request			
Α	of the Seller and the decision of the Purchaser shall be final.			
В	In case of dispute, steps shall be taken by the parties to the contract to settle the same through negotiations.			
С	In case, dispute is not settled in negotiations, it shall be referred to Conciliator appointed by the competent authority of			
C	the Purchaser.			
	In case dispute is not settled in conciliation proceedings, the same shall be referred to Arbitration as per Corporate			
D	Guidelines of the Purchaser and the arbitration proceeding shall be conducted as per provisions of the Arbitration and			
	Conciliation Act, 1996 read with Corporate guideline as amended from time to time.			
Ε	The Seller shall continue to perform the contract, pending settlement of dispute(s).			
26	Applicable Laws and Jurisdiction of Courts			
	Indian laws both substantive and procedural, for the time being in force, including modifications thereto, shall govern			
	the Contract including Arbitration proceedings. The competent Courts at Jhansi in the State of Uttar Pradesh, India shall			
	have sole jurisdiction.			
27	Conciliation			
	BHEL and bidder agree that if at any time (whether before, during or after the arbitral or judicial proceedings), any			
	Disputes (which term shall mean and include any dispute, difference, question or disagreement arising in connection			
	with construction, meaning, operation, effect, interpretation or breach of the terms and conditions of order, which the			
	Parties are unable to settle mutually), arise inter-se the Parties, the same may, be referred by either party to Conciliation to be conducted through Independent Experts Committee to be appointed by competent authority of BHEL from the			
	BHEL Panel of Conciliators.			
	Notes:			
	1. No serving or a retired employee of BHEL/Administrative Ministry of BHEL shall be included in the BHEL Panel of			
	Conciliators.			
	2. Any other person(s) can be appointed as Conciliator(s) who is/are mutually agreeable to both the parties from outside			
	the BHEL Panel of Conciliators.			
	The proceedings of Conciliation shall broadly be governed by Part-III of the Arbitration and Conciliation Act 1996 or			
	any statutory modification thereof. The details of Conciliations shall be governed by the BHEL Conciliation scheme 2018.			
28	General			
	The Bidder shall keep a track of any changes by visiting the Supplier Information Portal of BHEL, Jhansi at			
	https://www.bheljhs.co.in/apps/sip/index.php			
	πιτρου/ www.bnoijno.co.ii//αρρο/οιρ/πιασλ.ρπρ			

# ANNEXURE B

# PROFORMA OF BANK GUARANTEE (in lieu of SECURITY DEPOSIT)

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.......

was an ar before the	y, we shall be discharged from all the liability
is made on us in writing on or before the	
under this guarantee thereafter.	
fullest liberty without our consent and with the terms and conditions of the said Contime to time or to postpone for any time against the said contractor(s) and to for Contract and we shall not be relieved from the said contractor(s) or for a said contractor(s) or for the sai	further agree with the Employer that the Employer shall have the thout affecting in any manner our obligations hereunder to vary any of intract or to extend time of performance by the said contractor(s) from a or from time to time any of the powers exercisable by the Employer rebear or enforce any of the terms and conditions relating to the said from our liability by any reason of any such variation or extension being any forbearance, act or omission on the part of the Employer or any contractor(s) or by any such matter or thing whatsoever which under the provision have effect of so relieving us.
as a principal debtor, in the first instance	at its option shall be entitled to enforce this Guarantee against the Bank ce without proceeding against the Contractor and notwithstanding any loyer may have in relation to the Contractor's liabilities.
constitution or insolvency of the Contractuntil payment of all money payable to the to the change in the constitution of the B	ed or affected by liquidation or winding up, dissolution or change of stor but shall in all respects and for all purposes be binding and operative the Employer in terms thereof. This guarantee will not be discharged due bank or the Contractor(s).  The sake not to revoke this guarantee during its currency except with the
previous consent of the Employer in writ	
Notwithstanding anything to the contrary	y contained hereinabove:
a) The liability of the Bank under the state of the bank under the bank under the state of the bank under the state of the bank under t	his Guarantee shall not exceed <sup>5</sup>
b) This Guarantee shall be valid to	ıp to <sup>6</sup>
c) Unless the Bank is served a w	ritten claim or demand on or before <sup>7</sup> all rights under this d the Bank shall be relieved and discharged from all liabilities under this her or not the original bank guarantee is returned to the Bank.
	The state of the s
We, Bank, have pov	ver to issue this Guarantee under law and the undersigned as a duly
authorized person has full powers to sign	gn this Guarantee on behalf of the Bank.
	and the second s
	Date Day of
	for (indicate the name of the Bank)
	(Signature of Authorised signatory)

- <sup>1</sup> ADDRESS OF THE EMPLOYER. I.e Bharat Heavy Electricals Limited
- $^2$  ADDRESS OF THE VENDOR/CONTRACTOR/SUPPLIER .
- 3 DETAILS ABOUT THE NOTICE OF AWARD/CONTRACT REFERENCE
- 4 CONTRACT VALUE
- <sup>5</sup>BG AMOUNT IN FIGURES AND WORDS
- 6 VALIDITY DATE
- 7 DATE OF EXPIRY OF CLAIM PERIOD

# Note:

- Units are advised that expiry of claim period may be kept 3-6 months after validity date. It may be ensured that the same is in line with the agreement/ contract entered with the Vendor.
- 2. The BG should be on Non-Judicial Stamp paper/e-stamp paper of appropriate value as per Stamp Act prevailing in the State(s) where the BG is submitted or is to be acted upon or the rate prevailing in the State where the BG was executed, whichever is higher. The Stamp Paper/e-stamp paper shall be purchased in the name of Vendor/Contractor/Supplier /Bank issuing the guarantee.
- 3. In line with the GCC, SCC or contractual terms, Unit may carry out minor modifications in the Standard BG Formats. If required, such modifications may be carried out after taking up appropriately with the Unit/Region's Law Deptt.
- 4. In Case of Bank Guarantees submitted by Foreign Vendors
  - a. From Nationalized/Public Sector / Private Sector/ Foreign Banks (BG issued by Branches in India) can be accepted subject to the condition that the Bank Guarantee should be enforceable in the town/city or at nearest branch where the Unit is located i.e. Demand can be presented at the Branch located in the town/city or at nearest branch where the Unit is located.
  - b. From Foreign Banks (wherein Foreign Vendors intend to provide BG from local branch of the Vendor country's Bank)
  - b.1 In such cases, in the Tender Enquiry/ Contract itself, it may be clearly specified that Bank Guarantee issued by any of the Consortium Banks only will be accepted by BHEL. As such, Foreign Vendor needs to make necessary arrangements for issuance of Counter- Guarantee by Foreign Bank in favour of the Indian Bank's (BHEL's Consortium Bank) branch in India. It is advisable that all charges for issuance of Bank Guarantee/ counter- Guarantee should be borne by the Foreign Vendor. The tender stipulation should clearly specify these requirements.
  - b.2 In case, Foreign Vendors intend to provide BG from Overseas Branch of our Consortium Bank (e.g. if a BG is to be issued by SBI Frankfurt), the same is acceptable. However, the procedure at sl.no. b.1 will required to be followed.
  - b.3 The BG issued may preferably be subject to Uniform Rules for Demand Guarantees (URDG) 758 (as amended from time to time). The BG Format provided to them should clearly specify the same.

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# ANNEXURE D

### BANK GUARANTEE FOR PERFORMANCE SECURITY

Bank Guarantee No: Date:

1011 480

To NAME

& ADDRESSES OF THE BENEFICIARY

Dear Sirs, In consideration of Bharat Heavy Electricals Limited (hereinafter referred to as the 'Employer' which expression shall unless repugnant to the context or meaning thereof, include its successors and permitted assigns) incorporated under the Companies Act, 1956 and having its registered office at through its Unit at......(name of the Unit) having awarded to ( Name of the Vendor / Contractor / Supplier) with its registered office at 2 hereinafter referred to as the 'Vendor / Contractor / Supplier', which expression shall unless repugnant to the context or meaning thereof, include its successors and permitted Rupees -----<sup>5</sup> (hereinafter called the 'Contract') and the Vendor / Contractor / Supplier having agreed to provide a Contract Performance Bank Guarantee, equivalent to .....% (.... Percent) of the said value of the Contract to the Employer for the faithful performance of the Contract, we, ....., (hereinafter referred to as the Bank), having registered/Head office at ..... and inter alia a branch at ...... being the Guarantor under this Guarantee, hereby, irrevocably and unconditionally undertake to forthwith and immediately pay to the Employer any sum or sums upto a maximum amount of Rs -------- 6 (Rupees ------) without any demur, immediately on first demand from the Employer and without any reservation, protest, and recourse and without the Employer needing to prove or demonstrate reasons for its such demand. Any such demand made on the Bank shall be conclusive as regards the amount due and payable by the Bank under this guarantee. However, our liability under this guarantee shall be restricted to an amount not exceeding Rs. We undertake to pay to the Employer any money so demanded notwithstanding any dispute or disputes raised by the Vendor / Contractor / Supplier in any suit or proceeding pending before any Court or Tribunal, Arbitrator or any other authority; our liability under this present being absolute and unequivocal. The payment so made by us under this Guarantee shall be a valid discharge of our liability for payment thereunder and the Vendor / Contractor / Supplier shall have no claim against us for making such payment. We the ......bank further agree that the guarantee herein contained shall remain in full force and effect during the period that would be taken for the performance of the said Contract/satisfactory completion of the performance guarantee period as per the terms of the Contract and that it shall continue to be enforceable till

all the dues of the Employer under or by virtue of the said Contract have been fully paid and its claims or discharged.	satisfied
	without
WeBANK further agree with the Employer that the Employer shall have the fullest liberty our consent and without affecting in any manner our obligations hereunder to vary any of the term conditions of the said Contract or to extend time of performance by the said Vendor / Contractor / Supplier time to time or to postpone for any time or from time to time any of the powers exercisable by the Employer to the said Vendor / Contractor / Supplier and to forbear or enforce any of the terms and conditions to the said Contract and we shall not be relieved from our liability by reason of any such variation, or experience or any indulgence by the Employer to the said Vendor / Contractor / Supplier or for any forbearance, act or omission on the past Employer or any indulgence by the Employer to the said Vendor / Contractor / Supplier or by any such or thing whatsoever which under the law relating to sureties would but for this provision have effected in the said vendor in the said vendor / Contractor / Supplier or by any such or thing whatsoever which under the law relating to sureties would but for this provision have effected in the said vendor in the said vendor / Contractor / Supplier or by any such or thing whatsoever which under the law relating to sureties would but for this provision have effected in the said vendor / Contractor / Supplier or by any such as the said vendor / Contractor / Supplier or by any such as the said vendor / Contractor / Supplier or by any such as the said vendor / Contractor / Supplier or by any such as the said vendor / Contractor / Supplier or by any such as the said vendor / Contractor / Supplier or by any such as the said vendor / Contractor / Supplier or by any such as the said vendor / Contractor / Supplier or by any such as the said vendor / Contractor / Supplier or by any such as the said vendor / Contractor / Supplier or by any such as the said vendor / Contractor / Supplier or by any such as the said vendor / Contractor / Supplier or by any such as the said vendor / Contrac	ms and lier from molecular
The Bank also agrees that the Employer at its option shall be entitled to enforce this Guarantee against the as a principal debtor, in the first instance without proceeding against the Vendor / Contractor / Suppose notwithstanding any security or other guarantee that the Employer may have in relation to the Contractor / Supplier 's liabilities.	olier and
This Guarantee shall remain in force upto and including	led from
This Guarantee shall not be determined or affected by liquidation or winding up, dissolution or che constitution or insolvency of the <u>Vendor / Contractor / Supplier</u> but shall in all respects and for all purp	
binding and operative until payment of all money payable to the Employer in terms thereof.	
Unless a demand or claim under this guarantee is made on us in writing on or bef	ore the
We, BANK lastly undertake not to revoke this guarantee during its currency except previous consent of the Employer in writing.	with the
Notwithstanding anything to the contrary contained hereinabove:	
a) The liability of the Bank under this Guarantee shall not exceed <sup>6</sup>	
b) This Guarantee shall be valid up to <sup>7</sup>	
c) Unless the Bank is served a written claim or demand on or before8 all rights un	nder this
guarantee shall be forfeited and the Bank shall be relieved and discharged from all liabilities unguarantee irrespective of whether or not the original bank guarantee is returned to the Bank.	nder this
We, Bank, have power to issue this Guarantee under law and the undersigned as	s a duly
authorized person has full powers to sign this Guarantee on behalf of the Bank.	
For and on beh	
(Name of the E	iank)
Dated	

- 1 NAME AND ADDRESS OF EMPLOYER I.e Bharat Heavy Electricals Limited
- <sup>2</sup> NAME AND ADDRESS OF THE VENDOR /CONTRACTOR / SUPPLIER.
- 3 DETAILS ABOUT THE NOTICE OF AWARD/CONTRACT REFERENCE
- <sup>⁴</sup> CONTRACT VALUE
- <sup>5</sup> PROJECT/SUPPLY DETAILS
- <sup>6</sup> BG AMOUNT IN FIGURES AND WORDS
- 7 VALIDITY DATE
- <sup>8</sup> DATE OF EXPIRY OF CLAIM PERIOD

### Note:

- 1. Units are advised that expiry of claim period may be kept 3-6 months after validity date. It may be ensured that the same is in line with the agreement/ contract entered with the Vendor.
- 2. The BG should be on Non-Judicial Stamp paper/e-stamp paper of appropriate value as per Stamp Act prevailing in the State(s) where the BG is submitted or is to be acted upon or the rate prevailing in the State where the BG was executed, whichever is higher. The Stamp Paper/e-stamp paper shall be purchased in the name of Vendor/Contractor/Supplier /Bank issuing the guarantee.
- 3. In line with the GCC, SCC or contractual terms, Unit may carry out minor modifications in the Standard BG Formats. If required, such modifications may be carried out after taking up appropriately with the Unit/Region's Law Deptt.
- 4. In Case of Bank Guarantees submitted by Foreign Vendors
  - a. From Nationalized/Public Sector / Private Sector/ Foreign Banks (BG issued by Branches in India) can be accepted subject to the condition that the Bank Guarantee should be enforceable in the town/city or at nearest branch where the Unit is located i.e. Demand can be presented at the Branch located in the town/city or at nearest branch where the Unit is located.
    - b. From Foreign Banks (wherein Foreign Vendors intend to provide BG from local branch of the Vendor country's Bank)
      - b.1 In such cases, in the Tender Enquiry/ Contract itself, it may be clearly specified that Bank Guarantee issued by any of the Consortium Banks only will be accepted by BHEL. As such, Foreign Vendor needs to make necessary arrangements for issuance of Counter- Guarantee by Foreign Bank in favour of the Indian Bank's (BHEL's Consortium Bank) branch in India. It is advisable that all charges for issuance of Bank Guarantee/ counter- Guarantee should be borne by the Foreign Vendor. The tender stipulation should clearly specify these requirements.
      - b.2 In case, Foreign Vendors intend to provide BG from Overseas Branch of our Consortium Bank (e.g. if a BG is to be issued by SBI Frankfurt), the same is acceptable. However, the procedure at sl.no. b.1 will required to be followed.
      - b.3 The BG issued may preferably be subject to Uniform Rules for Demand Guarantees (URDG) 758 (as amended from time to time). The BG Format provided to them should clearly specify the same.

List of Consortium Banks ( As on 22.02.2017)					
	Nationalised Banks		Nationalised Banks		
1	Allahabad bank	19	Vijaya Bank		
2	Andhra bank		Public Sector Banks		
3	Bank of Baroda	20	IDBI		
4	Canara Bank		Foreign banks		
5	Corporation bank	21	CITI Bank N.A		
6	Central bank	22	Deutsche Bank AG		
7	Indian Bank	23	The Hongkong and Shanghai Banking Corporation Limited		
8	Indian Oversea Bank	24	Standard Chartered Bank		
9	Oriental bank of Commerce	25	J P Morgan		
10	Punjab National Bank				
11	Punjab & Sindh Bank		Private banks		
12	State Bank of India	26	Axis Bank		
13	State Bank of Hyderabad	27	The Federal Bank Limited		
14	Syndicate Bank	28	HDFC		
15	State Bank of Travancore	29	Kotak Mahindra Bank		
16	UCO Bank	30	ICICI		
17	Union Bank of India	31	Indusind Bank		
18	United Bank of India	32	Yes Bank		

# SELF CERTIFICATION REQUIRED FROM SUPPLIER

# Conflict of Interest among Bidders/ Agents

- "A bidder shall not have conflict of interest with other bidders. Such conflict of interest can lead to anti-competitive practices to the detriment of Procuring Entity's interests. **The bidder found to have a conflict of interest shall be disqualified.** A bidder may be considered to have a conflict of interest with one or more parties in this bidding process, if:
- a) they have controlling partner (s) in common; or
- b) they receive **or** have received any direct or indirect subsidy/financial stake from any of them; **or**
- c) they have the same legal representative/agent for purposes of this bid; or
- d) they have relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence on the bid of another Bidder, or
- e) Bidder participates in more than one bid in this bidding process.

  Participation by a Bidder in more than one Bid will result in the disqualification of all bids in which the parties are involved. However, this does not limit the inclusion of the components/ sub-assembly/

  Assemblies from one bidding manufacturer in more than one bid; or
- f) In cases of agents quoting in offshore procurements, on behalf of their principal manufacturers, one agent cannot represent two manufacturers or quote on their behalf in a particular tender enquiry. One manufacturer can also authorise only one agent/dealer. There can be only one bid from the following:
- 1. The principal manufacturer directly or through one Indian agent on his behalf; and
- 2. Indian/foreign agent on behalf of only one principal,

### or

- g) A Bidder or any of its affiliates participated as a consultant in the preparation of the design or technical specifications of the contract that is the subject of the Bid,  $\cdot$  or
- h) In case of a holding company having more **than** one independently manufacturing units, or more than one unit having common business ownership/management, only one unit should quote. Similar restrictions would apply to closely related sister companies. Bidders must proactively declare such sister/common business/management units in same/similar line of business."